

# COMMENTS FROM GUESTS WHO HAVE STAYED AT OKE BAY LODGE, WITH THEIR STAR RATING OUT OF FIVE.

*Stayed January 2015*



“We stayed here for 13 nights and it was the most wonderful holiday ever! Our 4 children (ages range from 1-8) loved Oke Bay with its gentle waves great for learning to boogie board, but with no worry of rip or tow. It is a popular beach judging by the amount of people that would walk up the track next to the property, but it was nice knowing we were the closest house to the beach and could go there anytime. The beach out in front of the house (the one you get a view of from the small front deck) was a short walk to the soft sand and kids enjoyed swimming, jumping off the pontoon, swinging on the tree swing, exploring the rock pools and building sand castles there also. We loved being able to moor the boat straight out in front of the property and see it from the front deck. The kids loved standing carefully on the front deck watching the fishermen return and call out to them as they were mooring the boat to see what fish they had landed. We saw dolphins, penguins, a large sea turtle, and tonnes of king fish, snapper, squid, scollops and other impressive aquatic life. The water is so clear and warm at Oke Bay. We had a boat so went exploring. There are many great beaches around the Bay of Islands and they are all so different! We would highly recommend a trip out to Urupukapuka Island for a simple bite to eat at Otehei Bay and a walk around the island. The views are spectacular.

Oke Bay Lodge was great for us. We had 2 other families come to join us while we were there and there was plenty of room for all 15 of us. Because the kids ages were 1-8 we could relax knowing we were staying in a house that was being restored, and wasn't too ornate. It is beautiful. But we found Julian excellent to deal with. He is very thorough and generous. We loved cooking on the new Weber BBQ, and enjoyed a lot of fresh seafood. The grounds are lovely, we can't wait to visit again and see how all the beautiful tropical palms have grown. The kitchen is well equipped for cooking and baking and we were short of nothing. The lounge is small, but most of the time we just relaxed outside. There is great fridge and freezer space which was important as the supermarket is 35 minutes away! We can't wait to return!”

*Chris and Elaine Moore, Wellington, NZ*

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***Stayed January 2015***

“My family and I have just had an amazing holiday at the Lodge. I rate it as one of the best family holidays ever, better than Fiji last year! We spent the majority of the time on the front deck enjoying the spectacular views of the Bay of Islands, swimming in the gorgeous Oke Bay beach with the Lodge being the closest house to the entry at less than 100 metres and simply relaxing. It was a stunning holiday and the water is definitely warmer up North!”

***Catherine, Auckland***



***Stayed December 2014***

“We had the best time at Oke Bay Lodge, what a gorgeous spot. The front and back decks got lots of use, we weren’t lucky enough to see dolphins, but it certainly is the perfect spot to see them if they do come into the bay. The walk to Cape Brett starts from the lodge, it was great to set off from our “home base” on the Saturday morning and boy it is a stunning walk, definitely put it on your bucket list. We will definitely stay at Oke Bay Lodge again (and again and again . . . . .) it is a special piece of NZ paradise.”

***Sharon O’Brian, Auckland***



***Stayed December 2014***

“We have just had the most amazing weekend at Oke Bay Lodge, what a fantastic place to stay. The Lodge is a beautiful old renovated house, with great views. This is an ideal place to stay for anyone wanting to do the Cape Brett lighthouse walk, stay at the lodge on Friday, walk and stay at the DOC hut on Saturday and the best thing is getting back to the Oke Bay Lodge and having an extra day to relax on Sunday. I would highly recommend staying here.”

***Annie Fortune, Auckland***



***Stayed October 2014***

“This is a perfect house for a large family or group, sleeping up to 19 people. It is ideally located if you want to tackle the Cape Brett Track, yet perfect for just chilling on one of the large decks if you just want some down time. The recently renovated kitchen is modern and offers everything you need to cater for family meals. This property offers million dollar views across the Bay of Islands. A very comfortable stay.”

***Sharon Hailstone, Auckland***

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***Stayed April 2014***

“We had the most amazing time, the batch was beautiful and views were amazing. im glad to say we went up as boyfriend and girlfriend and came back engaged! Our mates were so amazed with the place they want to go back. Love the new decks and we will never forget the time that we spent there. So close to both beaches, I couldn't have picked a more awesome place to get engaged! thanks for allowing us to use the batch for a memory we shall never forget! highly recommended!!!!!! :) We all cant wait to come back!!”

***Stacey Hunt, Auckland***

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***Stayed April, 2014***

“If your thinking about staying at the Oke Bay Lodge, just do it! What an amazing spot. highly recommended!”

***Luke Hurn, Auckland***

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***Stayed March 2014***

“What an unreal place!! Beautiful old kauri place with an unbelievable setting. Great views particularly from the stop bedrooms. Best thing is you can step literally out of the back door and on to the start of the Cape Brett track. Thanks Julian...keep up the good work.”

