



2023
**CAPABILITY
STATEMENT**

HIVIS.com

**SAVING LIVES
THROUGH INNOVATION**

**2022
BUSINESS
AWARDS**
STATE WINNER

Delivered by
**BUSINESS
NSW**


**HUNTER
BUSINESS
AWARDS**

**WINNERS
2022**

BUSINESS OF THE YEAR
EXCELLENCE IN SUSTAINABILITY
EXCELLENCE IN LARGE BUSINESS

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COMPANY OVERVIEW

Company Name:	Hunter Valley Signs Pty Ltd (incorporated in NSW)
Trading as:	HIVIS Group, HIVIS.com
ABN:	ABN 14 001 097 356
Ownership:	100% Privately owned family business

BACKGROUND

HIVIS has operated since 1958, and regularly supplies over 500 customers, including private industrial, commercial and mining companies, councils, state and federal government departments and agencies. Beginning as a specialised sign writing company, HIVIS has diversified into a sophisticated manufacturer, importer and service supplier offering a full range of signage, safety products, and visual communication styles and mediums.

HIVIS has an operational headquarters in Newcastle and offices along the eastern seaboard as well as distributors nationwide. The company employs over 75 employees.

HIVIS has evolved into a diverse visual communication group with the most advanced digital printer in the Southern Hemisphere with digital printing capabilities and distribution with a network throughout Australia. We are one of the only true “concept to completion” sign companies.



PRODUCT & SERVICE RANGE

As a full service visual communications group, HIVIS Supplies a full range of signage and graphic solutions as well as related safety products and services.

- ✓ Total Design – Manufacture – Installation
- ✓ Road and traffic signage
- ✓ Safety and OH&S signage
- ✓ Corporate branding
- ✓ Graphic design, commercial, retail and promotional signage (supply & install)
- ✓ Heavy industrial and mining signs and related equipment
- ✓ Remotely programmable flashing LED “Smart Signs” (eg. school zone signs)
- ✓ LED displays and signage
- ✓ Visual warnings and barriers, safety and traffic control equipment and consumables
- ✓ Transportation vehicle markings
- ✓ Carpark safety and traffic calming equipment
- ✓ Installation, maintenance and hole boring services
- ✓ Emergency Service Vehicles
- ✓ Vehicle Wraps



CUSTOMER BASE

HIVIS has developed an impressive customer base covering a wide range of public and private sector businesses and organisations. We have broad experience in the following industries;

- ✓ **Government Customers**
- ✓ **Utilities and Authorities**
- ✓ **Industrial**
- ✓ **Mining**
- ✓ **Commercial**
- ✓ **Rail**
- ✓ **Construction & Civil**
- ✓ **Retail/Facilities Management**
- ✓ **Advertising & Marketing companies**

TOTAL CONCEPT TO COMPLETION

Hunter Valley Signs P/L

HIVIS.COM

Directors

Brett Watson & Simon Watson

Transport

- ✓ Vehicles
- ✓ Heavy Transport
- ✓ Rail
- ✓ Bus Fleets
- ✓ Light Vehicles
- ✓ Trucks
- ✓ Vans

Mining

- ✓ Mine Specific Safety Signage
- ✓ Safety Equipment
- ✓ Retro-reflective
- ✓ Low powered LED
- ✓ Custom design
- ✓ Mining Vehicle Identification
- ✓ Decals
- ✓ Stickers

Commerical

- ✓ Large scale Digital Printing
- ✓ Building Signage
- ✓ LED Illuminated
- ✓ Corporate Branding
- ✓ Window Graphics
- ✓ Wall Graphics
- ✓ Promotional
- ✓ Posters
- ✓ Banners

Safety

- ✓ Car Parks
- ✓ Shopping Centres
- ✓ Road Safety
- ✓ OH&S
- ✓ Warehouses
- ✓ Industrial
- ✓ Events

Civil Construction

- ✓ Councils & Government
- ✓ Road Signage
- ✓ Full range of Safety Signage
- ✓ Safety Products
- ✓ TfNSW Preferred Supplier
- ✓ Auslec Distributor

Hyperion Technology

- ✓ System Engineering
- ✓ Product Design
- ✓ Software Development
- ✓ Machine Vision & AI
- ✓ Camera Enforcement
- ✓ Managed Services
- ✓ Government Project Specialists
- ✓ Data Analysts



HYPERION[®]
TECHNOLOGY

Wholesale

ULTIMATE
VEHICLE WRAPS

COLOURED
trafficcones.com.au

3M
Qualified Manufacturer
MCS Warranty

3M
Master Converter

3M Diamond Warranty
Programme
Certified Manufacturer

AVERY DENNISON
Graphics and Reflective Solutions



KEY PERSONNEL

Brett Watson

OWNER & MANAGING
DIRECTOR

Brett established Hunter Valley Signs Pty Ltd in 1983 on completion of his Fitter & Turner trade certificate. From humble beginnings manufacturing road signage for the TfNSW, Brett has transformed HIVIS into one of the leading full-range signage, graphics and safety products manufacturers in Australia.

Simon Watson

OWNER, CHIEF
OPERATING OFFICER

30 years in sign industry. Simon completed his Associate Diploma (Accounting) and is responsible for all aspects of order fulfilment, including manufacturing quality and yields, raw material ordering, operations scheduling, capacity planning, workforce recruitment & training.

Karen Evans

CHIEF FINANCIAL
OFFICER

As a CPA qualified accountant, Karen brings to HIVIS over 25 years of experience in public practice and commercial environments in various high performing businesses across many diverse national and international industries.

Highly process driven and with a genuine love of people, Karen oversees the financial and management reporting of the business and along with her exceptional Accounts team, is driven to support the wider HIVIS with all of their innovative activities.

James Piper

COMMERCIAL
MANAGER

James is a proactive Sales and Marketing professional with extensive experience building sales and relationships in highly competitive industries with global brands. Focussed on Customer Service and delivering the right solution for each customer, James and his team are committed to the mantra of the HIVIS, *saving lives through innovation...*

Luke Sassé

LED PRODUCT
MANAGER

Luke Sassé leads our innovative LED signage and systems department as LED Product Manager. He oversees the research and development program with a team of mechanical, mechatronic and electronic engineers, and the LED production and maintenance team. Luke has 20 years' experience as a Mechatronic Engineer. He has held positions as engineer, project manager, technical sales and department manager in mining and industrial settings.

Peter Davey

IT MANAGER

13 years in the sign and print industry with 27 years in the ICT industry, Peter manages all aspects of HIVIS IT, ERP, e-commerce platform, business continuity and disaster recovery systems. Peter has completed a Master of Business Administration.

Nathan White

PRODUCTION
MANAGER

18 years in sign industry. Nathan has vast knowledge of the production process having worked in many of the departments within HIVIS. Nathan and the production team are committed to and focused on providing quality products delivered on time.

Darren Davies

INSTALL MANAGER

Darren is a licensed builder with over 25 years experience in a range of construction and installation roles. Darren trains and manages HIVIS manufacturing and installation crews, as well as assembly/installation of signs in all areas.

Andrew Dwyer

PURCHASING MANAGER

Andrew has over 30 years experience in all aspects of operations, with 20 years experience managing teams to provide quality service in a range of industries and roles. He manages the Purchasing and Inventory management team to maintain the high level of customer service that HIVIS expects.

OUR VALUES



ACCOUNT MANAGEMENT

Each HIVIS customer has an allocated Sales Manager based on industry segment. Each Sales Manager has an Internal Sales Support Co-ordinator to ensure all customer enquiries and orders are managed throughout the week and to provide a single source contact at all times.

Sales Managers are in constant contact with key site personnel and are readily available for discussion via telephone, email or site visit.



FAST RESPONSE TEAM

The HIVIS Fast Response Team (FRT) runs as a unit within our existing operational structure. The team is composed of highly skilled individuals able to produce a large volume of products quickly and efficiently. The FRT can be activated for urgent orders for customers facing natural disasters or unexpected market demands. The ability to respond quickly and efficiently to urgent orders helps maintain HIVIS' flexibility to respond to time crucial customer needs, maintaining our company's reputation for reliability and customer satisfaction. Supporting the FRT, HIVIS runs its key machinery in pairs, allowing them to take control of its own operational pathway with advanced machinery, technology and resources to meet tight deadlines and high-quality standards when these circumstances arise.

AUSTRALIAN MADE & OWNED

Proudly 100% Australian, naturally

HIVIS is proudly an Australian 100% family owned and operated private company. Our products are made and produced in Australia by Australians. We value this so much we wanted to make it public so we have become a part of the Australian Made national campaign. This logo is your assurance you are dealing with an Australian company with Australian values.



RESPONSIBLE BUSINESS PRACTICES

HIVIS prides itself on being a responsible corporate citizen, with a strong management focus on key areas of Safety, Quality, The Environment, and Community Support.

