

North American Generator Set Market

August 2021



www.verifymarkets.com

+1 210.595.9687

info@verifymarkets.com

Table of Contents

I.	Research Scope, Methodology.....	5
II.	Segmentation by equipment output range, end user and application.....	7
III.	Executive Summary	10
a.	Revenues by end user.....	10
b.	Major Data Points	11
c.	Revenues	12
d.	Major trends	13
e.	Market drivers.....	14
f.	Market restraints	16
g.	Main market participants	18
IV.	Market Drivers.....	20
IV.	Market Restraints.....	29
V.	Market Trends.....	37
b.	Distributed generation.....	38
c.	Paralleling.....	39
d.	Natural gas generators.....	40
e.	Increasing competition from alternative technologies.....	41
f.	Rental market.....	42
g.	Telematics.....	43
h.	Pricing trends.....	44

Table of Contents

VI. Market Data.....	45
a. North American market revenues.....	46
b. United States revenue forecast.....	48
c. Canada revenue forecast.....	49
d. Market share by end user.....	50
e. Market share by fuel.....	51
f. Market share by output.....	52
g. Market share by application.....	54
VII. Diesel Generator Set Market.....	55
a. Diesel market revenues.....	56
b. Diesel market revenues by output.....	58
VIII. Natural Gas Generator Set Market.....	60
a. Natural gas market revenues.....	61
b. Natural Gas revenues by output.....	63
IX. Competitive Landscape.....	65
a. Market share by company.....	66
b. Major acquisitions.....	67
c. Competitive factors.....	68
d. Quotes from the industry.....	69

North American Generator Set Market

Table of Contents

X.	Companies Profiles.....	70
a.	Caterpillar Inc.....	71
b.	Cummins Inc	73
c.	Generac Holdings Inc.	75
d.	Kohler Co.....	77
XI.	About Verify Markets.....	79

North American Generator Set Market

Scope of Research

This study aims to provide a detailed analysis of the North American Generator Set Equipment Market along with qualitative trends for the year 2020.

The market numbers included in this report represent revenues generated by companies operating in the generator set market in the United States and Canada. The base year for the study is 2020 and the forecast period is from 2020 until 2027.

This study captures the following information on the North American Generator Set Equipment Market:

- Market Size, Growth Rate, Revenue Forecasts (2020-2027)
- Growth Drivers & Restraints
- Market Data
- Market Share Analysis
- Market Trends
- Strategic Recommendations
- Quotes by Key Industry Participants

Methodology

Interviews with key market participants

The methodology adopted while creating this research involved conducting interviews with various key market participants, enabling Verify Markets to identify various trends in the North American Generator Set market. Furthermore, discussions with industry participants enabled us to provide a comprehensive country-level view of the overall market. Next, the information was validated through our internal databases, market experts, and secondary sources. The collected information was structured and collated into this report.



Macro-economic factors and industry parameters

Various country level parameters including the GDP, construction spending, oil & gas prices, and sales revenues, among others, were taken into consideration in our forecasting model. An in-depth analysis of such factors enabled Verify Markets to size and forecast the North American Generator Set market. As an added exercise, Verify Markets backs into market size estimates by counting dealerships and incorporating revenue assumptions based on proximity to metropolitan area.

North American Generator Set Market

Segmentation by output range



Over 1000 kW



500 to 1000 kW



300 to 500 kW



150 to 300 kW



60 to 150 kW



Less than 60 kW



North American Generator Set Market

Segmentation by end user

End users can acquire generator set from original equipment manufacturers (OEMs), assemblers, distributors or electrical contractor dealers.



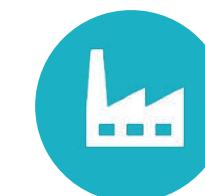
Residential

This segment comprises single-family and multifamily homes. Residential customers generally use generators with a power output less than 60 kW.



Commercial

This end user segment is comprised of the telecom industry, IT sector, data centers, and the construction industry. It also includes healthcare, government, and commercial facilities. Medium-sized generators in the 20 to 500 kW range are used in this sector.



