Store Manager (Retail)

MN Roots 18157 Carson Ct NW Unit H Elk River, MN

Job Opening

This position is for our Elk River, MN location. All applicants are expected to live in or within a 30-minute commute to the address.

About Us

Minnesota Roots represents the hard work and dedication Minnesotans stand for. This company is for the people of Minnesota who think, act, and smoke like us! We believe that everyone should have access to safe and trusted Hemp THC Products. All our products are all natural and we deal directly from Seed to Sale.

We are past the old times and are striving for a better Minnesota where people have more options than opiates! The founder's family tree all stems from a caring woman born and raised in Minnesota in 1931' and it is our mission to continue this legacy by helping anyone who needs a hand.

Store Manager

MN Roots is seeking a result-driven Store Manager to join the team, who will lead sales associates and maintain a culture of accountability. We structure our team around our company's core values; Professional, Passionate, Accountable, High Energy, and Competitive. The successful candidate will be focused on customer satisfaction excellence, meeting sales and profitability goals, and managing staff effectively. Most successful candidates will have a background in ordering and merchandising, employee recruitment, process disciplines, and consumer retail management.

Store manager Roles

- Sales
- Execute Company Agenda
- Ordering
- Bank deposits
- Leading, managing, and holding their team accountable

Responsibilities

- Develop business strategies to raise our customer' pool, expand store traffic, and optimize profitability
- Meet sales goals by training, motivating, mentoring, and providing feedback to sales staff
- Ensure high levels of customer satisfaction through excellent service

- Complete store administration and ensure compliance with policies and procedures
- Maintain outstanding store condition and visual merchandising standards
- Report on buying trends, customer needs, profits, competitors, etc.
- Follow banking requirements and procedures
- Ensure that the store is open on time every day and open during all business hours
- Solution all issues that arise from staff or customers (complaints, grievances, etc.)
- Have detailed product knowledge and sales experience
- Ordering products and maintaining stock levels
- Maintain proper levels of stock by actively reviewing product days of supply and placing timely orders from the company-preferred vendors

Requirements

- Retail sales experience
- Inventory management
- Powerful leading skills and business orientation
- Customer management skills
- Strong organizational skills
- Good communication and interpersonal skills
- Extremely reliable

Job Type: Full-time

• Hourly: \$19.00-\$23.00

Benefits:

- Employee discount
- Metric-based bonus program
- Health insurance (pending)

Experience level:

- Retail Consumer Sales: 2 years (Required)
- Cash Handling: 2 years (Required)
- Employee management: 2 years (Required)
- Inventory Management: (Required)
- Customer service: 2 years (Required)

Shift:

- 8–9-hour daily shift
- Morning-to-night shift flexibility required

Weekly day range:

- Monday to Sunday (adequately staffed)
- Weekend availability