



COMPANY
Presentation 2023







IRE AIFM is a third-party alternative investment fund manager (AIFM) directly regulated by the Luxembourg regulator (CSSF) serving EU and non-EU alternative asset managers focused on Private Equity (PE), Real Estate (RE), Venture Capital (VC) and Fund of Funds (FoFs) alternative investment funds.

**IRE AIFM** was founded in 2014 by ImmoFinRe Group, a Multi-Manager Investment Platform founded in 2007 and specialized in indirect real estate private equity investments. In 2019, the managing team of another third-party AIFM join IRE AIFM to develop and up-scale the AIFM third-party model.

**IRE AIFM** enables EU and Non-EU alternative fund managers to set-up, manage and market their AIFs throughout EU and beyond in an economically-efficient, secure and straight-forward way.

**IRE AIFM** services net Assets Under Management (AuM) of approximately **€1,500million**, including more than **€500million invested in RE**.

# **Our Core Values**

#01 Entrepreneurship

#02 Commitment

#03 Trust

#04 Know-how

We place clients' interests first, being independent from any corporate group politics. We strive to offer short decision-making process than the average market standards as we share the sense of urgency of any entrepreneurs dealing with business realities.

We built our team and organization to be committed to meet our clients' commercial, operational and regulatory needs. We are obsessed by our customers' satisfaction. We care about our clients' investments and investors in the same ways as our own ones.

As a third-party AIFM, any business relationship shall be built on trust where each party must place honesty, integrity and professionalism before any other elements. This is the basis of our corporate culture and mission statement to our customers and partners from which we expect the same.

Our team is built to combine hands-on industry experience of alternative investment management with deep legal and regulatory knowledge of the investments funds industry. We are continuously investing in our people's skill-set and our technology capability in order to consistently ensure a superior level of services.



# **Our Services**



### **Portfolio Management**

The process related to disinvestment decision making and the investment monitoring will be performed either on a full delegation or advisory basis

### Valuation

Establishment and maintenance of policies and procedures to ensure a transparent, appropriately documented and comprehensive valuation process, in accordance with the valuation principles set forth in the AIF's documentation, applicable laws and regulations

#### Other

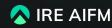
Co-ordination and supervision of all operational activities in Luxembourg with the CSSF and the auditors Execution of corporate governance, Distribution support AIFMD reporting, FACTA & CRS reporting

## Risk Management

Design, implementation and maintenance of an adequate risk management process dedicated to each investment strategy and to each AIF under management

## Compliance

Ensuring that the AIFM and the corresponding AIFs are managed and administrated in accordance with all applicable regulations and laws including AML, KYC, KYT on behalf of the AIFs





# **Portfolio Management**

The processes related to investment/divestment decision making and portfolio monitoring

#### **Investment monitoring** performed either:

- on a full delegation (i.e. the AIFM delegates portfolio management to a licensed portfolio management company and retains only a supervisory / monitoring function)
- > on advisory basis: the AIFM receives investment advice and takes itself relevant decisions, based on
  - documentation provided by the investment advisors
  - other relevant external information
  - its own due diligences (on assets, on Investment Advisor,…)

#### **Key relations with Fund's Investment Advisors:**

- Regular meetings with Investment Advisor
- Oversight of delegates in relation to the portfolio (asset keeping, financials…)
- Physical visit for portfolio's assets existence documentation

Fund's distribution monitoring in compliance with Fund's rules

NAV reconciliation and follow-up with Auditor, Fund's Manager Central administrator and Fund fees monitoring

Portfolio monitoring quarterly rapport in relation with the Fund accounting computations from the administrative agent

Portfolio equity /debt financing follow up Capital table analysis Loan contract analysis

Analysis of each investment/
divestment. Analysis of targeted
yearly returns

Analysis of the assets / investments and the investment Strategy



# Risk Assessment









