

Join Our Team



We are looking for an enthusiastic sales representative to join our team. As an Independent Consultant, working remote and setting your own hours, you will be responsible for securing wholesale accounts and obtaining advertisers to sponsor blog posts. This is a commission only position which allows you the flexibility to work at your own pace and your earning potential isn't capped.

The Pen Pal Adventure Book is a growing company with a passion for travel and promoting one adventure once a month! Are you looking for remote work that allows you to set your own schedule? We are looking to hire a team member who is responsible for acquiring wholesale accounts to sell our travel journal as well as obtaining advertisers for the Pen Pal Adventure Book website. This is a fantastic opportunity for someone who travels, enjoys adventures and has excellent communication skills.

Requirements for this position:

- Sales experience with a proven track record of success working in commission driven roles
- Hardwired high-speed internet connection with a minimum download speed of 20mbps and upload speed of 20mbps
- This is a work-from-home opportunity but you must be committed to managing customer relationships and have access to a quiet, dedicated work environment free of distractions

The Day-to-Day:

- Outbound dialing, emailing and in-person sales to generate interest and secure contracts for the Pen Pal Adventure Book products and advertising
- Research for prospects and add to the CRM database

Knowledge, Skills, and Abilities:

- Ambitious sales-minded approach with strong interpersonal skills to build rapport with prospective customers
- Time efficiency & technology skills - Be efficient with you and your customer's time.
- Positivity - It's important to be positive in this role and protect the company's reputation built on authentic adventures and experiences meant to be shared.
- Goal-oriented mind set with the ability to meet and exceed sales expectations

Compensation:

Commission position:

- Advertisements: Commission paid at 30% of any sponsored blog post or website advertisement
- Affiliate sales from products on our website: 10% commission paid with your affiliate link
- Wholesale Accounts: Commission paid at 10%

You will continue to be paid 10% on any future sales of any wholesale customers you procure, while you are an active Independent Consultant with the Pen Pal Adventure Book company.

Quarterly bonuses are offered based on performance and goals.

If you are looking to grow with our company - please apply on our website.
www.penpaladventurebook.com/apply



Compensation



Compensation plan and commission structure as outlined below. The Pen Pal team is eager to ensure you succeed at this sales position and have all the tools you need for a positive sales experience. This position is much more than just making a sale, it's creating a relationship with customers who will become recurring buyers. We are looking for a dedicated team member who is eager to grow with the company and uphold our mission, not just make a sale.

Compensation:

Commission payout:

- Advertisements: 30% of any sponsored blog post or website advertisement
- Affiliate sales from products on our website: 10% commission paid with your affiliate link
- Wholesale Accounts: 10%
- Recurring Income: You will continue to be paid 10% on any future sales of any wholesale customers you procure while you are an active Independent Consultant with the Pen Pal Adventure Book company.

Quarterly bonuses are offered based on performance and goals.

Commissions (based on 2023 pricing):

- Wholesale accounts - Their price is \$49.99 per case (5 units per case) - Commission at 10% per case sold = \$4.99
- Sponsored Ad for a 30 day listing is \$150.00 - Commission at 30% = \$45.00
- Sponsored Ad for a 90 day listing is \$350.00 - Commission at 30% = \$105.00
- Affiliate sales - Retail kit on our website is \$19.98 - Commission at 10% = \$1.99

With recurring income from previous store sales, along with affiliate commissions and quarterly bonuses we expect to pay out a conservative \$2-3k per month to our Independent Consultant within the first 90 days after the acclimation period. Our company has many branches that will provide for more income opportunities, such as our student creative writing projects and more.

We are interested in finding team members who align with our company rather than filling a position based on experience and the perfect resume. If you have an interest in this company, your experience and background won't matter - you will have a passion for the position. Aside from the products and the mission statement, as a business, we believe in a job well done while enjoying the freedom of living our best life. This is the company we are determined to continue building.

This position is perfect for someone well equipped to work remote, and who is eager to earn cash while promoting a product that makes a difference.

