



Habitat
for Humanity®

Sault Ste. Marie & Area

**We build
strength, stability
and self-reliance.**

2016
Annual
Report

A photograph of a woman and a young girl laughing joyfully together outdoors. They are standing on a grassy bank next to a body of water, with trees in the background. The woman is wearing a white sleeveless top and blue jeans, and the girl is wearing a striped shirt and shorts. They are both laughing with their mouths open and eyes closed. The text is overlaid on the lower half of the image.

**our vision:
a world where
everyone has a
safe and decent
place to live.**

HABITAT FOR HUMANITY SAULT STE. MARIE & AREA

2017 Annual General Meeting

1. Welcome/ Introductions - Lorri Kennis

- A. Elder Blessing
- B. Volunteer Thank you
- C. Introduction of 2016/2017 Board Members
- D. Regrets from the following Board Members who were unable to attend
- E. Review of 2016 Annual General Meeting Minutes

2. Approval of Minutes June 20, 2016 - Annual General Meeting (AGM) - Appendix A

MOTION #1: That the approval of minutes from June 20, 2016 Annual General Meeting (AGM) be accepted and presented.

Moved by:

Second by:

3. Introduction of our Auditor – Lorri Kennis

4. Annual Financial Report- BDO Jennifer Archambault

- A. Review of Audited Financial Statements for 2016

MOTION #2: The financial statements for 2016 be accepted as presented by BDO.

Moved by:

Second by:

5. Appointment of Auditor for 2017

MOTION #3: That BDO Canada LLP be appointed auditor for the fiscal year 2017.

Moved by:

Second by:

6. Changes to the Bylaws

- A. Brief review of the changes to the Bylaws – Lorri Kennis

MOTION #4: That the Bylaws be approved as amended.

Moved by:

Second by:

2017 Annual General Meeting

7. Affordable Housing Presentation- Introduction - David Thompson

A. Guest Speaker - ROGER BOYER II CHE, Ph.D. Primary Health Care Manager & IA

8. Annual Report & Highlights- Lorri Kennis

A. Copy of Annual Report & Highlights provided at meeting

9. Board of Directors for 2016-2017

- A. Acknowledgment & presentation to retiring board members
Penny Hunter, Candy Mitchell, and Harvey Walsh
- B. Linda Lewis Award

10. Election of New Board of Directors for 2017-2018

MOTION #5: Election of new BOD members

Moved by: _____ Second by: _____

11. Motion to Ratify the Proceedings for 2016 – David Thompson

Be it resolved that whereas the Board of Directors for Habitat for Humanity Sault Ste. Marie and Area has acted on behalf of the membership over the year 2016, therefore be it resolved that the members at the Annual General Meeting on June 26, 2017 ratify, sanction and confirm all acts, covenants and proceedings made, taken or entered into, on their behalf by the Board of Directors and Executive Committee during 2017.

MOTION #6: Ratify the Proceedings for 2016

Moved by: _____ Second by: _____

12. Announce Slate of New Board – David Thompson

10 MINUTE REFRESHMENT BREAK – Election of the Executive of The Board of Directors

13. Introduction of New Executive for 2017/2018 – David Thompson

14. Closing

15. Adjournment

MOTION #7: The Annual General Meeting of Habitat for Humanity Sault Ste. Marie be declared adjourned at _____ p.m.

Moved by:

Second by:

Please join us for refreshments and fellowship.



thank you!

On behalf of Habitat for Humanity Sault Ste. Marie's Board of Directors, Staff and Volunteers we extend a humble thank you for contributions of time, talent, gifts, treasures and financial support. We value and appreciate the generosity shown by each of our friends, donors, volunteers and supporters. You help us accomplish our goal of eliminating poverty housing in our community, across Canada and around the world. They say "teamwork makes the dream work" - you make the dream a reality.

what we do

Everyone deserves a safe and decent place to live. We bring communities together to help families build strength, stability and independence through affordable homeownership locally and globally.

affordable homeownership program

We build safe and decent homes, alongside volunteers and future Habitat homeowners, providing low-income Canadian families with the opportunities that come through access to affordable homeownership. Future Habitat homeowners go through a rigorous application process and are chosen to partner with us based on level of need, ability to repay a Habitat mortgage and willingness to partner in our program, which includes 500 hours volunteering with us that we call “sweat equity”. We work with future Habitat homeowners to provide education and training in financial literacy and home maintenance in order to ensure a successful transition for families who may have never experienced the increased responsibility that comes with homeownership. Once a home is complete, the family takes possession and pays back the home’s full fair market value through monthly mortgage payments. No down payment is required, mortgages are interest-free, and payments are geared to income. As a Habitat homeowner pays off their mortgage, those funds are used to build more Habitat homes.



