

Company Profile

2023



PERIPHERALS AND PARTS
TRADING LLC (PNP)



About Us

01





ABOUT US

We were founded in 2005 and by 2007 we had become a major supplier of printer consumables. We are one of the few HP partners certified to sell white box consumables to verified end users.

In 2022, we added the data storage business to expand our portfolio to include data tapes, network storage, HDD, SSDs and related data storage solutions.



Mission

Provide the latest in IT technology that drives changes, solves problems and empowers



Vision

We vision it to become a single source for all the IT requirements of our clients and provide them the best in class customer service.



Philosophy

Be Passionate and Determined, work as a team and we can achieve anything we want.

2005 :

A Humble start by Mr Naresh Kumar with focus on genuine printer supplies

2007 :

Earned Recognition by HP as a top partner for printer supplies

2010 :

Brother Signs us up for Distribution of Printer Supplies

2022

Distributionship for Printronix (Line Matrix Printer Supplies)
Distributionship for Kapsolo (Privacy Screens)
Distributionship for Tri-Optic (LTO Labels)
Acquired Data Storage Division from a top Storage SI
Won GEC Top Reseller Award

2023

Distributionship for Permastore (Media Carrying/storing solutions)
Distributionship for Pro-Devices (Secure Degaussing/Shredding)
Distributionship for Ureach (HDD/SDD Duplicators, Sanitizers)
Resellership for OWC (Thunderbolt3 Solutions)













Top Partnerships

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OUR TOP DATA STORAGE PARTNERS

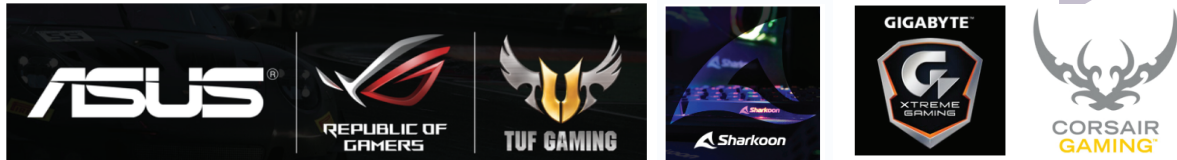
We have Partnership with Industry's TOP Data Storage Vendors

 Hewlett Packard Enterprise TAPE STORAGE	 IBM TAPE STORAGE	 QNAP NAS, NETWORKING
 Synology NAS, NETWORKING	 Western Digital HDD, SSD, NAS	 SEAGATE HDD, SSD
 ProDevice DEGAUSSERS/SHREDDERS	 PRINTRONIX LINE MATRIX	 Tri-Optic LTO LABELS
 URreach MEDIA DUPLICATORS	 OWC THUNDERBOLT SOLUTIONS--	 TURTLE www.turtlecase.com by Perm-A-Store MEDIA CABINETS, CARRY CASES

We work with flash, disk and tape-based storage solutions, including SAN, NAS, DAS, Autoloaders and Libraries

OTHER VENDOR PARTNERSHIP

Gaming Vendors



Printer Supplies and Hardware Vendors



We have been an HP partner since 2005 . We sell retail packages and can also help verified end users with qualified purchase quantities with White Box Contractual HP toners.

In 2023, we added Gaming Devices to our portfolio also

Products/Services

03





PRODUCTS

Tape Storage Media

We are one of the region's largest suppliers of LTO, RDX, 3592 and other legacy data media.

Network Attached Storage

NAS storage from brands like QNAP, Synology and Asustor with WD, Seagate, Kingston and Exascend Media integrated

Data Media Transport and Storage Products

Secure carry cases for Data Media transport and secure vaults for permanent storage of Data Media

Media Duplicator and Sanitizers

SSD and HDD Duplication devices with data sanitization function

Media Degaussing, Shredding, Destruction Devices

Tape, SSD and HDD Data destruction devices

Printer Supplies

Inks, Toners and Ribbons for printers

Hardware

Servers, Workstations, Laptops and printers



SERVICES & SOLUTIONS

Data Storage Solutions

Complete data storage solutions that help you store, manage, share and protect your data with On- Premise flash, HDD and tape based solutions.

