

# BREAK GARY LALONDE THROUGH!

Gary Lalonde

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Gary Lalonde is a unique helper who has broken through to a world where few folks travel too. He has seen the illusion of suffering, fear and loneliness. All of these experiences have manifested into self-destructive behaviors and illness.

In September of 1985, Gary was invited to hear a "SPEAKER" in Warren, Michigan. It was at this event that he embraced a new image of himself and redirected his life.

**In 2004 he was diagnosed with advanced prostate cancer.** With the knowledge and support of a great Homeopathic doctor, his loving wife Sheryl and his unwavering faith in God's love for us - **he is now enjoying a HAPPY, HEALTHY and SUCCESSFUL life.** All this was achieved *WITHOUT* the crushing effects from surgery, chemotherapy or radiation.

Gary has been invited to share his "learning experiences" with businesses, service organizations, churches and Fortune 500 companies internationally.

Your journey of enlightenment will open you to a life of unbelievable discoveries and successes!

**Gary is the author of THE POWER TO CHANGE. To get from where you are to where you want to be – you will need to experience CHANGE! Learn the steps to get to where you want to be!**

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**BREAK THROUGH! With Innovative Programs**

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# Break Through The Expected

When was the last time you left a meeting feeling that your life would change from that moment on – or that it had already been changed?

It happens when a good keynote speaker addresses the specific needs and issues of an audience. He or she reaches into their hearts, understands their struggle and lifts them closer to their goals.

Gary “Super” Lalonde is such a speaker.

With a unique and entertaining style, Gary brings energy to any meeting – whether it’s an annual event or a weekly staff meeting. Gary customizes his approach to every speaking event, to make sure that your expectations are met – and very often, exceeded.

“It was amazing how you personalized your presentation to fit our individual and collective situations.”

Donald Dodge, Administrator/Controller  
Office of County Administrator/Controller  
County of St. Clair, Michigan

“Your down-to-earth presentation style was very engaging and made an emotional impact on our group.”

Robert C. Stuberg, Vice President  
Nightingale-Conant Corporation

“Personalizing the presentation to fit our unique situation really kept the audience involved.”

Paul Marzec, Vice President  
Michigan Operation  
Blue Cross Blue Shield

# The Winners Circle

# The 20% Solution

All sales professionals need a fresh outlook to awaken their sensibilities. This program is designed to help you overcome a sense of anxiety and disorganization so the sales professional can work with vitality and communication.

In the Winners Circle, you will learn to recognize the elements of negative programming, the risks of a limiting belief system, and the value of organization and prompt results. You set new goals and work with a new vitality. You pull yourself out of “stuck” into a wide realm of opportunities.

Sales Professionals learn to set higher goals, recognize a wider range of opportunities, and discover how to create an open atmosphere with their clients.

“(You) push thinking beyond incremental improvement to the setting and attaining of stretched goals.”

A.L. Crawford, Plant Manager  
Sterling Stamping Plant

You’ll be guaranteed success – whether it’s increased teamwork, a more productive workforce, or an increase in sales of at least 20%. Your goals will be established up front, and then, it’s a done deal!

“I have been in business for 16 years and had hit a plateau. The knowledge was there, but I was lacking in motivation and direction. Your program helped me get on the right track again. During the first six months of this year I made as much money as I did in the previous 12 months!”

Mitch E. Wyzgowski  
Registered Representative  
The Equitable

You have the talent and the drive to accomplish your sales goals. First, you have to tap into that inner reserve of creativity and knowing. Discover the solutions inside yourself...and join The Winners Circle.

# Creating Your Leading Edge

This program is designed for those in management who wish to empower themselves and those they work with. It provides the manager with the skills and knowledge to lead themselves and others to a new level of performance.

Bringing together a team successfully can be a challenge. Learn to create your Leadership Edge by empowering your employees to achieve even greater levels. This program helps develop the creativity, motivation and enthusiasm needed to bring your team to its highest potential.

