

HUMBLE THE POET

AUTHOR, SPEAKER & INFLUENCER



ABOUT HUMBLE

Humble the Poet is a multi-talented creative, investor, artist, and bestselling author, who's aura embodies motivational pragmatism while encouraging a lot of space for self love and grace.

His talks inspire people to take control of their future and create a new normal, rather than simply surviving difficult times. Humble encourages his audiences to recognize discomfort and uncertainty as opportunities for growth and resilience in both their personal and professional lives.

Humble's work with organizations aim to create a clear and exciting culture that brings out the best in all team members working towards a common mission.

PREVIOUS COLLABORATIONS



VIEW SPEAKING SAMPLE



HUMBLE THE POET

AUTHOR, SPEAKER & INFLUENCER



In a time of historic uncertainty, it's not easy to be enthusiastic about looking forward to the future. Many of us feel like we're doing so much just to keep our lips above the water, and feel powerless with what's happening around us.

In Humble The Poet's talks, he shows that we don't have to wait around, and we can do more than simply survive. The new normal isn't something we have to accept, it's something we have the power to create. Reminding us that our purpose and passions come from the problems we're excited to tackle.



Humble both explores and shows how to make lemons from lemonade, and encourages us to, instead of avoiding the curveballs life throws, practice our swing. Through sharing videos of his ice plunges, to describing his own adaptations and adjustments during the pandemic, as well as the 2008 financial crisis.

WHAT
VIEWERS
WALK AWAY
WITH

Humble's talks aren't designed simply to get through the most challenging times, it serves as a catalyst for us to **dive into more discomfort and uncertainty**; because that's where all the growth the resilience lie.

Through important questions and changes in perspective, Humble works to inspire and interact with audiences to change from **surviving in hard times to thriving**.

HUMBLE THE POET

CORPORATE PARTNERSHIPS

Humble the Poet draws from his experience as an artist and former elementary school teacher to deliver engaging and insightful talks on topics such as creativity, productivity, and mindfulness, offering a unique perspective and approach that resonates with audiences.

TOPICS

- Mastering resilience to improve confidence in the workplace
- Managing mental health for a more productive and less stressful life
- Better together: driving innovation through diversity and inclusion
- How to be loved
- Selling more isn't selling out



TESTIMONIALS

"Humble is such a humble soul who has a true passion for the art of communication. The way he presents himself is so acceptable for any situation and gives you the sense of comfort that "everything is going to be okay". I promise you will not regret hearing him speak."

"He brought a unique perspective and as he spoke, I could feel the love he has for others. He is definitely an influence to those he comes in contact with and he's not afraid to share his mistakes with others in hopes that they can take and learn from those as well."

"I am completely inspired by Humble's wisdom and knowledge. His outlook on life based off of his experiences really made me take a step back and evaluate where I was personally."

HUMBLE THE POET

CORPORATE EVENT TOPICS

MASTERING RESILIENCE TO IMPROVE CONFIDENCE IN THE WORKPLACE

What could we achieve if we weren't afraid to try?

This keynote presentation aims to transform participants' lives by challenging them to break down the barriers they have created for themselves. Humble the Poet challenges the notion that personal growth comes solely from introspection. Instead, he inspires action. By graduating from ice-cold showers to a 7-minute ice plunge with Wim Hof, Humble has experienced the life-changing shift that comes from putting himself in unfamiliar and difficult situations. Inadvertently, by attempting difficult tasks, he has also allowed himself room to make mistakes. So often, we try to avoid failure due to the fear of the emotions that may arise. However, running towards failure is the first step towards resilience, as only when we fail can we try again. By sharing his experiences, Humble sheds light on how trying difficult things helps individuals build resilience that makes them more successful in their personal and professional lives.

As participants engage in this presentation, they will have the opportunity to reflect on their experiences and contemplate the times that fear of change or failure has prevented them from trying. Once identified, these past experiences can be used as pillars for growth by using them as a starting point to set goals.

Keynote Presentation Goals:

- Identifying areas for personal and professional growth
- Removing barriers to maximize employee performance
- Developing practical emotional resilience skills in the workplace
- Challenging the status quo and stigma surrounding emotions in the workplace
- Fostering a culture of cohesion and support in the workplace
- Improving overall employee confidence

Added Benefits:

- Creating a positive work environment
- Creating a safe space for employees to learn and ask questions
- Increasing productivity in the workplace
- Increasing curiosity in the workplace

HUMBLE THE POET

CORPORATE EVENT TOPICS

MANAGING MENTAL HEALTH FOR A MORE PRODUCTIVE AND LESS STRESSFUL LIFE

This keynote presentation aims to dismantle the pressure we place on ourselves to define our worth by our productivity and to help employees recognize when they are overworking at the expense of their mental health. As a best-selling author, Humble the Poet understands the importance of consistent effort. In the same way that none of his books were written in a day, employees must realistically assess their timelines against their workloads. Too often, employees overwork themselves, resulting in burnout. As a solution, Humble shares his methods to organize and optimize work schedules and spaces to maximize their efforts. He also emphasizes the importance of rest and how to achieve high-quality relaxation.

