

# STATEMENT OF CAPABILITIES

### **BUSINESS OVERVIEW**

**TNH Development, LLC** 1990 Olivera Road, Suite B Concord, CA 94595

Corporate Structure: LLC

Contractor's License: 1054533

License Classifications: A, B & C10

\$10M COI Umbrella Policy

AWS Welding Fabrication Certified

Ownership: WBENC #WBE2303608

DUNS Number: 08-032-1106

#### **CONTACT INFORMATION**

- Tom Borst
- (847) 525-3985 (M)
- ☑ Tom@TNHDev.com

#### CERTIFICATIONS

#### NAICS Codes:

236220 Commercial & Institutional Building Construction

- 238990 All Other Specialty **Trade Contractors**
- 238210 Electrical Contractors & Other Wiring Installation Contractors

### DIFFERENTIATORS

TNH Development, LLC is a leading provider of telecommunication solutions that specializes in engineering, fabrication, and installation of Fiber Reinforced Polymer (FRP) concealment solutions for cellular sites. With over ten years of experience and more than 2000 custom projects completed, TNH Development has established itself as one of the market leaders on the West Coast and throughout the nation.

### CORE COMPETENCIES



**Blocking & Light Roofing** 

**Steel Fabrication** 



**FRP** Fabrication & Installation



### DIFFERENTIATORS

- Strong financials and revenue growth since 2014.
- Several full-time engineers on staff to quickly edit design when site conditions are not as in the plans.
- American Welding Society Certified fabrication shop #240303F.
- Fluent understanding of complex roof modifications and special inspections.





# STATEMENT OF CAPABILITIES

### **OUR SERVICES**

**Engineering:** We design and optimize concealment solutions that meet the technical and aesthetic requirements of our clients. We use state-of-the-art software and tools to ensure quality and efficiency. We have a certified engineers stamp for all 50 states, which means we can provide reliable and compliant solutions for any project.

**Fabrication:** We fabricate steel, FRP, and other construction materials in our 8,000+ square foot facility in Concord, California. We also have numerous fabrication partnerships throughout the country to meet the demand and delivery needs of our clients.

**Blocking:** We have a team of experienced and skilled roofing specialists who can install blocking and light roofing for any type of building.

**Installation:** We install and maintain concealment solutions for cell sites that take the form of rooftops, canisters, steeples, small cell, poles, and much more. We have a team of skilled and certified installers who ensure safety and compliance.

### **OUR CLIENTS**

We work with some of the leading telecommunication companies and contractors in the industry, such as Verizon, Sprint, AT&T, T-Mobile, Ericsson, and over 100 others. We have earned their trust and satisfaction by delivering high-quality and cost-effective concealment solutions that enhance the performance and appearance of their cell sites.

#### **OUR MISSION**

Our mission is to provide innovative and reliable concealment solutions for telecom infrastructure that meet the needs and expectations of our clients. We are committed to excellence, integrity, and customer service. We strive to be the best in the business and to contribute to the advancement of the telecom industry.

### 8,000 SQ FT WAREHOUSE



### LARGE SECURE YARD



### HEAVY DUTY WORK TRUCKS



#### LARGE SUPPLY FRP







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# C10 - ELECTRICAL CONTRACTOR

### **HIGH-QUALITY ELECTRICAL**

At TNH, we provide high-quality and professional electrical services for a range of clients and sectors. Our experienced and qualified staff can handle any electrical challenge, from commercial to industrial projects. We understand the importance of working with complex, sensitive, and expensive equipment and machinery, and we ensure safety and reliability in every job. Whether you need electrical installation, maintenance, repair, or upgrade, TNH has the solution for you.

### **CARRIER PROFICIENCY**

TNH works with all major carriers and Industry stakeholders to Design, Develop, and Build the infrastructure that will enable the communication and technology for tomorrow's future. TNH has successfully upgraded and modified hundreds of Verizon / AT&T / T-Mobile / Sprint sites over the past decade. Modification teams maintain their proficiency with new technologies and equipment in the industry.

# **ELECTRICAL SERVICES**

- Commercial
- Industrial
- Telecommunications
- Service and Repairs







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# ENGINEERING

### **TELECOMMUNICATION ENGINEERING**

At TNH, we offer a full range of telecommunication engineering services that meet the needs and challenges of the industry. Our in-house engineers have in-depth knowledge and experience in all aspects of telecom projects, from field work to drafting to analysis to coordination. We work closely with our customers to deliver customized and reliable solutions that suit their specific requirements and budget. One of our specialties is conducting CFD heat studies for optimal cooling performance. We also excel at resolving plan discrepancies and other problem situations quickly and efficiently to keep sites on track.

