

E-Bike Sales Advisor – Tunbridge Wells

Job Description

Energise E-bikes is offering a position for a friendly salesperson with some bicycle knowledge at its Tunbridge Wells showroom. This is a front-of-house role that would suit someone who enjoys face-to-face interactions and has keen observation and listening skills.

The successful candidate will be a reassuring guide for our customers through the entire sales process: handling the initial sales enquiry, co-ordinating the sales consultation and test-ride, completing the transaction, and offering after-sales support.

The successful candidate will also work with guidance from the Director of Operations to maintain the appearance and good order of the showroom. Duties will include ensuring that all items in the inventory are 'customer ready' and that the showroom's appearance attains the high standard expected of a premium retailer.

This role requires the candidate to be comfortable learning about new and fast-changing technology, and to be able to work flexibly in a busy retail environment.

A good basic salary (dependent on experience) is offered along with commission on sales, and a discretionary end-of-year profit bonus.

Benefits include 28 days holiday inclusive of bank holidays, a company pension scheme and an industry leading staff purchase scheme. Subsidised accommodation is also available, subject to agreement.

Skills/Experience Required

The successful candidate should have the following attributes:

- A good relationship builder in selling to a variety of customers
- Excellent communication skills
- Ability to ride a bike competently and with due regard to safety
- Knowledge and experience in the bike industry would be helpful but not essential
- Ability and empathy to accompany a prospective customer on a trial ride
- Capable of showing enthusiasm and interest to a wide range of people of all age groups with different cycling objectives
- Have an even and measured manner in order to deal with both face to face and telephone contacts
- To be a problem solver and solution provider. These skills will be enhanced by a good knowledge of our company culture
- Ability to work well with others as well as on your own.
- Able to learn quickly and independently.

Applications ends 31st October. Please send a CV and a cover letter to enquiry@energiseebikes.co.uk and quote "E-bike sales advisor" in the email subject heading.



