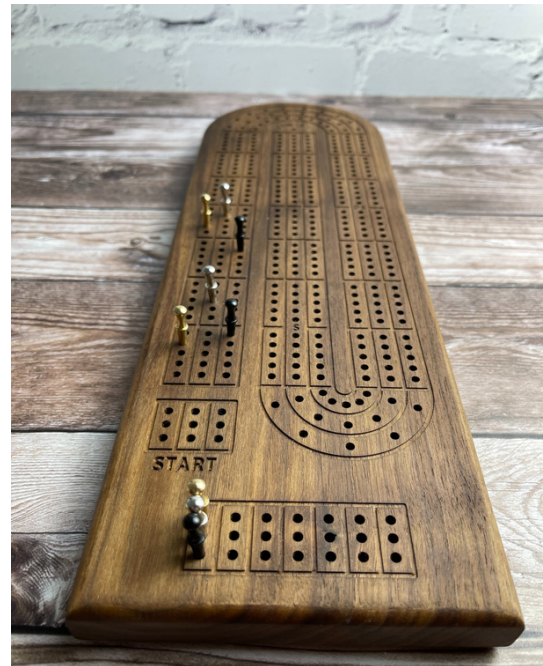


BEES BOARDS

PRICING GUIDE
SPRING-SUMMER
2024

WWW.BEESBOARDSMA.COM





Amazing craftsmanship in our cribbage board. Beautiful design and finishing. We loved the ability to customize part of the design, have ideas immediately in place, and have that work done so quickly. Pegs and a deck of cards are tucked into the underside of the board. Such a neat idea to include a deck of cards. The customization was perfect. We can't get over how fast this was completed and shipped. They were very accommodating and pleasant to deal with. We wish them the best.

CUSTOMER REVIEW

NOV '23



Any time we get in new Bees Boards products and post about it on our social media channels, customers get excited. We absolutely love having them as a partner and collaborator, and our customers love seeing what's new in their section of our store.

WHOLESALE PARTNER REVIEW

DEC '23

LOOKING FORWARD TO WORKING TOGETHER

BEES BOARDS

Get in Touch



WHOLESALE@BEESBOARDSMA.COM



+1 781 541 0239



[@BEESBOARDSMA](https://www.instagram.com/BEESBOARDSMA)



[@BEESBOARDSMA](https://www.facebook.com/BEESBOARDSMA)



[BEESBOARDSMA.COM](https://www.BEESBOARDSMA.COM)

WELCOME

Hello

Bees Boards is the result of a husband and wife team wondering "How hard could it be?" and picking up woodworking tools for the first time.

After learning the ropes making cutting boards, charcuterie boards and barware, we started approaching local businesses and asking them what they would like to see, and started making custom items for their retail outlets.



After vending at The Big E, where we specialized in nothing but cribbage boards, we decided to expand into other board games. The memories and stories they bring to families drove us to create unique game boards, with custom touches - both one off, and at scale.

Bee Jones

BEES BOARDS



WORKING WITH US



Mission Statement

“To make high quality products that bring families together.”

We will work directly with you to ensure that each game board is made to the highest standards, and truly earns a place in your customers lives. We want to inspire families to come together, to play games the old fashioned way, with no screens or batteries. Grandparents can pass along their “house rules” and grandkids can build core memories.

We strive to be flexible, easy to approach, willing to customize and adapt to your needs when you place an order.

✉ wholesale@beesboardsma.com

📷 [@beesboardsma](https://www.instagram.com/beesboardsma)

f [@beesboardsma](https://www.facebook.com/beesboardsma)

🌐 beesboardsma.com



MEET THE TEAM!



BEE

Jones

Bee is the name sake of the business, and half of the wood working duo! Originally from Ohio, Bee still doesn't know what they want to be when they grow up.



PAUL

Jones

Paul can usually be found running the CNC, or behind a table saw fighting with lumber. Originally from the UK, he definitely doesn't have an accent.



DYLAN

Jones

Our chief play tester. If it can get him off his iPad for an hour, it's a win!



LAYLA

Jones

Layla is just there to look cute, and remind us to pet her every now and then.

