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# UNITED STATES NURSE CALL SYSTEMS MARKET

#### RESEARCH SCOPE



The US region has been a lucrative market for various healthcare IT solutions due to the continued technological advancements and innovations in the healthcare IT industry. Factors such as ObamaCare regulatory framework, ageing population, and the increasing need to reduce healthcare costs have led to a shift from a fee-for-service model to value-based outcomes in the overall U.S. healthcare industry.



This study focuses on the nurse call systems market in the U.S. and an in-depth analysis on various types of nurse call systems used for healthcare communication. Moreover, the report segments the end-users into acute care facilities and aged care facilities to provide a deeper understanding of adoption of nurse call systems in various healthcare settings.

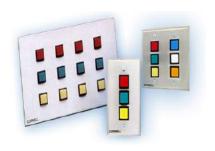


The base year for this study is 2016 and revenue forecasts are provided from 2017 until 2023.



# **DEFINITIONS**

## NURSE CALL SYSTEMS MARKET, BY TYPE











# BASIC AUDIO/VISUAL NURSE CALL SYSTEMS

This segment consists of various basic nurse call buttons, which sends out signals such as beeping sounds or blinking lights.

#### NURSE CALL INTERCOMS

This segment consists of various nurse-patient communication systems that make use of the telephonic network in the healthcare facility.

# WIRELESS NURSE CALL SYSTEMS

This segment consists of nurse call systems which rely completely on the wireless networks within the healthcare facility.

# DIGITAL NURSE CALL SYSTEMS

This segment consists of feature-rich nurse call systems, which offer integration capabilities with other systems including electronic medical records (EMR) and real time location systems (RTLS), among others.

# IP-BASED NURSE CALL SYSTEMS

This segment consists of feature-rich nurse call systems similar to the digital nurse call systems segment. However, these systems require a dedicated IP network (apart from the hospital's existing hard wired network).

Note: All market numbers and market shares of the competitors are calculated at the installation level of nurse call systems market.



# **DEFINITIONS**

## NURSE CALL SYSTEMS MARKET, BY END-USER



#### **ACUTE CARE FACILITIES**

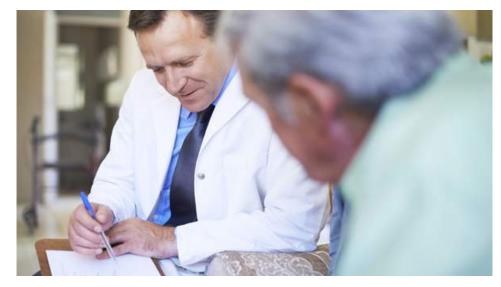
This segment consists of various healthcare facilities including hospitals, skilled nursing homes, out-patient departments, and ambulatory care centers, among others.



#### AGED CARE FACILITIES

This segment consists of various assisted living facilities, retirement homes, rehabilitation centers, and specialist rehabilitation centers, among others.







## UNITED STATES NURSE CALL SYSTEMS MARKET

#### INFORMATION COVERED

1 Market size, growth rates, and revenue forecasts for the overall nurse call systems market (2016-2023)

4 Growth drivers, restraints and challenges, and trends

Market size, growth rates, and revenue forecasts for individual types of nurse call systems (2016-2023)

5 Competitive landscape with market share analysis (2016) and strategic recommendations

Comparative analysis of end-user segments for nurse call systems, i.e. acute care facilities and aged care facilities (2016-2023)

6 Quotes by key industry participants



# UNITED STATES NURSE CALL SYSTEMS MARKET

#### RESEARCH METHODOLOGY

**Interviews with Key Market Participants:** The research methodology adopted while conducting this study involved primarily research and discussions with various key market participants. Verify Markets was able to identify various regional trends for our research. Discussions with key industry personnel enabled us to provide a comprehensive, country-level view of the overall market. After conducting interviews with key industry participants, the information was validated through our internal databases and market experts. The collected information was structured and collated into this report.



**Macro-economic Factors and Industry Parameters:** Various country level parameters (including GDP growth, healthcare expenditure percentage of the GDP, public and private healthcare expenditures, population composition, number of hospital beds, and other data) were taken into consideration in our forecasting model. Other factors which were accounted for include hospital reimbursement policies, public and private insurance, government regulations over nurse call systems, and sophistication of the products available. An in-depth analysis of such factors enabled us to size and forecast the market in the U.S..





## **ABOUT US**

#### EXPERT ADVICE AND STRATEGY CONSULTING

Verify Markets is a Research Firm specializing in Industrial, Environmental, Energy and Water markets. Our Research & Consulting practice provides global industry analysis, custom engagements, end-user analysis, strategy consulting, strategic market intelligence, and forecasts that are designed to facilitate strategic decision-making. Our team of consultants, industry experts and analysts continually monitor and evaluate information to create insights for your business needs. We are comprised of a group of analysts that have been tracking their respective markets for a number of years.

Our goal is to help you reach yours.



## **VERIFIED LEADER**

## **METHODOLOGY**

The methodology when formulating market trend projection is outlined below. Historical trends were determined through secondary research and Verify Markets inhouse database.

- Secondary research was conducted. A list of key industry participants was put together.
- Telephonic interviews were conducted. Most of the leading participants across all countries were contacted.
- Bottom up methodology was used to calculate the market size.
- Market drivers and restraints were built into the forecasting model to estimate the revenue growth and market size figures.

## **METHODOLOGY**

Profiles of Interviewees: Vice President, Marketing Manager, Business Development Manager, Brand Manager, CEO (for smaller companies).

Most of the primary interview data was captured through telephonic interviews. Pictures, company contacts, preliminary data was captured through secondary research. Images are derived from company websites and other web sources.

### **AWARDS**

Verify Markets identifies companies that are leaders within a respective industry. These companies are given awards, which are selected by the consultant writing the report. Companies can promote their award publicly to boost brand awareness and confidence.





## **DISCLAIMER**

Despite Verify Markets' best efforts, certain challenges were encountered and certain assumptions had to be made. The extremely competitive nature of the nurse call systems market often results in an increased reluctance on the part of several competitors to discuss their market position, future plans, or market trends. Verify Markets used its skills and experience to extract the relevant data in order to complete the analysis.



Verify Markets is not responsible for any incorrect information supplied to us by companies during our primary research process.

Verify Markets report is for customers' internal use and not for general publication. This research cannot be given, disclosed, or sold to non-customers or third parties.

Since most of the data is based on company personnel views, it is subject to fluctuation.

# **VERIFY MARKETS**

# **CAPABILITIES**

## MARKET COVERAGE

Water & Wastewater Treatment

Air Treatment

Environmental Technologies

Energy & Power Equipment

Power Supplies & Batteries

Oil & Gas

Building Technologies & Efficiency

**Consumer Products** 

Healthcare IT

## **SERVICES**

Competitive Intelligence

Market Research

**Custom Consulting** 

Strategic Planning

White Papers

Verified Leader Awards

Claim Validation

Strategy Workshops

**Customized Monthly Newsletters** 



# LOCATIONS

## GLOBAL PRESENCE





# ANY QUESTIONS? CONTACT US AND SET UP A TIME TO SPEAK WITH OUR ANALYSTS.

# **CONTACT US**

WE'RE SOCIAL

