



Olivia's Place

# Annual Report

2022 -2023



Olivia's Place is accredited against the QIC Health and Community Services Standards 7th Ed.

***Photo credit to Little E & D Photography for the photos  
of our former Family Support Worker CJ with her client Imogen and her baby***



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## Our Vision

Supported parents, thriving children and connected families.

## Our Mission

To support and encourage families during pregnancy and early parenting through community engagement and the provision of resources, education and professional services.

## Our Values



### Community

We facilitate connectedness for new mums, dads and extended family members through the collective contribution of the 'village' and services around them.



### Integrity

We deliver reliable, professional, high quality services that accurately reflect the dedication, honesty and credibility of Olivia's Place and its team. We support and value those within our team in a way that reflects our message to and purpose within the community around us.



### Respect

We acknowledge the privilege of being invited to support a new family's journey by respecting the individual and their family's cultural background.



### Inclusiveness

We welcome all families with young children, regardless of age, race, culture or beliefs. All new parents should have access to services that meet their social, emotional, and material needs.



### Accessibility

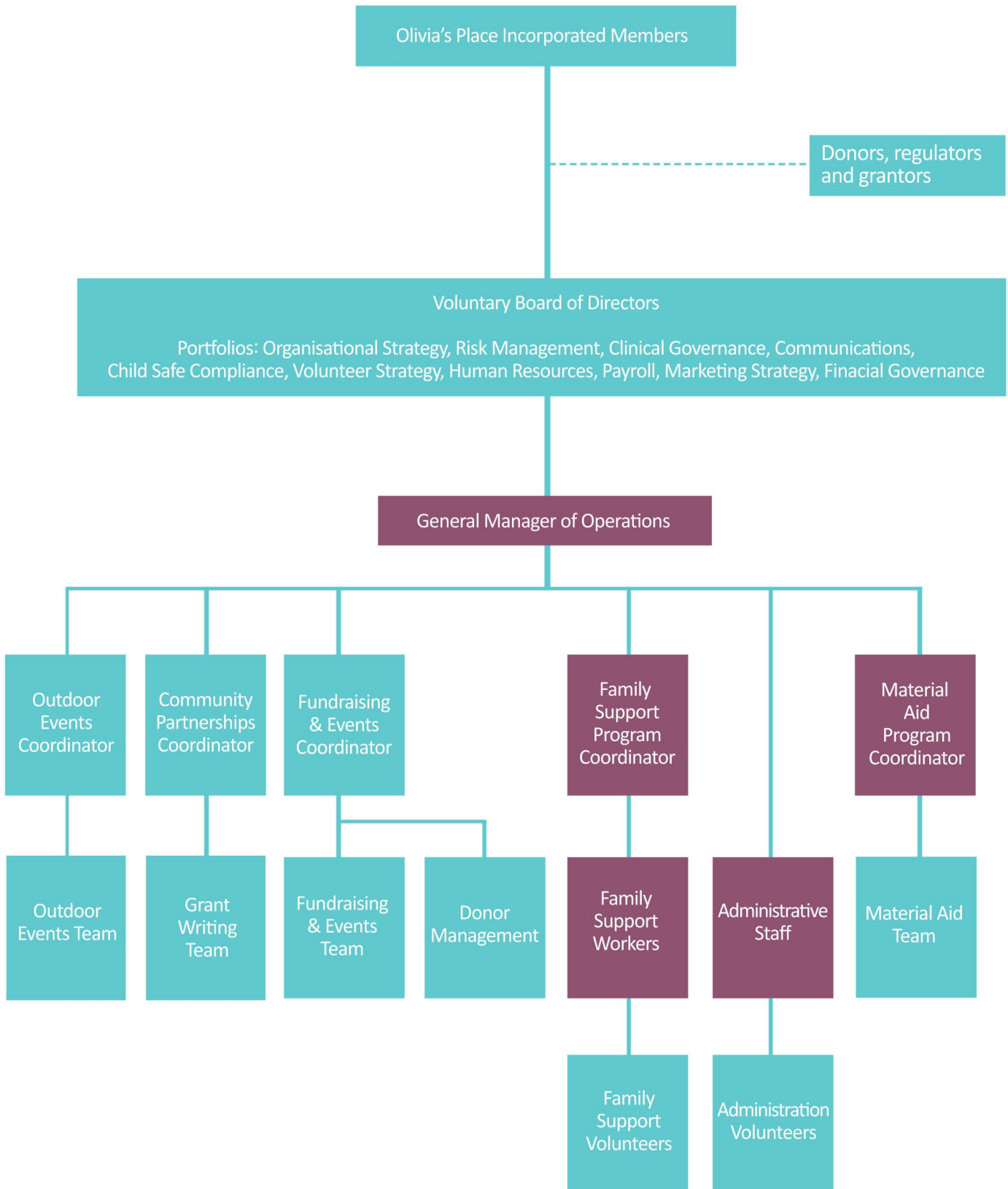
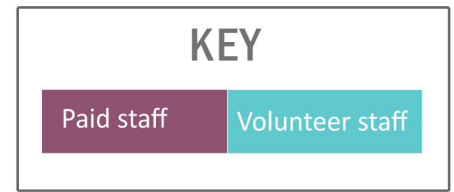
We offer open and direct engagement of families in innovative ways that suit their individual abilities and preferences.