Habitat for Humanity ReStore

Habitat ReStores are home and building supply stores that accept and resell quality new and used building supplies, home furnishing, appliances and décor. A successful social enterprise, Habitat ReStores are an important partner in the community, providing retailers with a product solution for returned and end of line merchandise, and homeowners a place to donate their own quality, new or gently used home furnishings, appliances or décor to benefit a good cause. The funds generated by Habitat ReStores goes towards building even more homes for families in need of safe and decent housing.

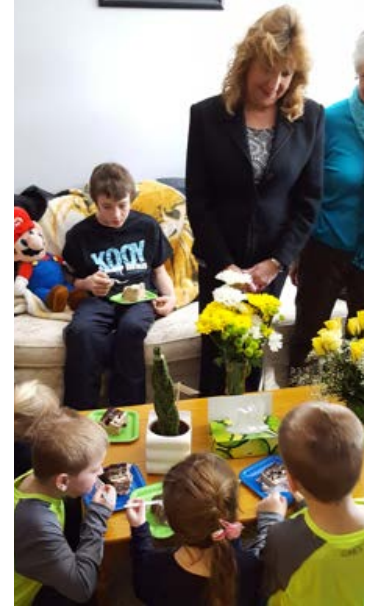


A LETTER FROM OUR BOARD PRESIDENT

Lorri Kennis

Habitat for Humanity Sault Ste. Marie & Area (HFHSSMA) continues to grow and evolve. Our Affiliate utilizes the resources, expertise and hard work of many to provide safe and affordable housing to low-income families. Our Board of Directors is a group of dedicated community and business leaders, whose strategic decision-making and guidance help to steer the organization. Our goal is to create a resourceful and financially stable affiliate that will thrive into the future, building homes and stewarding partnerships with agencies, businesses and the community.

During 2016, HFHSSMA continued to achieve many milestones. Although I cannot mention them all, I do want to highlight a few. Of particular significance has been the success in achieving higher sales volume, alternative revenue generating opportunities and an increased presence on social media. In May, HFHSSMA was also recognized by Habitat for Humanity Canada with the 2016 National Social Enterprise Award for developing a recycling partnership called Work Co. In addition, through extensive efforts to pursue grant opportunities that would assist in growing the Affiliate, HFHSSMA received substantial funding through a ReStore Recycling Grant from the Ontario Trillium Foundation.



The Board has worked diligently to provide clear direction to HFHSSMA, focusing on financial reporting and stability, enhancements in our retail operations and developing a stronger staff compliment. We have struggled to improve our fundraising initiatives, profile in the community, policies and procedures, Bylaws and working relationship with other agencies, government and businesses. However, our greatest and most prized accomplishment in 2016 was to provide a new home for two families. With each build, we strive to fulfill our mandate and strategic goals with a vision of making home ownership a possibility for more families in our community.

On behalf of the Board of Directors, I wish to extend my sincerest appreciation to our generous donors, exceptional volunteers and Board Members, dedicated staff, and our supportive local community. Together, we continue to take positive steps towards giving a hand up and bringing people together to empower families on their journey to home ownership.

We accomplished a great deal in 2016 but I look forward to 2017 and the opportunities it presents. Thank you for your support and perseverance as we continue the journey.

we build strength, stability and self-reliance

Board of Directors 2016-2017

Lorri Kennis
President

Penny Hunter
Recording Secretary

Frank Bentrovato
Director

David Thompson
Vice President,
Committee Chair ReStore

Harvey Walsh
Director,
Committee Chair for Build

Candy Mitchell
Director

Kristy Aloe
Treasurer,
Committee Chair Finance



Employees 2016-2017

Colin Glassford
Former Executive Director

Sandi Wheeler
Resource Development
Manager

Joe Desjardin
Warehouse and Transportation

Art Reid
ReStore Manager

Mandy Masse
Procurement Intern

Devon Larocque
Warehouse and Transportation

Joseph Mackenzie
Finance & Risk Manager

Gail Macdonald
Procurement Coordinator

Gregory Mathison
ReStore Warehouse Assistant

Melissa Jones
Volunteer & Affiliate
Administrator

Ben Whelan
Warehouse and Transportation

Michael Flemstrom
ReStore Warehouse Assistant

A LETTER FROM OUR EXECUTIVE DIRECTOR

every year, we work towards having more impact on more families...

