



## WOOFCHESTER'S®

Sir Woofchester's began in Spring 2018, offering jars of dog treats to hotels, pubs & cafes across the UK. Since then we've worked tirelessly to improve our offering, launching the UK's first dedicated 'Dog Menu' in 2019 and innovating with 'ready to eat' packaging.

We can provide you with the UK's largest and most specialised product range for dog-friendly businesses.

#### HOSPITALITY & FOODSERVICE

Our Dog Menu features a range of Treat Pots, Dinner Bowls, Dog Drinks and Snacks, displayed with eye-catching point of sale

#### ROOMS & ACCOMMODATION

Our Sleepy Bones are relaxing bedtime dog treats which can be supplied as branded 'Holiday Welcome Packs' including toy and waste bags

#### YOUR COMPLETE SOLUTION

Water bowls, waste bags, accessories, top tips & everything else you need to be more dogfriendly

To ensure the highest quality products, we hold a DEFRA registration, a GB Pet Food Manufacturers registration and much of our range is BRC or SALSA certified.

We look forward to working with you David & the Sir Woofchester's team

## why DOG-FRIENDLY?

The number of UK dog owners has increased by over 25% since 2020

Many of these are new 'first time dog owners' (including pre-family millennials) and are very keen to treat their canine like one of the family when they visit your establishment

The dogfriendly trend in hotels, pubs, cafes etc has been increasing for over a decade!

The pandemic has seen a behaviour change, with more dog owners choosing the UK for their short breaks or annual holidays

The cost of boarding kennels & pet-sitting has risen, so your customers now increasingly want to bring their dog with them!

We see ever-increasing dog-friendly requirements with accommodation providers, food & beverage outlets, as well as tourist attractions and retailers

"Sir Woofchester's products have been a great success at our Inn, with plenty of great feedback from both our guests and their dogs who seem to thoroughly enjoy them!"

PAUL HANCOCK, GM
THE WATEREDGE INN. AMBLESIDE



# SIR WOOFCHESTER'S in YOUR BUSINESS



Extra bookings and a reason to visit



Fully compliant with legislation



Great social media content & word of mouth marketing



Additional revenue stream from dog menu sales



Increased average customer spend on food & beverage



Repeat visits – customers come back for your Dog Menu



Enhances staff engagement & enjoyment



Link to other initiatives – charity fundraisers, monthly dog walks and online competitions



Contributes towards improved reviews

Start your Sir Woofchester's trade account SIRWOOFCHESTERS.COM/TRADE

## PUBS, CAFES & HOTELS

Our Dog Menu is a unique tool to enhance your customer offering - your customers want their dogs to join in with them when it comes to beverage & dining.



Uniquely practical packaging that dogs can eat/drink directly out of · Carefully recreating dog versions of well-known favourites such as fish & chips, beef burgers & porn star martini · Ambient storage and good shelf life · Free POS provided, together with an online menu generator · High quality ingredients spanning on-trend themes such as wheat-free, grain-free & natural ingredients

#### GOOD

Sir Woofchester's House Treats
Sell Sir Woofchester's Pup'N'Mix &
Treat Pots
'Communal' water bowl
Allow dogs outside & at bar

#### **BETTER**

Good plus...

Sir Woofchester's full dog menu Multiple water bowls (or at table) Allow dogs in some dining areas

#### **BEST**

Better plus...

'Dog bar' outside to welcome dogs

Some dog-free dining areas

Towels for muddy dogs

Waste bags, 'dog parking' stations



## HOTELS, GUESTHOUSES, HOLIDAY COTTAGES & B&Bs

You don't get a second chance to make a first impression. A small gift to welcome your customers' dogs is money well spent; especially if you're charging a dog supplement.



#### **DOG WELCOME PACK**

We can provide you with an outstanding welcome pack – comprising treats, toy and poo bags, all inside a waterproof semi-permanent bowl.

Personalised with your logo on.



#### **SLEEPY BONES TREAT POT**

An affordable gift of tasty treats, made with calming herbs. Can be combined with other products to create your own bespoke selection or welcome pack.

The customer's spend with you may be considerable (often ontop of a dog supplement fee), so we recommend you "give back" in some manner · A welcome pack or welcome treats creates disproportionate perceived value from your customers' perspective, significantly in excess of the cost to you · Sir Woofchester's provides you with high quality unique products inside recyclable, pragmatic packaging.



## LODGE PARKS & TOURIST ATTRACTIONS

We can help your Food & Beverage manager to effortlessly introduce an innovative dog menu that will delight your customers





#### **DOG MENU**

Improve customer experience
Increase average consumer spend

## CANINE STATION RETAIL DISPLAY

Specially designed for lodge parks & tourist attractions, containing a range of holidaying canine essentials. Usually located in the reception area or shop. Alternatively it may feature within the Food & Beverage area.



