

Bunzl Asia Pacific Capability Statement



BUNZL

CONTINENTAL EUROPE

19% Revenue

Bunzl Plc Overview

SALES CHANNEL

- · Worldwide business to business distribution
- £12.0bil revenue in 2022
- · De-centralised model (Global scale, local management)

PRODUCT SECTORS













SOURCING

- · Leading brand manufacturers
- · Own brands
- · Suppliers audited to SMETA 2 standard
- · Compliance to Bunzl CSR and Ethical Sourcing Policies

FOOTPRINT

- · 21,000+ employees
- · Companies in 32 countries across five continents

FINANCIALS

- · Head office in London
- · Listed on the London Stock Exchange
- FTSE 100, Support Services sector











Operating in 32 countries

+600 Locations

+21,000 Employees globally



Interpath & Bunzl Sustainability Strategy

Our sustainability strategy consists of four pillars that align with our business and the UN's Sustainable Development Goals:

Supply Chain; Products & Customers; People & Community; and Environment & Climate Change and include specific targets to ensure meaningful impact.





BUNZL SUSTAINABILITY STRATEGY



SUPPLY CHAIN

Embedding responsible and ethical practices

- Responsible sourcing
- Human rights and modern slavery

BUNZL

Standards and certifications



PEOPLE & COMMUNITY

Ensuring a culture where everyone counts

- · Diversity and inclusion
- · Health & safety
- · Indigenous engagement
- · Charitable giving



PRODUCTS & CUSTOMERS

Transitioning to a circular economy

- Circular economy
- Product stewardship
- Innovation
- · Transition planning



- Energy and emissions
- · Waste to landfill & Plastic pollution
- · An established Policy central to our ISO14001 Environmental Management System



2023 FINALIST in the Banksia Foundation Sustainability Awards 2023 WINNER of the Packaging Innovation and Design Award (PIDA) for OzHarvest (supporting food waste & world hunger).





More About Ethical Sourcing



In addition to ISO International Audit Standards, all suppliers and their factories must adhere to Bunzl's strict Ethical Sourcing Policy. Our approach is one of complete transparency and continuous improvement.



Modern Slavery Act

We have a dedicated team in Bunzl Shanghai that continually audit and monitor our international suppliers & procurement process

ZERO TOLERANCE POLICY

Bunzl's Mandate to Sourcing Ethically

- 1 No Child Labour
- 2 No Forced Labour
- 3 No Unfair Discrimination
- 4 Wage Should Meet The Local Minimum Requirements
- 5 No Continuous Working Without Rest For More Than 30 Days

