



ANNUAL REPORT

2020

BRINGING PEOPLE | TO MAKE THINGS TOGETHER | BETTER

MESSAGE TO THE COMMUNITY

We simply cannot reflect on the year that just ended, without putting it into context by looking forward to the challenges we will face in the year to come.

When 2019 began, we knew it would be a year filled with hard work and planning as we put the finishing touches on the major initiatives 2019 saw the *largest and most successful* Giant Warehouse Sale in the 18year history of this event.

identified as part of our 2018 -2020 strategic plan.

Celebrating the multigenerational support of the Williamson family with the launch of a *free community use space* for local charities named in their honour. We enjoyed many successes over the last year, and as much as these are worth celebrating in their own right, they became even more important as we finished the year.

With the onset of the COVID-19 global pandemic, we were faced

with a period of fundamental change that we have not seen in our 70+

year history. We can confidently say the work we did in 2019 has been key to our ability to respond to unexpected challenges we now face in 2020.

We completed our two (2) year Community Impact Project and identified "Belonging" as our new area of focus for community impact.

With your support over the last

year, we can be there to help like we always have before.

Community Impact Project

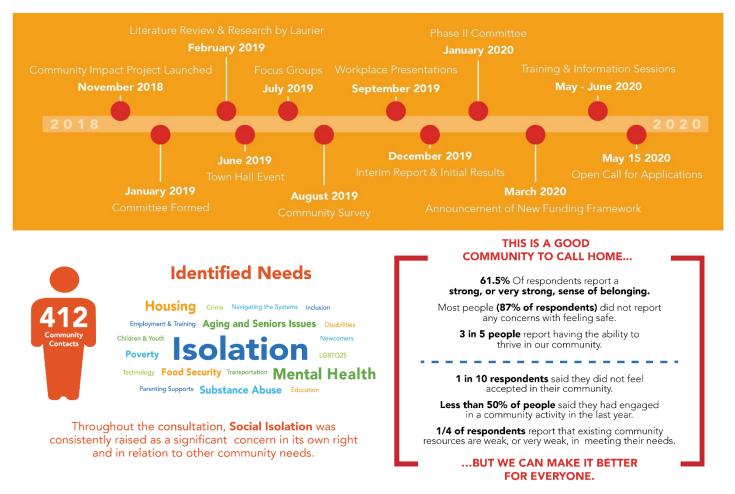
In 2018 Brant United Way launched an ambitious project with two (2) goals:

 Become Community Experts by identifying the area(s) of most significant need in our community, and

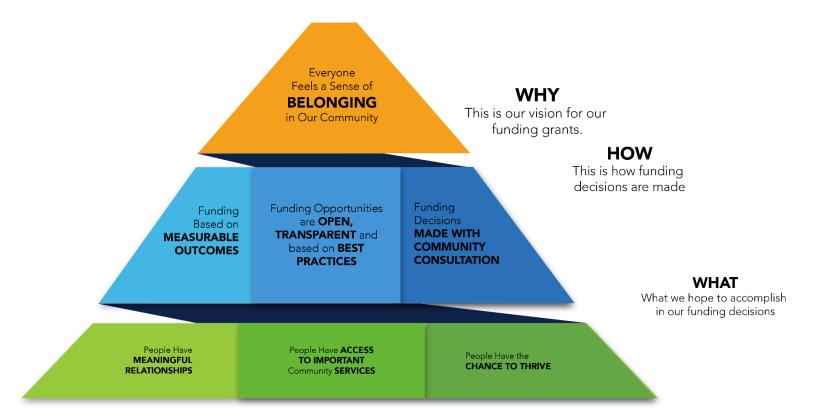


• Create the framework and best practices to identify where Brant United Way could make the most significant impact in our community.

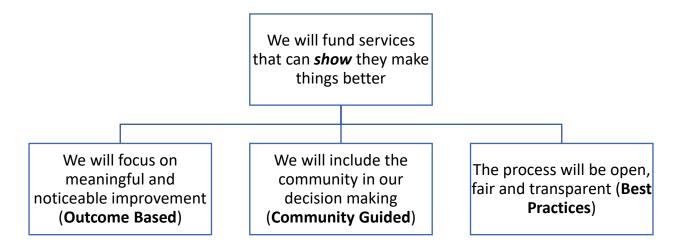
This was a big undertaking. It not only took time to do it right, but it also took having the right partner. We were proud to be able to develop a partnership with Wilfrid Laurier University to help lead this process.



Community Impact Project



In 2020 we will launch a fully open call for funding applications, where all local charities have the opportunity to apply and where funding decisions based on being able to demonstrate meaningful community impact.



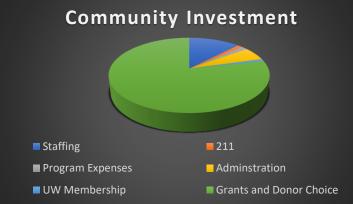
2019 Annual Campaign



2019 Campaign Revenue \$1,361,035

(Campaign revenue is now based on actual dollars received, not pledged.)

2019 Community Investment \$1,313,095



New Financial Practices

This year, Brant United Way moved to the restricted fund method of accounting which required the last two years of financial performance be restated.

While this created an impact in our current year's performance, it will provide greater stability in the long-term with more accessible and accurate financial statements that will in turn facilitate better informed decision making for years to come.

Acknowledgements

The last year was only possible with the support of thousands of donors, volunteers, and community supporters. These are just some of the people who make Brant United Way Possible...

- There are over 150+ volunteers who made the Giant Warehouse Sale happen, and who stayed late to make sure everyone had a chance to shop. Because of them, this was the most successful Giant Warehouse Sale ever, welcoming more shoppers, getting the best reviews and raising over 40% more than the previous record year.
- Nearly 425 community members shared their time and insight as part of the community impact project. The information gathered from the townhalls, focus groups and on-line survey will *shape our priorities* for years to come.
- Every year *hundreds of people* step forward and accept the role of workplace champions. Adding the responsibility of running a campaign to everything else they do. *They really are the life blood* of our annual campaign.
- The team at *Wilfrid Laurier University* joined us in *a project unlike anything we have ever attempted*, and we could not have done it without them. To Anh, Bob, Heidi and the team, thank you for believing in us and making us just a little bit smarter in the process.
- We also want to recognize two departing Board members who, over the last few years, stepped up when it mattered most.
 - Steve Portelli (Board President) led with a strategic vision and a steadfast belief in what we could accomplish, and
 - Nick Nemes (Treasurer) who never gave up and worked to ensure the financial stability and viability of the organization.

Finally, here at Brant United Way *everything starts with our donors*. To everyone who supported our campaign, we want to thank you. *Without you, there would not be a Brant United Way.*