# SIR WOOFCHESTER'S®

CANINE HOSPITALITY

WOOFCHESTER'S

SUNDAY ROAST HAND BAKED LAMB & MINIT TREAT POT & DOGS

WOOFCHESTER'S

BARK BURGERS BEEF PATTIES with CHEESE TABAT POT for DOGS

SIR WOOFCHESTER'S

BARK BANGERS MINI CHICKEN SAUSAGE TREAT FOT for DOGS





Sir Woofchester's began in Spring 2018, offering jars of dog treats to hotels, pubs & cafes across the UK. Since then we've worked tirelessly to improve our offering, launching the UK's first dedicated 'Dog Menu' in 2019 and innovating with 'ready to eat' packaging.

We can provide you with the UK's largest and most specialised product range for *dog-friendly businesses*.

#### HOSPITALITY & FOODSERVICE

Our Dog Menu features a range of Treat Pots, Dinner Bowls, Dog Drinks and Snacks, displayed with eye-catching point of sale

#### **ROOMS** & ACCOMMODATION

Our Sleepy Bones are relaxing bedtime dog treats which can be supplied as branded 'Holiday Welcome Packs' including toy and waste bags

#### YOUR COMPLETE SOLUTION

Water bowls, waste bags, toys, accessories, top tips & everything else you need to be more dog-friendly

To ensure the highest quality products, we hold a DEFRA registration, a GB Pet Food Manufacturers registration and much of our range is BRC or SALSA certified.

We look forward to working with you David & the Sir Woofchester's team

# why **DOG-FRIENDLY**?

The number of UK dog owners has increased by over 25% since 2020

Many of these are new 'first time dog owners' (including pre-family millennials) and are very keen to treat their canine like one of the family when they visit your establishment

The dogfriendly trend in hotels, pubs, cafes etc has been increasing for over a decade!

The pandemic has seen a behaviour change, with more dog owners choosing the UK for their short breaks or annual holidays

The cost of boarding kennels & pet-sitting has risen, so your customers now increasingly want to bring their dog with them!

We see ever-increasing dog-friendly requirements with accommodation providers, food & beverage outlets, as well as tourist attractions and retailers

"Sir Woofchester's products have been a great success at our Inn, with plenty of great feedback from both our guests and their dogs who seem to thoroughly enjoy them!"

PAUL HANCOCK, GM THE WATEREDGE INN, AMBLESIDE

# SIR WOOFCHESTER'S in YOUR BUSINESS



Extra bookings and a reason to visit



Great social media content & word of mouth marketing



Increased average customer spend on food & beverage







Contributes towards improved reviews



Fully compliant with legislation



Additional revenue stream from dog menu sales



Repeat visits – customers come back for your Dog Menu



Link to other initiatives – charity fundraisers, monthly dog walks and online competitions

Start your Sir Woofchester's trade account SIRWOOFCHESTERS.COM/TRADE

# PUBS, CAFES & HOTELS

Our Dog Menu is a unique tool to enhance your customer offering - your customers want their dogs to join in with them when it comes to beverage & dining.



Uniquely practical packaging that dogs can eat/drink directly out of  $\cdot$  Carefully recreating dog versions of well-known favourites such as fish & chips, beef burgers & porn star martini  $\cdot$  Ambient storage and good shelf life  $\cdot$  Free POS provided, together with an online menu generator  $\cdot$  High quality ingredients spanning on-trend themes such as wheat-free, grain-free & natural ingredients

#### GOOD

Sir Woofchester's House Treats Sir Woofchester's Pup'N'Mix & Treat Pots 'Communal' water bowl Allow dogs outside & at bar

#### BETTER

*Good plus...* Sir Woofchester's full dog menu Multiple water bowls (or at table) Allow dogs in some dining areas

#### BEST

Better plus... 'Dog bar' outside to welcome dogs Some dog-free dining areas Towels for muddy dogs Waste bags, 'dog parking' stations

"Sir Woofchester's has been a blinding success with us down on the coast! Whether our furry friends are joining us for a Fish and Chips, Bark Brew or one of their extremely popular 'Loli-pups' the dogs and owners are never disappointed. Would highly recommend getting these tasty treats anytime!"

HIGHDOWN HOTEL BRUNNING & PRICE



# HOTELS, GUESTHOUSES, HOLIDAY COTTAGES & B&Bs

You don't get a second chance to make a first impression. A small gift to welcome your customers' dogs is money well spent; especially if you're charging a dog supplement.



