

THE ORIGINAL

### CRUMBS BAKESHOP

**LAUNCH PRESS BOOK** 

**NOV/DEC 2023** 

### **TABLE OF CONTENTS**

**TV APPEARANCES** 

PRESS HITS

**SUPERMARKET ADS** 

**SOCIAL MEDIA** 

**NEWSLETTERS** 

**ON-SITE ACTIVATIONS** 

CRUMBS BAKESHOP

## TV APPEARANCES

**ON AIR** 

Fox 5 Good Day New York



#### **METRICS**

 Good Day New York averages a daily viewership of 231,800 adults 25-54.





Mia and Jason showcased the CRUMBS product line and discussed the brand's return



CRUMBS BAKESHOP

## **PRESS HITS**

**PRINT & ONLINE MENTIONS** 

**INSIDER** 

### INSIDER

#### **METRICS**

UVM: 118M

CRUMBS BAKESHOP HOME > RETAIL

A New York couple who saw their cupcake empire soar to a \$66 million business before going bust say there's never been a moment of regret selling the business — and wouldn't write off doing it again



The chain offered over 75 flavors of cupcakes with unique toppings — such as a Girls Scouts Thin Mints option.

p. Crumbs Original Bake Shop

SFA Promoted Product Showcase



#### **METRICS**

UVM: XXXXXX

CRUMBS BAKESHOP

# Original CRUMBS Bakeshop wholesale products

Shop Original CRUMBS Bakeshop and other independent brands on the Faire wholesale marketplace.

CRUMBS Cookie Jars were inspired by CRUMBS BAKESHOP (founded 2003) famous cupcake flavors. This new line of soft butter cookies are packed in stackable, re-usable plastic jars available in 8 delicious flavors such as Sprinkle Sundae, Chocolate Cherry and Cotton Candy to just name a few. These new cookie jars look great stacked on the shelf, are great as a holiday or gift item and are really delicious!



Original CRUMBS Bakeshop Chocolat...

MSRP \$8.99 合



Original CRUMBS Bakeshop Red Velv...

MSRP \$8.99 ⊕



riginal CRUMBS
o Sprinkle...

.99 🗚



Original CRUMBS
Bakeshop Cotton...

MSRP \$8.99 🖯



Original CRUMBS
Bakeshop Oatmeal...

MSRP \$8.99 🖯



**NEW YORK POST** 



#### **METRICS**

UVM: 18,724,103

CRUMBS BAKESHOP Crumbs Bake Shop, once valued at \$66 million, bought back by founders for \$300

Crumbs Bake Shop — a cupcake empire valued at \$66 million when it went public more than a decade ago — was quietly bought back by its founders for \$300, The Post has learned.

The Big Apple bakery — credited with igniting a cupcake craze in the early 2000s — had built a chain of 79 stores across eight states, only to be left for dead in a 2014 bankruptcy despite a major growth push by high-profile retail executives.

Last year, co-founders Jason and Mia Bauer, who started Crumbs in 2003 with a single shop on Manhattan's Upper West Side at West 75th Street and Amsterdam Avenue, retook control for \$300 — that is, the fee that's required to purchase an abandoned brand from the US Patent and Trademark Office.



**MASHED** 

### mashed

#### **METRICS**

UVM: 9,900,000

CRUMBS BAKESHOP **FACTS** 

# Here's What Happened To The Massively Trendy Crumbs Cupcakes

Crumbs Bakeshop initially emerged on the scene in 2003, founded by Mia and Jason Bauer. The first store opened on New York City's Upper West Side specializing in handcrafted cupcakes with a variety of flavors. The bake shop rode a wave of popularity in the 2000s during which eating gourmet cupcakes suddenly became all the rage. One of the sparks that ignited this particular dessert trend was an episode of "Sex and the City" that shows Sarah Jessica Parker's character Carrie Bradshaw noshing on a cupcake from Magnolia Bakery in NYC's West Side. **READ MORE** 

**AXIOS PRO** 

**AXIOS PRO** 

#### **METRICS**

UVM: XXXXXX



# After buying back Crumbs for \$350, founders raise \$1.3M



The chain offered over 75 flavors of cupcakes with unique toppings — such as a Girls Scouts Thin Mints option.

BonAppetit.com

### bon appétit

#### **METRICS**

UVM: 11,400,000





# The Very Best Cookie Delivery Services for When You Need Sugar Directly at Your







#### 6. The Original Crumbs Bakeshop

You may remember Crumbs from its glory days when it was on seemingly every street corner hawking oversize cupcakes with gritty frosting and in dubious flavors like a shockingly dry take on a Hostess cupcake. The company went dark in 2014 but has recently been revived by its original owners. Their new business strategy: delivery (and a few select grocery store aisles). Cupcakes are still the star, but Crumbs has jumped on the delivery cookie bandwagon as well, offering small, five-inch-tall cookie jars filled with mini cookies in flavors like Chocolate Chip and Cotton Candy that you can pluck and enjoy immediately.

JEWISH WEEK



#### **METRICS**

UVM: 155,000



NEW YORK NOSH

FOOD

### Crumbs cupcakes, founded by a Jewish couple, makes a comeback



(New York Jewish Week) - Picture the Upper West Side, circa 2003, the year that Jewish couple Mia and Jason Bauer opened Crumbs Bake Shop at Amsterdam Avenue and 75th Street. In the wake of a cupcake craze kicked off by a "Sex and the City" scene filmed at Magnolia Bakery, fans lined up for Crumbs' oversized cupcakes, available in inventive varieties like Black-Bottom Cheesecake Brownie, Grasshopper and Squiggle, a gargantuan riff on the traditional Hostess cupcake.