I think in reviewing our accomplishment over the last 12 months, I am proudest of the day our two new partner families moved into their first home. Home ownership is a major step in any family's history, to be part of this for families that have the need but not the capacity it is a wonderfully fulfilling accomplishment. In 2016 we completed two homes in the Sault and financially supported two additional homes in Haiti. I also would like the opportunity to acknowledge our great staff who are committed to our goals and one another. It takes time to build a winning team and all of us work well together through mutual respect, engagement and direct communication. There is an environment of cooperation that encourages input and collaboration across responsibilities and challenges. Volunteers are key to our success and we have a very strong core of support

Recycling has become a big part of our ReStore's revenue stream as we inform the public to think green and donate, bypassing the city's landfill. Our hope is to provide an alternative to the public through PSA and key messaging of our Recycle Refresh Reuse process. Our partner in recycling WorkCo has contributed over \$30,000 since its inception in late 2015 and this is a new ongoing revenue stream for habitat! We are now the only location for electronics recycling in the Sault with the closing of the Wilson street and our partnership will generate \$8,000 to \$10,000 annually. Partnerships are great especially when its recycling which diverts waste from the landfill and we get dollars to build houses as a result.

Sault Ste. Marie is a great community, with many citizens and businesses that understand and support Habitats mission. I would be remiss in not expressing my gratitude for your commitment to help us build homes through your donations of time, products and monetary donations. With your help we will continue to add to the list of families served.

I will endeavor to build upon the success of the last three years and focus on always thinking families first.

Colin Glassford
Former Executive Director



**THANKS FOR YOUR BELIEF,
THAT TOGETHER WE CAN
MAKE A DIFFERENCE!**



GUEST SPEAKER

Dr. Roger Boyer II

Roger is a member of the Mississauga First Nation community and an accomplished academic. He earned a Ph.D in Philosophy in Intercultural Studies, receiving awards and scholarships for academic excellence throughout his studies.

Since 2011, Roger has worked with the N'Mninoeyaa Aboriginal Health Access Centre in the capacity of a Primary Health Care Manager. Roger sits on many Boards, including the North Shore Health Network, the Ontario Hospital Association, and is President of Nogdawindamin Family and Community Services Board.



NEW BOARD MEMBERS

Ken Gaetano

I was born and raised in Sault Ste Marie and worked in Ottawa, Sault Ste Marie, Toronto, Barrie, Collingwood, Sudbury, Edmonton, Calgary, Grande Prairie all in Alberta and Fort St John and Vancouver BC. I retired from Banking and entered into financial consulting to a variety of industries including offshore. I have two adult children and one grand daughter, son is a “Red Seal” gas compression technician in Alberta and daughter is an accountant in Ottawa. I lost my wife 9 years ago to pancreatic cancer (she was from the Sault) and last year due to the downturn in the Alberta economy I decided to move back to the Sault to be closer to aging parents and family. During the year that my wife battled the dreaded disease she educated me on the significance of helping those in need and realigning my life priorities where material goods and monetary initiatives are certainly not a priority to anyone. I bring forward a commitment and ability to share a perspective of business, finance and social issues to the Habitat team. I believe that all people are created equal and everyone deserves a chance regardless of their past circumstances.

Lisa Kenopic

Currently working at Soo Mill and Lumber as the Health and Safety/Human Resources Manager, Lisa brings over 18 years of experience and will be a great asset to ensuring the health, safety and happiness of all our volunteers and staff. A proud resident of Sault Ste. Marie, Lisa volunteers with Workplace Safety & Prevention Services and is looking forward to helping Habitat Sault Ste. Marie build a stronger community.

Debbie Berto

Debbie brings a wealth of real estate experience to the Board. Working in sales with Gateview Realty and having sat on the Sault Ste. Marie Real Estate Board for 7 years, Debbie knows homeownership. She is thrilled to share her passion and expertise with Habitat.

