WE MAKE MEMORIES NOT PERFUME.

# **QUICK SELL GUIDE**



#### WHO WE ARE

WHO IS ELIJAH is an independently owned fragrance house established in Sydney, Australia in two thousand and eighteen. Built on cruelty free, genderless foundations, our ephemeral and monochromatic elements symbolise our clean-cut, modernist aesthetic. We embody quintessential minimalism. WHO IS ELIJAH eau de parfums blur the lines of masculinity and femininity.

WE DO NOT FILL A GAP, TO FILL A GAP WOULD MEAN WE ARE HERE TO FIT IN. WE ARE HERE TO DISRUPT, DEFY CONVENTIONS AND RE-DEFY THE NORM. OUR FRAGRANCES DEMAND TO BE WORN BY EVERYBODY, EVERYWHERE.



#### MEET THE MAKER



#### Raquel Bouris - Founder & Creative Director.

The idea to create a modern fragrance house was a light bulb moment born on a Californian road trip by Australian entrepreneur, wife and mother, Raquel Bouris. Motivated by her own desire to find an inclusive fragrance that was both ethically made and would rival big designer names, Raquel set on a disruptive mission of creating a fragrance collection that broke all the rules.

### **AS FEATURED IN**

"THE SEXIEST FRAGRANCE WE'VE EVER SMELLED"

WHO WHAT WEAR

"EXUDES SEX APPEAL"

POPSUGAR.

"SEXY, ENIGMATIC SCENTS"

**VOGUE** 

"FRAGRANCES NEXT BIG BRAND"

hypebae

hypebae The New York Daily Paper CENTREST VOGUE
Forbes POPSUGAR, WHO WHAT WEAR

REFINERY29 COSMOPOLITAN ( R A 7 A BEAUTY/crew

ELLET Daily Mail GRITTY pretty

BOSS HUNTING BROADSHEET STYLECASTER

### **KEY SELLING POINTS**

#### **VERSATILE SIZES**

WHO IS ELIJAH understands that fragrance is not one-size-fits-all; that's why each fragrance is available in 2ml, 5ml, 10ml, 50ml and 100ml.

Customers can enjoy the range their way, anytime, anywhere.

#### **OUR SIZES**



#### **OUR PRICES**

(aud)

100ml RRP \$159 - \$179 50ml RRP \$115 - \$135 10ml RRP \$45 - \$55 5ml RRP \$22 - \$27 2ml RRP \$10 Sets RRP \$65 - \$120

### **KEY SELLING POINTS**

continued

#### **OUR MISSION**

A moment is so easily forgotten in a fast-paced world. But a fragrance, a smell, can take you right back, allowing you to revisit those precious moments in life. WHO IS ELIJAH fragrances are inspired by, and aim to capture life's best memories and moments in a bottle. Each fragrance creation has been inspired by moments in Raquel's life, but we want the wearer to create their own story. We aim for every spritz of WHO IS ELIJAH to feel like you are looking through a photo album and be brought right back to those moments.

#### **ACCESSIBLE**

At WHO IS ELIJAH, we challenge and disrupt the fragrance market. We are exclusive but always inclusive, with a mission to remain a forever accessible and affordable luxury fragrance brand.



### **KEY SELLING POINTS**

continued

#### **GENDERLESS**

WHO IS ELIJAH fragrances were specifically designed by our founder and creative director, Raquel Bouris, to be genderless to ensure that everyone can find a scent that resonates with their individual preferences.



CRUELTY-FREE + VEGAN + AUSTRALIAN-MADE

WHO IS ELIJAH is committed to ethical practices, with our range being both cruelty-free and vegan.

All fragrances are thoughtfully hand-filled with 20-25% perfume concentrate and without toxic chemicals or harmful elements. We are proudly crafted in Sydney, Australia and strive to reduce our carbon footprint as much as possible by packaging in-house in small batches, avoiding mass production and waste.

a glance into our fragrance collection

PRODUCT	Muse
SCENT PROF	
SCENT PROF	FILE earthy, musky, floral
SIZE	2ml +5ml + 10ml + 50ml +100ml
	THE FIRST IMPRESSION
22 1918 23 1918	solar
	THE HEART
1 4 1	warm Horal.
WRO IS DULAN	warm floral, jasmine absolute
WIGH	THE SILLAGE
- T	amberaris, ambroxan,
	ambergris, ambroxan, musk, dry-woody amber
WI E E E E	arwood, moss
100%	WIN COLLAN
SETS	Discovery, Col. Vol. 1 + Summer Nostalgia
NOTES	·

