



SALES CONSULTANT FOR SOUTH GERMANY & AUSTRIA

Are you motivated by creating growth through strong customer relations?

Do you also want a key role in taking Scandinavia's most fashionable clothing brand within the B2B segment to the next level? Then you could be our new colleague, and we look forward to meeting you!

Nimbus® is a successful Danish brand that has designed, produced and sold high-end Corporate Fashion since 1995. We are growing in Europe and are therefore looking for a Sales Consultant, who will be a key figure in the future growth of Nimbus in South Germany & Austria.

At Nimbus, our daily work is driven by an ambition for growth and development combined with a high sense for Design, Details and Quality - which is reflected in everything we do.

Your experience within sales and brand building will come into play from day one - and it is important that you have a strong customer focus and solid understanding of the business. You have a natural and proactive sales drive, but also the ability to accept that building relations with your customers is as important as the overall sales efforts.

PRIMARY TASKS AND AREAS OF RESPONSIBILITY:

- Develop our collaboration with existing customers.
- Identify new customers and new opportunities for Nimbus.
- Facilitate product training to ensure that customers are ready to grow with us.
- Increase Nimbus brand awareness and ensure that we are "top of mind".
- Fulfill sales targets and sales budgets in general.

IN ADDITION, WE EXPECT YOU TO:

- Be solution-oriented and enjoy creating growth.
- See opportunities, uncover and create demands from customers.
- Work independently and structured when handling your tasks.
- Perform when working with all levels of customers.
- Have experience from B2B sales and preferably also an interest in textiles and fashion.

WE OFFER:

- A great opportunity to continue the development and take Nimbus to "the next level".
- Great colleagues in an international company with a small but professional setup.
- Salary, bonus and benefits according to qualifications.

IS THIS SOMETHING FOR YOU?

Nimbus is built on classic Scandinavian traditions with an informal organization setup and structure. On a daily basis, you will refer to our Head of Sales in Denmark.

Please send your application and CV in English to Jesper Bennekou at jb@nimbusnordic.com.