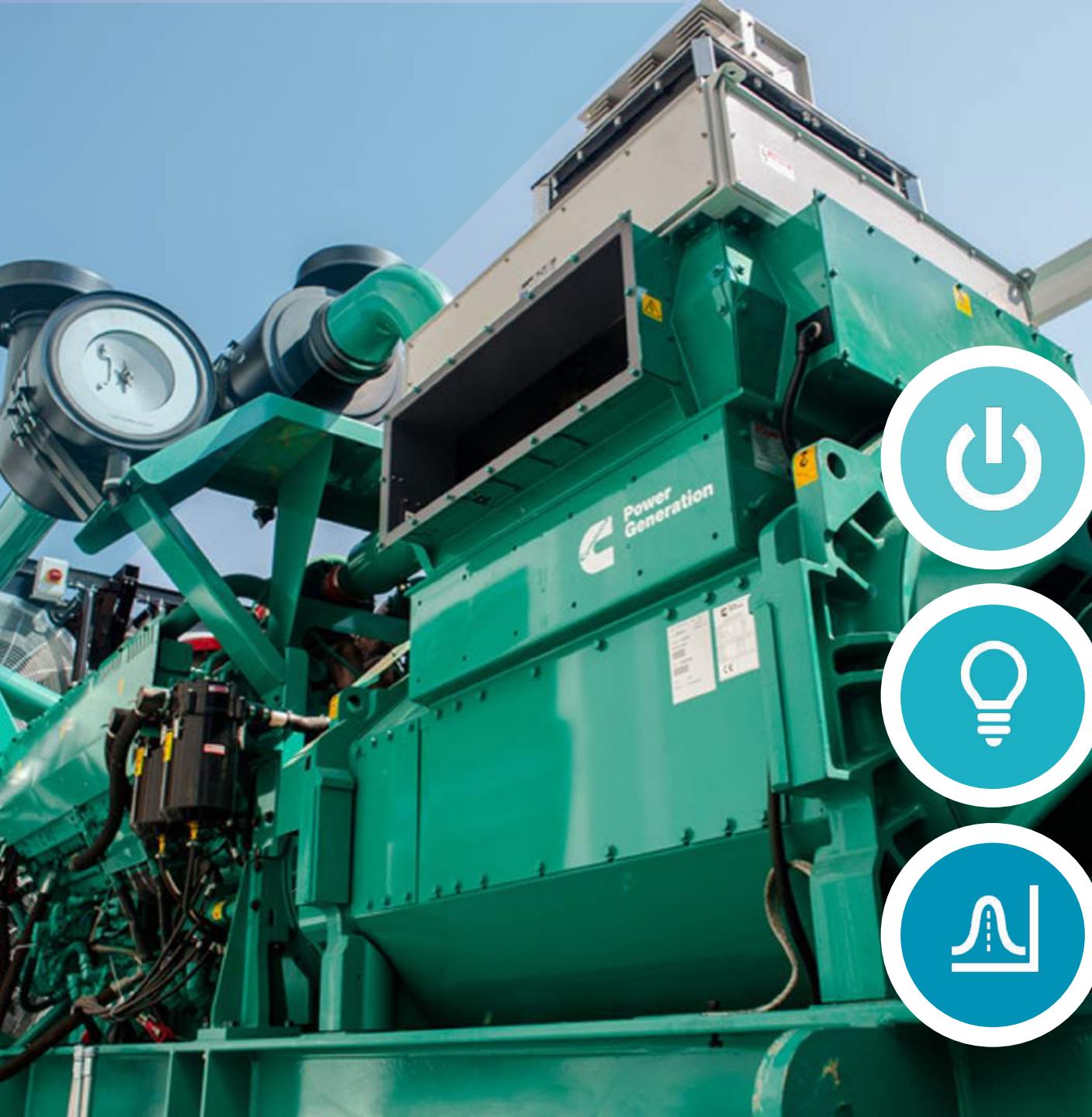
Industrial

Industrial end users are comprised of factories and manufacturing applications such as semiconductors, pulp and paper, food processing, maritime, chemicals, petrochemicals, rubber, metals, and mining. This segment also includes the oil & gas and utility industry. Generator sets used by this segment vary between 100 kW to multi-MW power ranges.



Rental

The power rental market use generators mostly in the range from 100 to 500 kW for prime applications.



North American Generator Set Market

Segmentation by Application

Prime Power

Prime gensets are designed to operate continuously for extended periods of time at variable loads.

Standby Power

Supplying emergency power during the duration of normal power interruption. Standby power is run only when there is an outage to the utility grid or there is a disruption in the main source of power.

Peak Shaving

The period in which electrical power is provided at a significantly higher than average supply level. Peak shaving is the process of reducing the amount of energy purchased during peak hours when the electrical charges are highest.

About Verify Markets



Verify Markets

About us

Expert Advice and Strategy Consulting

Verify Markets is a Research Firm specializing in Industrial, Environmental, Energy and Water markets. Our Research & Consulting practice provides global industry analysis, custom engagements, end-user analysis, strategy consulting, strategic market intelligence, and forecasts that are designed to facilitate strategic decision-making. Our team of consultants, industry experts and analysts continually monitor and evaluate information to create insights for your business needs. We are comprised of a group of analysts that have been tracking their respective markets for a number of years.

Our goal is to help you reach yours.

Methodology

The methodology when formulating market trend projection is outlined below.

Historical trends were determined through secondary research and Verify Markets in-house database.

Secondary Research

Secondary research was conducted. A list of key industry participants was put together.



