



Media contact

Paula Fiszman
Regional Director of Corporate Communications
Latin America, the Caribbean, and Canada
+1 954-945-6566
pfiszman@fortinet.com

Fortinet Announces New Partnership with Hub350 and the Kanata North Business Association in Ottawa

This collaboration unites Fortinet with Canada's largest tech park, furthering the global cybersecurity leader's presence in Ottawa and support of cybersecurity initiatives in Canada

Ottawa, ON, Canada – December 7, 2023 – Fortinet®, the global cybersecurity leader driving the convergence of networking and security, today announced its partnership with Hub350 and the Kanata North Business Association (KNBA) – home to the largest technology park in Canada and the highest concentration of technologists, entrepreneurs, start-ups, and post-secondary institutions in the country.

"As Fortinet continues to invest and expand in Ottawa, this partnership with Hub350 and Kanata North further demonstrates our commitment to the region's growth and the success of Ottawa's vibrant technology community," says Bill Park, VP for Canada Federal and National Capital Region Sales at Fortinet Canada. "It exemplifies Fortinet's ongoing commitment to deploying the largest team of cybersecurity experts on the market, while furthering our continuously growing presence in the National Capital Region."

Hub350 is central to the Kanata North technology park, enabling access to partnerships that form the foundational elements of growing local businesses and Ottawa's economy. With the launch of the partnership, Fortinet will gain immediate access to Hub350 office space at the core of Kanata North technology park, facilitate two co-branded lunch and learn sessions in collaboration with Hub350 and Kanata North to further cybersecurity and technology initiatives, while engaging on joint thought leadership opportunities, and more.

"Cyber security is top of mind for tech leaders," says Julia Morris, Director of Partnerships at KNBA. "Hub350's Partnership with Fortinet is a collaboration that aligns innovation with cyber security to help our resilient ecosystem meet the challenges of an ever-evolving digital landscape."

Launched in 2021, Hub350 is an innovative ecosystem where industry, academic, and finance partners can co-exist and collaborate in the heart of the Kanata North Technology Park in Ottawa. Kanata North has been steadily evolving into Canada's leading hub for cutting-edge tech businesses and knowledge-based industries, having created over 33,000 skilled jobs and contributing over \$13 billion to Canada's GDP every year. This collaboration will drive forward these efforts through the addition of Fortinet's global cybersecurity expertise to Hub350's offering, while expanding Fortinet's presence and skills training initiatives in the region.

Increasing Fortinet Momentum in Ottawa and Across Canada

Fortinet is already deeply ingrained in Canada's digital fabric, with over 2,000 employees based in Burnaby, B.C., and over 420 team members in Ottawa alone. Fortinet continues to build on its





momentum in Ottawa with investments in training, recruitment, facilities, and technology to serve the needs of consumers and organizations, while addressing the significant cybersecurity talent shortage.

To further its commitment to the National Capital Region (NCR), Fortinet recently expanded its operations into two new buildings in Kanata, bringing its total to six buildings now spread across two campuses throughout the city. The new Kanata campus features the latest industry-leading innovations and technologies to support Fortinet's growing team of cyber experts in tackling the ever-evolving cybersecurity threat landscape.

As a part of its mission to secure people, devices, and data everywhere, Fortinet continues its commitment to cybersecurity skills training and talent development in Ottawa with its increased investments to focus on job development, creation, and expansion. The overall goal of Fortinet's new investment efforts in the NCR is to ensure that customers and partners in Canada can safely and effectively compete in today's accelerating digital marketplace.

Fortinet is pleased to expand its influence in the region through the partnership with Hub350 and Kanata North, and will continue to seek new opportunities in Ottawa and across Canada in support of its industry leadership.

About Fortinet

Fortinet is a driving force in the evolution of cybersecurity and the convergence of networking and security. Our mission is to secure people, devices, and data everywhere, and today we deliver cybersecurity everywhere you need it with the largest integrated portfolio of over 50 enterprise-grade products. Well over half a million customers trust Fortinet's solutions, which are among the most deployed, most patented, and most validated in the industry. The Fortinet Training Institute, one of the largest and broadest training programs in the industry, is dedicated to making cybersecurity training and new career opportunities available to everyone. FortiGuard Labs, Fortinet's elite threat intelligence and research organization, develops and utilizes leading-edge machine learning and AI technologies to provide customers with timely and consistently top-rated protection and actionable threat intelligence. Learn more at https://www.fortinet.com, the Fortinet Blog, and FortiGuard Labs.

About KNBA & Hub350

Kanata North Business Association is a non-profit organization committed to representing and advocating for the best interests of the over 543 member companies located in the area. As a critical part of Ottawa's economic development future and a renowned hub of technology and innovation, the Kanata North business area is a robust and vital region that can foster even greater success for its constituent companies. Hub350 is a new ecosystem for Industry, Academic and Finance partners to co-exist and collaborate in the heart of Kanata North. For more information visit: www.kanatanorthba.com or www.hub350.com.