- a subtle scent that leaves a less than subtle mark.
- assertive like your 9-5, sensual like your after hours
- can be described as floral, musky, sophisticated and sensual
- MUSE doesn't wear you. YOU wear muse...

a glance into our fragrance collection

PRODUCT		Eau
SCENT PR	OFILE	fresh, tropical, woody
SIZE		2ml +5ml + 16ml + 56ml +166ml
WISCOM WEST	TO THE STUDY OF TH	THE FIRST IMPRESSION  pear stems, green leaves, bergamot  THE HEART  black fig, coconut milk, italian iris  THE SILLAGE  wood, tonka, musk, moss
SETS	Di	scovery, Col. Vol. 2 + Summer Nostalgia

- a time capsule of Summer Nostalgia
- a radiant and sexy scent that reminds you of hot, balmy nights
- can be described as creamy coconut with a fresh green twist, sweet fruity hints and a steamy woody undertone.

a glance into our fragrance collection

PRODUCT		Nomad
SCENT PRO	OFILE	woody, amber, floral
SIZE	2ml +5ml + 10ml + 50ml +100ml	
1 m		THE FIRST IMPRESSION egyptian jasmine, saffron, almond
THE SECON	EBAS See and the see and the	THE HEART  amberwood, bulgarian rose, ambergris
WILLS .W.	WHIST CLUM	THE SILLAGE
PRODUCTION TO THE PRODUCTION OF THE PRODUCTION O		fir resin, cedar, moss, dry amper, musk
SETS	Dis	covery + Col. Vol. 2 + Staple + NY Rendervous

- our best-selling fragrance
- the Little black dress Of navy suit of your fragrance wardrobe
- versatile yet complex and most importantly NEVER fails to deliver
- this fragrance leaves a lasting impression.

a glance into our fragrance collection

PRODUCT		HislHer
SCENT PROFILE		spicy, woody, fresh
SIZE		2ml +5ml + 16ml + 56ml +166ml
	SE .	THE FIRST IMPRESSION
100	WW IS CILLED AND	bergamot, violet leaf, cardamom
		'cardamom
	85902 20 8000	THE HEART
WHE IS ELLAN	bureau out area	floral, fir needle
_	2903 	
WE SEC. 188	PREISTLAN	THE SILLAGE
100	=	sandalwood,
	RSREI POWERER	cashmere musk,
MERCHAN NEWS NEWS NEWS NEWS NEWS NEWS NEWS NEW		aber, oudh
SETS		Discovery Set + Col. Vol. 1

- a signature easy-to-wear staple scent.
- this cult-favourite fragrance was the first scent launched in 2018
- can be described as a crisp, clean scent with hints of spice and a warm, flirty undertone.

a glance into our fragrance collection

PRODUCT		Her
SCENT PROFILE		floral, delicate, citrus
SIZE	2ml +5ml + 10ml + 50ml +100ml	
		THE FIRST IMPRESSION
a a	with 6 Bilde a	citrus, bergamot, grapefruit, vetiver
7	622	THE HEART
NO CI ILLIAM	NAMES .	floral, orange blossom, petitgrain, rosemary
NEUR Alla	NO S CLUM	THE SILLAGE
10 00		dry amber, cedarwood,
MESSAU MESSAU TON	SEE ON COME OF SEE OF S	musk
SETS	L	Discovery + Col. Vol. / + Summer Nostalgia
	I	

- a fresh and invigorating floral scent that leans more citrus
- a sweet, citrus and floral blend that is refreshing just like summer
- crisp and bright, the perfect scent for lovers of bergamot

a glance into our fragrance collection

PRODUCT		Nightcap
SCENT PRO	OFILE	woody, earthy, leather
SIZE		2ml +5ml + 16ml + 56ml +166ml
I an	Mark of the second	THE FIRST IMPRESSION  pear, cardamon,  violet leaf
Modelson	SCOTOR Market State	violet leaf THE HEART orris root, cypress, west Indian sandalwood
WILLIAM MADE	MOTION THE STATE OF THE STATE O	the sillage blonde cedar, mysore sandalwood, Madagascar vetiver
SETS		Discovery + Col. Vol. 2 + Staple