#### **HOLIDAY WELCOME**

We can provide you with an outstanding personalised welcome pack – comprising treats, toy and poo bags, all inside a waterproof semi-permanent bowl.







### YOUR DOG MENU

### KILNER JARS

Tasty house treats or our Pup'n'Mix selections

#### TREAT POTS

The ideal size to treat your dog while you enjoy a drink or meal

#### DOG DINNER BOWLS

A delicious dinner for hungry dogs

#### **DOG DRINKS**

Alcohol free & refreshing - serve as a drink or pour over dry food

#### **ACCOMMODATION WELCOME PACK**

Sleepy Bones Treat Pot  $\cdot$  ball toy  $\cdot$  waste bags

Add your logo (or business name) & prices then print your bespoke dog menu from our website SIRWOOFCHESTERS.COM/MENU



VISIT WEBSITE



UPLOAD LOGO



EDIT MENU



PRINT & USE

# from YOUR DOG MENU

#### **USE OUR ONLINE MENU GENERATOR**

We'll produce formatted A5 menus with your business logo or name. You choose the products and prices. Simply print and update as often as you need.

#### **USE OUR MENU HOLDERS**

We have laminated menu holders and premium clipboards available - these ensure prominence and durability for your dog menus.

#### **TOP TIPS**

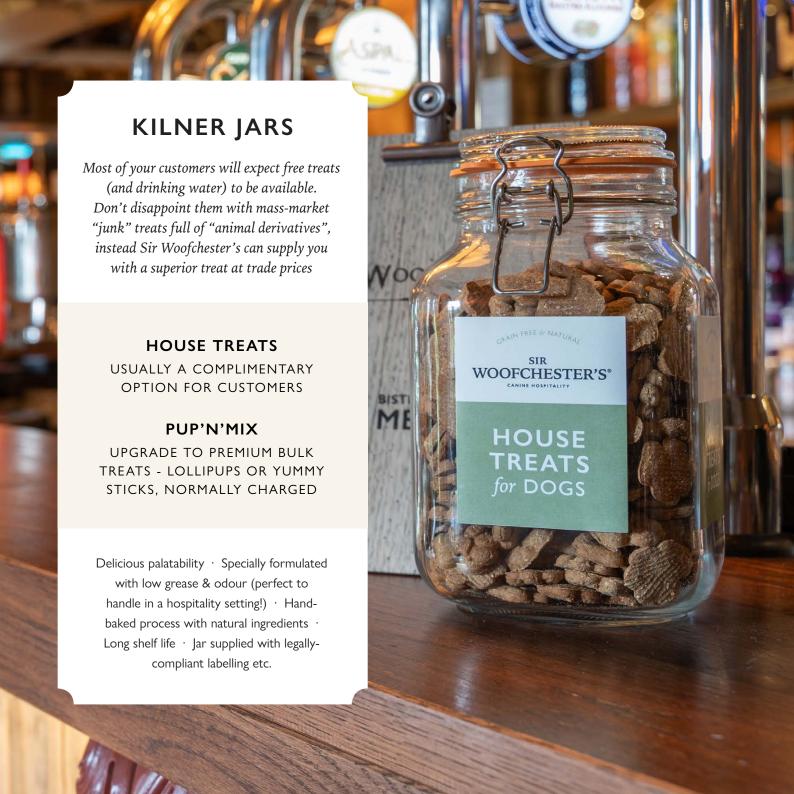
- · Place menus on each table
- · Train your team to promote dogfriendly & offer menu to all relevant customers
- · Site a countertop display box by the till (impulse sales)
- · Consider offering a 'meal deal' to increase value and spend e.g. 'Order a 2-course meal for 2 adults and your dog eats for free!'
- · Display drinks in a beer glass & a martini glass
- · Social media resource: encourage customers to add photos & tag your business; or organise a monthly competition or 'dog of the week' photo

#### A WORD OF WARNING...

While we're all for dog friendly - we need to keep everyone happy

- · Don't irritate your NON dog-owning customers consider having some dog rules and dog-free areas
- Don't sell food from your own kitchen
   it breaches countless legislation, including local environmental
   health, and can raise concern from your canine-free clientele





### TREAT POTS

Delicious hospitality-themed recipes to delight your dog



#### **BARK BURGERS**

BEEF PATTIES with CHEESE

#### **BARK BANGERS**

MINI CHICKEN SAUSAGE TREATS

#### SUNDAY ROAST

HAND BAKED LAMB & MINT TREATS

#### **SLEEPY BONES**

BEDTIME & RELAXATION MINI BONES

Replicates favourite human dishes – but as a treat  $\cdot$  Unique paperboard pot packaging  $\cdot$  Very high scoring palatability & popularity with all ages & breeds of dogs  $\cdot$  Superb quality products such as grainfree, wheatfree or natural ingredients.