BESTSELLERS



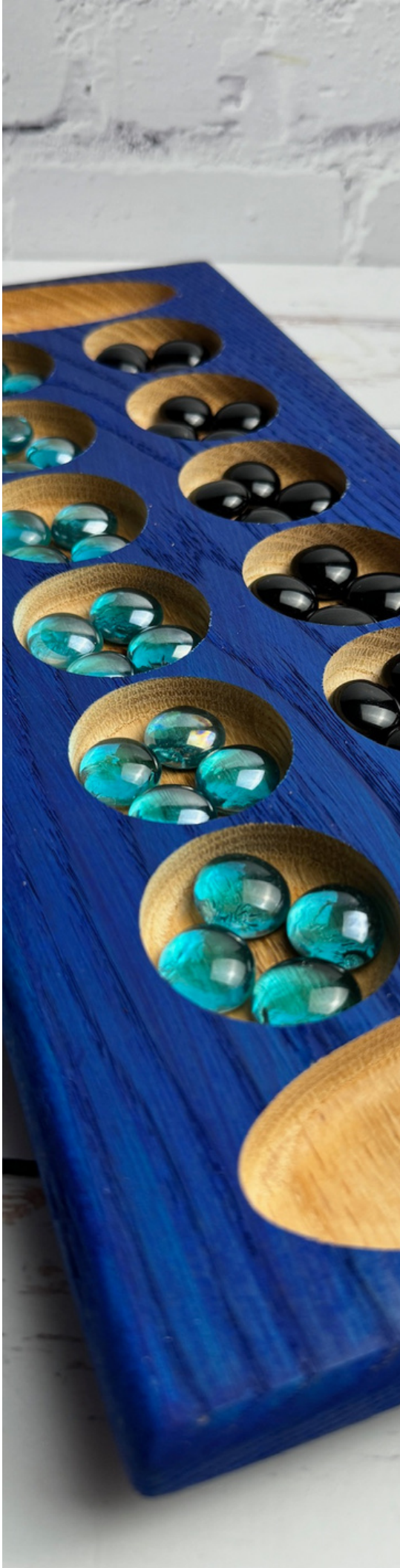
An early 17th century English game, Cribbage has taken roots here in the North East and other parts of the US, and we've been making heritage quality boards, portable travel boards and everything in between from our workshop in central MA.

We have become known for high quality, playable boards that will last for generations.





LINE SHEET



Introducing our
**SIGNATURE
AND
PREMIUM
GAME
COLLECTIONS**

BEES BOARDS



NEW FOR 2024

New Games

Check out our New for 2024 games -
Mancala, Aggravation, Solitaire and
Tic Tac Twist



With our belief that games can bring families back together, we wanted to expand our offerings, while still offering the same high quality our customers expect. New for 2024 - Mancala, Aggravation, Solitaire and Tic Tac Twist.

Our cribbage and mancala boards are featured heavily as part of our Signature and Premium Game collections.

OUR BESTSELLERS

LINE SHEET

SIGNATURE CRIBBAGE COLLECTION



POCKET CRIBBAGE

Our most portable board. Can be customized. Pegs Included.

Variation and SKU
Mahogany 01s01-pock
Maple 01s02-pock

\$25.00 MSRP/ea
Min. quantity: 10 pcs



"29" CRIBBAGE BOARD

The best hand in cribbage. Can be customized. Pegs and bag Included.

Variation and SKU
Maple 01s02-29

\$45.00 MSRP/ea
Min. quantity: 2 pcs



TRAVEL CRIBBAGE

Magnetic 3 track board folds in half. Included pegs and cards store inside. Bag Included.

Variation and SKU
Mahogany 01s01-trav
Maple 01s02-trav

\$55.00 MSRP/ea
Min. quantity: 1 pc



2 TRACK ROUND

Two track board. Can be customized. Included cards and pegs store inside. Also Includes bag.

Variation and SKU
Mahogany 01s01ro2-cus
Maple 01s02ro2-cus

\$85.00 MSRP/ea
Min. quantity: 1 pc



3 TRACK OVAL

Three track board. Can be customized. Included cards and pegs store inside. Also Includes bag.

Variation and SKU
Mahogany 01s01ov3-cus
Maple 01s02ov3-cus

\$85.00 MSRP/ea
Min. quantity: 1 pc



4 TRACK RECTANGLE

Four track board. Can be customized. Included cards and pegs store inside. Also Includes bag.

Variation and SKU
Mahogany 01s01re4-cus
Maple 01s02re4-cus

\$85.00 MSRP/ea
Min. quantity: 1 pc

LINE SHEET

PREMIUM CRIBBAGE BOARDS



PREMIUM CRIBBAGE

16" long

Variation and SKU
Maple 01p023-crib

Our 3 track solid maple cribbage boards come with 9 metal pegs, peg storage on the back with a magnetic metal disc and a hand sewn canvas storage bag and a new deck of Bicycle cards.

