



WIDE OPEN AGRICULTURE ASX: WOA AGM PRESENTATION

29 November 2022

AUSTRALIA'S LEADER IN REGENERATIVE FOOD & AGRICULTURE

1. GENUINE ESG INVESTMENT

Climate & biodiversity impact with 16,000+ hectares under regenerative farming practices

2. CULTURE OF INNOVATION

We're nimble and passionate with proprietary IP in plant proteins and first mover advantage in regen.

3. FOCUSED ON FAST-GROWING MARKETS

Best-in-class distribution network focused on regen and plant-based foods

WOA IS LEVERAGED TO POWERFUL GROWTH TRENDS

1. PLANT BASED PROTEIN
\$36bn by 2028

2. PLANT BASED DAIRY
\$73bn by 2028

3. REGEN AGRICULTURE
\$23bn by 2030

A TRANSFORMATIVE YEAR.

During FY22 WOA accelerated penetration into plant-based foods while doubling turnover at Dirty Clean Food.



FY2022 RECAP:STATED GOALS



Advance Buntine Protein® to pilot scale

Double oat milk distribution from 350 locations

Expand globally beginning with Southeast Asia

Double-digit growth of Dirty Clean Food platform

Domestic oat milk production

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Opened pilot plant on time with first contract

1,500+ locations

Distribution deals in seven regions (3 have shipped)

100%+ growth in FY22; 60% growth in Q1 FY23

Prioritized Buntine Protein® pilot plant installation and optimisation

BUNTINE PROTEIN® IS A GAME CHANGER

A breakthrough product in a \$36bn market that is good for WOA and Western Australia.

Actively engaged with prospects including several of the world's largest food and agricultural trading companies.

Refining IP and know-how to develop a portfolio of plant-based meats, dairy, drinks & protein powder.



BUNTINE PROTEIN® IS A GENUINE RIVAL TO \$10BN MARKET FOR SOY PROTEIN



BUNTINE PROTEIN®

PATH TO MARKET

Engaging + sampling with large strategic prospects to accelerate commercial scale

Industry infrastructure presents opportunity to accelerate path to market via partnerships before greenfield site

WOA understands and will retain the value of its proprietary IP



DIRTY CLEAN FOOD

WE GROW FAST....



Q1 FY23 REVENUE
\$2,687,544



60 PERCENT
INCREASE OVER
Q1 FY22 SALES



\$14.6M
CASH AT QUARTER'S END



QUARTERLY REVENUE AUD\$

...AND HAVE GREAT CUSTOMERS



EUROPEAN FOODS



ESTABLISHING POWERFUL OAT MILK DISTRIBUTION

For Sale in Australia, Singapore, & Hong Kong

Top retail partners in every market

Deals for Taiwan, GCC, Malaysia & Indonesia

Backlog accelerates return on domestic manufacturing

Designed Buntine Protein® into next gen products



DIRTY CLEAN FOOD GAINING SCALE

FY22 sales 100%+ for the second year in a row

13 quarters of sequential and year-on-year growth

10,000+ digital customers, 1,500+ retail locations, 150+ restaurants

Sold in Australia's top retailers and restaurants

Export Thriving: Sharing the best of WA with the world





WOA GOALS FOR THIS YEAR

Multiple new customer engagements for Buntine Protein®

Partnership for commercial scale-up of Buntine Protein®

Strong growth + improved cost efficiencies in Dirty Clean Food

Launch next generation oat milk featuring Buntine Protein®

Launch multiple Buntine Protein® products at Dirty Clean Food

Finalise plans for domestic oat milk production

WIDE OPEN AGRICULTURE

A man in a blue shirt and dark pants stands in a lush green field, looking out over a vast landscape at sunset. A black dog sits beside him, also looking towards the horizon. The background features rolling hills and a line of trees under a warm, orange-hued sky.

Genuine ESG Investment

Innovators in a time of industry transition

Focused on fast-growing industry trends



This presentation has been authorised and approved in accordance with the Company's published continuous disclosure policy and has been approved by the Board



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