Primary Research

Telephonic interviews were conducted. Most of the leading participants across North America were contacted.

Bottom-up

Bottom-up methodology was used to calculate the market size.



Drivers & Restraints

Market drivers and restraints were built into the forecasting model to estimate the revenue growth and market size figures.

Most of the primary interview data was captured through telephonic interviews. Pictures, company contacts, and preliminary data was captured through secondary research. Images are derived from company websites and other web sources.



Disclaimer

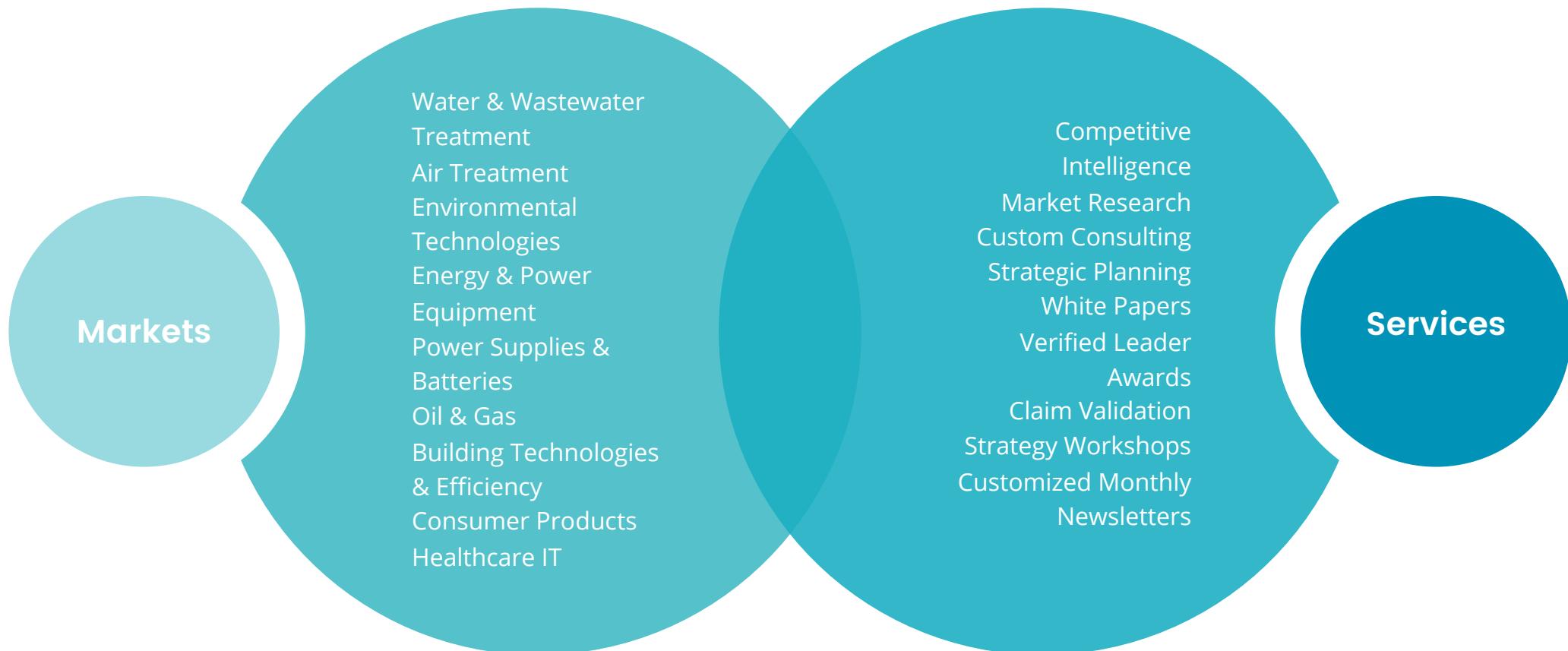
Despite Verify Markets' best efforts, certain challenges were encountered, and certain assumptions had to be made. The extremely competitive nature of the Generator Set market often results in an increased reluctance on the part of several competitors to discuss their market position, future plans, or market trends. Verify Markets used its skills and experience to extract the relevant data in order to complete the analysis.

Verify Markets is not responsible for any incorrect information supplied to us by companies during our primary research process.

Verify Markets report is for customers' internal use and not for general publication. This research cannot be given, disclosed, or sold to non-customers or third parties. Since most of the data is based on company personnel views, it is subject to fluctuation.

Verify Markets

Capabilities



Verify Markets

Global Presence





Verify Markets

Have A Question?

Contact us and set up a time to speak with our analysts.



Contact us: We're social



+1.210.595.9687



info@verifymarkets.com



[Facebook/verifymarkets](#)



[twitter/verify_markets](#)



[LinkedIn/company/verify-markets](#)