Andrew Bessell

Multi talented in home renovation and other forms of skilled labourer, Andrew is looking forward to bringing his diverse knowledge to Habitat. He is on the Board of Directors for Crime Stoppers and is also a teacher. Andrew is passionate about building a stronger, safer community and looks forward to helping with Habitat's mission of affordable homeownership for every one!



highlights from 2016-2017



Strategic Planning Review Session

In February 2017 we held a meeting to review the progress of our Strategic Plan for 2020. It was a great morning filled with ideas to help serve more families in the future and build our momentum in the community.

Key Ceremony for Larouche and Wilkinson Families

The Larouche and Wilkinson families moved into their homes for Christmas and celebrated the new year in their new home! In February we held the official Key Ceremony and the whole community came out to celebrate including Mayor Provenzano!



OTF Grow Grant

We received a three year grant from the Ontario Trillium Foundation for \$300k to grow our recycling initiatives through the ReStore! This is a great opportunity to increase our environmental impact, increase revenue and build more homes for families!

EVERY PURCHASE HELPS US BUILD

ReStore

New Forklift & Truck Lift

In 2016 we applied for and were successful in receiving a capital grant for material handling equipment. Habitat purchased an electrical lift for the rear of our primary pickup vehicle a 5 Ton Hino from Equipment World. This lift affords our volunteers and employees an opportunity to accept heavier donations without the necessary safety risks of lifting these donation into the vehicle. Habitat also purchased a used older forklift that enables us to manage transport deliveries as well as vertical stacking of heavy objects in the warehouse providing more storage space for the same money.



Sales Year Over Year			
	2015	2016	%
January	35667.25	29,898.97	-19.29
February	32761.9	27,037.74	-21.17
March	36594.09	40,853.87	10.43
April	46542.64	39,392.04	-18.15
May	45169.1	38,488.80	-17.36
June	51,754.54	52,057.65	0.58
July	49,337.76	40,678.47	-21.29
August	50,062.73	52,725.05	5.05
September	46,522.45	50,438.26	7.76
October	42,438.69	41,673.92	-1.84
November	41,296.05	45,581.60	9.40
December	36,176.39	32,502.85	-11.30
Total	\$514,323.59	\$491,329.22	-4.47

volunteers

Habitat for Humanity has 120 active volunteers working in different areas to help us achieve our mission. Compared to other Habitats size, this is an amazing number!

From selling tickets to building homes our volunteers are essential to helping more families! This year we are transitioning to a system of hourly recognition to celebrate those who devote their time to helping us build stronger communities and help families together.



Habitat 
Volunteers
 are the
BEST



10,140

hours contributed to the success of the ReStore!



6,878

hours that 20 volunteers contributed to our 2015-2016 build!



120

active volunteers in different areas to help achieve our mission!

“Volunteers are seldom paid, not because they are worthless but because they are PRICELESS!!”



Building Construction and Maintenance Program

In the fall of 2015 during our 2015-2016 home build, we established a partnership with; The Bush Plane Museum, Ontario Works and Sault College that will help us reach our future goals. This 12 week Building Maintenance and Construction Program is beneficial and everyone involved is helping to strengthen our community. This program contributed an amazing 10,700 hrs to our build!

fundraising

August 20: Back to School Family Fun Day

At the end of August we held a party at the ReStore in combination with a sale to clear out our leftover summer stock and attract people and students into the store. It was great exposure for us and allowed us an opportunity to talk about the ReStore pricing policy. Families had a great time with BBQ, face painting, balloon animals. With an increase in sales from the ReStore and the sales of the special activities, we raised \$3332.71!



Jun-Sept: Summer 50/50

Throughout the summer we sold 50/50 tickets at a variety of community events, festivals and in the mall and grocery stores which raised \$1732.75! This increased our brand exposure in the community and allowed us to talk about our mission. We also held a colouring contest as part of our tabling efforts that was really popular!

Build Day: Lowes

A team from Lowe's helped us finish the landscaping at Home 8 & 9 for the Wilkinson and Larouche families. Not only did they donate their time, they also donated flowers, gardening materials, potted plants and a variety of materials to beautify their new home!