HIVIS has appointed a highly experienced professional to the role of Best Practice Compliance Manager – covering the management and continuous improvement of HIVIS systems and procedures relating to Safety, Quality and the Environment. This role is critical in overseeing the various interfaces and communication channels within the business, and in ensuring frank and open discussion of improvement opportunities.

TRIPLE CERTIFICATION OF BUSINESS MANAGEMENT SYSTEMS

HIVIS has held QA certification since 1994. In 2011, our OH&S & Environmental Systems were also accredited to International stands. [ATTACHMENT 1]



WORK HEALTH & SAFETY (WHS)

HIVIS operates a comprehensive WHS Management Plan and procedures, accredited by AW Workwise (NSW Accredited Agency). Paramount to all activities, safe working environments are ensured through monthly OH&S improvement meetings and scheduled audits developed in accordance with WorkCover and specific industry approved practices.

HIVIS also incorporates individual customer requirements and regulations into work procedures to ensure compliance on all WHS issues. Site specific analyses are also conducted on each site to identify hazards before operations commence.

Trained First Aid providers are on-hand to attend to injuries sustained in the manufacturing facility and installation sites.

QUALITY

HIVIS Quality System has been fully accredited under AS9001:2008 by Standards Australia since 29/7/94 (Reissued 05/11/14). Certificate No. QEC0658. Copy of certificate provided as [ATTACHMENT 1].

HIVIS is a 3M “Diamond Warranty” certified and audited manufacturing facility authorised to issue the Extended Warranty Provisions of the 3M Performance Warranty Statement for scheduled reflective sheetings. A copy of the 3M Certificate is provided as [ATTACHMENT 3].



THE ENVIRONMENT

HIVIS has an established system of Environmental policies and procedures to maximise recycling and ensure zero negative impacts on the environment in which we work, including;

- ✓ 100% recycling of ferrous and non-ferrous metal off-cuts
- ✓ 100% recycling of paper, cardboard and plastic wastes
- ✓ 100% secure treatment of screen wash waste products
- ✓ Innovative use & development of LED/Solar Powered equipment
- ✓ Re-use of inbound packaging materials for outbound packaging
- ✓ Operation in high ambient light factory minimising power use

HIVIS operates under comprehensive Environmental Policies and Procedures, covering the following key environmental areas.

- ✓ Company Environment Policy and Environmental Responsibilities
- ✓ Environmental Controls, Procedures & Audits
- ✓ Approvals and Licences
- ✓ Environmental Inspection and Test Plans
- ✓ Emergency Response Procedures

Loose paper, cardboard and plastic materials are separated from non-recyclable waste and recycled through dedicated recovery systems.

HIVIS screen print water re-circulation system saves over 1500 litres of water per week. Once fully recycled, contaminant free water is pumped out through the storm water drain. We were nominated for an environmental award by Hunter Water for this system.



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WARRANTIES

HIVIS establishes procedures based on manufacturer requirements to ensure existing and extended warranties are supported and honoured.

Most signage is supplied with comprehensive warranties backed up by material suppliers. HIVIS is an audited sign manufacturing facility authorised to issue the Extended Warranty Provisions of the 3M Performance Warranty Statement for scheduled reflective sheets. A copy of the current 3M Warranty Authority Certificate is attached as [ATTACHMENT 3].

BUSINESS MANAGEMENT SYSTEMS

ERP CAPABILITY

HIVIS acquired a world class ERP system to target the challenges of the manufacturing a large volume of custom items. The ERP is an integrated system which gives the business the ability to manage the entire order cycle: from Marketing and Sales through Production and Planning, Sourcing and Procurement, Installation and Service, and Financial functions. Information can be shared between departments which increases visibility throughout the business.

Sales Management

In using the ERP, a salesperson can manage the customer from prospect through to invoicing. Functions used by the salesperson include quoting, sales orders, invoicing and job tracking. At each stage of the process the salesperson provide feedback to the clients on order process. The ERP documents are template driven and provide a visually consistent set of sales materials. The salesperson can also receive real-time feedback on performance and track production and financial functions. The system has security for each segment of the system.

Production Management

Once a sales order is approved for production, the order is engineered. The engineered order then includes a parts and process list. Each manager receives a list of processes with priority assigned based on volume and due date. When the production task is completed, time is entered by production staff to accurately track job costs.

Financial Management

The ERP can undertake a range of financial functions from accounts receivable to general ledger, allocations, budgeting, forecasting, and planning. By storing customer financial information in one database it is easier to access archived information.

Enterprise Performance Management

A range of reports and trackers are available to monitor each stage of the system. Custom reports can be created to specifically target a particular customer or segment. The system can automatically send notifications via fax or email at each stage of the process.

Web Services Based .NET framework

Vantage uses Web Services to exchange information in and out of the system. External systems like E-commerce can access real-time data such as stock levels and remotely create sales orders. A fully integrated online shop for products, with the whole process from order booking to despatch and invoice.

E-COMMERCE

HIVIS continues to invest in cutting edge technology with a specialised e-commerce solution, integrating with our internal Enterprise Resource Planning system. This allows account customers to order standardised products online with fast turnaround and delivery times bypassing the traditional manual sales process with accurate up to the minute stock levels with a comprehensive order history simplifying the re-ordering process.

The benefits of the new website are many:

- ✓ Order history
- ✓ Fast re-order system
- ✓ Up to the minute stock levels
- ✓ Purchase by account including the use of company purchase orders
- ✓ Secure log in access allocated to as many purchasers as nominated by account customer
- ✓ Superior navigation
- ✓ Freight & shipping – can utilise account customer's own freight company
- ✓ Superior product information
- ✓ Search capabilities – by product, sub category or category
- ✓ Full colour images of all products for faster recognition
- ✓ Streamlined order processing

INVENTORY TRACKING & WAREHOUSING

HIVIS operates a fully stocked and dedicated 3000m² warehouse holding over \$5M of standardised signage and safety products in stock. As soon as an order is placed, signs are despatched quickly and efficiently direct from the warehouse, anywhere in Australia and internationally when required. Inventory is tracked, updated and ordered through our ERP system availing our customers with real time updates on stock levels for required signage and safety products.

ICT CAPABILITY

Quality

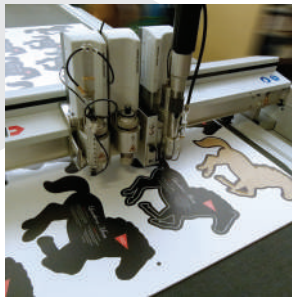
IT systems are aligned to the quality framework. Documents are stored and indexed using a unique identifier tailored to the document storage type. At each stage of production a review of quality is undertaken and feedback is provided using SharePoint Server. The sales or production staff then provide a new version with comments. The documents are then available on the server with version control and are full-text searchable.

Security

Both the physical site and electronic systems have strict security rights handling. Passwords and data transferred into the system are encrypted using digital certificates. The document management system is available through a website so that clients can upload and review documents in-house or remotely.

Remote access is undertaken by the installation of a certificate installed onto a client's machine. Software based security through workflow restricts the posting and approval of documents. A client can only search and view documents based on permissions held.

The physical sites are secured by a security system. The security system has multiple devices capturing movements ensuring each area is monitored. The sites are also monitored by a multi-camera video surveillance system to ensure security of resources and staff.



DIGITAL TECHNOLOGY – CAPABILITY & EXPERIENCE

Fast Turnaround – Superior Quality – Ultimate Flexibility

HIVIS operates a range of modern digital printers, plotters and engravers, including;

- ✓ The most technologically advanced digital printers in the Southern Hemisphere!
- ✓ An Australian first – the first 10 colour Vutek GS 3200 printer in Australia utilising vibrant white ink technology capable of printing 223 sqm of 10 colour prints direct to any substrate in 1 hour flat.
- ✓ Vutek GS3250 LXR Pro 3.2m roll to roll UV printer running 3M Superflex inks with full 3M warranty.
- ✓ TrafficJet Pro eliminates the need for screen-printing, a process that is both wasteful and hazardous. This innovative system utilizes digital printing technology, resulting in a more efficient and eco-friendly production process.
- ✓ HP Latex 1500 printer.
- ✓ 2 x ZUND G3 Digital Cutter – Sophisticated multifunction digital cutting system, capable of cutting/routing most substrates. Ability to product perfectly sealed edges, so the product is dust proof and water proof. These machines precision plot and kiss-cut cut vinyl stickers, letters and legend text ready for weeding and application, or for mask and spray processes using 2-pack polyurethane or other paint systems.

In addition our highly experienced team of Graphic Designers, Digital Print Operators (pre-press) and vinyl plotter/cutter operators have over 70 years combined experience in creating, preparing, printing and applying digital images.