ARTFUL LIVING

## **Artful Living**

#### **METRICS**

• UVM: 230K

CRUMBS BAKESHOP



**BUSINESS INSIDER** 

### INSIDER

#### **METRICS**

UVM: 118M

CRUMBS BAKESHOP HOME > RETAIL

Huileng T

# A New York couple who saw their cupcake empire soar to a \$66 million business in 2011 before going bust paid \$350 to revive the brand



A beloved New York-based cupcake empire that <u>went bust nine</u> <u>years ago</u> is looking to <u>make a comeback.</u>

Crumbs Bake Shop, a hugely popular cupcake store founded in 2003, has been revived by founders Jason and Mia Bauer. They bought back the brand last year — seven years after it filed for bankruptcy, the New York Post reported on May 2.

According to a filing from the US Patent and Trademark Office,
Jason Bauer had applied to take over the "Original Crumbs
Bakeshop" brand back in February 2021. The application cost \$350.

The turnaround is another chapter in Crumbs' dramatic story which started in 2003 with a single shop in Manhattan's Upper West Side.

A New York couple who saw their cupcake empire soar to a \$66 million business in 2011 before going bust paid \$350 to revive the brand. Denise Marcotte/Getty Images

MSN



#### **METRICS**

UVM: 665M

CRUMBS BAKESHOP



cost \$350.

**Business Insider** 



# A New York couple who saw their cupcake empire soar to a \$66 million business in 2011 before going bust paid \$350 to revive the brand

Story by htan@insider.com (Huileng Tan) • Yesterday 3:54 AM

According to a filing from the US Patent and Trademark Office, Jason Bauer had applied to

take over the "Original Crumbs Bakeshop" brand back in February 2021. The application



#### Food Network



#### **METRICS**

UVM: 34M



# These 30+ Gifts Make Birthdays So Much Happier

#### Make a wish!

Keep in mind: Price and stock could change after publish date, and we may make money from these affiliate links.



#### **CRUMBS Bakeshop Sprinkle Lovers Cupcake 6-Pack**

\$45 | THE ORIGINAL CRUMBS BAKESHOP

Sprinkles are a necessary requirement of birthdays big and small, and this delicious cupcake bundle from Crumbs Bakeshop is stocked full of the rainbow-colored jimmies. The pack comes with six cupcakes total — two strawberry-frosted, two vanilla-frosted and two chocolate-frosted — so your birthday celebrant will have more than enough wishes to make. Just don't forget the candles! To really play up the sprinkle theme, be sure to add a canister of the brand's equally colorful and yummy Sprinkle Sundae cookies to your order as well.



**FORBES** 

### **Forbes**

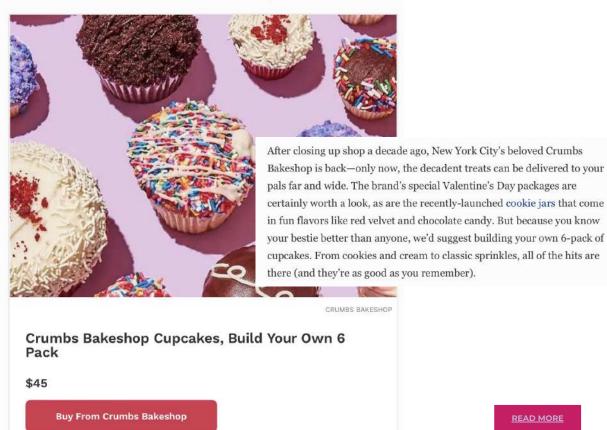
#### **METRICS**

UVM: 65,519,691

THE ORIGINAL **CRUMBS** BAKESHOP

#### For Your Cupcake Shop Companion

**Gourmet Confections From An Iconic Bakery** 



**US Weekly** 



#### **METRICS**

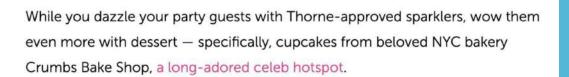
UVM: 12,558,208



#### **EXCLUSIVE**

### Buzzzz-o-Meter: Bella Thorne's Jewelry, Celeb-Approved Cupcakes and More of What Stars Are Buzzing About This Week

By Michelle McGahan November 27, 2022



Credit: Crumbs Bake Shop

#### Crumbs Bake Shop

The celeb-loved cupcake hotspot has reopened — and Nev satisfy their sweet tooth by ordering same-day delivery! (\$4  $\,$ 

**CBS News** 

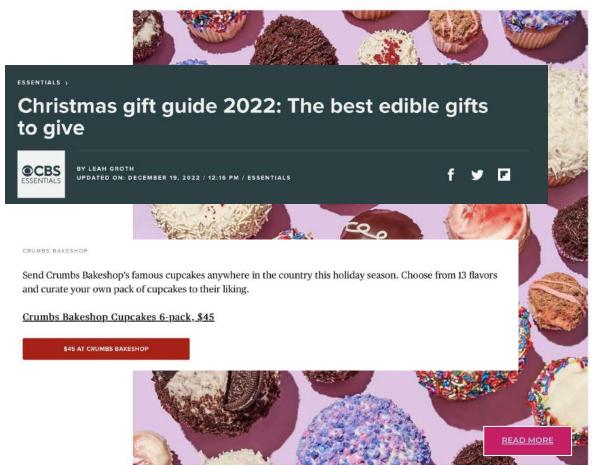


#### **METRICS**

UVM: 38,561,114

CRUMBS BAKESHOP

#### **Crumbs Bakeshop Cupcakes**



E! News



#### **METRICS**

• UVM: 13,284,562



UPDATE!

