



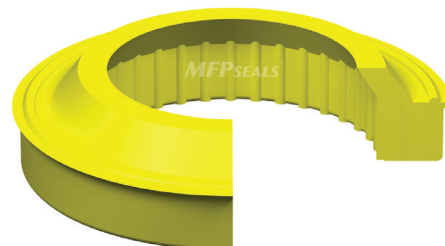
MINING SERVICES

SECTOR CREDENTIALS

An ever-increasing reliance on technological solutions in the mining industry has led to a growth in the use of hydraulic systems.

Working within extreme conditions, seals in mining equipment need to be reliable to prevent unscheduled maintenance and minimise costly downtime in this round-the-clock industry. Safety, productivity and efficiency are of the utmost importance. Contamination, extreme loads and non-stop operation can lead to inferior seals breaking down quickly.

At HSA, our range of products are of the highest quality, providing exceptional performance to minimise downtime and keep mining equipment working at peak efficiency.



CASE STUDY

MEADOW INDUSTRIES



Based in Broadmeadow in the heart of Newcastle, Meadow Industries service businesses in the Hunter and surrounding regions. They are a major supplier of machining, fitting and fabrication services to the NSW coal mining industry and their client list is a "who's who" of mining and heavy industry including Whitehaven, Centennial Coal, Glencore, Yancoal OneSteel and Molycop.

Prior to selecting HSA as a preferred supplier, Meadow Industries used one of the major international brands but found them to be somewhat inflexible and inconsistent.

"HSA have a massive range and are always in stock," explains Matt Moore, General Manager of Meadow Industries.

"We've been working with HSA for over four years now and we are extremely pleased with the relationship. They are a true business partner and valued supplier to our business."

One of the key benefits to Meadow industries is the kits which have been sourced and compiled specifically for Meadow Industries.

"A specific example is the HFX drill motor kit," explains Matt.

"We don't have to worry about ordering or accounting for individual part numbers or dealing with multiple suppliers to get the relevant parts for one job. It's all delivered in one pack, ready to go which saves massive amount of time for us.

"The same goes for HDR Drill Motors which are extremely important for our underground mining customers. These motors have a special seal and a shaft seal and can be temperamental.

"The quality kits that HSA have sourced for us for the HDR Drill Motors have resulted in a longer use life with less leaks and this all results in less down time for our clients."

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We couldn't recommend HSA more strongly given the wonderful service and quality parts they provide us week in and week out, year after year.

Matt Moore - General Manager

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