Data Destruction Services

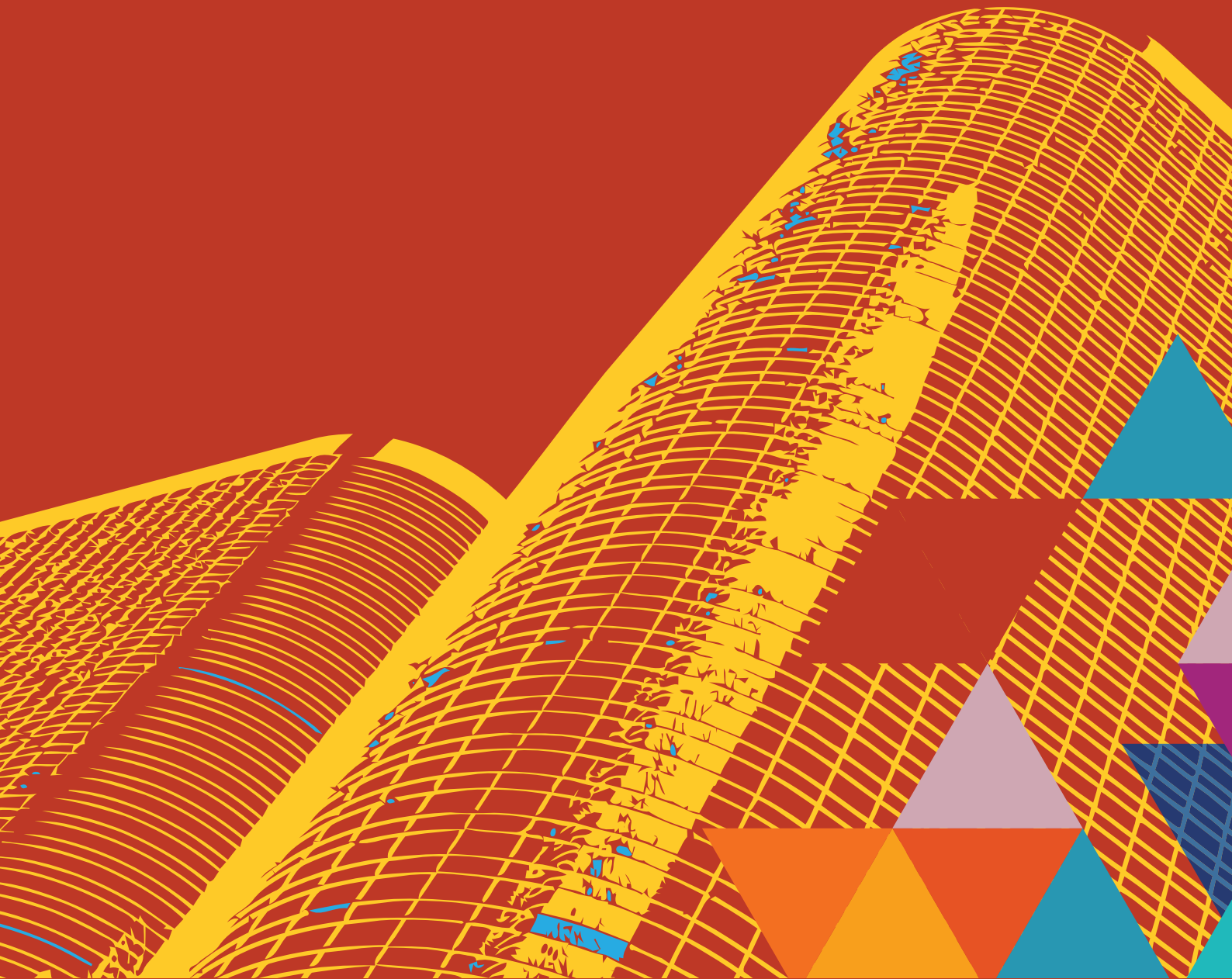
Data destruction as an on-site service that helps you irrevocably remove data from your storage media and then dispose of it

High Speed Thunderbolt3 Solutions for M&E

For the media and entertainment industry, we offer high-capacity, high-performance storage solutions with Thunderbolt3 and 25G connectivity

Gaming Solutions

Complete Solutions for Gaming including setup



AWARDS AND CREDENTIALS

04



◀ GEC TOP RESELLER AWARD- STORAGE

PNP was recognized as the top Storage reseller by GEC (Global Enterprise Connect) in 2022.

We were chosen among leading resellers in the ICT domain throughout the Middle East and Africa IT industry.



PNP CREDENTIALS

Our sales excellence is based on a direct relationship with the vendors we work with. These direct relationships help us get products at the most competitive prices and with the shortest lead times. For solutions it means a cutting edge solution at the lowest cost, and for trading it means a faster to market product with the lower cost of distribution.

Our references for distribution include

DISTRIBUTION PARTNERSHIPS

PRINTRONIX | OWC | UREACH | KAPSOLO | TRI-OPTIC
ASUSTOR | TURTLE

SUB-DISTRIBUTION PARTNERSHIP

QNAP | SYNOLOGY

SERVICE PARTNERSHIP

QNAP | SYNOLOGY | PRO-DEVICES

INTEGRATION PARTNERSHIP

WD | SEAGATE | KINGSTON | EXASCEND

PREMIUM RESELLER PARTNERSHIPS

HP | QUANTUM | IBM | OVERLAND | OWC | WACOM
NComputing | LaCie | G-Tech (SANDISK PROFESSIONAL)

Fact Snapshot

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Company facts



Number of Employees

25+



Logistics & infrastructure

- 1 Showroom / Main Office
- 2 Warehouses
- 3 Delivery Vehicles



Our Address

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