LIGHTING CONTROLS MARKET IN NORTH AMERICA



TABLE OF CONTENTS NORTH AMERICAN LIGHTING CONTROLS MARKET

l.	Executive Summary – European and North American Lighting Controls Market		4
	a.	Research Scope	5
	b.	Key Market Trends	8
	C.	Revenue Forecast	9
	d.	Revenue Percentage Split by Region	10
	e.	Lighting Controls Companies Ranked by Market Share	11
II.	Nor	12	
	a.	Research Scope	13
	b.	Summary of Analysis	14
	C.	Key Trends Driving the Market	15
	d.	Key Trends Inhibiting Market Growth	16
	e.	Revenue Forecasts – North American Lighting Controls Market	17
	f.	Revenue Percentage Split by End User Type	18
	g.	Percentage Split by New Construction, Retrofit and Major Renovation	19
	h.	Percentage Split Installation Type	20
	i.	Revenue Forecasts – United States Lighting Controls Market	21
	j.	Revenue Forecasts – Canadian Lighting Controls Market	22
	k.	Percentage Split by Product Type	23
	l.	Revenue Forecasts – North American Lighting Controls Module Market	24
	m.	Revenue Forecasts – North American User Interfaces Lighting Market	25
	n.	Revenue Forecasts – North American Sensors Lighting Market	26
	0.	Key Market Trends	27

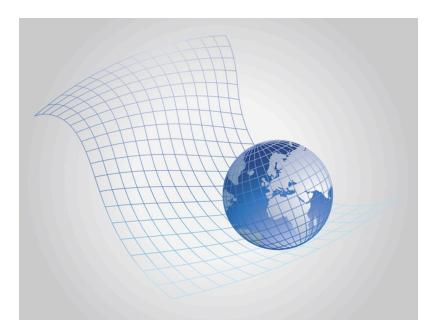


TABLE OF CONTENTS NORTH AMERICAN LIGHTING CONTROLS MARKET

p.	Market Share Analysis	29
q.	Competitive Trends	30
r.	Regulatory Trends	33
S.	Comments from Key Industry Participants	34
III. N	Methodology, Disclaimer, About Us	38

ABOUT VERIFY MARKETS

Verify Markets is a research firm specializing in Industrial, Environmental, Energy and Water markets. Our Research & Consulting practice provides global industry analysis, custom engagements, end-user analysis, strategy consulting, strategic market intelligence, and forecasts that are designed to facilitate strategic decision-making. Our team of consultants, industry experts and analysts continually monitor and evaluate information to create insights for your business needs.



METHODOLOGY

The methodology when formulating market trend projection is outlined below.

Step 1: Determine historical trends

- Collect secondary research. Accumulate database information, published sources, industry reports, and so on.
- Execute primary research. Schedule and conduct interviews with leading market competitors, distributors, key end-users and other industry stakeholders.
- Historical trending information provides us with a context regarding price trends, previous sales figures, market shares, and so forth.

Step 2: Measure base year numbers

- We conduct interviews with the following groups in order to determine the accuracy of the base year numbers that we have built and the trends that we are projecting:
- Manufactures/Suppliers
- Government agencies
- Market research experts

Step 3: Forecasts:

– Market drivers and restraints have been built into a forecasting model to estimate base revenue, growth and market size figures. For questions or more information, please contact us at www.verifymarkets.com.

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