



VERIFIED MARKET LEADERSHIP

United Rentals, based in Stamford, Connecticut, has been awarded the 2019 Verified Leader Award for the pump rental market in North America. United Rentals generated \$8 billion in overall rental revenue in 2018 by leveraging its large and diverse fleet valued over \$14 billion, its with over 1,000 rental locations in the U.S., Canada, a reported 39 pump rental locations, and solid brand recognition as one of the largest equipment rental companies in the world.

A dominant participant in the North American pump rental market, United Rentals operates in different business segments—construction, oil & gas, mining, disaster recovery, municipal & bypass, and commercial.

Through innovation, operational excellence, and industry-wide expertise, United Rentals has successfully honored its commitment to become a highly competitive pump rental solution provider that creates enhanced value for its customers. United Rentals offers its widespread customers a host of pump rental solutions including emergency and disaster recovery services, fleet readiness contracts, preventative maintenance agreements, advanced fleet management technologies, real-time reporting and job analysis, among others.

The company's mission is to further strengthen its significant leadership position in the pump rental market and maintain sustainable profitability and growth by identifying and completing suitable acquisition opportunities. In 2018, the company acquired BlueLine Rental, one of the ten largest equipment rental companies in North America. This acquisition is expected to expand the company's equipment rental capacity in many of the largest metropolitan areas in North America as well as widen their customer reach and revenues. Another significant acquisition of the company is the purchase of the rental assets of Thompson Pump & Mfg. Co. Thomson's extensive fleet of rotary pumps and experienced personnel is projected to play a critical role in consolidating United Rentals' leadership position in the North American pump rental market.

Verify Markets recognizes United Rentals as the market leader in the North American pump rental market. Their M&A activities, well-diversified customer base, operational excellence, and extensive fleet has endowed the company with the ability to command the leadership position for the North American pump rental market.