The customer's spend with you may be considerable (often ontop of a dog supplement fee), so we recommend you "give back" in some manner  $\cdot$  A welcome pack or welcome treats creates disproportionate perceived value from your customers' perspective, significantly in excess of the cost to you  $\cdot$  Sir Woofchester's provides you with high quality unique products inside recyclable, pragmatic packaging.

# NIHEAT FREE & NATURAL SIR WOOFCHESTER'S® CANINE HOSPITALITY

# SLEEPY BONES BEDTIME & RELAXATION

TREAT POT for DOGS

"We are huge fans of Sir Woofchester's products at Nelsons Hotels & Inns! Not only do our doggy diners go mad for them, but they really complement our own quality offering. There is a great and varied range of meals and treats, which all present extremely well; the branding and packaging is of a very high quality, and judging by how quickly they go down so is the taste! We have had the products on our Doggy Menu at our three gastro inns for a couple of years and have just introduced them in our gastro bar at our 4\* hotel! We had previously trialled other dog products, but Sir Woofchester's really does stand out above the rest!"

LUCY NELSON GROSVENOR PULFORD HOTEL

# LODGE PARKS & TOURIST ATTRACTIONS

We can help your Food & Beverage manager to effortlessly introduce an innovative dog menu that will delight your customers





### DOG MENU

Improve customer experience Increase average consumer spend

#### CANINE STATION RETAIL DISPLAY

Specially designed for lodge parks & tourist attractions, containing a range of holidaying canine essentials. Usually located in the reception area or shop. Alternatively it may feature within the Food & Beverage area.



#### HOLIDAY WELCOME

We can provide you with an outstanding personalised welcome pack – comprising treats, toy and poo bags, all inside a waterproof semipermanent bowl.



"We have purchased Sir Woofchester's products for our pet-friendly lodges at our holiday park. As lot of our guests like to bring their dogs on holiday with them, we thought it would be nice to leave some treats waiting for when they arrived. All the products are really good value for money and dogs seem to love them. We soon found that adding Sir Woofchester's treats resulted in many amazing reviews! Thank you David for an amazing and innovative service you provide."

> KARINA GALLAGHER, MANAGER CRAKE VALLEY HOLIDAY PARK, CONISTON







# YOUR DOG MENU

#### DOG CHEWS

Tasty house treats or our Pup'n'Mix selections in branded Klner Jars

#### DOG SNACKS

'Bar Snacks' for dogs, great flavours in a convenient size for treating

#### **DOG TREAT POTS** The ideal size to treat your dog while you enjoy a drink or meal

#### **DOG DINNER BOWLS** *A delicious dinner for hungry dogs*

**DOG DRINKS** Alcohol free & refreshing - serve as a drink or pour over dry food

#### ACCOMMODATION WELCOME PACK

Sleepy Bones Treat Pot  $\cdot$  ball toy  $\cdot$  waste bags

Add your logo & prices then print your bespoke dog menu from our website SIRWOOFCHESTERS.COM/MENU



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PRINT & USE

# GETTING THE MOST from YOUR DOG MENU

#### USE OUR ONLINE MENU GENERATOR

We'll produce formatted A5 menus with your business logo or name. You choose the products and prices. Simply print and update as often as you need.

#### USE OUR MENU HOLDERS

We have laminated menu holders and premium clipboards available - these ensure prominence and durability for your dog menus.

#### TOP TIPS

- · Place menus on each table
- · Train your team to promote dogfriendly & offer menu to all relevant customers
- · Site a countertop display box by the till (impulse sales)
- · Consider offering a 'meal deal' to increase value and spend
  - e.g. 'Order a 2-course meal for 2 adults and your dog eats for free!'
- · Display drinks in a beer glass & a martini glass
- Social media resource: encourage customers to add photos & tag your business; or organise a monthly competition or 'dog of the week' photo

#### A WORD OF WARNING...

While we're all for dog friendly - we need to keep everyone happy

- Don't irritate your NON dog-owning customers consider having some dog rules and dog-free areas
- Don't sell food from your own kitchen it breaches countless legislation, including local environmental health, and can raise concern from your canine-free clientele



# **KILNER JARS**

Most of your customers will expect free treats (and drinking water) to be available. Don't disappoint them with mass-market "junk" treats full of "animal derivatives", instead Sir Woofchester's can supply you with a superior treat at trade prices

#### HOUSE TREATS USUALLY A COMPLIMENTARY OPTION FOR CUSTOMERS

#### PUP & MIX

UPGRADE TO PREMIUM BULK TREATS - 4 DELICIOUS TREAT TYPES, NORMALLY CHARGED

Delicious palatability · Specially formulated with low grease & odour (perfect to handle in a hospitality setting!) · Handbaked process with natural ingredients · Long shelf life · Jar supplied with legallycompliant labelling etc. SIR WOOFCHESTER'S®

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HOUSE TREATS for DOGS

## **DOG SNACKS**

'Bar Snacks' for dogs, great flavours in a convenient size for treating.