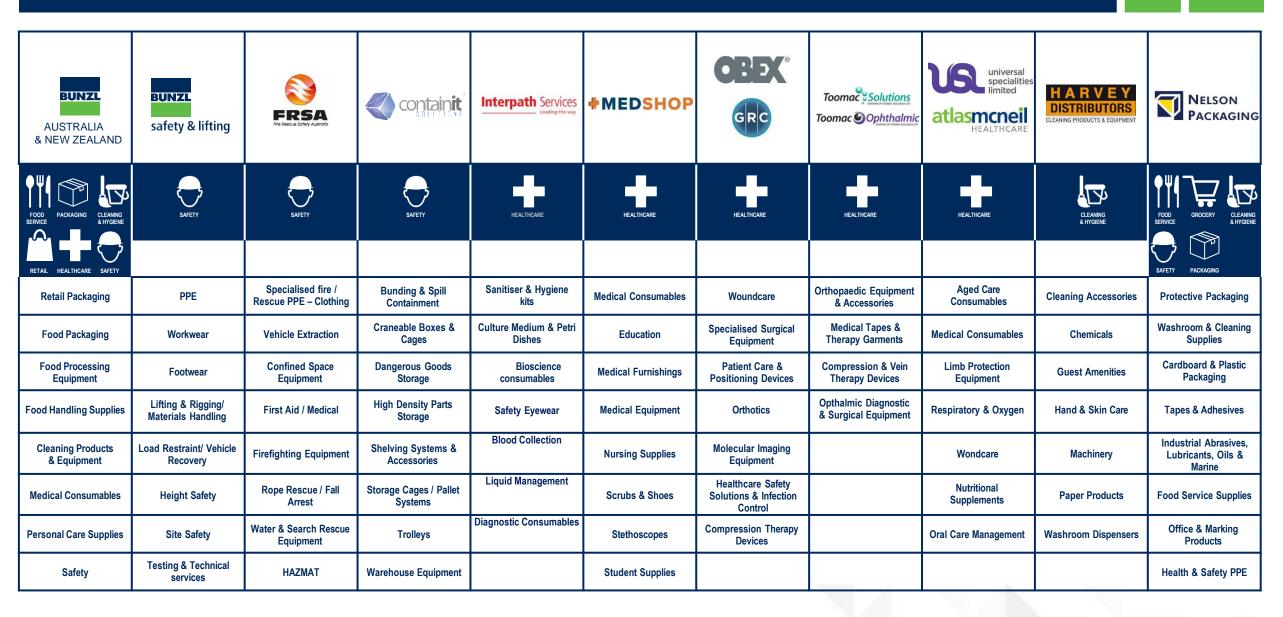
MANAGING OUR SUPPLY CHAIN





BUNZL

Bunzl Operating Business Units Sectors



BUNZL A Bunzl Company















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Interpath Services Pty Ltd is a market leader in the Australian Scientific Industry, specialising in the sale and distribution of Life Science Consumables for the Pathology, Hospital, Medical Research and Scientific markets.

The underlying Interpath philosophy of providing exceptional quality and service, combined with the dedication of Interpath's staff has made our company one of the most respected and successful Life Science Sunnly companies in Australia

Our distribution and support capabilities include:

- National technical representation in every state with a purpose-built, state of the art 6000 m² facility in Melbourne
- Strong supply chain and logistic capabilities
- Sales and customer service team expert



CAPABILITIES

We provide Life Science Consumables for:

- Biotechnology (Asurequality)
- Hospitals (Major state based Public Hospital networks)
- Research (CSIRO, Peter Mac Cancer Institute)
- Private Pathology (Sonic Health, Aust Clinical Labs, Healius)
- Universities (NSW, Monash, Melbourne, QLD, SA)









PRODUCT & SERVICE SPECIALISATION

SPECIALISATION

Interpath represent some of the world's leading manufacturers of Life Science products across the following categories.

Product Categories:

- Blood Collection and accessories
- Glassware
- Diagnostic UTM Swabs
- Specimen bags
- Cell culture medium
- Petrie dishes and tubes
- Laboratory filtration
- Labware and PPE

We engage directly through collaboration with our customers, which includes direct training and ongoing technical support by our team. Our specialist knowledge, strong supply chain and our logistical capabilities ensures our customers can focus on their core business requirements.

ACCREDITATIONS & INITIATIVES

ACCREDITATIONS



Quality Assured

ISO 9001 accreditation for local manufacturing and testing.



Environmental Management System

As part of the Bunzl Group, has an established Environmental Policy, which is a central component of our ISO14001 Environmental Management System.



International Organization for Standardization (ISO)

ISO is an independent, non-governmental international organisation. It brings together experts to share knowledge and develop voluntary, consensus-based, market relevant International Standards that support innovation and provide solutions to global challenges.



COMPANY OVERVIEW & CAPABILITIES

KFY CUSTOMERS

CUSTOMERS

Interpath Service: Speciality Healthcare

Interpath Services, a part of the Bunzl Group, is a market leader in the Australian Scientific Industry, specialising in the sale and distribution of Life Science Consumables for the Pathology, Hospital, Medical Research and Scientific markets.

We represent some of the worlds leading manufactures who specialise in these markets.

Our foundation philosophy is to provide exceptional service, specialist advice, training and education to support your busienss and delivered in market by our highly trained industry expert team.

Making our company one of the most respected and successful Life Science supply companies in the market.