\$95.00 MSRP/ea | **Min. quantity: 1**

PREMIUM CRIBBAGE

16" long

Variation and SKU
Cherry 01p043-crib

Our 3 track solid cherry cribbage boards come with 9 metal pegs, peg storage on the back with a magnetic metal disc and a hand sewn canvas storage bag and a new deck of Bicycle cards.

\$95.00 MSRP/ea | **Min. quantity: 1**



PREMIUM CRIBBAGE

16" long

Variation and SKU
Walnut 01p033-crib

Our 3 track solid walnut cribbage boards come with 9 metal pegs, peg storage on the back with a magnetic metal disc and a hand sewn canvas storage bag and a new deck of Bicycle cards.

\$95.00 MSRP/ea | **Min. quantity: 1**

LINE SHEET

SIGNATURE MANCALA COLLECTION



9" long folded



CELTIC MANCALA

Folding travel mancala boards. Take this ancient game on the go! Includes glass beads and hand sewn bag

Variation and SKU
Mahogany 02s01-cel

\$55.00 MSRP/ea
Min. quantity: 1 pc



MONSTERA MANCALA

Folding travel mancala boards. Take this ancient game on the go! Includes glass beads and hand sewn bag

Variation and SKU
Mahogany 02s01-mon

\$55.00 MSRP/ea
Min. quantity: 1 pc



CUSTOM MANCALA

Folding travel mancala boards. Take this ancient game on the go! Includes glass beads and hand sewn bag. Can include branding and customization.

Variation and SKU
Celtic 02s01c-cel
Monstera 02s01c-mon

\$55.00 MSRP/ea
Min. quantity: 1 pc



CYAN MANCALA COLOR SERIES

Colorful folding travel mancala boards. Take this ancient game on the go! Includes glass beads and hand sewn bag. Can include branding and customization.

Variation and SKU
Celtic 02s01cy-cel
Monstera 02s01cy-mon
Custom Celtic 02s01cyc-cel
Custom Monstera 02s01cyc-mon

\$55.00 MSRP/ea
Min. quantity: 1 pc



MAGENTA MANCALA COLOR SERIES

Colorful folding travel mancala boards. Take this ancient game on the go! Includes glass beads and hand sewn bag. Can include branding and customization.

Variation and SKU
Celtic 02s01ma-cel
Monstera 02s01ma-mon
Custom Celtic 02s01mac-cel
Custom Monstera 02s01mac-mon

\$55.00 MSRP/ea
Min. quantity: 1 pc

LINE SHEET



PREMIUM MANCALA COLLECTION

16" long



PREMIUM CELTIC MANCALA

Our hardwood Celtic Mancala board. Comes with 48 glass beads, bag for the beads and handmade storage bag.

\$75.00 MSRP/ea
Min. quantity: 1 pc

Product SKU: 02p06-cel

PREMIUM IVY MANCALA

Our hardwood Ivy Mancala board. Comes with 48 glass beads, bag for the beads and handmade storage bag.

\$75.00 MSRP/ea
Min. quantity: 1 pc

Product SKU: 02p06--ivy



THE PREMIUM MANCALA COLOR SERIES

Our hardwood Mancala boards with vibrant blue or magenta stain.

\$75.00 MSRP/ea
Min. quantity: 1 pc

Variation and SKU
Blue 02p06bl-man
Magenta 02p06ma-man



LINE SHEET

NEW FOR 2024 - MARBLE SOLITAIRE



11" Diameter



PREMIUM MAPLE MARBLE SOLITAIRE

11" hardwood maple. No stains or paints. Choice of two marble colors - dark red Ruby and light Soap Bubble. Handmade storage bag for the board and marbles

Variation and SKU
Maple/Ruby 03p02ro-ruby
Maple/Soap 03p02ro-sobu

\$60.00 MSRP/ea

| Min. quantity: 1 pc

PREMIUM CHERRY MARBLE SOLITAIRE

11" hardwood cherry. No stains or paints. Choice of two marble colors - dark red Ruby and light Soap Bubble. Handmade storage bag for the board and marbles

Variation and SKU
Cherry/Ruby 03p04ro-ruby
Cherry/Soap 03p04ro-sobu



\$60.00 MSRP/ea

| Min. quantity: 1 pc



PREMIUM WALNUT MARBLE SOLITAIRE

11" hardwood walnut. No stains or paints. Choice of two marble colors - dark red Ruby and light Soap Bubble. Handmade storage bag for the board and marbles

