

## Licensing & Artist Relations Executive

Mighty Jaxx is every toy collector's dream place to work. With a startup mentality but mature business model, ours is probably the best company in the industry. A global licensing and product development company working among the most recognizable brands and managing a growing portfolio of top entertainment licenses and artists.

We have an immediate require for an experienced Licensing Executive to join our team in Singapore to account manage our portfolio of artist, ranging from tattoo to graffiti celebrities. But the fun doesn't stop there, you will work directly with the biggest entertainment brands in the likes of Cartoon Networks, Nickelodeon, Hasbro, Toei Animation, Sesame Workshop and many more.

3 best things about the job:

1. You will be working with the coolest brands and attending the best toy conventions in SEA
2. You will be the envy of your friends and proud to tell your mates what you do
3. You are expected to actually play with toys at work

Responsibilities:

- Communicate closely with artist and entertainment brands by serving as the main point contact between external and internal communications.
- Supervise the fulfilment of timelines that encompass other departments such as design approval, manufacturing, product and event launches.
- Develop and communicate sales report, business opportunities, acquisition pitches to senior management and clients.
- Ensure contract fulfilment thorough understanding and compliance of the terms and conditions.
- Monitor licenses performance and growth metrics, identify insights and apply creative thinking to recommendation measured to optimize sales.

Skills:

- Extremely Organized
- Good Communicator
- Problem solver
- Self-starter
- Strong Client Relationships
- Creative

Basic Qualifications

- Bachelor's degree or equivalent, preferably in Business or a related field.
- Strong GPA from top tier university
- At least 2 years of experience as account manager or project manager in the retail, marketing or entertainment industries

If you're already on the edge of your seat, get in touch with your folio and CV at [admin@mightyjaxx.com](mailto:admin@mightyjaxx.com)