***Johnnie B, Auckland***

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***Stayed December, 2013***

“There's nothing much else to say about this place, except that all of what has been said already is true!

One of the best places we have stayed at, perfect location, especially if you have a boat, heaps of things to do and great views for doing nothing!

Nice meeting and dealing with you Julian, we are looking forward to coming back one day and see what you all have done with the place! Would be great to have kayaks there too, but I hear that is part of the plan....Thanks again for having us!”

***Katrina and family, dairy farmers, Waikato***

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***Stayed December 2013***

“This place is fantastic, absolutely loved it! Perfect for families, comfortable, clean, plenty of room and has everything you need for an awesome relaxing break away. Oke Bay is stunning, squeaky clean sand, clear sparkling water, it really is breath taking! We spent the whole day here playing in the sand and water and exploring the rock pools with the kids. We had the whole Bay to ourselves it was just awesome. Fishing off the rocks, seeing dolphins and stingray up close was a real highlight for all of us. We'll definitely be back, we highly recommend a breakaway to Oke Bay Lodge, you wont regret it!”

***Laela, Auckland***



### ***Stayed March 2103***

“My stay at Oke Bay Lodge will be etched in my memory forever! I have never been a ‘beachy’ person, however, this character holiday home with it’s breathtaking surroundings has been a catalyst in my life and ticked all the boxes for me. From the moment I stepped inside Oke Bay Lodge, I felt totally at home and was able to relax & unwind from the fast pace of city life. Despite the fact that it is currently in a transitional state of renovation, the home has a unique charm already so one can readily imagine what it will be like in its’ full glory once completed. Even so, the home is welcoming, comfortable and well appointed for holiday requirements with heaps of room & beds to accommodate friends & family for the ultimate getaway experience. The kitchen is not modernized yet, however it has everything one needs to cater well for the hungry. Pots & pans galore & all kitchen utensils an aspiring cook would need to put a good meal together for all. The stove works well - I even baked a superb banana cake while there! Plus 2 fridges and a stand alone freezer. The views of the ocean from upstairs bedrooms are magnificent! Summer evenings were spent on the deck at night over dinner with friends to watch the sun setting on the water. Awesome! We were treated to watch the fan tails fluttering around us and all sorts of other wild life in their natural unspoiled habitat. We spotted stingrays & octopus basking in the rock pools at Oke Bay inlet which is just a short walk up the track from the Lodge. This is where you will find white sand, crystal clear waters & sheltered coves. I will definitely be booking Oke Bay Lodge for my next holiday away!”

