

# Sample Entry Form

## Best in Class Track

The **Best in Class** categories is a track that is created to recognize unique owners of small businesses. From women-led to family-owned, veteran, to minority, LGBTQ and people living with disabilities this track showcases diversity in small businesses ownership and success.

Definition:

- Small Business, as defined by Census.

BEST IN CLASS AWARDS



### CRITERIA



*All Best of Australia Small Business Awards entries are scored based on the following criteria:*

**Business, Leadership and Vision: 40%**

Business: 20%

Leadership: 10%

Vision: 10%

**Objectives, Innovation, Planning & Execution: 20%**

Objectives: 5%

Innovation: 10%

Planning & Execution: 5%

**Effectiveness & Results: 40%**

Results: 30%

Effectiveness: 10%

**Please note:** The following is a sample form designed to guide you in filling in your entries. Visit the Best of Australia Small Business Award website on Zealous to access your form for registration.



## SAMPLE ENTRY FORM

***Important: Do not attach private and confidential information about your business.  
Only provide information that can be shared with the general public.***

### **Main images\* (high-resolution) - MANDATORY**

- Upload your logo.
  - Upload at least one picture of your founder and/or staff.
- High-resolution images only.

### **Pictures (high-resolution)**

Include a maximum of 20 high-resolution pictures of your business, products, services, or other. They can be the same as in the official pictures field above but must be in higher resolution (minimum 1920x1080 or 1080x1920). The file size limit is 20 MB (per file). This is not mandatory, but yet, it will help the judges and the public to connect with you.

### **Video**

Although not mandatory, we suggest you create one short video (max 3 min) of your presentation and attach its link. The link to your video must be made public with no password protection and it will need to have subtitles in English language, for non-English speakers.

### **Your Website\***

Add a link to your website or microsite.

### **Social media**

Provide links to relevant social media channels like Facebook, Twitter, Instagram, and LinkedIn, so we can tag you in our promotional posts.



## SAMPLE ENTRY FORM

***Important: Do not attach private and confidential information about your business.  
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### **Company Description\***

Include basic information about your small business, such as name, origin, etc. How did your company start? What product or service does your company offer? Tell us about a distinctive feature of your products or services that makes you stand out. Who are your target consumers? Provide a specific feature about your company that wins your consumers. What are the current and future goals of your company?

### **How have the individual business owners used their leadership skills in interaction with other family members to reach results for the company?**

What motivated you to start your business? What key talents help you sustain your business? What leadership skills have helped you be different? Being in the unique class category, what challenges do you meet, and how best do you overcome your challenges? Demonstrate unique characteristics of your business that stands out from the competitors.

### **My company should win this Award because...\***

Tell us why your company should win this award. You can provide accomplishments, a change implemented by your business, or solutions to a challenge. How will this award benefit you? Provide convincing reasons why your business is fit to win the award. Also, tell us how this award will help your company grow.

## SAMPLE ENTRY FORM

***Important: Do not attach private and confidential information about your business.  
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### **Your business growth\***

In this section, describe the growth pattern of your business. How did your business evolve over the years? Draw a comparison between when you start and where your business is at now. What has changed? Have you introduced new products or services? Have your profits grown in the past 2 years? Have you recruited new staff members? How is your workforce evolving with time? What is your client growth rate? What change are you most proud of?

### **What results do you want the judges to know\***

In this section, showcase your achievements. Display how your success and why you deserve recognition. Tell us more about the strategies you have followed to achieve your goals. What, in your view, makes you stand out from other competitors in your industry?