Keynote Presentation Goals:

- Removing barriers to maximize employee performance
- Improving mental health in the workplace
- Fostering a culture of cohesion and support in the workplace
- Developing practical emotional resilience skills in the workplace
- Challenging the status quo and stigma surrounding emotions in the workplace

Added Benefits:

- Creating a positive work environment
- Creating a safe space for employees to learn and ask questions
- Increasing productivity in the workplace



HUMBLE THE POET

CORPORATE EVENT TOPICS

BETTER TOGETHER: DRIVING INNOVATION THROUGH DIVERSITY AND INCLUSION

This keynote presentation aims to improve the flows of ideas within a workplace by promoting diversity and inclusion. Through welcoming diversity at each level in an organization, a company also welcomes a diverse set of ideas, experiences and ideologies. A diverse set of employees with a shared vision allows for a broader view of how to approach solutions and leads to a more inspiring, safe and fulfilling workplace.

Keynote Presentation Goals:

- Educating employees and executives on the benefits of diversity and inclusion in the workplace
- Creating a culture that celebrates inclusion
- Encouraging mutual respect among employees

Added Benefits:

- Creating a positive work environment
- A safer and more inspiring workplace
- Promoting collaboration
- Creating a flow of innovation through the different perspectives within the organization



HUMBLE THE POET

CORPORATE EVENT TOPICS

HOW TO BE LOVED

From our career choices to the clothes we wear, and even the furniture we purchase, all of the decisions we make are motivated by our insatiable thirst for love. But what is love? We often mistake attention, validation, recognition, and other ego boosters for love when love is much more than that. In this talk, Humble explores the most significant misconceptions about our understanding of love and why we have complicated it so much in our lives. From debunking myths from Disney movies to sharing insightful scientific information about love, this talk aims to help everyone turn inward to create more avenues for love by viewing love as an action rather than something to be earned and achieved from others.

Keynote Presentation Goals

- Challenge old myths around love from a perspective of romance, passion for work, and self love
- Empower the audience to do more to create more pathways of love in their life
- Understand that love isn't perfect, it's progress
- Understand that love isn't glue that keeps people together, it's fuel to keep us working at it
- Differentiating self-esteem from self-respect
- Encouraging the audience to focus on love as a service, rather than an achievable reward.

Added Benefits

- Improved communication between individuals and the people they spend the most time around (family, friends, co-workers)
- A better understanding of human motivations and intentions
- Improved interpersonal relationships
- More intentional and purpose-driven life choices

HUMBLE THE POET

CORPORATE EVENT TOPICS

SELLING MORE ISN'T SELLING OUT

In a world driven by fierce competition and ever-evolving market dynamics, the concept of selling more can sometimes be misconstrued as compromising ethical values. However, this inspiring corporate talk, titled "Selling More Isn't Selling Out," is here to reshape that perception and motivate sales teams within your organization to achieve unparalleled success while maintaining their integrity and ethical standards.

In this engaging presentation, attendees will embark on a journey that transcends traditional sales paradigms, emphasizing that true success in sales is not just about closing deals, but about building long-lasting relationships based on trust, transparency, and genuine customer value. Through a blend of compelling stories, thought-provoking insights, and practical strategies, this talk will instill a fresh perspective on the role of sales teams as ethical ambassadors of your brand.

Key takeaways:

- **Redefining Success:** The talk will delve into how success in sales should be measured beyond revenue targets, focusing on factors like customer satisfaction, loyalty, and the positive impact your product or service brings to people's lives.
- **Ethics as a Competitive Edge:** Attendees will discover how ethical business practices can set your organization apart in a crowded marketplace, positioning your brand as a beacon of trustworthiness and reliability.
- **Customer-Centric Approach:** Through real-world examples, the talk will emphasize the importance of truly understanding customer needs and tailoring solutions that genuinely address those needs, fostering meaningful and lasting connections.
- **Building Lasting Relationships:** Attendees will learn strategies to transform transactional interactions into long-term partnerships, enhancing customer retention and lifetime value.
- **Storytelling and Authenticity:** The talk will explore the power of storytelling in sales, enabling teams to convey the value of your offerings authentically and emotionally, resonating with customers on a deeper level.
- **Navigating Ethical Dilemmas:** Participants will gain insights into handling challenging ethical situations, equipping them with tools to make principled decisions even in high-pressure scenarios.
- **Collaborative Sales Culture:** The presentation will emphasize the importance of a collaborative sales environment, where teams share knowledge, support one another, and collectively contribute to the organization's ethical success.
- **Sustainable Growth:** Attendees will discover how ethical sales practices contribute to sustainable business growth, fostering positive relationships that lead to referrals and organic expansion.

HUMBLE THE POET

CORPORATE EVENT TOPICS

SELLING MORE ISN'T SELLING OUT

Key takeaways cont.

- Challenge old myths around love from a perspective of romance, passion for work, and self-love
- Empower the audience to do more to create more pathways of love in their life
- Understand that love isn't perfect, it's progress
- Understand that love isn't glue that keeps people together, it's fuel to keep us working at it
- Differentiating self-esteem from self-respect
- Encouraging the audience to focus on love as a service, rather than an achievable reward.

Added Benefits

- Improved communication between individuals and the people they spend the most time around (family, friends, co-workers)
- A better understanding of human motivations and intentions
- Improved interpersonal relationships
- More intentional and purpose-driven life choices

HUMBLE THE POET

CORPORATE EVENT TOPICS

CREATIVE SPEECH WRITING/EVENT CONTENT

For your next event, we offer content services to provide a more emotional and engaging experience for your attendees. We can take your core messaging and priorities and present them in a way that is energizing, engaging, and sets the right tone for your event, whether it is in person or virtual.

SOCIETIES OF ACTUARIES INTRO:



INTRODUCING ANDY RALLIS, PRESIDENT OF SOCIETIES OF ACTUARIES:



We also incorporate team members and their families for fun interactive content to make the presentations more personable:

Here is us interviewing family members, asking "what is an actuary?"