### Empowerment

We connect families to services and programs that meet their individual needs and that give them the information, confidence and strength to make their own best decisions during all stages of pregnancy and parenting.

# Organisational Structure



# Our Board

Directors on our Board are passionate about Olivia’s Place and proud to volunteer their time to provide governance for Olivia’s Place and its services



**PRESIDENT**  
Lauri Stewart  
Commenced on Board:  
June 2020



**VICE-PRESIDENT**  
Julian Finger  
Commenced on Board:  
June 2016



**TREASURER**  
Stephanie Green  
Commenced on Board:  
September 2021



**SECRETARY**  
Kirsten Finger  
Commenced on Board:  
June 2016



**DIRECTOR**  
Cindy Pullar  
Commenced on Board:  
September 2021



**DIRECTOR**  
Solange Ardiles  
Commenced on Board:  
November 2022



**DIRECTOR**  
Prajita Balavinodan  
Commenced on Board:  
November 2022



**OUTGOING VICE-PRESIDENT**  
CJ Rovers  
Commenced on Board:  
June 2016



**OUTGOING TREASURER**  
Andrew Miklosvary  
Commenced on Board:  
January 2017

# Meeting Attendance

BOARD MEMBER	NUMBER ELIGIBLE TO ATTEND	ATTENDED
Andrew Miklosvary	1	1
Cindy Pullar	12	8
CJ Rovers	6	5
Julian Finger	13	12
Kirsten Finger	13	13
Lauri Stewart	13	11
Prajita Balavinodan	6	4
Stephanie Green	13	10
Solange Ardiles	8	7



# Our Strategy

KEY AREAS OF FOCUS	WE WILL ACHIEVE THIS BY:	ACHIEVED	OVERALL
1. Grow Income	1.1 Grow grants	75%	<b>80%</b>
	1.2 Grow and diversify fundraising sources	75%	
	1.3 Grow income from business partnerships	75%	
	1.4 Establish at least one stream of income from government funding	100%	
	1.5 Grow number and value of individual donors	75%	
2. Ensure our programs are safe, evidence-based, and high-quality	2.1 Achieve accreditation against the QIP Health and Community Services Standards 7th Edition	100%	<b>100%</b>
3. Match workforce skill set to deliver growth and sustainability	3.1 Improve training and development	75%	<b>87%</b>
	3.2 Recruit specialist volunteers	100%	
4. Have security and stability around our physical spaces	4.1 Secure fit-for-purpose premises on at least a one-year lease agreement	100%	<b>68%</b>
	4.2 Prepare a plan for securing a purpose-built, Olivia's Place owned premises	37%	



# President's Report

## Lauri Stewart

What exciting times lie ahead for Olivia's Place. This year has been a year of consolidation and of preparation for the future: the future of our organisation and the futures of so many Gippsland families. Together, we and those who came before us have created an organisation of opportunity and of hope, not just for our clients but for ourselves and our wider community. And just like our symbol the olive tree, we will keep growing and flourishing because of our strong foundation.

Our opportunities to thrive and embrace the full potential of this wonderful organisation are plentiful, and only possible because of you; our amazing team of volunteers, donors and supporters. So thank you, for without you we would not have been able to achieve all we have done. This year we have put into action plans for our organisation's future, and we have invested in some of the tools we will need to prosper. Recognising the success of Little Livvy's Place and the welcoming of more volunteers into our new Home Branch, we have employed and seek to employ additional staff to ensure those teams are supported. Our Strategic Plan has been updated; we have had additional and focussed training and mentoring of team members; and we are preparing for a self-assessed accreditation process. Our future is bright, and it's going to be marvellous.