HIVIS can receive, utilise convert & print artwork and design files in all formats including eps, jpg, pdf, tiff, gif, bmp, word and plain text files. Proofs can be supplied in any format requested by the client including low res and hi-res pdf, or jpg either in soft or hard copy. Our Graphics team are formally trained with continuous improvement to maintain skills sets with latest updates and technology.

NATIONAL PROJECT MANAGEMENT

HIVIS has equipment and fully trained and qualified resources capable of producing the following output on a weekly basis;

- ✓ Over 8,000 sqm of high resolution large format digital print using Vutek GS 3200 white ink technology 10 colour printer – the first printer of its kind in Australia.
- ✓ Over 4,500 sqm of screen print capability on various substrates using 3 automated high speed screen printing machines.
- ✓ Lamination of over 2,500 sqm of films (vinyl and/or reflective) on any required substrate, including attachment of extrusion/strut if required for post mount.
- ✓ A team of qualified installers/applicators in fully equipped vehicles capable of installing or applying signage or graphics on posts, buildings, windows, or vehicles.
- ✓ A team of graphic designers, digital print specialists and vinyl cutters, operating the most modern design, pre-press, print, plot and kiss-cut software and hardware.

This manufacturing and installation capability, along with a recruitment and training strategy designed around multi-skilling and workforce flexibility, allows HIVIS to consistently deliver large scale orders and projects on-time to our customers Australia wide.



LARGE / NATIONAL PROJECT MANAGEMENT EXPERIENCE

HIVIS has managed numerous large scale projects for supply and installation of signage over many years for a range of government and private customers, and has the skills and experience to manage large scale project with complex outcomes and multiple time lines. HIVIS is financially stable, debt free and profitable with a substantial asset base. HIVIS is a professionally managed enterprise which has the resources, skills and financial capabilities to carry out the signage and graphics projects of literally any size.

Examples of major projects successfully managed and completed to date include;

▷ NSW Police Rescue

NSW Police Rescue were looking for a complete vehicle identification system to keep their fleets safer when travelling on roads and in rescue situations. HIVIS was able to offer optimal reflectivity with 3M Diamond Grade materials, fully printed in Police Rescue corporate colours, dust and water proof with full 3M warranties.

▷ Sydney Trains Rebrand

HIVIS was chosen by RailCorp to wrap and rebrand 80 sets of trains [each with 8 carriages] over a 3 week rollout period. Over 6000m² of base stock was custom printed with complete colour consistency. Over 125 rolls of specialist anti graffiti film were air freighted from 3M in Germany as stocks were not available anywhere in Australia. The HIVIS team worked 21 days straight to manufacture and install the 6000m² of printed stock to over 640 passenger trains now travelling on the Sydney City network.

- ▷ **Powerlink QLD**
 HIVIS won this tender due to its large scale/large volume capabilities. The project involved manufacturing 28,000 signs in a very tight deadline of six working weeks. This equates to almost 1000 signs per day for six weeks and involved over 28 tonnes of colorbond steel and 60 litres of ink plus 36 tonnes of finished product.
- ▷ **EDI Rail "6 PPP" rolling stock contract**
 (2007-2009 ongoing until 2012)
 Design, manufacture and application of illuminated (backlit) dashboard panels and safety/informational decals to 640 locomotive and passenger cars under the "6 PPP" contract for Railcorp (NSW).
- ▷ **Fuji Xerox rebranding to Viatek**
 (2009 ongoing)
 Design, manufacture, and application or installation of replacement corporate branding including pylon signs, light boxes, internal and external building signage for multiple facilities across the eastern states, vehicle graphics for the entire Viatek fleet of 40+ vehicles.
- ▷ **RMS Contract 2587 0998 (Design and Supply of Alert Signs)**
 (2008-2013)
 Design, independent certification (2008) and manufacture (during 2009/10) of 200+ flashing LED school zone signs plus spares. HIVIS alert signs were the first to achieve "type approval" under RMS specification ITS-SZAS-SD-002 and communications protocol ITS-SZAS-SD-004. Contract is ongoing with ongoing annual value of \$800k p.a.
- ▷ **Translink Bus-Stop Upgrade (Gold Coast)**
 (2005-2012)
 Supply and installation of replacement "J-pole" bus stop signs and encased timetables for 6,000 bus stops from Gold Coast to Brisbane, completed over 2 year period. Recently awarded phase 2 and 3 maintenance contracts for assets and timetable displays.
- ▷ **Newcastle Permanent Fleet Graphics**
 (2008 ongoing)
 Design, supply and application of fleet graphics for all Newcastle Permanent Building Society "mobile lender" vehicles. Completed over 300 vehicles to date.
- ▷ **Swimart Fleet Graphics**
 (2008 ongoing)
 Design, supply and application of corporate graphics for all Swimart Franchisee fleet vehicles Australia wide. Completed over 300 vehicles to date, most interstate, coordinated through a network of approved vinyl applicators.
- ▷ **Holroyd City Schoolzone Project**
 (2008 ongoing)
 Planning, approvals, design, supply, installation and ongoing operation of 85 flashing LED school zone signs at every school within the Holroyd LGA in south western Sydney.
- ▷ **Rural Fire Service (RFS) LED Fleet Danger Indicators**
 (2008 ongoing)
 Design, manufacture, programming and installation of 4 x flashing LED "Fire Danger Level" indicator signs for RFS Northern Beaches and Blue Mountains. Signs are remotely programmable via a custom RFS paging system with specified CAP codes.

▷ RMS Schoolzone Field Trial

(2006/07)

Design, supply, installation and operation of 94 flashing LED school zone signs throughout NSW. Signs were manufactured and installed under a compressed lead time of only 9 weeks.

▷ Sydney Olympics

(1998-2000)

Design, supply and installation of over 14,000 signs within a 20km range of the Homebush site, encompassing venues, direction finding, parking and public transport.

▷ M2 Motorway Project

(1997)

Supply and installation of all signs on the M2 motorway and connecting roads, including 1,500 regulatory signs, 92 major structures, and 17 overhead bridge signs. All installed using our own resources prior to road opening.

▷ ICI Corporate

Name Change to Orica (1994)

Involved 37 major sites throughout Australia (from Groot Eylandt to Tasmania). Replacement of all corporate identification, building and directional signage, vehicle branding, and related signage within a three week period.

▷ The Store

(2021)

Following the completion of the Newcastle Interchange, in 2021, the major redevelopment continued on The Store site with the construction of a new 6 storey commercial building and car park by Canberra based building design company, BLOC, adjacent to the Interchange.

BLOC chose Hi-Vis Group to deliver on the complex signage manufacture and installation project ensuring the quality and integrity of the build was to the exacting standards of the new building owners, DOMA Group and new tenants, NSW Government departments, Transport for NSW and Planning Industry & Environment.

Hi-Vis Group were able to supply all signage components from their Carrington facility including acrylic/ metal lettering & door signs decorative window & privacy films, directory pylons, braille door signs, sliding 'In Use' signs for dishwashers & equipment, hundreds of decals for kitchens & lockers, regulatory signage and car space indicators.



FINANCIAL STABILITY

Hunter Valley Signs Pty Ltd trading as HIVIS Signs & Safety is a profitable and financially stable ongoing concern. HIVIS is consistently cash positive and profitable with a strong and growing asset base.

Company profits have consistently been reinvested into new facilities, equipment, and research and development into new product opportunities and technologies.

Our factory is owned by the business owners, most equipment is fully owned, with some newly acquired equipment and vehicles under commercial HP/Lease arrangements.

Other than loans from owners/directors, the company is completely debt free with strong cash reserves and a substantial asset base.

HIVIS is a professionally managed enterprise having the skills, resources, and financial capabilities to carry out works required under contracts of any size.



AWARDS

HIVIS is a leading manufacturer and supplier of signage and safety products, committed to excellence in sustainability and business operations. In 2022, we were honoured to have received several awards for our efforts in these areas, which include:

- Hunter Business Awards for Excellence in Sustainability
- Hunter Business Awards for Excellence in Large Business
- Hunter Business Awards for Business of the Year
- NSW State awards for Excellence in Sustainability, presented by Business NSW

At HIVIS, we are committed to being socially responsible in our business practices and operations. We strive to provide our customers with products that meet their needs while maintaining the highest levels of safety and quality, and we strive to minimise our impact on the environment. Our goal is to continue to excel in sustainability and business practices, and we are committed to being a leader in our industry.



INNOVATION

HIVIS has demonstrated a history of innovation with signage and visual communication, particularly with respect to the following areas;

- ✓ Solar powered and remotely programmable LED signage and displays
- ✓ Environmentally friendly low energy LED illumination and lighting
- ✓ Manufacturing equipment and technology (metal, printing, and laminating)

HIVIS continues to seek and develop new technologies and mediums to improve the visibility of our Customer's safety or marketing messages, in ways which deliver superior long term value and also help the environment.





