

Speciality Healthcare

Interpath Services, a part of the Bunzl Group, is a market leader in the Australian Scientific Industry, specialising in the sale and distribution of Life Science Consumables for the Pathology, Hospital, Medical Research and Scientific markets.

We represent some of the worlds leading manufactures who specialise in these markets.

Our foundation philosophy is to provide exceptional service, specialist advice, training and education to support your busienss and delivered in market by our highly trained industry expert team.

Making our company one of the most respected and successful Life Science supply companies in the market.







Our Supporting Partners

















Interpath Services Value Proposition

Working with You to Benefit Your Business

Our Business



Interpath Services provides quality products and services into the Life Science sector. By doing so, this has made our company one of the most respected and successful life science supply companies in Australia

Customer Challenges



Ability for us to transform customer issues into new and calable solutions

Channels



perate across:
Pathology
Hospitals
Universities
Biomedical
Research

Tailored Solutions



Our global scale, experience, flexibility and unwavering passion means we are working proactively to help solve your business problems; we are always striving to improve the ways we do things - to be more efficient

Customer Relationship



We engage directly through collaboration which includes training and technical suppor

Competitive Advantage



We source globally so our customers can ourchase locally

Customer Support



We support businesses with products and solutions that are essential for our customers in their successfu daily operations.

Delivering Value



Our specialist knowledge, strong supply chain and our logistical capabilities ensures our customers can focus on their core business.

Sustainable Solutions



Our purpose is to deliver essential business solutions that create long-term sustainable value that benefits your business

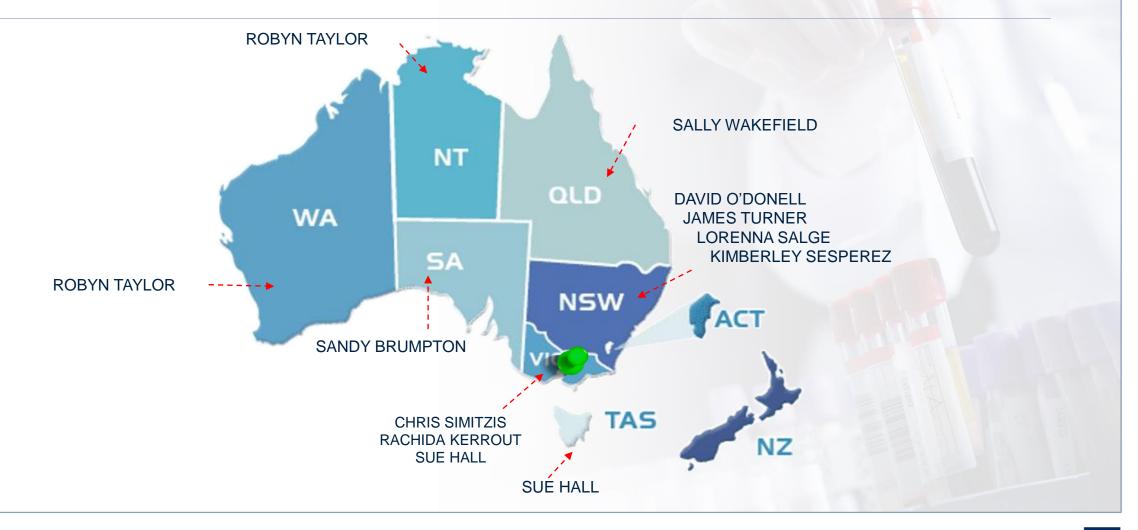


Interpath Services

Agency and Customer Engagement



Technical Representation



National Distribution Centre, Melbourne AU



- New purpose build warehouse upgrade in October 2022
- 6,000 square metre facility,
- 2000 pallets spaces
- State of the art layout and automation
- Additional capacity available for growth + 7 years
- Direct import capabilities with container docking
- Product batch management and integrated inventory management forecasting.
- Access to satellite warehouses within each capital city to supply locally.

Managing Supply Chain Risk







Internal

Freight &

logistics

impact













Raw Material increases

Increased Demand

Shortage of supply

Sea freight cost & availability

Bunker charges & spot rates high to cope with demand

Local Lockdown

Packaging

impact

Production capacity impacted

Demand Local

Lockdown impact Empty sailings

Agreed space
Spot Rates

Bunker

Congestion Industrial action

Lockdown

Capacity

Storage charges

Lockdown

Rail\Road

Border closure

Surcharge

Receiving

Capacity

Freight

Fuel

Delivery to

customer

Wages

Raw Material tracking.

Advance warning on changes.

Benchmarking by manufacturer and region.

Multiple regional sources of supply.

Continuous resourcing of ranges where possible.

Core range – Strategic focus on critical lines used by multiple customers.

Global sourcing and collaboration with risk assessment by region, factories in different countries.

Forward orders with suppliers and capability to make quick decisions.

Planned shipments with multiple carriers – locking in voyages and space.

Increase in safety stock on core range to buffer against manufacturing, shipping delay.

Re-direct or resource impacted containers either through different ports or from alternative countries.

Customer planning on availability and demand.

Not compromising on quality.

Communication – increased communication on situation with regular updates.

Transparency - open discussion with customer on impact and strategies to minimize the effect.

Contingency – finding alternatives.

What Interpath Services is doing to manage continuity of supply

Environmental & Sustainability

- Reduced carbon emissions through solar panels and LED light programs
- Reviewed design standards for new distribution facilities
- Recycling programs and waste reduction
- Membership of APCO to reduce packaging waste and increase recycled content
- COVID-19 has required additional single use PPE and generated increased clinical waste. Any changes to reduce environmental impact will be within appropriate safety parameters are being reviewed within our supply chain

PEOPLE & COMMUNITY

ENVIRONMENT & CLIMATE CHANGE

PRODUCTS & CUSTOMERS



Ensuring a culture where everyone counts



Minimising our emissions and waste



Embedding responsible and ethical practices



Transitioning to a circular economy

Digital Enhancement

Providing Platforms for Digital Engagement

Interpath invests significantly in its Information Systems to ensure we are constantly ahead of our competition and to maintain our industry lead. We facilitate and support ways of electronic trading for ultimate flexibility.



Electronic Data Interchange (EDI) - available

The best solution for those who want a seamless experience within their own system. Interpath full integration EDI module supports receiving and sending a complete range of documents:

- Purchase Orders
- Order Acknowledgement
- Advanced Shipping Notice
- Invoices, and more



Punchout (TBA)

For the business who has IT support and wants the convenience of integrated system's working together.

- Integrate Interpath e-Commerce shop web pages into your own business environment
- Punchout enables Trading Partners to use their own systems, in conjunction with the Interpath e-Commerce Shop
- Your business's approval workflows are fully supported, plus offer a choice of cXML or OCI protocols



Interpath Services Leading the way

Thank You

www.interpath.com.au