

## **Sales Manager**

### **Job Responsibilities**

- Achieve growth and hit sales targets by successfully managing the sales team
- Ensuring all administration for sales is completed effectively.
- Setting sales targets and activity key performance indicators.
- Reporting on progress towards sales KPI's.
- Develop and implement a strategic business plan that expands company's customer base and ensure it's strong presence
- Continually assess current business distribution channels, develop and evaluate their performance and manage conflict ensuring alignment with territory plans
- Ensuring all administration for sales is completed effectively.

### **Job Requirements**

Knowledge in Mandarin is required for better communication with Chinese speaking counterparts/clients.

If you're already on the edge of your seat, get in touch with your folio and CV at [admin@mightyjaxx.com](mailto:admin@mightyjaxx.com)