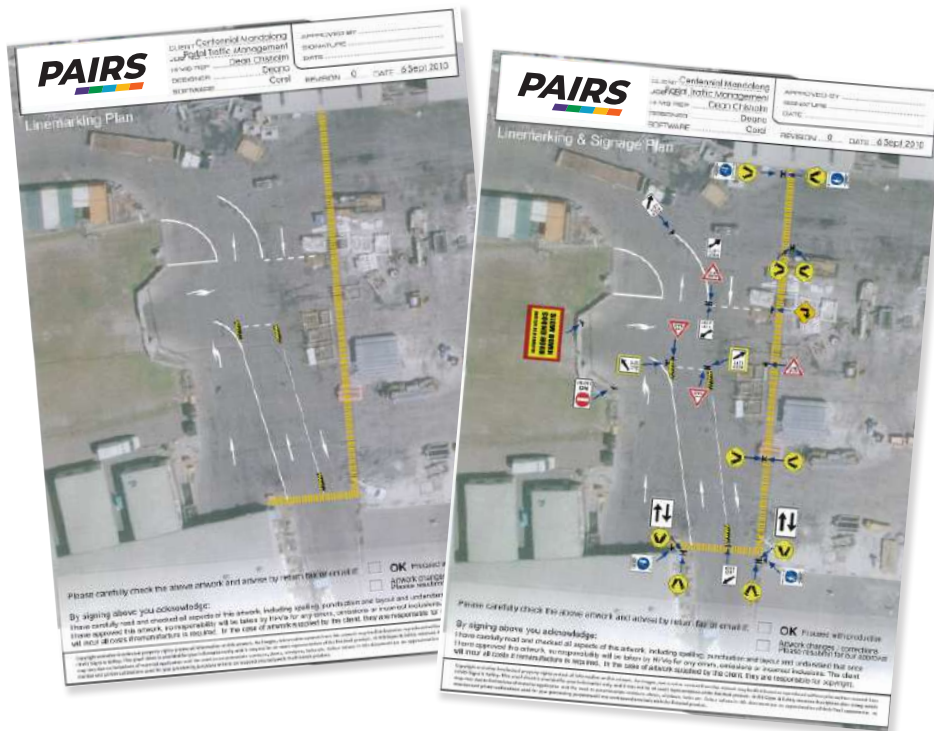
INSTALLATION SKILLS, EXPERIENCE & RESOURCES

HIVIS has the skills, knowledge and equipment to manage installations of any type and size, including posts, buildings, windows, floors, and any type of vehicle. We even operate our own fully fitted out installation barge for completion of on-water installation projects!



The New HIVIS Sign Manager program... **PAIRS**

- Prepare** Define objectives & scope/Map the site/Prepare documents, timing et cetera
- Audit** Conduct visit/take measurements & photos/ re-affirm or modify scope
- Identify** Review site visit to ensure accuracy/identify needs populate maps etcetera
- Report** Package into a transparent preferably visual report
- Solution** Present to customer along with costed solution



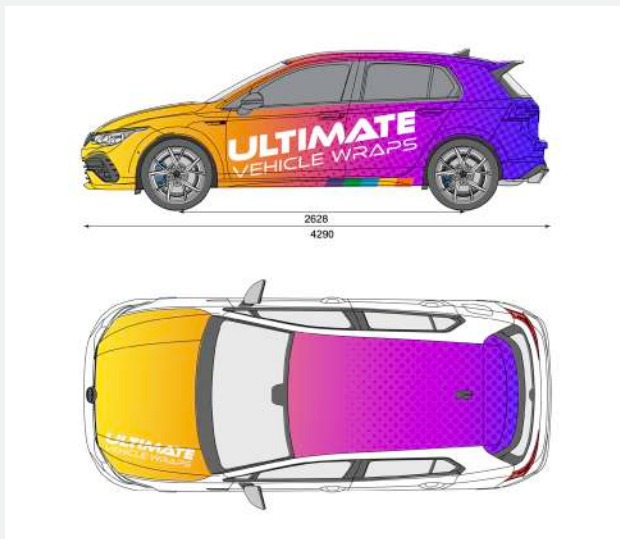
ARTWORK & DESIGN INTEGRATED WITH MANUFACTURE

Our team of four graphic designers have a combined experience of over 50 years of designing artwork and layouts specifically for production into signage, displays and vehicle graphics. Over the years we have seen many examples of agency or customer-supplied artwork which looks great on its own, but just will not work properly in the proposed application, or will lose all or some of its potential impact once installed.



Our team has stringent procedures in place for the specification of installation, including check measure and definition of installation method, prior to finalisation of artwork. In most cases we provide a “mock up” of the signage/graphics over a photograph of the installation (building or vehicle) prior to customer sign-off (actual example provided below).

The result of all this experience is that designs are guaranteed not only to look great in a presentation or an agency brief, they will work once manufactured and applied/installed.





MANUFACTURING CAPABILITY & EQUIPMENT

HIVIS Signs & Safety boasts one of the largest manufacturing facilities in Australia, producing signage for customers across the country. Our state of the art equipment allows the company to produce large scale, large volume projects on time, every time. Below is a photo showing part of our main manufacturing facility at Carrington (Newcastle).

HIVIS operates a 3,800sqm factory laid out to efficiently produce large volumes of customised digital printing, screen printing and custom signage. The company also has 3.00sqm of dedicated warehouse space in addition to the factory.





VUTEK UV CURABLE GS3200 SERIES

GRAND FORMAT PRINTER + VUTEK GS3250 LXR PRO

Exceptional Image Vibrancy

10 colours including 3 layer white ink technology as well as spot colour, transforms image so they literally pop!

Superior Image Quality

Photorealistic quality at true 600 or 1000dpi – with no compromise on image quality, colour or skin tones.

Total Flexibility

3.2 metre wide production capability means smooth integration of graphic images with less joins and seams.

Endless Application Possibilities

Print direct to any substrate, heighten the drama of your graphics!

Large Volume Capacity

Print speeds of up to 223 sqm per hour – large volume short burst or long term campaigns are no problem.

Fast turnaround time

With no compromise on quality. Yes, it's finally true!

National Distribution Network

HIVIS have a nationwide distribution network on installation crews.

In House Designers

Our entire team of designers are fully qualified and trained in optimising white ink technology.

Print White on Black

At last white on black is possible without loss of image quality.

Ink Longevity

Ink last longer than any other existing inks being currently used in this market.

Full Warranty Guaranteed

HIVIS are approved converters for Avery, MacTac, Calon, Arlon and Diamond Converters for 3M with full 3M MCS (matched component system) warranty.

This Vutek printer is the first 10 colour printer of its kind in Australia and 1 of only 100 in the entire world! It is sought after for exacting levels of efficiency, plus high throughput rates of rigid substances and roll-fed materials.

<http://www.youtube.com/watch?v=hH-NOnu8dWM>



TRAFFIC JET PRO

TrafficJet Pro, the latest addition to our portfolio of traffic sign printing solutions. This cutting-edge system has been developed with the environment and safety in mind, and is designed to meet the growing demand for sustainable and durable traffic signs.

TrafficJet Pro eliminates the need for screen-printing, a process that is both wasteful and hazardous. This innovative system utilizes digital printing technology, resulting in a more efficient and eco-friendly production process.

At Avery Dennison, we are committed to providing our customers with the highest quality print products and service excellence. TrafficJet Pro is no exception. This system boasts superior print quality, making it the most productive traffic sign printing solution on the market.

We are excited to continue leading the digital print revolution with TrafficJet Pro. This system is the perfect choice for organizations looking to improve the sustainability and durability of their traffic sign production while maintaining the highest standards of print quality.

Advantages of the Traffic Jet Pro:

- ✓ Industry leading print speed
- ✓ Up to 79m² / hour with dual roll
- ✓ Up to 59m² / hour single roll
- ✓ High-quality, long-lasting prints due to HP Latex ink technology.
- ✓ Can print at resolutions of up to 1200 dpi



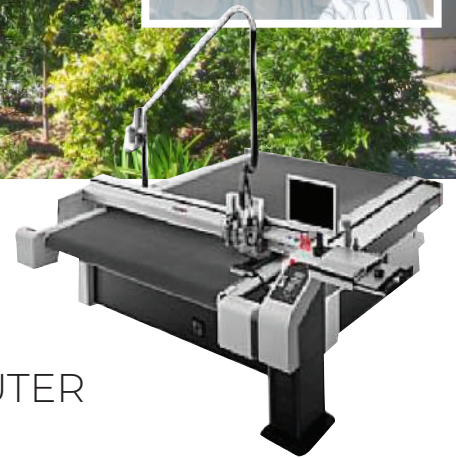
HP LATEX 1500 PRINTER

The HP Latex 1500 printer is a large format printer that uses HP Latex ink technology. It is designed for high-volume printing of banners, posters, trade show graphics, and other large format applications. The printer has a maximum print width of 64 inches (162.56 cm) and can print at resolutions of up to 1200 dpi. It also has a variety of connectivity options, including Ethernet, USB, and wireless connectivity. Additionally, it supports a wide range of media types, including vinyl, polyester, and fabric. Overall, it's a versatile and efficient printer, suited for professional use.