**“In four weeks I have seen my sales staff become stronger and my service management much more understanding to our customer needs.”**

Al Dittrich, President  
Al Dittrich, Oldsmobile GMC Truck Inc.  
Michigan

**“The people we wanted to most empower now feel empowered and are producing to 100% of the company’s goals. The program was a big success.”**

C.A. Verbal, Plant Manager  
GM Service Parts Operation  
Waterford, Michigan

**“Getting a young staff to see that they can accomplish much more than their usual perception is a real plus. The actual exercises done in class really drive home the point that what the individual can see in their mind can be attained.”**

Stephen Dinkel, General Manager  
KISF-FM  
Kansas City

This is an outstanding program – dynamic, challenging and exciting. It involves class participation and appropriate exercises to create lasting results – to change the way your employees and your supervisors interact with each other, and to create positive changes within your entire organization.

Develop a deeper understanding, a higher energy, a greater sense of your own mind's power – and that of your co-workers, supervisors and employees.

## *What's Your Role in Your Health*

How much attention do we give to our health while traveling through life?  
Believing we are healthy? Hey, with no symptoms I must be healthy.

In most cases we treat a prescription for medicine as if it was permission slip to continue our current way of living, eating and drinking

*“Mrs. Lalonde, do you own a black dress?”*

Gary Lalonde knows the impact of discovering almost too late that one can falsely believe they are healthy and be far – far from it. Imagine learning that your PSA (cancer test of the Prostate) was an astonishing 566. The typical test range is between 0 to 4 (and you do not want to be a 4)!

*“If you do not agree to have surgery, chemotherapy and radiation I would not give you 5 months to live”. (June 2004)*

Learn from a man who fought back from Advanced Cancer. Has anyone told you that cancer is systematic and that in most cases when Cancer appears it will do so in the weakest part of the body.

Are you and your team members ready to learn how to improve their health? Gary will provide you with simple and easy steps he took that can provide you with insights as to what is going on inside of YOU. STOP the madness. Learn how the treatments of symptoms can create more and greater issues. Learn from someone who truly walks HIS talk. Gary faced cancer head on and reversed it. This “learning experience” is something you do NOT WAY TO MISS Knowledge is POWER and Gary's successful journey of reversing disease will provide you with the information that he used that you may never learn otherwise.

## ***Praise for GARY LALONDE***

“We thank you for your significant contribution to the success of our recreational Boating Industries Conference and MBIA Annual Meeting. Your presentation to our marine business attendees were truly the highlight and brought to the program a level of energy and motivation like we have not seen in years. Comments like “I learned something that will be very useful for me” and “He did a great job – something I will use for a lifetime” is why I hope we have the pleasure of your company again in the future.

Nicki Carl Polan  
Director of Communications  
Michigan Boating Industries

“Gary, you have touched my life and the lives of many consultants and directors in the Buffalo area. You have taught them not only to Dream Big but to Expect Big. You built their self esteem and taught them they were worthy”

Barbara J. Faber  
National Sales Director  
May Kay

“You consistently delivered on your promise to EMPOWER THE MINDS of over 700 attendees, both agents and managers.”

Linda Woolwine  
VP Field Operations  
AAA Michigan

“Gary has made it fun to come to work every day and has worked miracles with people that I thought would never change their way of thinking.”

Al Dittrich  
President, Al Dittrick Olds GMC

“I would like to encourage you to have Gary Lalonde speak to your company. He is a fast evolving speaker who can greatly serve your ever-advancing team.”

Mark Victor Hansen  
Co-Author of the #1 New York Times Best selling  
Series CHICKEN SOUP FOR THE SOUL

“Our team needed a breakthrough and you provided a shot in the arm to many of us. We stand to be better for having attended your session.”

Larry Skinner  
Department of the Army

“Thank you for the time you shared with us last week. The motivation you instilled upon our staff was phenomenal. I have received many telephone calls praising your seminar.”

Mark Pfeiffer, CHR  
Director of Sales Training  
Art Van Furniture

“I don’t know how to tell you how much your seminar meant to me and to the participants from our Century 21 office. It was by far the most powerful group effort in which my company has participated. How refreshing to have a seminar that doesn’t deal specifically with real estate technical issues or sales skills and yet is instrumental in dramatically improving attitude and increasing productivity in the office.”