## 22 Unique, Delicious & Functional Gift Ideas for Every Foodie

For the person who's always snacking or the self-proclaimed chef, treat all the food-lovers in your life to some of the most mouthwatering gifts out there.

#### **Build Your Own 4 Pack of Cookies**

CRUMBS Bakeshop is a sweet lover's dream, so it feels like a no-brainer to gift them this set of four build-your-own cookie jars. You can choose delectable flavors like chocolate chip, red velvet, sprinkle sundae and more.



\$40 CRUMBS Bakeshop

Secret NYC

### \* SECRET NYC

#### **METRICS**

UVM: 556K:

CRUMBS BAKESHOP

#### 12. Crumbs Bake Shop, Local Retailers



Crumbs Bake Shop, one of NYC's most iconic bakeries that closed their doors over a decade ago is back! Back on a national stage, you can now purchase signature flavor cookie jars at ShopRite stores across the Northeast, in flavors that include Sprinkle Sundae, Chocolate Cherry, Cotton Candy and more. You can also buy them online as well through their website or enjoy them via same-day delivery from apps like UberEats, GrubHub and Seamless! Check all flavors here.

Where: NYC ShopRite locations, CRUMBs website, delivery services + more

#### Medium



#### **METRICS**

**UVM: 73.4 MILLION** 

THE ORIGINAL

**CRUMBS BAKESHOP** 



Zippy Sandler





Jan 30 - 9 min read Disten



¥ 0 11 0 II









#### Valentine's Day Gift Guide for Foodies

The items in this post were sent to us by the brand. We do not charge them for consideration or placement as we prefer to retain the right to not place an item that we don't truly love. We may however include affiliate links so that we get credit when you shop.



#### This is a TRUE STORY

One Valentine's Day I got a beautiful gold box of chocolates. You know, the one with a red ribbon? Yes, THAT fancy chocolate brand from Belgium that we all beau. I appeared the how to find that own HATE of the absorbate were



#### Zippy Sandler

678 Followers

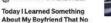
68-year-old travel and lifestyle blogger sharing tips on how to live your best life NOW!





#### More from Medium

andrew costa in Human Parts



Girl Should Ever Have to ...

Bryan Ye in Better Humans How To Wake Up at 5 A.M.



Margaret Pan in Hello, Love

A Harvard Study Reveals the Secret to Being Likable



Ryan Holiday

**Every Day** 

If You Only Read A Few Books In 2023, Read These



**US** Weekly



#### **METRICS**

• UVM: 12,558,208

CRUMBS BAKESHOP

#### **Crumbs Bake Shop**

The celeb-loved cupcake hotspot has reopened — and New Yorkers can now satisfy their sweet tooth by ordering same-day delivery! (\$45 for a 6-pack, originalcrumbs.com)



**EATER - NEW YORK** 



#### **METRICS**

• UVM: 13,124,581



## Crumbs Bake Shop Is Back From the Dead, With Plans to Go National

Plus, Brooklyn gets a vegetarian deli - and more intel

by Melissa McCart | Nov 4, 2022, 10:48am EDT

If you buy something from an Eater link, Vox Media may earn a commission. See our ethics policy.



The once ubiquitous NYC bakery chain that was at one time the world's largest cupcake vendor, Crumbs Bake Shop, which shuttered almost a decade ago, has been resuscitated with plans for a national expansion, the Daily News reports. Original co-founders and husband-wife team Mia and Jason Bauer struck a deal to relaunch that will allow them to take items like the squiggle, red velvet, and cookies and creme cupcakes to supermarkets starting in New York, with home delivery in Manhattan available now.

House Beautiful

### House Beautiful

#### **METRICS**

UVM: 6,530,417

THE ORIGINAL **CRUMBS** BAKESHOP Entertaining > Holidays + Celebrations

### Valentine's Day Gifts for Her That She'll Love (and **Actually Use!)**

Who says it can't be sweet and practical?!

BY ISIS BRIONES AND JACOREY MOON PUBLISHED: FEB 3, 2023.



Best for the Huge Sweet Tooth

#### The Original Crumbs Bakeshop **Best Seller Variety Pack**

\$75 AT ORIGINAL CRUMBS. COM

Credit: The Original Crumbs Bakeshop

Or do you think she'd prefer something warmer and more traditional? You're in luck as The Original Crumbs Bakeshop delivers and will get you fresh cupcakes and cookies straight to your door. Some exciting classic flavors in the variety pack are Red Velvet, Cookies & Cream, and more. **READ MORE** 

E! News



#### **METRICS**

UVM: 16,438,057

CRUMBS BAKESHOP

### Celebrate Valentine's Day With These Sweet Treats: Cookies, Cupcakes, Brownies, Candy, and More

If the way to someone's heart is through their stomach, these Valentine's Day food gifts are the perfect present.

By MARENAH DOBIN JAN 26, 2023 8:14 PM TAGS >

#### Crumbs Bakeshop Build Your Own 12 Pack

Pick your favorite flavors to build your cupcake dozen. Choose from birthday cake, blackout, cookies and cream, red velvet, raspberry swirl, strawberry crumb cake, vanilla coconut, and more delectable flavors.