***Lorraine Wilson, Auckland***

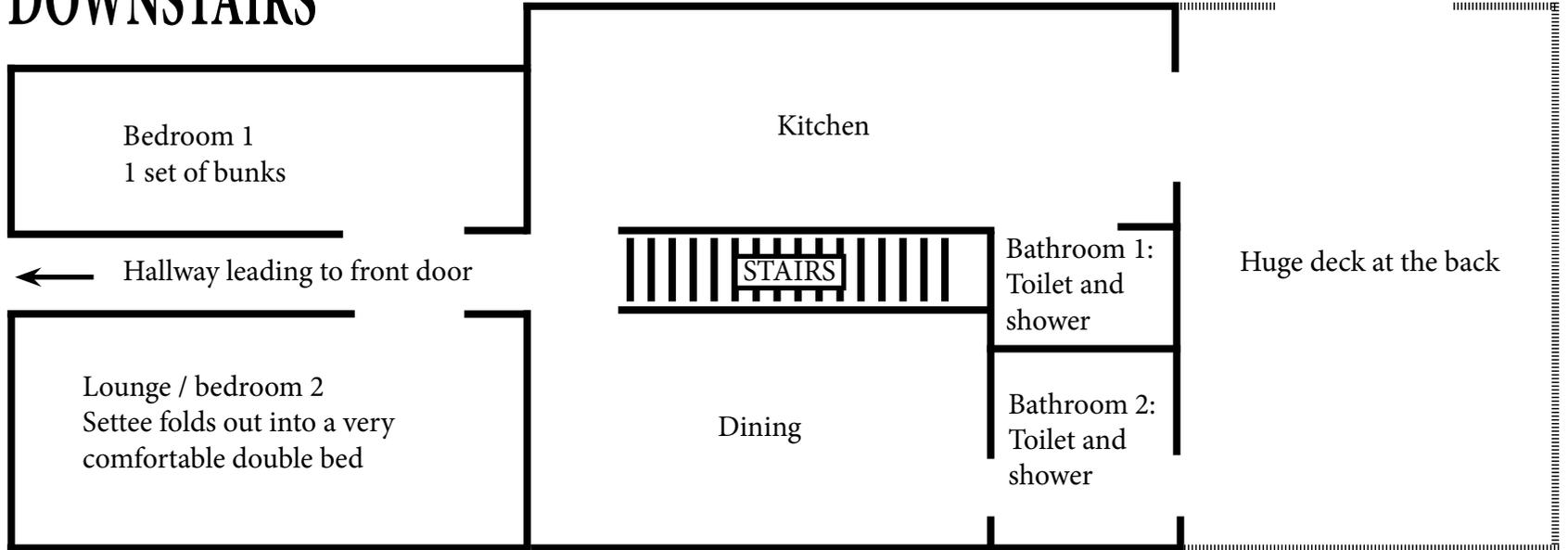


### ***Stayed March, 2013***

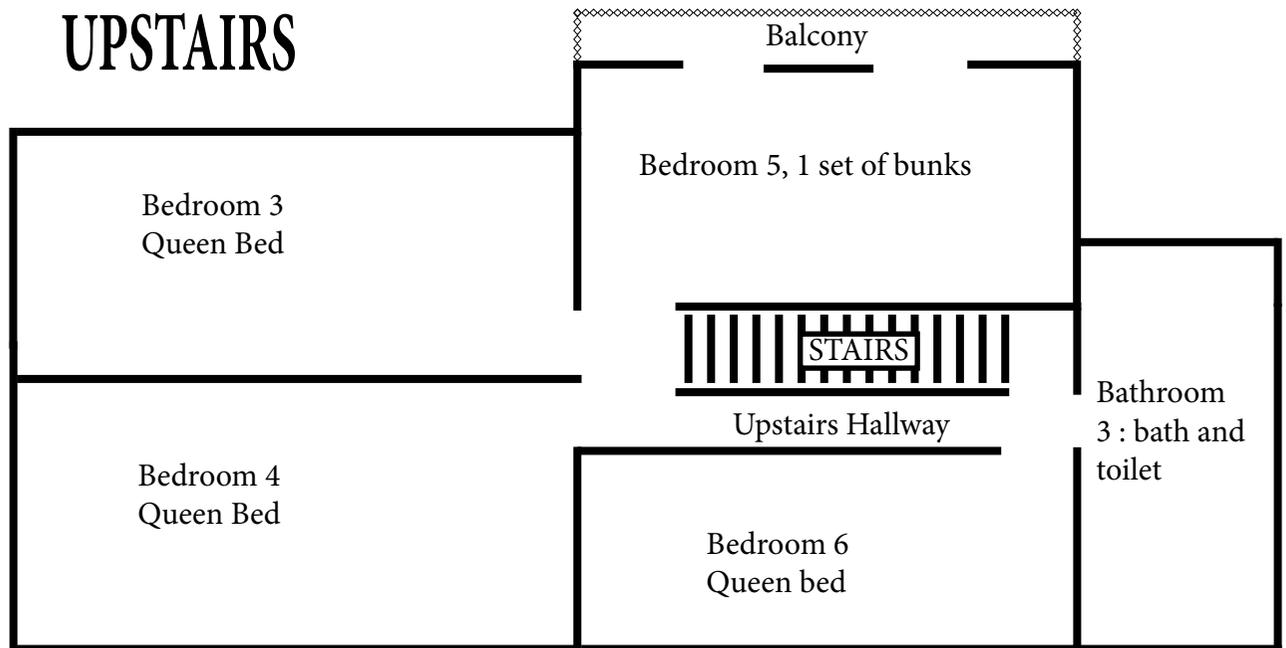
“4 couples travelled from Auckland to Oke Bay Lodge, not really knowing what to expect or what we were going to find. I mean, the pictures on this web site were great, and they were what attracted us in the first place, but one doesn’t REALLY know what a place is like until one experiences it first hand. When we arrived, the only word to describe what we found was “Wow!” Yes, it exceeded our expectations. As the web site ad states, the unique feature of this Lodge is that there is a beach on both sides. At meals times we sat on the deck overlooking the water at Hauai Bay (so close to the water you could cast a line from the deck into the sea!) and on the other side, the incredible Oke Bay. It’s just a magical, unbelievable, one in a million spot, the nicest beach I have ever been to. Get this - on Saturday morning a pod of dolphins swam into Oke Bay and we were able to swim with them. I mean - eh, hello, people come from all over the world to experience such things and this was happening right on our backdoor step! As if that wasn’t enough, we dived and fished and snorkelled to our hearts delight. Oke Bay is not just famous for dolphin visits but also for it’s crystal clear waters. Literally everyone in our party commented on the clarity and purity of the water - it’s like nothing we’d ever seen before! There was no shortage of things to do - as well as all the things I have just mentioned, there were tracks to walk and run on, native bush to explore. Personally, us girls just enjoyed lying in the sun on the sand so white it squeaked when we walked on it. And one more thing - Oke Bay is just so private - even over Easter weekend, it felt like we were the only people there. Privacy, sun, sand, dolphins, diving, a boat ramp, fishing (we caught heaps of snapper!), walking, running, exploring - it’s just incredible. We even moored our boat right in front of the Lodge! It didn’t matter to us that the Lodge (which is quaint and full of character and charm ) was being restored - it was lovely, especially the views from the top rooms looking over Hauai Bay. And having no neighbours either side, and sitting in a pocket of private native bush, was just lovely. To top it all off, at night we marvelled at the clarity of the sky, the stars, and the galaxies - just so different from ANYTHING you’ll experience in a city or anywhere near a city. Truly, this is one incredible place to have a holiday. I can’t recommend it highly enough. You just have to get there to experience it. Get ready to be wowed! “”