### **DINNER BOWLS**

A delicious treat for hungry dogs or to replace a meal at home



#### **ROAST DINNER**

CHICKEN DRUMSTICK, SAUSAGE,
PEAS & CARROTS on a bed of
CHICKEN & POTATO DOG FOOD

#### FISH & CHIPS

DRIED SPRATS, SWEET POTATO
FRIES & PEAS on a bed of SALMON &
TROUT DOG FOOD

Enable your customer's pooch to enjoy the dining experience with them · Ready-to-eat recyclable packaging that dogs eat directly from · Can be reused as a water bowl · Easy for your staff and no special storage or chilling required · Very high scoring palatability & popularity with all ages & breeds of dogs · Superb quality products such as grainfree, wheatfree or natural ingredients.

### **DOG DRINKS**

Alcohol free & refreshing - serve as a drink or pour over dry food



#### **BARK BREW DOG 'BEER'**

CHICKEN FLAVOUR

#### PAW STAR DOG 'MARTINI'

**CHICKEN & PASSIONFRUIT** 

Enable your customers to make a fuss over their dog with Sir Woofchester's Britishmade canine beverages · Ready-to-drink recyclable packaging that dogs drink from directly · Easy for your staff and no special storage or chilling required · Higher scoring palatability than all other dog beverages tested through Sir Woofchester's · Unique recipes from specialist ingredients that seek to recreate the equivalent human beverages

## HOLIDAY WELCOME PACK

An ideal complimentary check-in gift for dog owners, creating an extra-special first impression



## SLEEPY BONES BEDTIME & RELAXATION TREAT POT plus BALL TOY & WASTE BAGS

Create huge added value for your customers  $\cdot$  Specially formulated treats with relaxtion herbs  $\cdot$  Recyclable packaging  $\cdot$  Waterproof container can be reused as a water bowl or other purposes

### POINT OF SALE



#### **MENU HOLDERS**

Semi-permanent (laminated) with a slot for your personalised menu



**A5 SIGNAGE** 



**CDU**Countertop Display Unit



**WOODEN MENU HOLDER** 

Our premium menu option

### **ACCESSORIES**



DOG BOWL

for indoor & outdoor use



**WASTE BAGS** 

SCENTED & BIODEGRADABLE for bedrooms or retailling



MDC DOG 'PARKING' HOOK

Attach one to each outside table



**ECO BAG DISPENSER & REFILLS** 

great for outside spaces

Made in Britain · Ethical Brand Award · Hand-made baking process · Grain-free & Natural Ingredients · Working towards Carbon-neutral status · Giving Back Project: supporting dog charities and rescue centres · Hospitality focus: compliance with Trading Standards and DEFRA



PRODUCT	CASE	UNIT BARCODE	CASE BARCODE
Bark Burgers Treat Pot (49g)	30	5060805530251	5060805530749
Bark Bangers Treat Pot (5 treats)	30	5060805530275	5060805530763
Sunday Roast Treat Pot (47g)	30	5060805530268	5060805530756
Mixed Treat Pots (3 x 10)	30	•	•
Sleepy Bones Treat Pot (42.5g)	30	5060805530329	5060805530770
Roast Dinner Dog Bowl (120g)	6	5060805530305	5060805530763
Fish & Chips Dog Bowl (120g)	6	5060805530312	5060805530787
Bark Brew Dog 'Beer' (150ml)	12	5060805530367	5060805530794
Paw Star Dog 'Martini' (150ml)	12	5060805530374	5060805530800
Holiday Welcome Pack (Personalised option)	6	•	5060805530831
Bulk Treats	4	•	•
Pup'N'Mix - Yummy Sticks	20	•	5060805530824
Pup'N'Mix - Lollipups	20	•	5060805530817
CDU	I	•	•
FSDU	I	•	•
A5 Menu Holder	I	•	•
Stainless Steel Dog Bowl	I	•	•
Parking Hook	I	5065000488031	•
Bag Dispenser	I	5017245989002	•
Waste Bags (bulk)	4 pack	•	•

Apply for your trade account & pricing at SIRWOOFCHESTERS.COM/TRADE



# YOUR PARTNER for DOG-FRIENDLY

visit
SIRWOOFCHESTERS.COM

email DAVID@SIRWOOFCHESTERS.COM

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