Vinyl printing is a popular method for vehicle graphics and wraps. The HP Latex 1500 printer is well-suited for this application because of its ability to print on a wide range of vinyl media. Vinyl graphics and wraps can be used to add branding, advertising, or custom designs to vehicles. The HP Latex 1500 printer can print high-resolution images and text on vinyl media with vibrant colors and sharp details. Additionally, the prints are water-resistant and UV resistant, ensuring that the graphics will remain vibrant for a long time even when exposed to the elements. The printer also has the capability of printing double-sided graphics, this allows for printing on both sides of the vehicle. Overall, the HP Latex 1500 printer is a great option for producing high-quality vinyl graphics and wraps for vehicle applications.

Advantages of the HP 1500:

- ✓ Up to 3.2 m (126 in) superwide roll width
- ✓ Indoor high quality: 45 m²/hr
- ✓ Has an optional roll-to-roll system for increased productivity
- ✓ High-quality, long-lasting prints due to HP Latex ink technology.
- ✓ Can print at resolutions of up to 1200 dpi
- ✓ Supports a wide range of media types, including vinyl, polyester, and fabric
- ✓ Prints are water-resistant, scratch-resistant and UV resistant



ZÜND G3

SWISS MADE DIGITAL CUTTER AND ROUTER

Zünd G3 eliminates the bottlenecks in your finishing department by automating all cutting/trimming functions. Manual cutting, with all inherent costs, potential for mistakes, and lack of efficiency, is reduced to an absolute minimum. With optimized workflow, G3 further boosts productivity.

Versatility and longevity

No other cutting or routing machine is as flexible or adaptable as G3 with its modular tool concept. G3 cuts materials up to 50 mm/2" thickness. The selection of sizes, modules, tools, and material-handling options is extensive yet straightforward.

Swiss workmanship, quality, reliability

G3 cutters from Zünd are specifically designed for 24/7 operation. They offer a unique combination of heavy-duty construction and superb accuracy. The standard 2-year manufacturer's warranty on the base machine is further evidence of G3's exceptional quality.

Ergonomics and user-friendliness

Designed by award-winning industrial designer Richard Amiel, G3 provides optimal workflow efficiency with such timesaving features as uninhibited access from all sides, an ergonomically designed control panel, and 60 mm/2,36" clearance between beam and cutting surface.

Safety and eco-friendliness

With G3, Zünd has made a conscious effort to set new standards in safety and concern for the environment. All G3 safety features are standard equipment. An integrated variable vacuum system keeps both cost and energy consumption to a minimum.

The Best from the Global Market Leader

G3 is not only a product of celebrated Swiss workmanship but also of Zünd's 20 years of innovative digital cutter development and 13,000 installations worldwide. With this latest generation, Zünd as global market leader has developed the world's most advanced cutting/routing system.



ALUMINIUM DECOILER, LEVELLER SLITTER & CUTTER

Allows HIVIS to hold raw materials in coil form up to 1500mm width, simultaneously cutting to length/width required. This provides speed, efficiency and low yield loss, improving safety by reducing the amount of manual lifting.

HIVIS is the only Australian sign company operating this technology. The decoiler / leveller also allows cutting of customised sign pieces up to 7500mm in length, minimising joins and providing a better looking and stronger sign.

The sign on the left is 7,500 x 6,000mm, made in 5 pieces, each 7,500 x 1200mm.



PREPAINTED ALUMINIUM COIL (TOLL PAINTED)

Operating our own slitter/decoil line, HIVIS have pioneered the process of getting full 2MT aluminium coils "toll painted" in Bluescope or Smorgon Coil Coaters "Colorbond" paint lines using a 30µm high quality oven-baked 80% gloss SWP paint finish (in red or white, as shown in picture of stock coils to left). These coils are decoiled, levelled and slit/cut to the required size, and the pre-painted surface provides a superior and highly durable substrate for either digital printing, screen printing, or the application of vinyl film.

A "corstrip" plastic coating protects the painted surface during shipping, decoiling & cutting and is removed before digital printing.



SUSPENDED GANTRY ASSEMBLY SYSTEM

Designed and installed specially for the HIVIS line of Flashing LED and Electronic Signs, the gantry allows signs to move through a range of assembly stations where specialised assembly, manufacturing and testing processes take place.

This provides speed, efficiency, minimises damage to signs, and improves the safety of our workforce by reducing the amount of manual lifting.



FINN-POWER® MULTI-HEAD TURRET PRESS/PUNCH

The Finn-Power® multi-head turret punch cuts out, punches corners, holes and date stamps all metal, plastic or alupanel signage, including circular, hexagonal, triangular & custom programmed shapes. Operating 8-10 times faster than manual processes, it ensures all signs are cut and punched to exact size and shape with extremely tight tolerance (within 0.001mm).



RAS MULTIBENDER

Large volume metal bending machine.

Can work with Kuka Robot to enhance production speed and become fully automated.



AMADA EM M2

EM M2 Series metal turret punching machine is designed to process large sheets efficiently and accurately, with precision ram motion control to reduce tooling wear and punching noise. The machine uses twin servo drives which eliminates the need for complex hydraulics and reduces maintenance and repair costs. It also offers extended tool life, minimum tool maintenance and eliminates slug pulling.



HIGH SPEED LAMINATORS

HIVIS operates two ORCA high speed laminators (with heated rollers) which enable film application at constant pressure and temperature as specified by 3M.

Capable of laminating up to 1370 width on a wide range of materials including aluminium, alupanel, steel, PVC, corflute, bondwood and almost any other flat substrate.



AUTOMATIC SCREEN-PRINTING MACHINES

HIVIS operates three automatic screen-printing machines, which enable us to produce a large volume of work at a rate 5-6 times quicker than can be done with manual machine processes.

These automatic machines also provide the highest quality product as they produce exactly the same pressure on the sign-face every print.



AUTOMATIC (ROBOTIC) STRUTTING BOARDS

HiVis operates two custom designed automatic programmable (robotic) strutting machines, performing high speed precision drilling and riveting of extrusions to signs up to 7.5m wide and individual sign pieces up to 2.5m high.

Designed and built to suit TfNSW QA3400 spec and be fully compliant for extrusion centres and rivet spacing.



FABRICATION DEPARTMENT

At the south east corner of the factory, HiVis operate a 144 sqm fabrication area fully equipped with all required tools for cutting, shaping, bending and welding all types of structures and manufactured components using timber, steel, and aluminium.

Our team of fabricators can produce all the required structures, framework, foundations, and connectors working from Customer supplied or HiVis-prepared drawings. Only hot dip galvanising and/or powder coating, where required, is outsourced.

The above equipment enables HiVis to quickly and cost effectively respond to urgent requirements and/or large order quantities. In addition, the highly automated approach provides highly repeatable quality and guaranteed long term product performance.



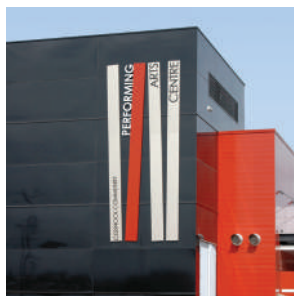
CAPABILITIES BUILDING SIGNAGE & GRAPHICS

HIVIS have decades of experience in the design, manufacture and installation of all types of building signage and graphics, including but not limited to;

- ✓ Pylon and corporate signage
- ✓ External illuminated signs and light boxes
- ✓ Outdoor and indoor directional and information signage
- ✓ Custom window furnishing and frosted glass
- ✓ Reception and counter signage, lettering and displays
- ✓ LED backlit signage and light boxes
- ✓ Custom wall and floor graphics
- ✓ Custom cabinet displays
- ✓ Honour boards and directory signage
- ✓ Vinyl cut lettering
- ✓ Stainless steel lettering
- ✓ Promotional and temporary displays and materials
- ✓ Tactile flooring and Braille direction and information signage

Building signage is designed to reflect and support the brand and corporate identity of each Customer, using the most appropriate designs and materials to deliver the required message cost effectively and for the required life expectancy.