**\$85** Crumbs Bakeshop

CNBC NEW YORK 4



#### **METRICS**

• UVM: 5,887,131





**FORBES** 

### **Forbes**

#### **METRICS**

• UVM: 63,915,232

CRUMBS BAKESHOP DINING

### Crumbs Bakeshop Announces Relaunch With Nationwide Delivery



Nearly 20 years ago, the world was infatuated with cupcakes and those who were diehards knew CRUMBS Bakeshop was the OG cupcake spot. Founded by husband-and-wife duo, Mia and Jason Bauer, in 2003, CRUMBS grew quickly to having 50 stores nationwide before being sold in 2012. Sadly by 2016 all of the CRUMBS stores had closed and the brand was no more—until the need for nostalgia hit in the pandemic and the Bauers found themselves on a soul searching adventure that led to the decision to bring back CRUMBS. That's right, cupcake lovers, starting today CRUMBS is back and better than ever.

A lot has changed in the last 20 years, and the Bauers are committed to making CRUMBS 2.0 an experience that's evolved with its customers. Rather than finding a new brick and mortar home, CRUMBS cupcakes—and their new cookie jar line—will be available via nationwide shipping through the company's website, with same day delivery available where the CRUMBS story began in NYC through UberEats, GrubHub, Doordash, Seamless, and Postmates. Plus the high-quality baked goods will be available in select grocery stores including ShopRite, Fairway, and Westside Market NYC before the end of the year.

**US WEEKLY** 



#### **METRICS**

UVM: 12,558,208

CRUMBS BAKESHOP



**CAFE MOM** 

### cafemom

#### **METRICS**

UVM: XXXXXX



# 16 Gift Ideas for Tweens & Teens That Won't Get an Eye Roll

LIFESTYLE Updated Dec 11, 2022

By Wendy Robinson

Crumbs Cookies



\$40.00 from The Original Crumbs Bakeshop

SHOP

Win allIII the cool aunt points by sending tween or teen nieces and nephews their own cookie delivery from Crumbs Bakeshop. Not only does the four pack come packaged in some cute mini cookie jars (that can totally get reused for storing art supplies or small items), the cookies are so good. Our tween and teen testers especially loved the red velvet and psychedelic sugar cookies flavors!



**GUILTY EATS** 



#### **METRICS**

UVM: 115,279



# 3 Sweet treats to get delivered to your door this holiday season









COMMENT

• The Original CRUMBS Cookies – Jars of cookies delivered to our door? Yes, please! When we learned that CRUMBS was making a comeback we were thrilled. And then they announced the launch of their Cookies and we were all in. Now, we are all about getting cookie jars delivered to our door for the holidays. Among the flavors you can choose from are Oatmeal Raisin, Sprinkle Sundae, Chocolate Cherry, and Psychedelic Sugar, to name a few. They come in cute plastic cookie jars that you can easily reuse and the cookies themselves are pure perfection. It's sweet treats done right!

**NEW YORK POST** 

### NEW YORK POST

#### **METRICS**

UVM: 18,724,103

THE ORIGINAL

**CRUMBS BAKESHOP** 

#### Drum up support DEF Leppard drummer Rick Allen didn't want to live after losing his arm in acur accident. "I re-ally didn't want to be here and I felt very defeated," Allen, 9), ex-clusively told The Poot's Nickli Gostin, adding he felt "awlevard" and "self-conscious." In 1984, the then-21-year-old lost his left arm after an auto accident in England. pass another car at high speed lost control of his Corvette and was thrown through the sunroof His arm stayed with the car. The English-born rocker — who's touring with his wife Lauren Monroe - managed to rebuild Mouroe — managed to rebuild his life and ensor voing a spe-cially designed electronic drum kit. The couple are also the formeers of the Reven Drum Foundation, which helps veterars dealing with PTSD "The first thing any of us over hears is our mether's heartbeat so we're electronic beings, it's past a very socient form, it immediately taps into healing," Allen said. We hear THAT Crumbs expeakes are back. The store opened on the Urper West Side in 2003, but Opper West Side in 2003, but west best in 3016. Now they're being shapped via same-day deliv-ery ... THAT Diplo, Cheryl Burke and Angela Yook were at Casita Hollowood for the launch of Sommer Ray's Imagin Beauty It's a barefornity affair for Robert Downey Jr., wto hits the last night of "Sc," about his father. with his head freshly shaved by his kids.

at nypost.com

Halley Bieber teams with Levis to help get out the vote ahead of Election Day by sporting a crop top T-shirt.

#### Still a marathon man at 88

VENTURE capital heavyweight Alan Patricof, 88 was the oldest NYC Marathen runner this year out of 47,899 participants, and the financier raised more than half a million for Alzheimer's charity Caring Kind with his spic achievement. The adventurous ectopolarian who said he's 'determined to live to be 114' crossed the fixish line in just over 8 hours and 50 minutes. earing a shirt that proudly proclaimed his age. "I feel a great sense of satisfaction that I set out to complete the marathon," Patricof told Page Six, "Even more importantly, I wanted to finish

to be somewhat of a role model for older people to know if they set out to seconglish some thing and my hard enough, they canachieve any thing. You are never too old to conquer your goals." He did four marathens in the '71s and 80s, and he participated in this year's race with his son, Jamie. Other by -name runners included Ashton Kutcher, Chelsea Clinton, Ellie Kem-per, Tiki Barber and Amy Rebach.

#### Rebel's ranks grow by one

REBEL Wilson revealed on Instagram yesterday that she has welcomed her first child, a girl, via sur-rogate "Beyond proud to announce the birth of an first child, Royce Lillian, born this past week via surrogate, "the "Pitch Perfect" star wrote. It's unclear if she will be co-parenting her newborn with partner Ramona Agruma. Page Sex reported that the pair got engaged, after seven months of dating — when space said they were 'making out in a corner' at the recent Casamigos Halloween party in LA, "and telling every-one how socied they are to be engaged." But Wilson subsequently posted on social media, "Tranks for the More celebrity photos well wishes but we are NOT engaged!"