- a warming leather scent that exudes sex appeal
- an award-winning fragrance
- can be described as a woody, earthy and leathery scent with hints of spiced pear

a glance into our fragrance collection

PRODUCT		Morning After
SCENT PRO	OFILE	woody, leather, musk
SIZE		2ml +5ml + 10ml + 50ml +100ml
		THE FIRST IMPRESSION
AL SHEET		violet, cardamom
	MARS MFEE	THE HEART
Made OE ETYTAN	No Final State of the State of	iris, papyrus
arthur arthur	SSESS OFFE WE HAVE IN MALES	THE SILLAGE
- 10 S	ADD IS CITTED	musk, leather, amber, cedar,
MECCAM  WEST OF THE STATE OF TH		Australian sandalwood
SETS		Discovery + Col. Vol. 2 + Staple

- a warming mix of sandalwood, musk & leather that lingers
- the perfect scent for those after something more 'clean'
- evoking feelings of irresistible, addictive desire
- the name resembles the fact of the scent still lingering the 'MORNING AFTER

a glance into our fragrance collection

		7
PRODUCT		Haze
SCENT PROFILE		smoky, woody, sweet
SIZE		2ml +5ml + 16ml + 56ml +166ml
		THE FIRST IMPRESSION
n n	THE REPORT CASE	Pink Pepper, Orange Blossom, Clove
7	MAII	THE HEART
WARD IS COLLARS	MATERIAL COLUMNS OF THE PARTY O	Chestnut, Gaïac Wood,
		Tuniper
	MAN AND AND AND AND AND AND AND AND AND A	THE SILLAGE
		vanilla, peru balsam, cashmeran, cedarwood
MAC OF STATE		cashmeran, cedarwood
SETS		Discovery + Col. Vol. 1

- resembles a warm, smoky fire place
- the perfect winter/fall scent
- can be described as a smoky scent with hints of sweet vanilla & chestrut

a glance into our fragrance collection

PRODUCT		Wall Street	
SCENT PRO	OFILE	floral, smoke, wood	
SIZE	2ml +5ml + 10ml + 50ml +100ml		
I down	MACHINE	the first impression rose, raspberry, Egyptian geranium the heart	
WE SELLM	WALSHEE STAM	oud wood, incense, saffron  THE SILLAGE Amberwood, benzoin,	
SETS	WALL STREET  THE BETTER  THE STREET  THE STREET  THE STREET  WHO IS SIAM	leather.  Discovery + Col. Vol. 2 + NY Pendervous	
JEIJ	-	Discovery 1 W1. VV1. Z 1 1 VY LO MIJECHOWS	

- a smoky, oud fragrance softened with floral and raspberry
- created with intention to be worn with PEBEL ROSE
- the perfect scent for someone looking for a woody, more masculine scent.

a glance into our fragrance collection

PRODUCT		Rebel Rose	
SCENT PRO	FILE	rose, spice, wood	
SIZE	2ml+5ml+10ml+50ml+100ml		
With the second	MAL ME OF THE STATE OF T	THE FIRST IMPRESSION  saffron, labdarum,  cumin, pepper  THE HEART  Bulgarian rose, patchouli leaf, violet.  THE SILLAGE  leather, oud, amber, vanilla, white musk	
SETS		Discovery + Col. Vol. 2 + NY Rendervous	

- a slightly powdery and spicy rose scent with a woody undertone
- not your grandmas rose fragrance!
- created with intention to be worn with WALL STREET

a glance into our fragrance collection

PRODUCT		Ocean Eyes	
SCENT PRO	OFILE	citrusy, salty, fresh	
SIZE	2ml +5ml + 10ml + 50ml +100ml		
THE STATE OF THE S	SCAN FOE  SCAN F	THE FIRST IMPRESSION  Bergamot, Grapefruit,  Mandarin  THE HEART  Sea Salt,  Aquatic breeze  THE SILLAGE  Amberwood, Musk,  Tuniper	
SETS		Discovery // Vial	

- Invigorate the senses with this bright and invigorating blend of citrus notes.
- exudes masculine sex appeal.
- embody the feeling of a deep plunge into the crisp, blue ocean.

for more information regarding WHO IS ELIJAH products please email wholesale@whoiselijah.com.au

"Warmly welcoming you to the world of WHO IS ELIJAH. I hope you love exploring my creations."