#### PAW SCRATCHIES PULLED PORK DOG SNACK BITES

WOOF BAR ALL DAY BREAKFAST DOG SNACK BAR

#### SCAMPI FRIES

SCAMPI & PEA DOG SNACK STICKS

Convenient Shelf Ready Packs of 12 'grab bags' · Replicates bestselling pub snacks · New softer treat style · Very high scoring palatability & popularity with all ages & breeds of dogs · Grain free and made with natural ingredients

## TREAT POTS

Delicious hospitality-themed recipes to delight your dog



# BARK BURGERS

#### SUNDAY ROAST HAND BAKED LAMB & MINT TREATS

#### BARK BANGERS MINI CHICKEN SAUSAGE TREATS

#### SLEEPY BONES

BEDTIME & RELAXATION MINI BONES

Replicates favourite human dishes – but as a treat  $\cdot$  Unique paperboard pot packaging  $\cdot$  Very high scoring palatability & popularity with all ages & breeds of dogs  $\cdot$  Superb quality products such as grainfree, wheatfree or natural ingredients.

# **DINNER BOWLS**

A delicious treat for hungry dogs or to replace a meal at home



#### **ROAST DINNER**

CHICKEN DRUMSTICK, SAUSAGE, PEAS & CARROTS on a bed of CHICKEN & POTATO DOG FOOD

#### FISH & CHIPS

DRIED SPRATS, SWEET POTATO FRIES & PEAS on a bed of SALMON & TROUT DOG FOOD

Enable your customer's pooch to enjoy the dining experience with them · Ready-to-eat recyclable packaging that dogs eat directly from · Can be reused as a water bowl · Easy for your staff and no special storage or chilling required · Very high scoring palatability & popularity with all ages & breeds of dogs · Superb quality products such as grainfree, wheatfree or natural ingredients.

### **DOG DRINKS**

Alcohol free & refreshing - serve as a drink or pour over dry food



#### BARK BREW DOG 'BEER' PA CHICKEN FLAVOUR

#### PAW STAR DOG 'MARTINI' CHICKEN & PASSIONFRUIT

Enable your customers to make a fuss over their dog with Sir Woofchester's Britishmade canine beverages · Ready-to-drink recyclable packaging that dogs drink from directly · Easy for your staff and no special storage or chilling required · Higher scoring palatability than all other dog beverages tested through Sir Woofchester's · Unique recipes from specialist ingredients that seek to recreate the equivalent human beverages

# HOLIDAY WELCOME PACK

An ideal complimentary check-in gift for dog owners, creating an extra-special first impression



#### SLEEPY BONES BEDTIME & RELAXATION TREAT POT plus BALL TOY & WASTE BAGS

Create huge added value for your customers  $\cdot$  Specially formulated treats with relaxtion herbs  $\cdot$ Recyclable packaging  $\cdot$  Waterproof container can be reused as a water bowl or other purposes

# POINT OF SALE



**MENU HOLDERS** Semi-permanent (laminated) with a slot for your

personalised menu



**CDU** Countertop Display Unit



A5 SIGNAGE



**FSDU** Freestanding Display Unit

# ACCESSORIES



**DOG BOWL** for indoor & outdoor use



WASTE BAGS SCENTED & BIODEGRADABLE for bedrooms or retailling



MDC DOG 'PARKING' HOOK Attach one to each outside table



ECO BAG DISPENSER & REFILLS

great for outside spaces



### YOUR PARTNER for DOG-FRIENDLY

Made in Britain · Ethical Brand Award · Hand-made baking process · Grain-free & Natural Ingredients · Working towards Carbon-neutral status · Hospitality focus: compliance with Trading Standards and DEFRA

> *visit* SIRWOOFCHESTERS.COM

email DAVID@SIRWOOFCHESTERS.COM

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