**DAILY NEWS** 

#### **DAILY®NEWS**

#### **METRICS**

• UVM: 241,566



#### NYC's Crumbs Bake Shop relaunches after 2016 shuttering

A once-popular local bakery chain that ran out of dough nearly a decade ago is coming back.

Crumbs Bake Shop, the Upper West Side-born enterprise credited for the gourmet cupcake trend nearly 20 years ago, is back in business with Thursday's announcement that original husband-and-wife cofounders Mia and Jason Bauer struck a deal to relaunch their brand and take it national.



The company will supersized cupcal Hometown fans co

The company will sell its signature flavors like Squiggle, Red Velvet and Cookies and Creme on its supersized cupcakes as a direct-to-consumer offering through its website.

Hometown fans can order same day delivery throughout Manhattan via a partnership with REEF, North America's largest operator of mobility real estate and delivery-only kitchens.

**BAKE MAGAZINE** 



#### **METRICS**

• UVM: 67,754



## Crumbs Bakeshop returns with old favorites and new featured products



The Original Crumbs is launching a comeback under the guidance of the company's original owners. Mia and Jason Bauer, original founders of Crumbs Bakeshop, are back to relaunch the iconic brand that pioneered the gourmet cupcake nearly 20 years ago in 2003, and later helped spawn the cupcake craze that spread across the globe.

But a rapid growth plan under different management as a publicly traded company turned sour for Crumbs Bakeshop, which in 2014 announced that it was closing its nearly 50 remaining stores nationwide, according to published reports. Crumbs Bakeshop, which opened its first location in 2003, had grown to dozens of stores, and analysts remarked that the speed of growth proved too much to handle profitably.

HER CAMPUS

#### **METRICS**

UVM: 257,321

THE ORIGINAL **CRUMBS BAKESHOP**  STYLE

#### 42 SHIPPABLE GIFT SETS TO SEND YOUR LONG **DISTANCE BESTIE**



32. CRUMBS BAKESHOP CUPCAKES

Treat your BFF (or yourself) to the perfect shippable sweet treats from CRUMBS Bakeshop. Choose from their wide selection of cupcakes, like this best seller six pack (\$45) and cookie assortments to earn the title of best secret Santa of the season.

See On CRUMBS

**GUILTY EATS** 



#### **METRICS**

UVM: 115,279

THE ORIGINAL **CRUMBS** BAKESHOP

### **CRUMBS** cookies are perfect for the holiday season



Sarah Perchikoff 2 months ago Follow @sperchikoff



With the holidays getting closer and closer, it's officially cookie time. There really is never a bad time for cookies but when it's this time of year, cookies feel more appropriate than ever. But if you don't want to make cookies, CRUMBS cookies can be the perfect alternative.

You may remember CRUMBS for their cupcakes from the early 2000s. There were defunct in 2016 but they came back this year with not only cupcakes but cookies too. The cookies come in a bunch of different flavors including Chocolate Chip, Oatmeal Raisin, Sprinkle Sundae, Chocolate Cherry, Cotton Candy, Red Velvet, Chocolate Candy, and Psychedelic Sugar.



**FOOD BUSINESS NEWS** 

## Food Business News.

#### **METRICS**

UVM: 203,114

CRUMBS BAKESHOP

## Crumbs cupcakes return to market though CPG, e-commerce route





NEW YORK — The original husband-and-wife co-founders of Crumbs Bakeshop, Mia and Jason Bauer, have relaunched the specialty cupcake brand with a new retail model and added a line of cookies to their product offerings. The newly organized baking company, which is back under the Bauers' ownership, launched a CPG retail line for its cupcakes and cookies and will utilize e-commerce to sell direct to consumers.

There will be no Crumbs bakeshops this time around. According to the company, all Crumbs cupcakes and cookies are made by hand using Ms. Bauer's recipes at its partner commercial bakery facilities in the Northeast.

There will be no Crumbs bakeshops this time around. According to the company, all Crumbs cupcakes and cookies are made by hand using Ms. Bauer's recipes at its partner commercial bakery facilities in the Northeast.

The CPG line of cupcakes and cookies will be available at ShopRite, Kings, Fairway, Westside Market and Foodtown in the Northeast. The company said it plans for its sweet baked foods to be available, "on the shelves in hundreds of doors by the end of the year."

**YAHOO SPORTS** 

## yahoo!sports

#### **METRICS**

UVM: 28,303,537

### CRUMBS BAKESHOP

### NYC's Crumbs Bake Shop relaunches after 2016 shuttering

A once-popular local bakery chain that ran out of dough nearly a decade ago is coming back.

Crumbs Bake Shop, the Upper West Side-born enterprise credited for the gourmet cupcake trend nearly 20 years ago, is back in business with Thursday's announcement that original husband-and-wife co-founders Mia and Jason Bauer struck a deal to relaunch their brand and take it national.

The company will sell its signature flavors like Squiggle, Red Velvet and Cookies and Creme on its supersized cupcakes as a direct-to-consumer offering through its website.

Hometown fans can order same day delivery throughout Manhattan via a partnership with REEF, North America's largest operator of mobility real estate and delivery-only kitchens.

Crumbs cupcakes and cookies will arrive in supermarkets by the end of the year, starting with locations in the New York area.