Build Day: Scotiabank

Scotiabank has become a really engaged community partner over the last year. They have done two ticket matching sponsorships with us including an extra \$5000 for our Builder's Bash and almost two thousand dollars extra for our Winter 50/50! On their first build day they helped us paint trim, and clean so the families could move in the following week!



Oct-Nov: Meaning of Home Contest & Genworth Grant

The Meaning of Home essay writing contest is held annually and sponsored by Genworth Canada. Student from grades 4-6 write about what home means to them and for every entry \$10 is donated to the local Habitat. This year we increased our efforts to get more schools involved in the contest and raised \$1139.87 with 156 entries, our most ever! We were invited to visit Mrs. Velcich Grade 4-5 class who entered the contest, to speak about Habitat and how they have helped us make a difference! Genworth Canada also made grants available to Habitat's who entered the contest and we received an extra \$5000 after applying.



Your Donation Equals Infinite Houses



November 26: Builders Bash

Our first ever Builders Bash was a huge success raising \$9,304! That's our most successful fundraising event so far! We filled the room and sold 270 tickets! We appealed to local businesses asking them to use it as their Christmas party and everyone loved the idea! We mixed up the typical gala event by attending 8 games and amazing prizes donated by local businesses! People could purchase tokens to play the games which generated extra revenue and a lot of fun healthy competition!



Dec: Home for The Holidays Campaign

At Christmas time we pushed the sales of our shirts and bags as gifts for the person who has everything. We offered them as a gift with donation including a special handout describing what their donation will go towards. This was very well received and raised \$1084!



Jan-Mar: Winter 50/50

We changed the price of our tickets for this draw to \$3 or 2 for \$5 and printed more tickets than in the past. The increased price received no complaints from the public and allowed us to raise more money. Scotiabank also graciously came on as a ticket matching sponsor and donated \$1776! The sales alone raised \$2661.90 and in combination with Scotia the draw raised a total of \$4437.90!

Porketta Bingo

The Esquire Club reached out to partner with us for their Porketta Bingo fundraiser. We were responsible to sell 20 tickets at \$12 each to our four Saturdays for Porketta Bingo. It also allowed us the opportunity to speak to the crowd about Habitat and our mission. The Esquire topped up our ticket sales to \$2000!



March 8: Game On!

Nothing like this had ever been done in our community before! We hosted a board game event for families, and adults in the evening. We had two members from local media cover the event because they thought it was so unique! SooToday and Sault Online both wrote articles and included pictures of the event which was great exposure for us and our mission! All gamers gave positive feedback at the event and many posted about it online to their personal networks! The event raised \$1364.07 and created a lot of positive exposure in the community.



build 8 & 9

“All of our dreams have come true and we couldn’t be happier, our lives are so great.”

~ Larouche Family



“Decorating and putting up our very first real tree in our brand new home and know it was the first of many was the greatest gift we could of ever asked for. Thank you Habitat Family!”

~ Wilkinson Family



build 10 & 11

October 3: Canada selected to host 34th Jimmy and Rosalynn Carter Work Project

On World Habitat Day, Jimmy and Rosalynn Carter announced that for 2017, they had chosen Canada as the location for the 34th Jimmy and Rosalynn Carter Work Project. In celebration of this and Canada's 150th, we'll be embarking on our biggest project yet, building 150 homes nationwide over the course of a week.

Since 1984, President and Mrs. Carter have traveled around the world with Habitat to build and improve homes. For 2017, the Carters will be spending a week building in Edmonton and Winnipeg.



Our Carter Work Project

In 2016, we purchased land for our next build in the Bayview area and will be building another semi to contribute 2 homes to the Carter Work Project! Our next build will be on McAllen St., it is a 5 minute walk from parks, and an outdoor community pool! It is a perfect location for two more local families to have a safe and affordable place to call home!

our partners

GOLD PARTNERS



SILVER PARTNERS



BRONZE PARTNERS

Anthony Eacom Inc
Bob Dionisi & Sons Limited
Fibrestick Manufacturing Ltd
Lowe's
Lyons Timber Mart

MPAC
Mystic Rains
Nedco Electrical Supply
Northern Fencing & Guardrail Contracting
Rona

Service Rentals and Sales Ltd
Top Line Electric
Tulloch Geomatics Inc.

