

# **ENERGY**

Website

2025

# Company





## **VISION**

Clean energy for a sustainable future



## **MISSION**

To build & operate energy infrastructure using trusted technology in partnership with our investors & OEMs



### **IMPACT**

Provide access to clean energy | Powering growth | Community development



## **VALUES**

Excellence in our results | Demonstrate ethical leadership | Integrity | Diversity | Transparency



Since 2010 | First IPP in South Africa, RustMo1 (2012) |
First large scale C&I rooftop solar PV project (2013) | 2 X
projects in BESIPPPP



100% Black Owned | Level 1 B-BBEE Contributor

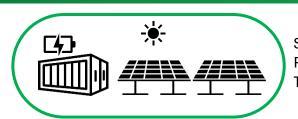


Strategic offices in **Johannesburg** and **Shanghai** with an international network



# **Propositions**

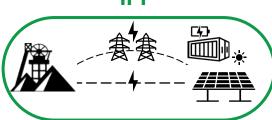




Solutions focused on Solar Photovoltaic & Battery Energy Storage Technology Systems

Renewable Energy
Generation & Storage
Solutions

IPP



EPC + O&M

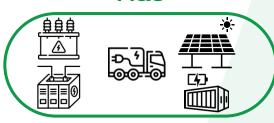


Energy is supplied at a rate (R / kWh):

- Behind-the-Meter or;
- Wheeling

Engineering, procurement, construction, compliance, operations & maintenance for client-owned projects

M&S



Supply of Tier 1 technologies with our OEM partners

IPP - Independent Power Producer
EPC - Engineering, Procurement & Construction
O&M - Operations & Maintenances
OEM - Original Equipment Manufacturer
M&S - Manufacturing & Supply

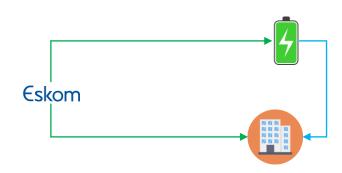
DEVELOPMENT | FINANCE | ASSET MANAGEMENT

# **BESS Configurations**



## **Standalone BESS**

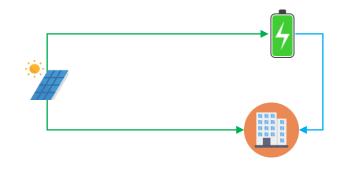
- Connected to the Utility (Eskom) to optimise energy use & costs.
- Utility power is used to charge the BESS during lowtariff periods.
- Stored energy is discharged during high-tariff periods to reduce expensive grid consumption.
- Reduces electricity bills through energy arbitrage.
- Enhances energy resilience for facility operations.



- Utility supplies power for operations and charges BESS during low tariff period
- BESS discharges during high tariff period

## **Hybrid BESS + Solar PV**

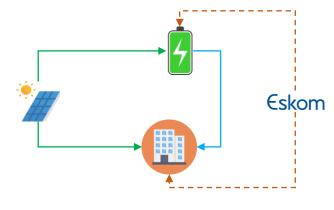
- Integrate on-site solar PV and BESS for self generation and storage.
- Solar PV powers operations during the day and excess power charges the BESS.
- BESS discharges stored power during peak demand (high-tariff periods).
- Reduces reliance on expensive grid power.
- Reduced energy costs | Improved efficiency | Improved reliability.



- Solar PV supplies power for operations in day time and excess charges BESS during peak generation
- BESS discharges during peak demand, when solar PV generation is low

## **Hybrid Grid-tied**

- Combines solar PV, BESS & Utility power into a hybrid energy system enabling on-site generation and optimised energy storage.
- Draws power from the grid when needed while maximising self-consumption from solar PV and BESS.
- Reduced dependence on the grid and generators.
- Supports cost savings | Energy autonomy | Operational flexibility.



- Power for operations mainly supplied by solar PV and BESS
- BESS discharges during high tariff period
- Utility Power supply provides additional backup & reliability.

# **Use Cases**



## BESS enables energy optimisation, allowing your business to reduce energy cost expenditure

Strategy	Use Case	Benefit
Backup Power	<ul> <li>BESS provides power during outages (loadshedding).</li> <li>Helps avoid using expensive diesel generators.</li> </ul>	Cost Savings   Energy Resilience
Improved utilisation of PV generation	<ul> <li>Excess solar PV power charges the BESS.</li> <li>BESS discharges when solar PV production is low, during peak tariff period.</li> </ul>	Cost Savings   Increased energy independence   Enhanced grid stability   Maximise use of PV
Load Shifting (Tariff Arbitrage)	<ul> <li>BESS charges during low-tariff (off-peak) periods.</li> <li>BESS discharges during high-tariff (peak) periods to reduce energy costs.</li> </ul>	Cost Savings   Energy Efficiency   Grid power optimisation
Peak Shaving	<ul> <li>Certain tariff structures can penalise customers for exceeding the Notified Maximum Demand (NMD) threshold.</li> <li>Peak shaving using BESS involves discharging batteries during these periods to reduce the peaks of the energy demand &amp; prevent these penalties.</li> </ul>	Cost Savings   Prevent Excess Demand Penalties

# **Key Criteria**





## **BNEF Tier 1 BESS & Eskom approved**

BESS Technology is recognised as Tier 1 by BloombergNEF. PCS technology approved by Eskom.