Our Supporting Partners













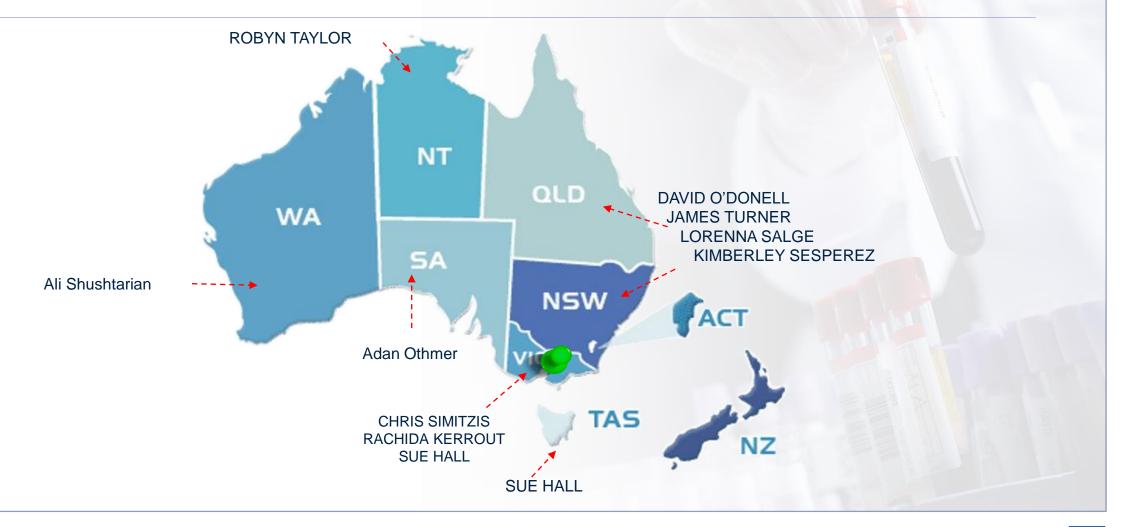




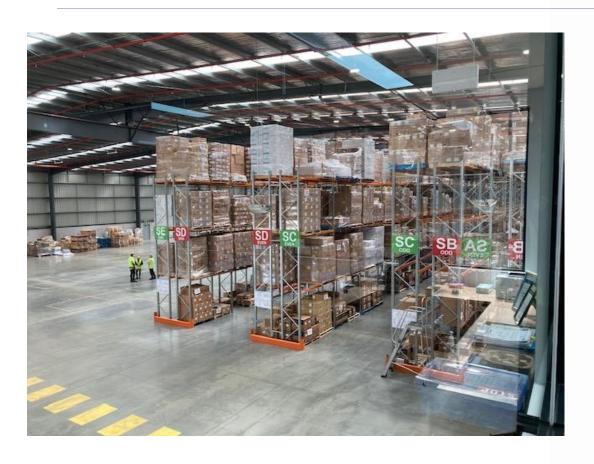
Agency and Customer Engagement



Technical Representation



National Distribution Centre, Melbourne AU



- New purpose build warehouse upgrade in October 2022
- 6,000 square metre facility,
- 2000 pallets spaces
- State of the art layout and automation
- Additional capacity available for growth + 7 years
- Direct import capabilities with container docking
- Product batch management and integrated inventory management forecasting.
- Access to satellite warehouses within each capital city to supply locally.

Managing Supply Chain Risk



















Raw Material increases

Increased Demand

Shortage of supply

Sea freight cost & availability

Bunker charges & spot rates high to cope with demand Internal Freight & logistics impact

Local Lockdown impact

Packaging

Production capacity impacted

Demand

Local Lockdown impact Empty sailings

Agreed space

Spot Rates

Bunker

Congestion

Industrial action

Lockdown

Capacity

Storage charges

Lockdown

Rail\Road

Border closure

Surcharge

Receiving

Capacity

Delivery to customer

Freight

Fuel

Wages

Raw Material tracking.

Advance warning on changes.

Benchmarking by manufacturer and region.

Multiple regional sources of supply.

Continuous resourcing of ranges where possible.

Core range – Strategic focus on critical lines used by multiple customers.

Global sourcing and collaboration with risk assessment by region, factories in different countries.

Forward orders with suppliers and capability to make quick decisions.

Planned shipments with multiple carriers – locking in voyages and space.

Increase in safety stock on core range to buffer against manufacturing, shipping delay.

Re-direct or resource impacted containers either through different ports or from alternative countries.

Customer planning on availability and demand.

Not compromising on quality.

Communication – increased communication on situation with regular updates.

Transparency - open discussion with customer on impact and strategies to minimize the effect.

Contingency – finding alternatives.

What Interpath Services is doing to manage continuity of supply

A Bunzl Company