***Holly and friends, Auckland***

# DOWNSTAIRS



# UPSTAIRS



# OKE BAY LODGE RENTAL COST SLIDING SCALE

NUMBER OF PEOPLE STAYING	TOTAL PRICE PER NIGHT	PRICE PER PERSON PER NIGHT	PRICE DROP PER PERSON
1	110	110	
2	170	85	25
3	228	76	19
4	280	70	6
5	340	68	2
6	396	66	2
7	448	64	2
8	496	62	2
9	540	60	2
10	580	58	2
11	616	56	2
12	648	54	2
13	676	52	2
14	700	50	2
15	720	48	2
16	736	46	2
17	748	44	2
18	756	42	2
19	760	40	2
20	760	38	2
21	756	36	2
22	748	34	2




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Welcome To The Beach

No watches    No clocks

No worries    No cares

No deadlines    No drama

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## WHY WE ADVERTISED THE LODGE AT \$65 PER NIGHT

What to advertise as our rental charges at Oke Bay Lodge has been a challenge for us for! The following explains why we put \$65 per night on the various web sites.

If we put \$350 a night for the Lodge, we would have a lot of single people and couples who walk the Cape Brett track who would immediately be put off enquiring because they would think *“Oh dear. I am on my own (or we are a couple). I / we can’t afford \$350 per night to stay at the Lodge!”*

So we’d lose their business and they would miss the privilege and experience of staying at the Lodge.

On the other hand, if we put \$65 per night per person, we risk being accused of being misleading. By the way, \$65 per night per person is about the average cost for a person to stay at the Lodge.

Our intention is never to mislead people (of course) but we open ourselves to this accusation no matter what price we post. As the saying goes, we are caught between a rock and a hard place! LOL. I hope you understand.

Book a bach as a web site is absolutely fantastic, but doesn’t have a solution for us, and we don’t expect them to change their web site just for us, so we are stuck.

They strongly advise NOT putting POA (Price on Application).

Our ‘work-around’ was to produce the download document which you are reading now, and which we give to everyone who enquires. I hope that explains why we put \$65 on the web site and you don’t feel misled or tricked.

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**OUR SOLUTION?**

We produced a sliding scale.

Generally speaking, if you rent the Lodge, you can be assured you’d have it all to yourselves, no matter how small your group. If you don’t mind sharing the Lodge with others, please let us know.

**Examples.**

If you were the only person staying in the Lodge, the cost would be \$110 per night.



If 3 people were staying, the cost would be \$76 per night per person, or \$228 for the 3 of you per night. 5 nights for 3 people would cost  $5 \times 228 = \$1140$ .

### TO BOOK:

- Calculate the cost of your stay using the sliding scale table.
- Email Julian to confirm your calculations. (Julian@esisite.com)
- Once confirmed, bank 25% of your accommodation cost (this is nonrefundable if you pull out) into 02 0272 0186101 000. Or phone through your credit card details to Eleanor (07 846 1160 or 021 10 10 150).
- The balance and a \$500 refundable bond is due the week before you arrive at Oke Bay Lodge. You get this back if you leave the Lodge like you found it or better 😊
- Be sure to reference your deposits with your name please.
- Children 4 and under are free.

We are also open to people paying by instalments during the year if that helps.

***By all means, if you would like to negotiate the price, tell us, and let's negotiate.***

Oke Bay Lodge is administered by a Christian Charity. We are seriously wanting to make it possible for every individual / family / group who needs a holiday / break away/ rest/ retreat/ time out from their normal life to be able to stay there i.e. we want to negotiate a win-win with everyone who enquires.

It's a multimillion dollar piece of real estate. The rates alone are \$10 k p.a. because the trust owns all the land on either side of Oke Bay Lodge as well.

With no neighbours, this means the Lodge is private, quiet, and peaceful. You'll know what I mean when you get there!

Questions? Please call Julian 0274 76 44 30 or email Julian@esisite.com

P.S Please watch this 2.5 minute video: <http://youtu.be/4xEYyyGPHVk>

If you stay a week or more, you get a free long weekend (i.e. 3 nights) during the year (off peak).