## **International Certifications**

Compliance with all international safety, performance and quality standards such as UL | IEC | UN | GB | ISO | NFPA.



## **Bankability**

Technology is globally recognised and trusted by lenders and project stakeholders, making it a bankable solution for large-scale investments.



## **Thermal Management System**

Liquid cooling technology as the main cooling system to ensure effective battery cooling and temperature uniformity in the containerized battery solution.



## **Lifecycle Costs**

Business case supported. Optimal costs over lifecycle of project. Warranties. Efficiency



## **Fire Detection and Suppression**

Detection and mitigation of fire risks such as thermal runaway with each containerized battery solution in accordance with industry specifications.



## Lithium-iron Phosphate (LFP) Technology

Cost-effective | High efficiency | High energy density | Fast recharge time | Extended life-cycle performance | Ideal long term investment choice.



## 24/7 365 - Real time monitoring

Real-time monitoring of performance and operating condition of the battery system.



## **Liquid-Cooled Technology**

Improved thermal management | Enhanced safety | Improved performance | Extended battery life.



## On site fire safety reticulation system

On site fire safety system designed by certified fire engineers accredited with SAQCC, SACPCMP, SAIOSH in conjunction with local fire departments.

# **Outdoor Battery System**



## **GREAT POWER**

Magna-UTL-373 (373 kWh<sub>DC</sub>) | Magna-UTL-418 (418 kWh<sub>DC</sub>)

## **Application scenarios:**

- · Industrial parks,
- Zero-carbon parks,
- · Production factories,
- Green transportation,
- · Commercial services,
- · Data centers, and
- Other high-power consumption settings.

## **Product Advantages**

- High safety Passes UL9540A Unit-level test, preventing thermal runaway of battery cells. Can connect in series with PCS without risks of circulating current or intercluster short circuits.
- Long lifespan Liquid cooling system maintains core temperature difference <2°C, increasing cycle life by 30%.
- High energy density Actual discharge capacity exceeds 400 kWh, high returns
- Easy scalability Replaces container solutions, allowing for flexible layout. Easy to be installed: Each unit weighs under 4 tons, facilitating on-site hoisting and installation.
- Easy maintenance Modular design for convenient on-site maintenance.



# **Containerised Energy Solutions**



## **GREAT POWER**

## Max-20HC-5000 (5 MWh<sub>DC</sub>)

## **Electric Power scenarios:**

- Wind or solar photovoltaic power generation integration
- Mines, C&I, Intensive energy users
- Energy arbitrage (peak-valley price difference)
- Large load fluctuations

## **Product Advantages**

- High Safety Compliant with UL 9540A, NFPA 855
- **High Energy Efficiency** Battery cell efficiency ≥ 96%; RTE 96% @ 0.25p, 95% @ 0.5p on DC Side
- Easy installation Integrated design in a 20 GP container
- **High Protection** IP 55 overall, IP 67 for battery pack, IP54 for high-voltage box, IPX5 for electrical compartment.
- Cost effective 50% increase in energy density for enhanced lifecycle returns















# Reference Examples





#### 37 MWh BESS

Industry - Metal Manufacturing
Use cases – Peak Shaving |
Energy Cost savings | Backup
Power



#### **10.32 MWh BESS**

Industry - Tech Park
Use Cases – Backup Power |
Energy Cost Savings | Peak
Shaving



### 100 MWh BESS

Industry – Industrial Park
Use Cases – Peak Shaving |
Backup Power | Energy Cost
Savings



#### 8 MWh BESS

Industry – Hospital
Use cases – Energy Cost
savings | Peak Shaving | Backup
Power



## 4.3 MWh BESS

Industry - Stainless Steel
Manufacturer
Use Cases – Peak Shaving |
Backup Power | Energy Cost
Reduction

