

Wild Energy Return on Investment Calculator - MODEL OUTPUT

Presented for [Actual customer in Florida]

Draft as of: 6/16/2023

This is a detailed investment and Income Statement Impact/Valuate provided to the customer to calculate the total cost of ownership and return on investment of Wild Energy's Wireless Electric Meters
This represents the Output based on your input variables stated in added Profit (EBITDA), Payback in Months/Years and Enterprise Value Created

Sites

Total number of Sites (#)	208
Park Open (Months)	12
Avg. Seasonal Occupancy (%)	85%

Labor Savings Opportunity

Staff Labor rate/hour	\$ 18.00
Time/Month to read meters (hrs)	5
Total Monthly Cost to read meters	\$ 90
Annual cost to read meters	\$ 1,080

Calculated Park Total Investment

Meters (208)	\$ 34,320	
LoRA Data Collector (1 :: 130 sites)	\$ 2,200	Provides WIFI connectivity at the site, one unit reaches approx 130 pads
Remote Management Cube PC	\$ 265	
Installation Supervision	\$ 1,750	One day of support by Wild Energy trained professional to work with you Maintenance/Electrician to train on installation.
TOTAL INVESTMENT	\$ 38,535	

Monitoring Cost

Monthly Monitoring Cost	\$ 1,041	\$5.50/month for active meters, \$2.20 when inactive (< 100% occupancy)
Annual Monitoring Cost	\$ 12,492	Calculated from Monitoring Cost worksheet

Energy Calculation

Annual Energy Cost	\$ 213,044	Total Annual Electric cost billed to Camp Ground
Energy used to run Camp Services	\$ 31,957	Estimated cost to run Camp activities - street lights, store, laundry, water park, etc. (15% in this example)
PY Amount billed to Campers	\$ 80,000	Prior Year amount to Campers - Billed via metering to Campers (typically Seasonal monthly billing)
Remaining Cost	\$ 101,087	This is the Electricity cost remaining after park services and seasonal guest billing

ROI Calculation

	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Initial Investment	\$ (38,535)										
Recurring Monitoring Cost*	\$ -	\$ (12,492)	\$ (12,492)	\$ (12,492)	\$ (12,492)	\$ (12,492)	\$ (12,492)	\$ (12,492)	\$ (12,492)	\$ (12,492)	\$ (12,492)
Administrative Cost Savings**		\$ 1,080	\$ 1,080	\$ 1,080	\$ 1,080	\$ 1,080	\$ 1,080	\$ 1,080	\$ 1,080	\$ 1,080	\$ 1,080
Avoid Avg. meter replacement cost		\$ 2,760	\$ 2,760	\$ 2,760	\$ 2,760	\$ 2,760	\$ 2,760	\$ 2,760	\$ 2,760	\$ 2,760	\$ 2,760
Energy Pass through to Customers	\$ -	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087
EBITDA Impact - Excl. Monitoring***	\$ (38,535)	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087	\$ 101,087

Payback - excl. Monitoring	4.6 months
Payback in Yrs	0.38 years
Ongoing Added EBITDA	\$ 101,087
Cap Rate	7.0%
Enterprise Value Creation	\$ 1,444,106

* Cost of monthly monitoring based on seasonal input variables. In this example 85% occupancy with park opened 12 months.

** Eliminating cost of meter reading expense (if meters are present). Does NOT include any other revenue generating activities that resource could do in lieu of reading meters.

*** Assumes Monitoring cost billed to customer as a an administrative fee. (Typically ~\$0.17/day)