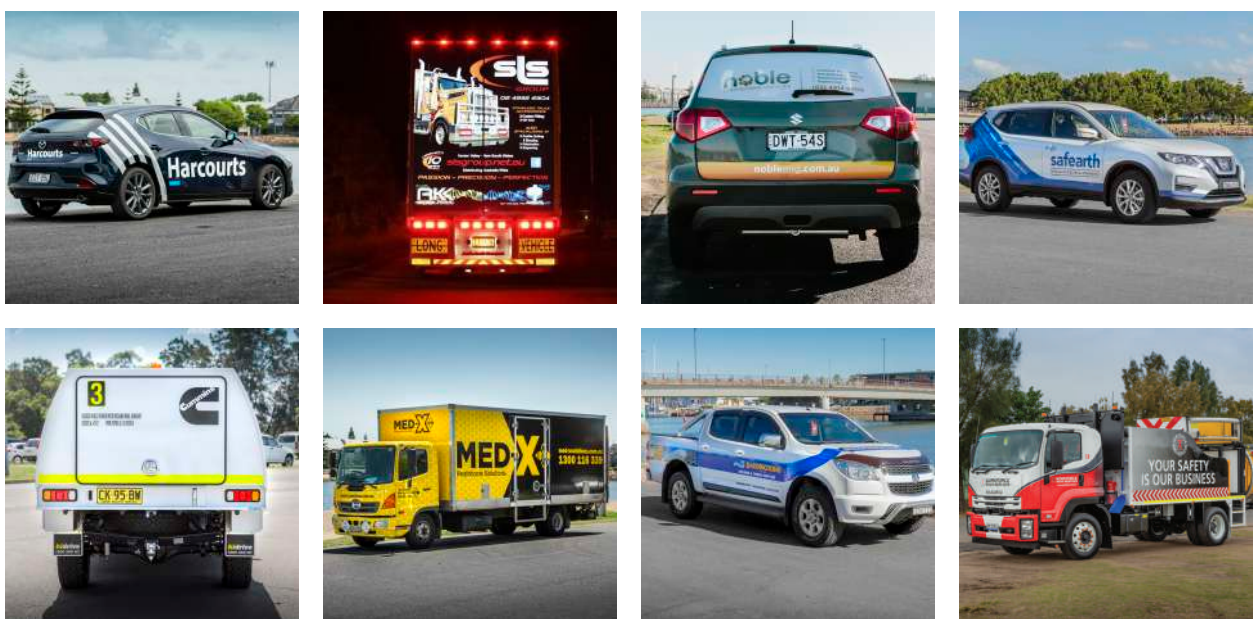
Here are some examples of just some of the work we have completed to date.





CAPABILITIES FLEET GRAPHICS

HIVIS started as a vehicle sign writing specialist in 1958, and has stayed at the forefront of vehicle graphics ever since. Our team of specialised designers and fully trained applicators have the experience, skills and imagination to maximise the impact of your fleet graphics.





CAPABILITIES LED SIGNAGE, DISPLAYS & LIGHTING

HIVIS invented, and patented the core concepts encapsulated in the flashing school zone alert device, namely “solar powered, automatically timed, flashing school zone and clearway signs”. (Patent Nos. 2001100518 and Divisional 2006100691 sealed Nov 14th 2001).

HIVIS introduced the concept of flashing school zone signs to the NSW RMS on 25th June 2001, and currently has signs operating at over 250 sites throughout NSW. MainRoads (Qld) have also approved the installation of SchoolSafe signs in Queensland, and a range of Council and private school customers have operated over 50 of our signs since 2003.

Our involvement covers all elements of Printed Circuit Board (PCB) design, electronics manufacture, sophisticated control systems, auto dimming, automatic and remotely programmable smart signs (via GSM, Next G, and IP-Addressable comms) and much more. Our electronic and LED display designs have also passed a full range of stringent independent laboratory tests, including vibration, bump, temperature, humidity, EMC emissions and immunity, water proofing and dust proofing, and optical output properties.



HIVIS has managed many highly technical developments, introducing flexible delivery approaches, innovative solutions and a range of electronic signage for its clients including:

- ✓ Next-G (IP addressable) Schoolzone Signs - Holroyd Council 2007/08. (85 sites)
- ✓ Solar powered flashing LED "Work Zone" signage (Civil construction sector)
- ✓ Solar powered flashing LED "Blast Board" Mining Signage (2004-09) (20 sites)
- ✓ Solar powered LED Fire Danger Indicator signs (RFS 2007/08) (4 sites)
- ✓ Solar powered LED pedestrian warning signs - Fox Studio and others. (8 sites)



LED PROGRAMMABLE VARIABLE MESSAGE BOARDS

Programmable LED message boards, either stand-alone or incorporated into an overall sign design, are a highly flexible way of communicating in high traffic areas such as main roads and shopping areas. Signs are programmed via a laptop using simple interface software provided.



CAPABILITIES **CAR PARK & PEDESTRIAN SAFETY**

A high percentage of serious accidents and injuries in the commercial sector occur within car parks and other areas where cars and pedestrians mix. The effective use of signage, traffic calming products (eg. speed humps), line marking, pedestrian barriers and bollards, and convex mirrors can reduce vehicle speeds, improve visibility, and significantly reduce risks.

Australian Standard AS/NZS 2890.1-2004 specifies minimum standards for signage, traffic calming, and visibility in car parks to protect the safety of both drivers and pedestrians.

HIVIS offers an audit service to define shortfalls against the standard, as well as a comprehensive service of supply, installation, and maintenance of carpark safety products.





CAPABILITIES MINING

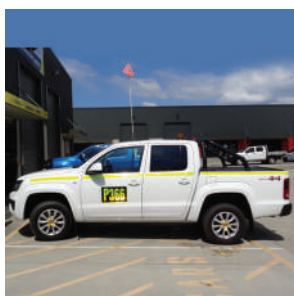
HIVIS are mine safety specialists and have been operating in the mining industry for over 40 years.

During this time HIVIS has developed many superior specialised mine safety signage and products. HIVIS design and print a major Mining Safety Catalogue every 18 months. The catalogue is the only one of its kind in the industry and caters to the very specific needs and requirements of the mining industry.

We have been the pioneer of the use of LED lighting and reflective diamond grade materials throughout Australian mine sites and continue this tradition with the availability of new and innovative safety products and materials during 2011.

As part of the HIVIS dedication to the promotion of optimal safety in the mining landscape, HIVIS conduct Mining Safety Awareness training seminars and High Visibility Night Demonstrations biennially in an effort to increase awareness and knowledge in the industry of latest breakthrough technology. HIVIS also participate in numerous trade shows including QME [biannually] and the Sydney Safety Show each year to assist in disseminating new product information and samples.

In a country as geographically dispersed as Australia, HIVIS also partner with a major national distributor of safety & electrical products, Lawrence & Hanson, who have a network of wholesale outlets in mining specific regions in Western Australia, South Australia and Northern Territory – ensuring unique HIVIS products are available to all mine sites throughout the country.





CAPABILITIES RAIL & TRANSPORT GRAPHICS

HIVIS Signs have become specialists in the area of the provision and installation of rail & transport graphics and are well known in the industry for our growing capabilities.

For over 20 years, HIVIS have been partnering with major train builders and operators such as UGL, Bradken Rail, EDI Downer, Railcorp, QR National and Pacific National to provide all types of train livery from the smallest of safety decals and stickers, to full train graphics and livery, internal and external. Below are some examples of work completed by HIVIS.





CAPABILITIES MAJOR ROAD SIGNAGE

The HIVIS has been working with Transport for NSW since 1983 to produce major road signage. Due to our large scale manufacturing capability, HIVIS is a preferred supplier and produces much of NSW major road signage such as Sydney Motorways [M3,M4,M7], in addition to regional NSW, including the Hunter, South Coast and Western NSW.

HIVIS was indeed the inventor of the core concept for flashing school zone signage now adopted in schools all over NSW and Queensland.

NSW TOURISM “Sydney Welcomes You..”
5 x tourism signs designed, manufactured and installed by HIVIS.



ATTACHMENT 1

TRIPLE QUALITY CERTIFICATION



CERTIFICATE OF APPROVAL

No. 002-92264-Q

This is to certify that the Management System at

Hi-Vis Group incorporating Hyperion Technology

Of

40-42 Fitzroy Street, Carrington NSW 2294 Australia

Has been examined by assessors of QMS Certification Services and found to be conforming to the requirements of:

ISO 9001:2015

Quality Management Systems

In respect of the following activities:

Design, manufacture, construction and installation of static and LED signage, accessories, Intelligent Traffic Systems, Engineering Consultancy, Traffic Signal Installation including related maintenance.

This certificate is valid from 06/11/2020 to 06/11/2023
Original certification date: 29/07/1994
Issue Date: 06/11/2020

 Gerry Bonner, CPEng, BEng, FIE Aust, Chairman – QMSCS Pty Ltd
To verify the validity of this certificate please visit www.jas-anz.org/register








QMSCS Pty Ltd Trading as QMS Certification Services | Head Office: Suite 3, Level 2, 161 King Street Newcastle NSW 2300



CERTIFICATE OF APPROVAL

No. 002-92264-OHS

This is to certify that the Management System at

Hi-Vis Group incorporating Hyperion Technology

Of

40-42 Fitzroy Street, Carrington NSW 2294 Australia

Has been examined by assessors of QMS Certification Services and found to be conforming to the requirements of:

ISO 45001:2018

Occupational Health & Safety Management Systems

In respect of the following activities:

Design, manufacture, construction and installation of static and LED signage, accessories, Intelligent Traffic Systems, Engineering Consultancy, Traffic Signal Installation including related maintenance.