SUPPORTERS

Back Country Spray Foam
Heritage Home Hardware Building Centre
Kevanna Studios
RBC Royal Bank

Mio's Furniture Fashions
Samuel Serre
Shaw
Sims Custom Woodworking

Soo Mill
WINMAR Sault Ste. Marie
Wolseley Ontario

special thanks

event sponsors

A huge thank you to all our event sponsors and supporters for helping us raise funds to build more homes for families! Also a huge thank you to everyone in the community who support our fundraising efforts, you are all community builders!

Buider's Bash

Special thank you to Delta Sault Ste. Marie Waterfront Hotel and Conference Centre for donating your beautiful event space to our first ever Builder's Bash, the room was gorgeous and the food divine! Scotiabank was our ticket matching sponsor and a huge supporter selling tickets and promoting the event in both their local branches. Thanks to their support, we raised an extra \$5000 to finish Build 8&9!

Game On

Our main event sponsor was Games Nook II who supplied games to play, treats, prizes and promotion. Gamers got the chance to play a variety of different games and win some great prizes and huge giftcards! The prizes attracted a lot of pledges and raised a lot more for Build 10 &11!

prize donors

Buider's Bash: Bombshell Manicures, Carol Mascardelli, Casey's Grill & Bar, Chirp Cosmetics Company, CIBC Wood Gundy - Intrinsic Financial Group, Delta Sault Ste. Marie Waterfront Hotel and Conference Centre, Equipment World, Fratelli's Kitchen & Pizzeria, Giovanni's Family Restaurant, Home Depot, Joe Ruscio Professional Corporation, Just Junk, Kevanna Studios, Krown Rust Control, Lily Dots, Mane Street Salon and Spa, OC Hair, Bath & Body Co., OLG Casino Sault Ste. Marie, Prouse Chevrolet Buick GMC Cadillac Ltd., Savoy's Jewellers Ltd. - Queen Street, Sheri Minardi Photography, Solo Trattoria, Soo Greyhounds, Station Mall, Stones Office Supply, Tamarack Health Foods & Gifts, The Burger Don, Think Kitchen, Winnie B's Vintage Emporium and World Cars.

Game On: Big Guns Barbershop, Canadian Bushplane Heritage Centre, David's Tea, Handmade By Marley, New North Greenhouses Inc., Northern Superior Brewing Company, Paint Nite Sault Ste. Marie, River Rock Gifts, Sault Ste. Marie Family YMCA, Sault Ste. Marie Science Festival, Shot In The Dark Productions, Stork & Bundle, Sweet Greetings & The Loons Nest, The Skeleton Key Used Bookstore, The Totem Pole, Thyne's Family Bakery and Winners.

STATEMENT OF FINANCIAL POSITION

(In thousands of Canadian Dollars)

December 31	2016	Restated (see Note 8) 2015
Assets		
Current		
Cash and short term investments	\$ 72,992	\$ 93,413
Accounts receivable	46,688	80,896
Prepaid expenses	3,140	10,483
Current portion of first mortgages receivable (Note 4)	31,200	33,120
Properties held for resale (Note 2)	331,898	219,820
	<u>485,918</u>	<u>437,732</u>
Capital assets (Note 3)	28,410	38,193
Mortgages receivable (Note 4)	339,636	356,689
	<u>\$ 853,964</u>	<u>\$ 832,614</u>
Liabilities and Net Assets		
Current		
Accounts payable and accrued liabilities (Note 5)	\$ 62,770	\$ 42,717
Deferred revenue	53,500	-
	<u>116,270</u>	<u>42,717</u>
Net assets		
Net assets invested in capital assets	28,410	38,193
Net assets invested in housing	331,898	219,820
Unrestricted	377,386	531,884
	<u>737,694</u>	<u>789,897</u>
	<u>\$ 853,964</u>	<u>\$ 832,614</u>

STATEMENT OF OPERATIONS

(In thousands of Canadian Dollars)