Variation and SKU
Walnut/Ruby 03p03ro-ruby
Walnut/Soap 03p03ro-sobu

\$60.00 MSRP/ea

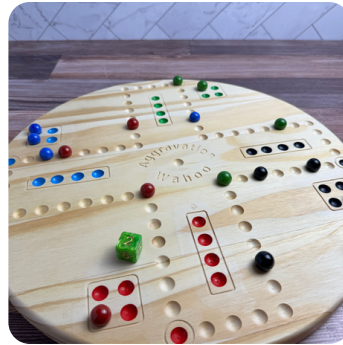
| Min. quantity: 1 pc

LINE SHEET

NEW FOR 2024 - GAMES COLLECTION



Side one can play up to 6 players



Side two can play up to 4 players

AGGRAVATION MARBLE GAME

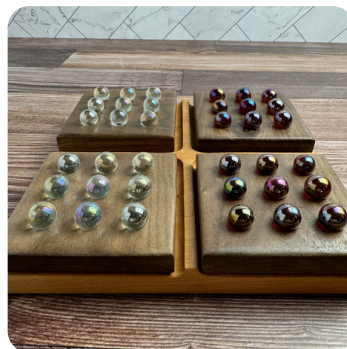
Product SKU: 04so5ro-agg

This 17" reversible board two versions in one. Our board is inspired by the game Aggravation (sometimes called Wahoo In the South). Can be customized in the middle with your logo. One side plays up to 6 people, other side plays up to 4 people. Comes with 24 multicolor marbles, die, bag for game pieces, handmade storage bag and instructions.

\$75.00 MSRP/ea



Min. quantity: 1 pc



TIC TAC TWIST

Product SKU: 05p06-ttt

Tic tac toe but with a twist. Hardwood board and 4 hardwood squares. Comes with 36 marbles (18 of each color), handmade bag and instructions.

This is a unique game for 2 that is a fun, quick, strategic play!

\$55.00 MSRP/ea



Min. quantity: 1 pc



Introducing our
**KITCHENWARE
COLLECTIONS**

BEEES BOARDS

LINE SHEET

KITCHENWARE COLLECTION



LIVE EDGE CHARCUTERIE BOARDS

Locally sourced live edge charcuterie boards, we retain as much of the organic shape as possible, making each board truly unique. Can be customized. Wood species depends on availability.

\$40.00 - \$60.00 MSRP/ea
Min. quantity: 3 pc

Product SKU:
06p06-char

CUSTOMIZED CUTTING BOARD

Our cutting boards are hand crafted from a mix of domestic and exotic hard woods, such as cherry, maple, walnut, padouk, purple heart and others. We will customize with laser engraving. Size is approx 18" * 12" * 3/4" - alternative sizes available

\$75.00 MSRP/ea
Min. quantity: 1 pc

Product SKU:
07p06re-cut



COFFEE CLIPS

Each coffee scoop is around 7" long - with a nice bowl at one end for scooping ground coffee, and a split handle for keeping the bag sealed.

\$10.00 MSRP/ea
Min. quantity: 10 pc

Product SKU:
08p06-coff



Introducing our
**BARWARE
COLLECTIONS**

LINE SHEET

BARWARE COLLECTION



CUSTOMIZED SLATE COASTERS

Slate coasters laser engraved with your logo or a custom design. We recommend selling in sets of four. Round or Square coasters available.

\$2.50 MSWP/ea
\$5.00 MSRP/ea
Min. quantity: 8 pc

Variation and SKU:
Round 09b10ro-coa
Square 09b10sq-coa

CUSTOMIZED BOTTLE OPENERS

Each hand made bottle opener does exactly what you'd expect - but with class. Great "feel" in the hand, made from domestic and exotic hardwoods and lasered with your logo

\$15.00 MSRP/ea
Min. quantity: 8 pc

Product SKU:
10p06-bot



WHISKEY SMOKER

Whiskey smokers are designed to sit on the top of a variety of glass sizes. Each smoker comes with a supply of hardwood chips (enough to smoke several times) and a storage bag, along with instructions to help make the best smoked cocktail!