This certificate is valid from 06/11/2020 to 06/11/2023
Original certification date: 06/11/2020
Issue Date: 06/11/2020

 Gerry Bonner, CPEng, BEng, FIE Aust, Chairman – QMSCS Pty Ltd
To verify the validity of this certificate please visit www.jas-anz.org/register








QMSCS Pty Ltd Trading as QMS Certification Services | Head Office: Suite 3, Level 2, 161 King Street Newcastle NSW 2300



CERTIFICATE OF APPROVAL

No. 002-92264-E

This is to certify that the Management System at

Hi-Vis Group incorporating Hyperion Technology

Of

40-42 Fitzroy Street, Carrington NSW 2294 Australia

Has been examined by assessors of QMS Certification Services and found to be conforming to the requirements of:

ISO 14001:2015

Environmental Management Systems

In respect of the following activities:

Design, manufacture, construction and installation of static and LED signage, accessories, Intelligent Traffic Systems, Engineering Consultancy, Traffic Signal Installation including related maintenance.

This certificate is valid from 06/11/2020 to 06/11/2023
Original certification date: 05/11/2011
Issue Date: 06/11/2020

 Gerry Bonner, CPEng, BEng, FIE Aust, Chairman – QMSCS Pty Ltd
To verify the validity of this certificate please visit www.jas-anz.org/register








QMSCS Pty Ltd Trading as QMS Certification Services | Head Office: Suite 3, Level 2, 161 King Street Newcastle NSW 2300

ATTACHMENT 2

3M WARRANTY



Certificate of 3M™ MCS™ Warranty

HI-VIS GROUP

40-42 Fitzroy Street, Carrington, New South Wales 2294, Australia

Latex 1500 - HP 881 Latex Ink, a 3M™ MCS™ Warranty Component

Jul 28, 2022 to Jul 28, 2023

3M certifies that for the stated period and subject to annual renewal, this Graphics Manufacturer is qualified to offer the 3M™ MCS™ Warranty for graphics made with all 3M-specified products, when manufactured with the materials and equipment shown above, applied and used as recommended in applicable 3M Product and Instruction Bulletins.



3M™ MCS™ Warranty

Daniel McGurran, Vice President

Certificate Serial Number: AU-17237-A-HP010-A

ATTACHMENT 3 3M EXTENDED DIAMOND WARRANTY CERTIFICATE



3M™ Diamond
Certified Manufacturer

This certifies that

Hi-Vis Group

of **40-42 Fitzroy street, Carrington, NSW 2294**

Is qualified to offer the 3M Diamond Warranty Programme for Permanent Signage in 2023.

Helping bring families home safely



Graham Watson
Sales & Marketing Manager - ANZ
Transportation Safety Division
3M Australia & New Zealand

ATTACHMENT 4

PROFESSIONAL INDEMNITY



Certificate of Currency

Class of Business: Professional Indemnity

Policy Number: P-PI/0/340083/21/M-0

Policyholder: Hunter Valley Signs Pty Ltd t/as Hi-Vis Group

Professional Business: Sign Writer

Insurance Period: From 4:00pm on 30/07/2021 to 4:00pm on 30/07/2022
Australian local time in the State or Territory where this **policy** was purchased

Indemnity Limit: \$5,000,000 any one **claim** and \$10,000,000 in the aggregate during the **insurance period**

Deductibles: \$ 9,500 including **defence costs** by the **insured** for each **claim**

Retroactive Date: Policy Inception excluding any known claims or circumstances

Insurer: DUAL Australia Pty Ltd on behalf of certain underwriters at Lloyd's

Date Issued: 28/07/2021

Signature:

Damien Coates - Chief Executive Officer, DUAL Asia Pacific

Further Information

Should you have any queries, please contact us on the details set out at the top of the page.

Important notes

- Aon does not guarantee that the insurance outlined in this Certificate will continue to remain in force for the period referred to as the Policy may be cancelled or altered by either party to the contract, at any time, in accordance with the terms of the Policy and the Insurance Contracts Act 1984 (Clth).
- Aon accepts no responsibility or liability to advise any party who may be relying on this Certificate of such alteration to or cancellation of the Policy.
- Subject to full payment of premium
- This certificate does not:
 - represent an insurance contract or confer rights to the recipient; or
 - amend, extend or alter the Policy
 - contain the full policy terms and conditions

Aon Reference: AONNTL14VQB

Bonddie Pty Ltd a Corporate Authorised Representative of Aon

ATTACHMENT 5 CERTIFICATE OF WORKERS COMPENSATION

icare™

Workers Insurance

Certificate of currency

002978 1059 EMAIL
Simon Watson
HUNTER VALLEY SIGNS PTY. LIMITED
40 Fitzroy Street
CARRINGTON NSW 2294

Issue date:
29/05/2022

Statement of coverage

The following policy of insurance covers the full amount of the employer's liability under the *Workers Compensation Act 1987 (NSW)*.

Employer name:	Policy number:	Valid:
HUNTER VALLEY SIGNS PTY. LIMITED	105998201	30/06/2022 - 30/06/2023
Trading name:	ABN:	ACN:
Hi-Vis Group	14 001 097 356	001 097 356

Industry classification number (WIC) ³	Number of workers ¹	Wages/units ²
241210 Printing	45	\$2,826,723.56
294900 Manufacturing nec	14	\$853,350.51

1. Number of workers includes contractors/deemed workers
2. Total wages/units estimated for the current period
3. The policy covers all workers employed by the entity named on this certificate in the course of its primary business activity or any other activities ancillary to its primary business activity as required.

Important information

Principals relying on this certificate should ensure it is accompanied by a statement under section 175B of the *Workers Compensation Act 1987 (NSW)*. Principals should also check and satisfy themselves that the information is correct and ensure that the proper workers compensation insurance is in place, i.e. compare the number of employees on site to the average number of employees estimated; ensure that the wages are reasonable to cover the labour component of the work being performed; and confirm that the description of the industry/industries noted is appropriate. A principal contractor may become liable for any outstanding premium of the sub-contractor if the principal has failed to obtain a statement or has accepted a statement where there was reason to believe it was false.

Yours faithfully,



Peter Meighan
Underwriting Operations Manager
icare Workers Insurance

ATTACHMENT 5

CERTIFICATE OF WORKERS COMPENSATION

Employer name:	Policy number:	Valid:
HUNTER VALLEY SIGNS PTY. LIMITED	105998201	30/06/2022 - 30/06/2023

Industry classification number (WIC)	Number of workers ¹	Wages/units ²
785220 Commercial Art and Display Services	5	\$373,340.85

1. Number of workers includes contractors/deemed workers
2. Total wages/units estimated for the current period

ATTACHMENT 6

CERTIFICATE OF PUBLIC LIABILITY

Chubb Insurance Australia
Limited
Grosvenor Place
Level 38, 225 George Street
Sydney NSW 2000

O +61 2 9335 3200
F +61 2 9335 3411
www.chubb.com/au

ABN: 23 001 642 020
AFSL: 239687

CHUBB®

Certificate of Currency

This certificate (subject to the full payment of the premium) is issued as a matter of information only and confers no rights upon the certificate holder. This certificate does not amend, extend or alter the coverage afforded by the policy below.

This certificate is not a substitute for the Policy of Insurance. The policy, not this certificate, details the rights and obligations of the Insured and the extent of the insurance cover.

To Whom It May Concern:

Class of Business	Public and Products liability	
Policy Number	01CL541950	
Issuing Office	MELBOURNE OFFICE	
Insured	Hunter Valley Signs Pty Ltd Hyperion Technology Pty Ltd	
Policy Period	Start	30/06/2022
	Expiry	30/06/2023 Both days at 4:00PM local standard time of issuing office
Limit of Liability	AUD 20,000,000 Any one Occurrence or as otherwise stated in the Policy Wording	
Wording	Chubb Manufacturers Broadform Liability Insurance Policy (Chubb_MBF_AU1711)	

Signed for and on behalf of Chubb Insurance Australia Limited.



Authorised Signature and Stamp
Wei Tee
Casualty Unit Leader, NUC

21/06/2022

Date

ATTACHMENT 7

CERTIFICATE OF FLEET INSURANCE

Confidential



Allianz Australia Insurance Limited

Motor Fleet Certificate of Currency

This Certificate of Currency has been issued by the Insurer and confirms that on the Date of Issue the Policy is current for the Period of Insurance and Sums Insured and other limits as shown herein.

This Certificate of Currency is issued as a matter of information only and confers no rights upon its holder. This Certificate of Currency does not form part of the terms and conditions of the Policy and does not amend, extend, replace or alter the terms, conditions, definitions, limitations and exclusions noted therein.

