

**WEBSTER'S TEA**

# **Café Wholesale Price List**

For the full terms and conditions, email  
[ash@websterstea.co.nz](mailto:ash@websterstea.co.nz)













## Loose Leaf Tea

Minimum total order value is \$100  
 Free shipping on orders \$250 and over  
 All prices are in NZD and exclude GST

**25c**  
 Average Cost per  
 Serve of Webster's

**\$4.75**  
 Gross Profit in every  
 \$5 cup of tea sold

**94%**  
 Gross Profit margin  
 with loose leaf tea







		No. of Serves	Cost Per Serve (\$)	Weight (g)	Price (\$)
<b>BLACK TEA</b>					
	Café Breakfast	200	0.21	440	41.90
	Earl Grey	200	0.25	320	50.90
	Chai	200	0.25	440	50.90
<b>GREEN TEA</b>					
	Sencha	200	0.21	320	41.90
	Lime Ginger	200	0.25	400	50.90
	Kawakawa	200	0.25	280	50.90
<b>HERBAL TEA</b>					
	Turmeric	200	0.25	560	50.90
	Peppermint	200	0.25	200	50.90
	Chamomile	200	0.25	320	50.90
	Berry	200	0.25	520	50.90
<b>ROOIBOS TEA</b>					
	Blood Orange	200	0.25	480	50.90
	Mānuka	200	0.25	400	50.90

## Café Accessories

Minimum total order value is \$100

Free shipping on orders \$250 and over

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BREWING ACCESSORIES		Units	Price (\$)	
	Eco Tea Bags	50 bags	12.90	
	Tea Timer		4.90	
TEA POTS				
	Glass Teapot	2 -3 Cups	700mL	37.40
	Glass Teapot	4 -6 Cups	1200mL	42.20
MISCELLANEOUS				
	Bamboo Serving Board			6.90
	Webster's Tea Tin			4.90

## Orders and Freight

Additional freight charges apply to rural addresses  
Same day dispatch if ordered before 9am

**\$5.00**

Overnight  
Bay of Plenty

**\$11.50**

3 Working Days  
North Island

**\$16.50**

5 Working Days  
South Island

### Orders

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Email [orders@websterstea.co.nz](mailto:orders@websterstea.co.nz)

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Online [Upstock Wholesale Ordering App](#)

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Wholesale Enquiries [ash@websterstea.co.nz](mailto:ash@websterstea.co.nz) 022 407 8217

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Collaborations [mark@websterstea.co.nz](mailto:mark@websterstea.co.nz) 022 607 0501

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### Delivery and Freight

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Bay of Plenty Overnight Delivery \$5.00

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North Island 3 Working Days \$11.50

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South Island 5 Working Days \$16.50

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*Thanks!*

Mark and Ash Webster

Improved look and feel

Improved shelf life

Improved functionality

Durable

Recyclable

BioGro certified

Now a neutral, off-white to suit any café decor

Each tea now carries a 6 month best before date

Now with a robust, ziplock resealable opening

Packaging can withstand hardwearing environments

Packaging is made from LDPE, a #4 soft plastic

Proudly displaying our recent BioGro certification