\$12-\$25.00 MSRP/ea
Min. quantity: 6 pc

Product SKU:
11p07-smok



Introducing our
**BULK
PROMOTIONAL
ITEMS**

LINE SHEET

BULK PROMOTIONAL ITEMS



STEEL BOTTLE OPENER

Attractive credit card sized bottle opener that can be engraved with your logo or other custom design

\$5.00 MSRP/ea
Min. quantity: 8 pc

Product SKU:
12b11re-bot

OLIVE WOOD FOLDING POCKET KNIFE

Small folding pocket knife that can be laser engraved with your logo

\$45.00 MSRP/ea
Min. quantity: 1 pc

Product SKU:
13b08-fpk



METAL RFID WALLET

Slim metal RFID blocking wallet. Holds a dozen cards, easily, and has an engravable money clip on one side. Various colors (subject to availability) available

\$30.00 MSRP/ea
Min. quantity: 1 pc

Product SKU:
14b12re-wal

WOOD RFID WALLET

Wood panel RFID blocking wallet. Holds a dozen cards, easily, and has an engravable money clip on one side. Various wood species (subject to availability) available

\$37.00 MSRP/ea
Min. quantity: 1 pc

Product SKU:
14b06re-wal



LINE SHEET

BULK PROMOTIONAL ITEMS



SIGNATURE FRIDGE MAGNET

Hardwood veneer fridge magnets laser engraved with your logo or a custom design. Approx 2.75", with a rare earth fridge magnet. Wood types may vary.

\$5.00 MSRP/ea
Min. quantity: 10 pc

Product SKU:
15b06-mag

SIGNATURE KEYCHAIN

Hardwood veneer keychains with hardware. Laser engraved with your logo or custom design. Similar to the fridge magnets, but with keychain hardware.

\$5.00 MSRP/ea
Min. quantity: 10 pc

Product SKU:
16b06-key



WOOD KEYCHAIN

Finished pine key rings with hardware. Laser engraved with your logo or custom design

\$5.00 MSRP/ea
Min. quantity: 10 pc

Product SKU:
16s05-key

BULK PENCILS

Personalized laser engraved pencils for your business or for giveaways.

\$2.00 MSRP/ea
Min. quantity: 10 pc
Bulk discounts for quantities over 100

Product SKU:
17b05-pen





**HOW TO
ORDER FROM
BEES BOARDS**

TERMS AND CONDITIONS FOR ORDERING



Wholesale Pricing and Terms:

For Massachusetts: Wholesale pricing requires an ST-4 "Reseller" form. Contact us for alternate arrangements if you do not have this.

Wholesale pricing offers a competitive discount on retail prices.

Minimum opening order: \$250; Minimum reorder: \$100

All prices are listed in US dollars. When ordering, please provide a copy of your resale license or Sales Tax ID. All first-time orders must be prepaid. Buyers pay shipping costs. COD/Net 30 terms are available for re-orders. If you pay with a check, work will begin when the check clears.

When your order is ready, you will receive an email with your shipping confirmation and tracking information. Payments for re-orders must be received within 30 days of invoice date. A 5% late fee will be applied per month on all overdue accounts.

Changes to Orders:

Any changes or cancellation to orders must be emailed to wholesale@beesboardsma.com within 48 hours of initial order.

Methods of Payment:

We accept credit cards, company checks, Paypal and Venmo.

Nature of Handmade Products:

All of our products are handmade. Due to the nature of our production method, each product may vary slightly.

TERMS AND CONDITIONS FOR ORDERING



Shipping and Delivery:

Though your shipment will likely go out sooner, please allow up to 3-6 weeks for your order to ship. Shipping/handling charges will be calculated on standard USPS/UPS rates and added to your order total when the order is ready to ship. We reserve the right to use our discretion as to the carrier to be used on any shipment (usually USPS or UPS). Your preferred carrier may be used if you agree to assume any additional transportation charges.

International Shipping:

At this time, we do not offer international shipping.

Damages/Defects:

Please inspect all shipments immediately upon arrival. Please contact Bees Boards, LLC at wholesale@beesboardsma.com within 7 days of receipt of damaged or defective shipments. We will then either issue you a credit or send replacement product at no charge. After the 7 day window, buyer is responsible for any damaged product.

Returns/Exchanges:

Wholesale merchandise may be returned if it is in sellable condition. A 20% restocking fee will apply, and buyer pays the shipping. Custom merchandise may not be returned or exchanged. We would only accept returns of custom items in the case of defective merchandise as noted above.

TERMS AND CONDITIONS FOR ORDERING



Exclusivity:

We do not offer exclusivity of the Bees Boards brand products in any one geographical area. However, we strive to coordinate a non-competitive environment among our customers by selling to customers that are a reasonable distant from each other or offer them a different product mix. We do not exercise control over retail prices except to the extent that we only offer deeper discounts to high volume customers that follow our suggested retail price.

Additional info:

If you happen to see a unique product on our retail page that you wish to order, please contact us at wholesale@beesboardsma.com. We are generally willing to sell these items at a discounted rate for resale use.