#### **GUILTY EATS**



#### **METRICS**

• UVM: 108,005

### CRUMBS BAKESHOP

# **CRUMBS Bakeshop is back and with new products**



CRUMBS Bakeshop was part of the huge cupcake craze in the early 2000s but they have been gone for the past 10 years. Well, they are back and with their return, they are offering some new products as well. Now the brand has cookies too!

For the comeback, **CRUMBS** is bringing back old favorites like the Squiggle, Vanilla, Raspberry Swirl, Red Velvet, and Cookies and Creme cupcakes. They will eventually be available at most local grocery stores by the end of the year but will start at locations in the New York area.

But beyond the cupcakes, the brand is also debuting CRUMBS cookies as well. When are cookies ever a bad idea? The **cookies** come in a bunch of delicious flavors including Marshmallow Cookies and Cream, Red Velvet, Oatmeal Raisin, Cotton Candy, Chocolate Chip (have to have the classics), Chocolate Cherry, Chocolate Candy, Psychedelic Sugar, and Sprinkle Sundae.

The brand originally closed its doors after changing hands from the husband-and-wife founders, but CRUMBS Bakeshop is not only back, it's back with those original owners, Jason and Mia Bauer. And besides the addition of cookies, they are also adding one important change. They are offering same-day delivery!

**HOLLYWOOD LIFE** 



#### **METRICS**

UVM: 7,974,695

CRUMBS BAKESHOP

# Hottest Celebrity Pics This Week Of Nov 7-Nov. 13: Teresa Giudice & More



"CRUMBS Bakeshop, is BACK and they're celebrating their return with a fun mobile bakeshop – touring around NYC this week! Follow CRUMBS on Instagram (@originalcrumbs) for the inside scoop on where the truck will be stopping in the city."

**NEWSBREAK** 



#### **METRICS**

UVM: 7.6 Million



Valentine's Day Gift Guide for foodies | Champagne Living | NewsBreak Original



Treat yourself for any occasion with CRUMBS mouth-watering cupcakes that are 2x larger than the typical size. After a 10-year hiatus, they are back and better than ever because they offer cookies too! All their products are kosher & they even offer a subscription model for convenience.

The cupcakes are big enough to split, but why would you? You won't want to give up a single crumb of these CRUMBS Bakeshop cupcakes and cookies. Remember that half-eaten box of chocolates I got? I may have gotten him back, but I'm not that mean. I saved one for him too.

MODERN RETAIL



#### **METRICS**

UVM: 146K





GABRIELA BARKHO



The bakery was started on the Upper West Side of Manhattan back in 2003 by husband and wife Jason and Mia Bauer, who exited the company in a SPAC deal in 2012.

**AXIOS** 



#### **METRICS**

UVM: 11,216,649





My Account =



## Axios Pro: Retail Deals

November 07, 2022

Axios Pro Exclusive Content



Richard Collings, Kimberly Chin

Welcome back, Retail readers.

Situational awareness: Crumbs, the New York-based bakery chain, is bringing back its cupcakes nearly a decade after closing its brick-and-mortar stores, this time in the form of a digital bakery.

