



ROOT Rewards Rules (FAQs)

ROOT Max Rule:

A maximum of 40% of a Rank's required QRSP may be utilized from any one (1) individual leg to qualify for said rank. For your convenience, we have added a column with the 40% maximum calculated for each rank.

The 40% Max Rule is designed to:

- To promote sharing & reward growth as you personally build your ROOT community.
- To counter the max rule - the more you build, the more you earn.

EXAMPLE 1:

New Ambassador qualifying for Rank of Super Ambassador, 300 QRSP, with 40% max volume allowance of 120.

- Customer A has 400 = with max rule applied = QRSP 120
- Customer B has 140 = with max rule applied = QRSP 120

Even though the RSP is 540, the QRSP is only 240, which is not enough to qualify for SA rank. They must add another customer. They cannot qualify solely on the efforts of Customer A or with only two legs.

- Customer C has 69 = with max rule applied = QRSP 69
- Total QRSP is now 309, enough to qualify for Super Ambassador.

EXAMPLE 2:

The Ambassador is now trying to qualify for Super Ambassador I, with a QRSP Rank of 500. Since the Max Rule applies to the rank you are eligible for, the new max is now 200. Their statistics will change to adjust to the new max.

- Customer A has 400, AND they now have QRSP OF 200
- Customer B has 140, AND they now have QRSP of 140
- Customer C has 69, AND now the total QRSP is 409 toward 500
- They will need another customer with an order between 100-200, or they can place a personal order to promote SA I.

ROOT Qualified 55% Rule (CSP):

The purpose of the 55% Rule is to maintain regulatory compliance with a majority of sales volume coming from Customers.

This Rule is perhaps the single most important Rule in our Rewards Plan.

If you are NOT QUALIFIED:

- It will adjust down to the level of correct volumes based on the percentage of customers.
- You are then ONLY ELIGIBLE for the qualified rewards.
- Your rank drops to the rank where you attained 55% customers QRSP.

You can view your CSP in your Progress Report, in the 4th shaded row, on the left. The % is in green and must be 55% or above. The 55% is calculated by dividing CSP (Customer Sales Points) by RSP (ROOT Sales Points)

EXAMPLE 1: CSP 5511 and RSP 5960
 $5511/5960 = 92.47\%$ Qualified

EXAMPLE 2: CSP 528 and RSP 987
 $528/987 = 53.50\%$ NOT Qualified

Qualified Paid As Rank (QPAR):

Where a number is given in the QPAR column (see rewards chart), a Super Ambassador must meet the corresponding rank QRSP for 15 days in a 30 day period to achieve the specified Rank. When the QPAR number is greater than 1 the QRSP must be met for the stated number of qualifying 15 day periods.

The number in the column specifies the total of 30 day periods. You must meet rank 15 days in each period.

- 1 = 1 (30 day) period (15 days minimum)
- 2 = 2 (30 day) periods (45 days minimum)
- 3 = 3 (30 day) periods (75 days minimum)
- 4 = 4 (30 day) periods (105 days minimum)
- 5 = 5 (30 day) periods (135 days minimum)

Day 1 is the first full day following the day you enter into qualification. To calculate your advancement you count backwards from the present date.

EXAMPLE 1:

The first Rank with QPAR is Super Ambassador with a 1.

- Silver SA V, must have volume over 20,000 for 15 days within the previous consecutive 30 days, in order to qualify for Gold SA.
- You will be paid as Silver V until all qualifications are met.
- You will promote to Gold the next day after you satisfy your qualifications

EXAMPLE 2:

Platinum SA has a QPAR of 2

- Gold SA V, must-have volume over 50,000 for 15 days out of EACH of the (2) 30-day previous consecutive periods.
- You need a minimum of 45 days to qualify.
* If you consecutively meet the daily Platinum rank volume for all 45 days without dropping below 50,000.
- The computer begins to look back 30 days the moment you first reach QRSP 50,000.
- You must be 50,000 or over for 15 days out of the first block of previous 30 days, and 15 days of the second block of previous 30 day period to meet QPAR REQUIREMENTS.
- You will promote the next full day following