This Certificate of Currency is provided as a summary only of the cover provided and is current only at the Date of Issue. The Policy may be subsequently altered or cancelled in accordance with its terms after the Date of Issue of this notice without further notice to the holder of this notice.

Certain words used in this document and the Policy have special meanings. Please read the Policy Wording, the Schedule and any other document that forms part of the Policy for the terms and conditions of cover.

Date of Issue :	21 st June 2022										
THE INSURED:	Hunter Valley Signs Pty Ltd and Hyperion Technology Pty Ltd										
INSURANCE COVER:	Motor Fleet										
INSURER:	Allianz Australia Insurance Limited ABN 15 000 122 850, AFS License No. 234708.										
POLICY NUMBER:	1320973433VFT										
PERIOD OF INSURANCE:	4pm on 30 th June 2022 to 4pm on 30 th June 2023										
COVER:	<table><tr><td>Section A – Loss of or Damage to Your Vehicle</td><td>CMV</td></tr><tr><td>Hire costs following an Accident option</td><td>Covered</td></tr><tr><td>Incorrect fuel damage extension</td><td>Covered</td></tr><tr><td>Tools and equipment extension</td><td>Covered</td></tr><tr><td>Section B – Third Party Property Damage</td><td>\$35,000,000</td></tr></table>	Section A – Loss of or Damage to Your Vehicle	CMV	Hire costs following an Accident option	Covered	Incorrect fuel damage extension	Covered	Tools and equipment extension	Covered	Section B – Third Party Property Damage	\$35,000,000
Section A – Loss of or Damage to Your Vehicle	CMV										
Hire costs following an Accident option	Covered										
Incorrect fuel damage extension	Covered										
Tools and equipment extension	Covered										
Section B – Third Party Property Damage	\$35,000,000										
WORDING:	Allianz Motor Fleet Insurance POL428BA 12/21										

ATTACHMENT 7

CERTIFICATE OF FLEET INSURANCE

Confidential



INSURED ITEM: Motor Fleet as per schedule

ENDORSEMENTS: (Please refer to Schedule for details)
313 - Automatic Additions and Deletions Limit \$300,000
321 - Hire Costs Following Accident Applicable
336 - 50% Premium Adjustment Basis
306 - Additional Excess \$850/\$500/\$500 -Standard
339 - Incorrect fuel Damage extension
340 - Tools and equipment extension

Other Endorsements:

The following conditions will apply to all Prestige and High performance Vehicles (Note for Prestige above \$100,000): -

No Drivers under the age of 25 years old.

The restriction will not apply where we are satisfied that:

- * An emergency existed
- * The vehicle was being serviced
- * The vehicle was being delivered or returned from a repairer
- Vehicles are to be garaged at night at normal place of residence.
- Vehicles are to be fitted with alarm / immobiliser

The following conditions will apply to Trucks with GVM over 5 tonne:

No drivers under 25 years of age

No drivers over 25 years of age with less than 2 years experience

Maximum radius of 1,000kms from place of operation

Caroline J. Spadow

Motor Fleet Underwriter

For and on behalf of
Allianz Australia Insurance Limited
ABN. 15 000 122 850,
AFSL 234708

ATTACHMENT 8

MOBILE PLANT & EQUIPMENT INSURANCE



Sear & Associates Insurance Brokers Pty. Ltd.
ABN 15 006 568 501 AFSL 257706
3-4, 73 Robinson Street, Dandenong, Victoria 3175
PO Box 7013, Dandenong, Victoria 3175
Phone: (03) 9797 2992
Email: payments@smib.com.au
www.smib.com.au

For general enquiries please contact - Adam Mott
adam@smib.com.au

CERTIFICATE OF CURRENCY

From: ADAM MOTT

We hereby confirm that we have arranged the insurance cover mentioned below:

HUNTER VALLEY SIGNS PTY LTD
HI-VIS GROUP & OTHERS
40-42 FITZROY ST
CARRINGTON NSW 2294

Date: 30/06/2022

Our Reference: HIVIS

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Class of Policy: MOTOR COMMERCIAL FLEET
Insurer: ALLIANZ AUSTRALIA INSURANCE LTD
G P O BOX 9870, MELBOURNE, VIC 3001
ABN: 15 000 122 850
The Insured: HUNTER VALLEY SIGNS PTY LTD & OTHERS

Policy No: 1320973433VFT
Invoice No: 66499
Period of Cover:
From 30/06/2022
to 30/06/2023 at 4:00 pm

Details:

See attached schedule for a description of the risk insured

IMPORTANT INFORMATION

The Proposal/Declaration:

- is to be received and accepted by the Insurer
 has been received and accepted by the Insurer

The total premium as at the above date is:

- to be paid by the Insured
 part paid by the Insured
 paid in full by the Insured
 paid by monthly direct debit

Premium Funding

- This policy is premium funded

Please note that the policy summarised herein is subject to the receipt of the Proposal Declaration and acceptance by the Insurer (if not already completed and accepted) and subject to the full receipt and clearance of the total premium payable by the insured.

ATTACHMENT 8

MOBILE PLANT & EQUIPMENT INSURANCE

Schedule of Insurance

Page 2 of 3

Class of Policy: MOTOR COMMERCIAL FLEET	Policy No: 1320973433VFT
The Insured: HUNTER VALLEY SIGNS PTY LTD & OTHERS	Invoice No: 66499
	Our Ref: HIVIS

THE INSURED

HUNTER VALLEY SIGNS PTY LTD
HYPERION TECHNOLOGY PTY LTD
HYPERION TECHNOLOGY IP PTY LTD
B&M WATSON INVESTMENTS PTY LTD ATF B&M WATSON FAMILY TRUST
B&M WATSON INVESTMENTS PTY LTD ATF WATSON BM TRUST
WATSON BM PTY LTD
WATSON FAMILY INVESTMENTS PTY LTD
FITZROY COWPER PTY LTD ATF HARBOURVIEW PROPERTY TRUST
S&T WATSON INVESTMENTS PTY LTD ATF S&T WATSON FAMILY TRUST
S&T WATSON INVESTMENTS PTY LTD ATF WATSON ST TRUST
WATSON ST PTY LTD
BREMEL SUPER PTY LTD ATF BM & MJ WATSON SUPER FUND
STWATSON PTY LTD
SIMON & TRUDY WATSON
BRETT AND MELISSA WATSON
JORDAN WATSON
SOPHIE WATSON
PHOEBE WATSON

THE BUSINESS

PRINCIPALLY ROADS AND SAFETY SIGNS MANUFACTURE, SALES, SUPPLY & INSTALLATION, DIGITAL PRINTING, LED SIGNS, SAFETY EQUIPMENT, EXTERNAL TRANSPORT GRAPHICS, MARKETING AND DESIGN, TUITION, SIGNAGE AUDITS, PROPERTY OWNERS AND OCCUPIERS AND ANY OTHER ACTIVITIES INCIDENTAL THERETO.

LOCATION

AUSTRALIA WIDE & AS PER SCHEDULE

ATTACHMENT 8

MOBILE PLANT & EQUIPMENT INSURANCE

Schedule of Insurance

Page 3 of 3

Class of Policy: MOTOR COMMERCIAL FLEET	Policy No: 1320973433VFT
The Insured: HUNTER VALLEY SIGNS PTY LTD & OTHERS	Invoice No: 66499
	Our Ref: HIVIS

MATERIAL LOSS / DAMAGE

\$ MARKET VALUE

MARKET VALUE OR THE INSURED AMOUNT SHOWN AS PER THE AGREED SCHEDULE OF VEHICLES, WHICHEVER IS THE LESSER.
SUDDEN PHYSICAL LOSS, DAMAGE OR DESTRUCTION TO YOUR VEHICLE CAUSED BY AN ACCIDENT NOT OTHERWISE EXCLUDED.

- A. TO REPAIR, REINSTATE OR REPLACE YOUR VEHICLE.
- B. AN AMOUNT EQUAL TO YOUR VEHICLE'S MARKET VALUE OR
- C. THE SUM INSURED SHOWN IN THE SCHEDULE (WHICHEVER LESSER)

THIRD PARTY LIABILITY

\$ 35,000,000

LEGAL LIABILITY AS A RESULT OF AN ACCIDENT CAUSED BY OR IN CONNECTION WITH YOUR VEHICLE RESULTING IN DAMAGE TO PROPERTY AN/OR LOSS OF USE OF PROPERTY BELONGING TO SOMEONE OTHER THAN YOURSELF.

DANGEROUS GOODS LIABILITY

\$ 5,000,000

VEHICLE SCHEDULE

53 UNITS AS PER ATTACHED SPREADSHEET "20220630"
AND ALL ITEMS OWNED, HIRED, LEASED OR ACQUIRED BY THE INSURED OR FOR WHICH THE INSURED IS RESPONSIBLE