DIGIDAY



#### **METRICS**

UVM: 288,622





SUBSCRIBE LOGIN

MARKETING ON PLATFORMS

### Inside Crumbs' return as a digital bakery store appealing to Gen Z

November 15, 2022 | By Julian Cannon



Ivy Liu

**NEW YORK POST** 



#### **METRICS**

UVM: 52,639,654





SHOPPING



## 153 Black Friday deals you don't want to miss out on this year

By Camryn La Sala

November 25, 2022 | 5:15pm | Updated

**NEW YORK POST** 



#### **METRICS**

UVM: 52,639,654





# Crumb's Bakeshop offers 50% off its signature cupcakes for Black Friday



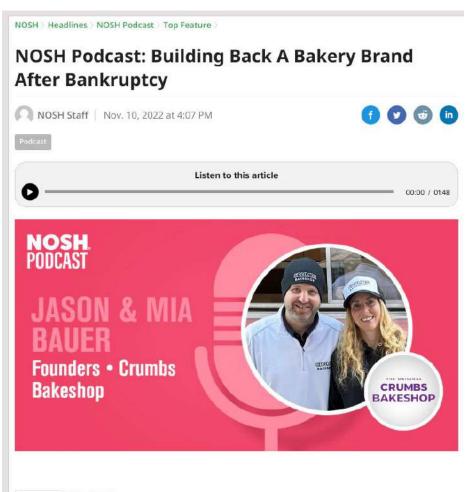
**NOSH PODCAST** 



#### **METRICS**

LISTENERS: 29.5K







NOSH Podcast: Building Back A Bakery Brand After Bankruptcy

CRUMBS BAKESHOP

# SUPERMAKET ADS

**PRINT MENTIONS** 

**GRISTEDES** 



#### **METRICS**

UVM: XXXXXXXX



D'AG NYC



# NEW YORK POST

#### **METRICS**

UVM: NY POST 250K-



**SHOPRITE** 



#### **METRICS**

UVM: 325 stores



WESTOCK



#### **METRICS**

UVM: XXXXXXXX



CRUMBS BAKESHOP

# SOCIAL MEDIA

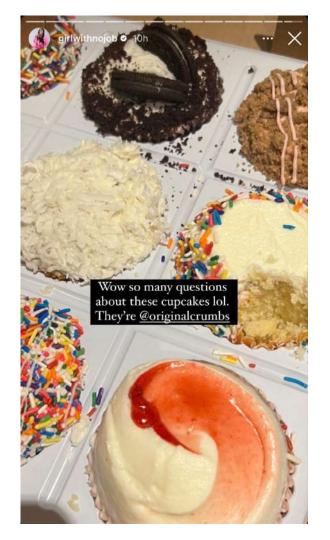
**HIGHLIGHTS** 

INSTAGRAM @girlwithnojob



#### **METRICS**

• Followers: 3.2 M



INSTAGRAM @cosmopolitan



#### **METRICS**

Followers: 4.1M





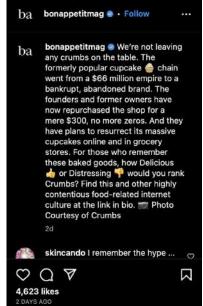
INSTAGRAM @bonappetitmag



#### **METRICS**

Followers: 4.6M





INSTAGRAM @bethannyfrankel



#### **METRICS**

Followers: 2.8 Million





INSTAGRAM @batshevahaart



#### **METRICS**

• Followers: 490K





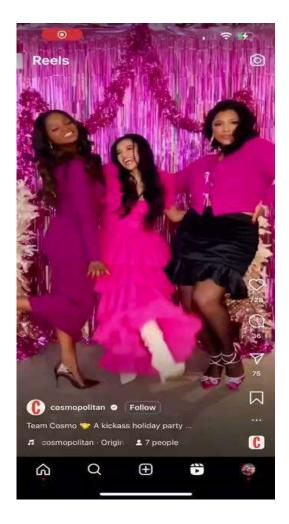
INSTAGRAM @cosmopolitan



#### **METRICS**

Followers: 4 Million





INSTAGRAM @jillzfoodz



#### **METRICS**

• Followers: 1.3M



INSTAGRAM @mickmicknyc



#### **METRICS**

• Followers: 149,000





INSTAGRAM @cookiemonsterr



#### **METRICS**

• Followers: 156,000





INSTAGRAM @foooodieee



#### **METRICS**

• Followers: 481K



INSTAGRAM @gothamlove



#### **METRICS**

• Followers: 57,500



INSTAGRAM @lullabiesandlouboutins



#### **METRICS**

• Followers: 126,000



INSTAGRAM @beautyofthefoodie



#### **METRICS**

Followers: 22.4K





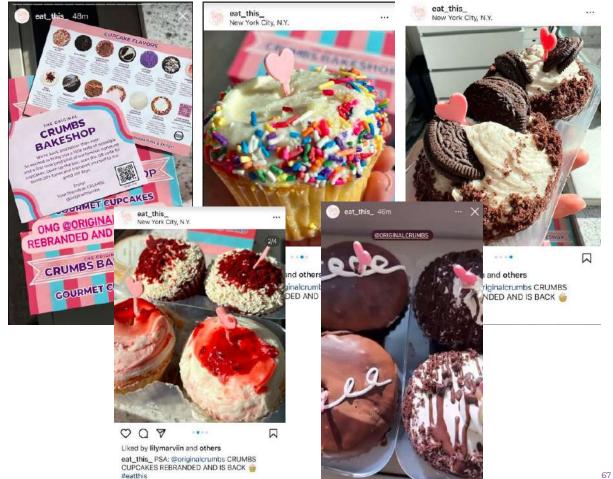
**INSTAGRAM** @eat\_this\_



#### **METRICS**

Followers: 193K

THE ORIGINAL **CRUMBS BAKESHOP** 

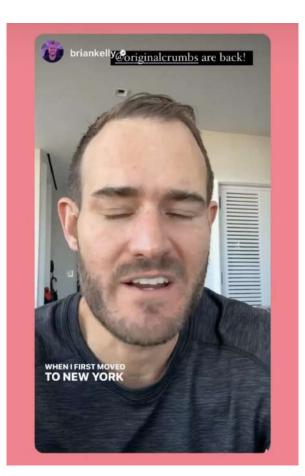


INSTAGRAM @brainkelly



#### **METRICS**

Followers: 300K





INSTAGRAM @nyc.food



#### **METRICS**

Followers: 245 K



INSTAGRAM @theviplistnyc



#### **METRICS**

• Followers: 52.3K



INSTAGRAM @nancyberger1



#### **METRICS**

Followers: 2,388





INSTAGRAM @natalieoffduty



#### **METRICS**

Followers: 1 Million





INSTAGRAM @foodbabyny



#### **METRICS**

• Followers: 308K









INSTAGRAM @nydoorman



#### **METRICS**

• Followers: 73.3K



INSTAGRAM @petersom



#### **METRICS**

• Followers: 53.2K



INSTAGRAM @nyc.food



#### **METRICS**

• Followers: 246K









INSTAGRAM @theaudreypeters



#### **METRICS**

Followers: 74.2K







INSTAGRAM @nycfoodgals



#### **METRICS**

• Followers: 234K







INSTAGRAM @nyfoodsharings



#### **METRICS**

Followers: 171K





INSTAGRAM @racheldube



#### **METRICS**

Followers: 15.3K





INSTAGRAM @lowereeeatsside



#### **METRICS**

• Followers: 28.1K





INSTAGRAM @eatingnyc