For the year ended December 31	2016			Restated (see Note 8) 2015
	ReStore	Affiliate	Total	Total
Revenue				
ReStore sales	\$ 490,960	\$ -	\$ 490,960	\$ 513,649
Employment grants	9,673	28,997	38,670	31,179
Donations	-	16,356	16,356	23,015
Fundraising	-	27,622	27,622	39,082
Other	8,496	18,498	26,994	25,864
	<u>509,129</u>	<u>91,473</u>	<u>600,602</u>	<u>632,789</u>
Expenses				
Amortization	-	9,349	9,349	7,709
Bank charges	2,610	1,081	3,691	3,552
Cartage and disposal	26,679	-	26,679	34,628
Fundraising	-	15,319	15,319	13,658
Insurance	5,919	287	6,206	7,022
Meetings, travel and training	1,888	5,478	7,366	11,857
Memberships and fees	24,533	17,637	42,170	27,409
Office and general	14,654	9,748	24,402	45,546
Professional fees	3,378	3,378	6,756	6,548
Property taxes	-	2,576	2,576	2,457
Public awareness	2,620	-	2,620	7,557
Repairs and maintenance	15,091	572	15,663	16,558
Rent	116,268	15,975	132,243	84,082
Salaries and benefits	144,647	206,483	351,130	381,238
Telephone and internet	1,784	1,162	2,946	3,636
Utilities	10,599	1,178	11,777	11,025
	<u>370,670</u>	<u>290,223</u>	<u>660,893</u>	<u>664,482</u>
Excess (deficiency) of revenue over expenses from operations	138,459	(198,750)	(60,291)	(31,693)
Gain on market value of mortgages	-	6,450	6,450	40,318
Gain on disposal of capital assets	-	1,638	1,638	-
Excess (deficiency) of revenue over expenses	138,459	(190,662)	(52,203)	8,625

These financial statements represent a subset of our full audited financial statements.



every one

deserves a safe and
decent place to live





**THANK YOU FOR
A GREAT YEAR!**



APPENDIX A

2016 Annual General Meeting

1. Welcome/ Introductions - Lorri Kennis

- A. Prayer & Volunteer Thank you
- B. Introduction of 2015/2016 Board Members
- C. Regrets from the following Board Members who were unable to attend
- D. Review of 2016 Annual General Meeting Minutes

2. Approval of Minutes June 15, 2016 - Annual General Meeting (AGM) - Appendix A

MOTION #1: That the approval of minutes from June 16, 2015 Annual General Meeting (AGM) be accepted and presented.

Moved by: Kristy Aloe

Second by: Jodi Nastor

3. Introduction of our Auditor – Lorri Kennis

4. Annual Financial Report- Laura Szczepaniak

- A. Review of Audited Financial Statements for 2015

MOTION #2: The financial statements for 2015 be accepted as presented by Laura Szczepaniak.

Moved by: David Thompson

Second by: Tom Marcolini

5. Appointment of Auditor for 2016

MOTION #3: That BDO Canada LLP be appointed auditor for the fiscal year 2016.

Moved by: Jodi Nastor

Second by: Candy Mitchell

6. Affordable Housing Presentation- Introduction - David Thompson

- A. Guest Speaker -Wendy Bird - Algoma Community Legal Clinic

7. Annual Report & Highlights- Lorri Kennis

- A. Copy of Annual Report & Highlights provided at meeting

APPENDIX A

2016 Annual General Meeting

8. Board of Directors for 2016-2017

A. Acknowledgment & presentation to retiring board members
Jodi Nastor, Tom Marcolini

9. Election of New Board of Directors for 2016-2017

MOTION #4: Election of new BOD members

Moved by: Jodi Nastor

Second by: Candy Mitchell

Two board members be acclaimed.

10. Motion to Ratify the Proceedings for 2016 – David Thompson

Be it resolved that whereas the Board of Directors for Habitat for Humanity Sault Ste. Marie and Area has acted on behalf of the membership over the year 2016, therefore be it resolved that the members at the Annual General Meeting on June 20, 2016 ratify, sanction and confirm all acts, covenants and proceedings made, taken or entered into, on their behalf by the Board of Directors and Executive Committee during 2015.

Moved by: Penny Hunter

Second by: Kristy Aloe

11. Announce Slate of New Board – Lorri Kennis

10 MINUTE REFRESHMENT BREAK – Election of the Executive of The Board of Directors

12. Introduction of New Executive for 2016/2017 – Lorri Kennis

13. Closing – Lorri Kennis

14. Adjournment

MOTION #5: The Annual General Meeting of Habitat for Humanity Sault Ste. Marie be declared adjourned at 7:30 P.M.

Moved by: David Thompson

Second by:






Contact Us

Habitat for Humanity Sault Ste. Marie and Area

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Charitable Registration Number
865217756RR001