## **ENGINEERING SERVICES**

- Design and drafting available
- FEA, CFD, Heat studies available
- Stamp available in 50 states
- Solidworks
- ANSYS
- Autodesk











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# STEEL FABRICATION

### ACCREDITED FABRICATION

We are an AWS (American Weld Society) B5.17 & QC17 accredited fabrication shop, TNH Development offers a wide range of services for the telecom steel industry. Whether you need fabrication or installation, we can handle any project size and complexity with efficiency and expertise. We deliver high quality work that meets or exceeds your expectations and standards. Our team has extensive knowledge and experience in the field and can provide you with the best solutions for your needs. TNH Development is your trusted partner for telecom steel fabrication and installation.

# FABRICATION SERVICES

- AWS Certification #240303F
- Certified Welders
- Specialty Tooling (Bandsaw, Drill Press, Pipe Bender, Etc.)
- Drafters On Staff
- Field Installation Crews
- MIG & Stick Welding Certified

# American Welding Society

#### Certifies that

TNH Development LLC. Ited to AWS 85.17 Specification for the Qualification of Welding Federicators, AWS QCI7 Specification for AWS

has complied with the requirements of the AWS B5.17 and QC17 Standards for the Qualification and Certification of AWS Welding Fabricators.

240303F Certificate Number

March 1, 2027



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# BLOCKING & LIGHT ROOFING

### **BUILDING & DESIGN**

At TNH Development, we specialize in designing and building high-quality structures with unparalleled craftsmanship. We are a licensed and insured company that serves clients across California, offering a range of services from framing to re-modeling. We listen to our clients and tailor our solutions to their specific needs and preferences. We adhere to the highest standards of quality and safety in every project we undertake. We strive to deliver excellent customer service and satisfaction throughout the entire process.

TNH Development is your reliable and professional partner for all your construction and design needs.

### **BUILDING SERVICES**

- Thorough understanding of complex roof modifications
- Structural Framing Installation
- Ability To Read & Understand Plans Sets
- Commercial Framing Solutions
- Metal Framing Installation
- Framing System Repair
- Comprehend Sizing & Grading of Material & Hardware







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# FRP FABRICATION & INSTALLATION

### FRP CONCEALMENT PRODUCTS

As a leading supplier and developer of FRP concealment products, TNH Development strives to integrate wireless infrastructure into the aesthetic and functional needs of our clients'. We provide exceptional service and state-of-the-art concealment products by investing in advanced equipment and skilled personnel. Our team consists of individuals with diverse backgrounds and expertise in wireless communications and business industries, enabling us to handle any aspect of site deployment, from zoning to site design and installation.

When you choose TNH for your concealment needs, you can be assured that you will receive craftsmen- made products backed by building code classifications. It is our mission to deliver products and services that surpass the strict budgetary, engineering and time frame requirements inherent in the fast-paced world of telecommunications.

Every TNH concealment project is distinctive, whether it's a radome, tower, rooftop, chimney, louver, small cell, or other concealment challenges.

### CONCEALMENT SERVICES

- Vented Tower Canisters (Crown Castle Approved)
- Wall, Elevated & Roof Mounted Boxes
- Corner & Raised Screenwalls
- Radomes
- Metal Framing Installation
- Framing System Repair
- FRP Raw Stock & Hardware













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### **OSHA COMPLIANCE**

TNH adheres to OSHA compliant safety and is committed to keeping current on the latest safest techniques in teaching fall protection and rescue techniques involving fall protection safety, rescue, and weekly education.

### **CREW TRAINING**

- OSHA
  - Foreman must have OSHA 30
  - All others must have minimum of OSHA 10
- Authorized Tower Climber/Rescuer-
  - Not allowed on tower without being supervised by a Competent Climber.
  - Certification associated with TNH.
- Competent Tower Climber/Rescuer
  - Must have 2 competent for crews of 3 or more on tower.
  - Must have documented Rescue plan as part of JSA.
  - Certification associated with TNH.
- RF Awareness/Safety.
- BB Pathogens.
- First Aid/CPR training.
- Competent Rigger
  - Required for **ALL** classes of construction/rigging.
- Capstan Operator (if applicable)
  - Must be physically onsite
- Aerial Work Platform Certification

# EMPLOYEE EXAMPLE

Wallet card and digital certificates at: https://tnhsafety.com/jorge