Nanette Hebets  
Broker/Owner  
Century 21



**PRE-EVENT AND MEETING QUESTIONNAIRE**

**GARY F. LALONDE**

**SPEAKER/TRAINER – CONSULTANT- ENTREPRENEUR**

**Client Name:**

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**Name of Your Group/Organization:**

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**Website Address:**

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**Please complete the following pre-event questionnaire so that I may thoroughly research and personalize your “learning experience” to meet your specific requirements:**

**A. The title of your event or retreat:**

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**What is the theme or focus of your learning experience? Please elaborate.**

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**Date (s) to be held:**

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**Location of event:**

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**Address:**

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**Contact Name:**

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**Phone Number of Contact Person:**

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**Website:**

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**Please provide your agenda and breakout sessions, including:**

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**What takes place before Gary's presentation?**

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**What takes place after Gary's presentation?**

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**What additional training sessions will be taking place during your event?**

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**What are your 3 most important objectives for Gary's presentation?**

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**What have you liked most about speakers you have had in the past?**

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**What will be the attire for your organization’s attendees at this event?**

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**ABOUT THOSE ATTENDING:**

**Your input is helpful to better understanding the dynamics of your organization’s specific culture and group make-up. It does not in any way affect the content of your program. It simply helps Gary as the presenter to better serve your specific audience.**

**Estimated number to attend:**

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**Percentage of Females:**

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**Percentage of Males:**

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**Percentage of managers or supervisors:**

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**Percentage of senior or executive level leaders:**

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**Group's age range:**

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**Others who may attend this learning experience? (clients, spouses, contractors, vendors, etc:**

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**Name of employee(s) you wish to acknowledge for “recently going over and above” to meet a deadline or closed a great deal?**

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**Thanks for your input!!**

## **GARY LALONDE SPEAKING ENGAGEMENT CONTRACT**

The parties to this agreement are Gary Lalonde & Associates, Inc., and \_\_\_\_\_ (client). This contract has been entered into, on the \_\_\_\_\_ day of \_\_\_\_\_ (month) \_\_\_\_\_ (year).

**1. Gary Lalonde agrees to:**

One speaking engagement on \_\_\_\_\_ (date) at \_\_\_\_\_ (time).

If additional presentations are requested, those would be outside the terms of this contract.

**2. Payment:**

Client agrees to pay Gary Lalonde & Associates, Inc. a fee in the amount of

\$\_\_\_\_\_. Plus travel expenses (airfare, lodging and ground

transportation) in the amount of \$\_\_\_\_\_ in consideration of the services described above. A non refundable fee of \$\_\_\_\_\_, which represents 50% of the total fee is due upon the signing of this agreement.

The balance of the \$\_\_\_\_\_ shall be paid to Gary Lalonde & Associates, Inc. prior to or at the time of the speaking engagement. If the balance is not received at the time of the speaking presentation, Gary Lalonde reserves the right not to perform, and the Client agrees to reimburse the costs for airfare and lodging.

**3. Checks will be made out to GARY LALONDE & ASSOCIATES, INC. and mailed to Gary Lalonde & Associates, Inc., 8045 9th Hole Drive, Port Saint Lucie, Florida 34952.**

**4. Video or audio taping of Gary Lalonde prior to, during and after the speaking engagement is not permitted by the Client or any audience member without the expressed written consent of Gary Lalonde & Associates, Inc. which reserves all rights.**

**5. If the speaking engagement is cancelled due to an Act of God, both parties agree to reschedule the event under the terms of the initial agreement. If the Client cancels the speaking engagement within 14 days of the scheduled event, the Client is responsible for reimbursing Gary Lalonde & Associates, Inc. for any airfare and expenses incurred. In the event of an emergency situation (i.e. personal/family-related illness, accident death, other) that causes Gary Lalonde to cancel, the Client may find a replacement speaker, or the engagement will be rescheduled. If the engagement is cancelled, Gary Lalonde & Associates will reimburse the Client's deposit fee.**

**Agreed:**

**(Print Name)** \_\_\_\_\_

\_\_\_\_\_

**For Gary Lalonde & Associates, Inc.**

**Client Representative**

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**Signature**

**Signature**

\_\_\_\_\_

\_\_\_\_\_

**Date**

**Date**