#### **METRICS**

• Followers: 299K





INSTAGRAM @stillhungry4more



#### **METRICS**

• Followers: 55.9K





INSTAGRAM @motiankari



#### **METRICS**

• Followers: 201K







INSTAGRAM @davisburleson



#### **METRICS**

• Followers: 51.3K





INSTAGRAM @thecarboholic



#### **METRICS**

• Followers: 169K









INSTAGRAM @nyctreats



#### **METRICS**

• Followers: 195K





INSTAGRAM @mcarthurjoseph



#### **METRICS**

• Followers: 16.4K





INSTAGRAM @eating\_longisland



#### **METRICS**

• Followers: 118K





INSTAGRAM @deniserichards



#### **METRICS**

• Followers: 1.4M



CRUMBS BAKESHOP

# **NEWSLETTERS**

**CURRENT DATABASE: 13K SUBSCRIBERS** 

**NEWSLETTER EMAILS** 



#### **METRICS**

Subscribers: 12K





**PURE WOW** 

# Purelvon



#### **METRICS**

Subscribers: 2 Million



DAILY OBSESSION

# Crumbs Build-Your-Own 4-Pack of Cookies

Remember CRUMBS, the bakeshop that sparked the cupcake craze of the early aughts? The brand just launched a line of cookies that we're eager to taste. Take your pick of flavors like chocolate candy, red velvet, sprinkle sundae and chocolate cherry for this customizable four-pack.

BUY IT (\$40)



READ MORE

**NEWSLETTER EMAILS** 



#### **METRICS**

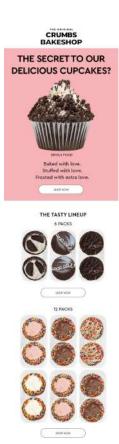
Subscribers: 12K

CRUMBS BAKESHOP





THE ORIGINAL



#### **NEWSLETTER EMAILS**



#### **METRICS**

Subscribers: 12K

CRUMBS BAKESHOP

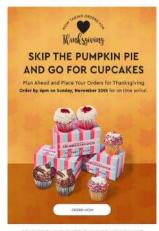
# CRUMBS BAKESHOP



#### CRUMBS BAKESHOP



#### CRUMBS BAKESHOP





CRDEN NOW

**NEWSLETTER EMAILS** 



#### **METRICS**

Subscribers: 12K

CRUMBS BAKESHOP THE ORIGINAL

## CRUMBS BAKESHOP

THANKSGIVING ORDERS: ORDER BY 6PM ON THE 20TH FOR ON TIME DELIVERY THE THANKSGIVING DESSERT YOU REALLY WANT Skip the same old pie this year! Make our sweet and delicious cupcakes your new tradition and bring an extra sprinkle of joy to your table. GET MY CUPCAKES CRUMBS BAKESHOP COURMET CUPCAKES

THE ORIGINAL



#### **NEWSLETTER EMAILS**

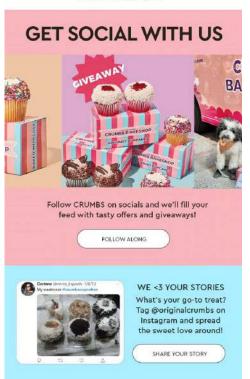


#### **METRICS**

Subscribers: 12K

THE ORIGINAL **CRUMBS BAKESHOP** 





#### THE ORIGINAL **CRUMBS** BAKESHOP





#### THE ORIGINAL **CRUMBS BAKESHOP**





**NEWSLETTER EMAILS** 



#### **METRICS**

Subscribers: 12K

CRUMBS BAKESHOP

## CRUMBS BAKESHOP



Want all your favorite flavors in one pack? Our Build Your Own 6 and 12 Packs let you mix and match the cupcake flavors you love most.



SOILD TOOK OWN & ON IL PACK

ORDER NOW

Offer ends 11/28/22. Some exclusions may apply. May not be combined with other promotions. No adjustments to previous purchases.

### CRUMBS BAKESHOP



#### Decisions, Decisions...

Get a 4-pack of your favorites, build your own 4-pack, OR treat yourself to an 8-pack and try 'em all!







COOKIE JAR 8-PACI



PSYCHEDELIC SUGAR COOKIE IAR 4-PACK



RED VELVET CODKIE JAR 4-PACK

SHOP NOW

CRUMBS BAKESHOP

# ON-SITE ACTIVATIONS

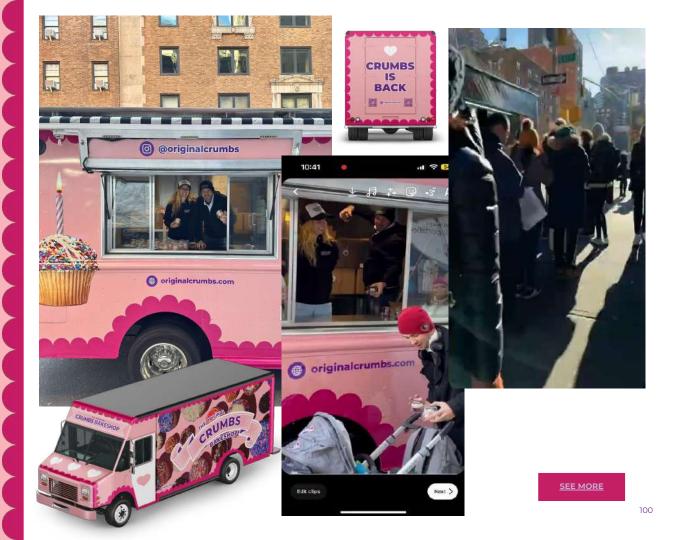
IN THE STREETS

TRUCK ACTIVATION NYC (2 WEEKS)



#### **METRICS**

• Samples Given: 10K



TRUCK ACTIVATION NYC (2 WEEKS)



#### **METRICS**

• Samples Given: 10K













iMordechai Movie Sponsorship Starring Judd Hirsh and Carol Kane



#### **METRICS**

Samples Given at Premiers