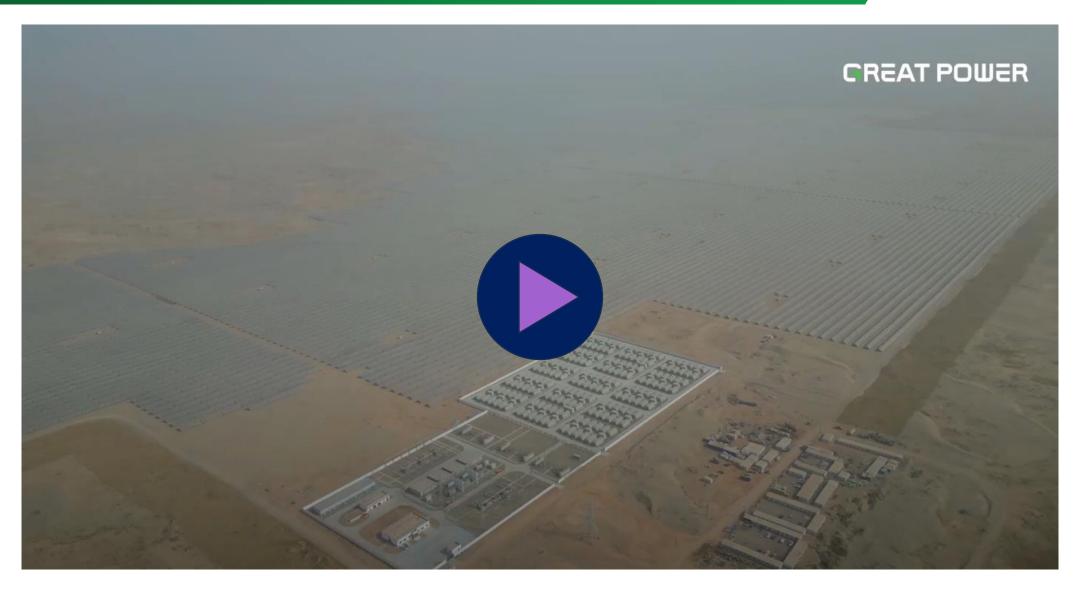


### 15 MWh BESS

Industry – Agriculture
Use Cases – Peak Shaving |
Backup Power | Energy Cost
Savings | PV Utilisation

# Reference Videos – Utility BESS Projects





# Reference Videos – Containerised BESS Solutions





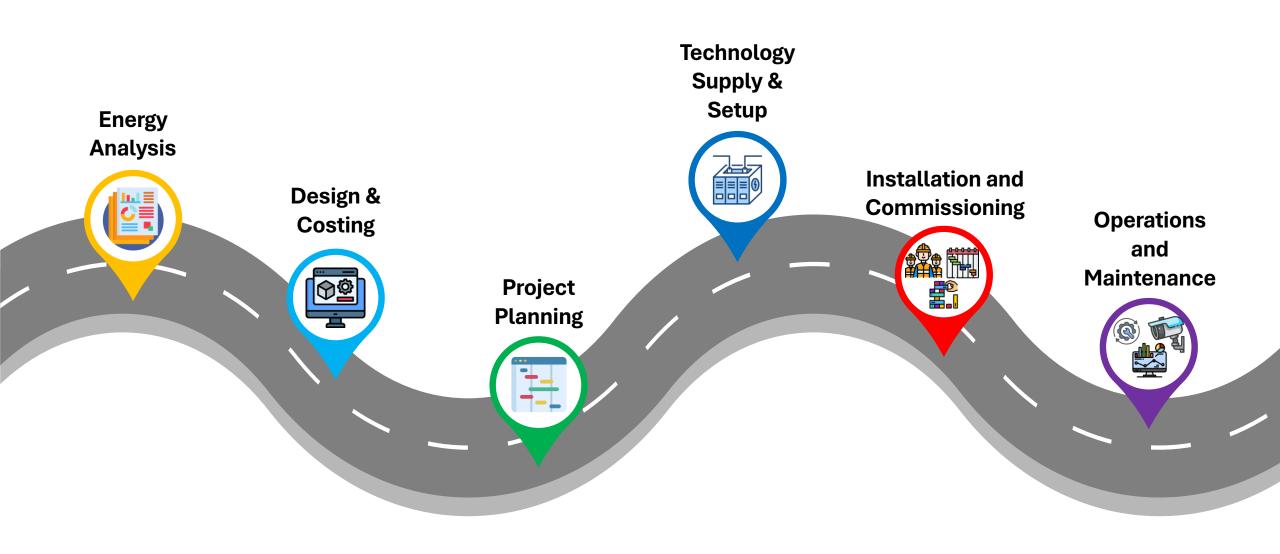
## Reference Videos – Outdoor BESS Solutions





# Roadmap







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