Thank you to our Patron Partners and our Community Partners. Your generosity enables us to continue to meet the needs of new families in our communities, and beyond. Thank you to those who attended and / or supported our 2022 gala, where \$42,521.60 was raised to ensure that we can keep on with what we do, and to prioritise that which we believe is most important. This is a fantastic time to be a part of our village.

To our team, in every capacity and location, on behalf of the Board we recognise the incredible work you have done over the past 12 months and the unwavering commitment you have shown and continue to show to uphold and enhance the Olivia's Place values and purpose. Olivia's Place simply could not operate without you. You are the heart and soul of Olivia's Place. You exude generosity, encouragement, integrity, kindness and joy. With all the challenges facing our world right now, your willingness to help others is a beacon of light leading the way. I don't know exactly what the future will be for Olivia's Place, but I know it will be remarkable. It will be exciting. And it will be based on the foundation which has been strengthened this year because of you.

Personally, I would like to thank the members of the Board who have served with me over the past 3

years, as my term expires in early 2024; as well as all of you who have answered my silly questions, met with me for coffee, forgiven my delay in providing documents, and welcomed me into your lives. I look forward to continuing my association with Olivia's Place for many years to come. It is my honour and my joy to call myself a part of this village.

We continue to benefit from the support of Jessica Macpherson and her incredible team of staff and volunteers at Blaze Your Trail. We have incredibly mature digital technology and business processes that consistently receive positive feedback from our supporters and accreditors. We are so grateful for the expertise and assistance we receive.





“

*I could not thank Olivia's Place enough for the ongoing support of myself and my little man. From late in my pregnancy, I have been seeing Pam regularly. My little man is now just over 5 months, and we still regularly see Pam each fortnight. Pam has such a great love for my little guy, and I love spending time talking, knowing Pam will listen and support me immensely. I would be lost without the ongoing support from Pam and Olivia's Place. Everything Olivia's Place does never goes unnoticed and deserve so much recognition for the amazing efforts they go to for their parents*

Naomi

”

**978**

appointments providing social & emotional support this Financial Year

**220**

Families supported this Financial Year



# Operations Manager Report

Pheba Daniel

*"Growth is never by mere chance; it is the result of forces working together."* – James Cash Penney

This year, we've witnessed multiple formidable forces coming together, shaping a journey marked by extraordinary highs, challenging lows, and unwavering dedication. As we unveil Olivia's Place Annual Report for the fiscal year 2022-2023, we share a story of collective effort, profound impact, and a commitment to spark positive change.

## A Year of Triumphs and Challenges

Our new location on Calway Street has not only improved our visibility but deepened the understanding of our services within the community. Our op shop, Little Livvy's has flourished, meeting the demand for maternity and baby goods. Our growth aligns seamlessly with our aspirational Strategic Plan while empowering the community. In October, we hosted a successful Family Fun Day to celebrate our recent move, with the invaluable support of Pressroom Philanthropy. Their generous signage donation enhanced the event's atmosphere and guided attendees, leaving a lasting impression. We extend our heartfelt thanks to Pressroom Philanthropy for their commitment, to making this day a triumph and reinforcing our community impact. Thanks to the essential grants we received, we were empowered to instigate pivotal structural transformations within our office space. These strategic changes have not only optimized the functionality of our workspace but have also rendered it impeccably fit for purpose. Furthermore, they have allowed us to establish an environment of heightened confidentiality for our consultations, a paramount aspect of our commitment to providing secure and supportive services to our community.

## The Power of Teamwork

Our team continues to grow, both in paid positions and through the incredible support of over 60 dedicated volunteers. These individuals, with their diverse skills, backgrounds, and experiences, are the backbone of our mission.

They've amplified our impact, strengthened community bonds, and added structure through roles like our Volunteer Coordinator and Grants Officer.

We've also had the privilege of hosting students from Chairo Christian School, Federation University, and Hammond Institute, for various placements and work experience requirements. These partnerships not only provide valuable learning experiences for students but also enhance our community engagement and knowledge exchange.

In an exciting development, this year, we received a State government pledge towards supporting mothers, fathers, and babies. This pledge signifies a validation of our unwavering commitment and a testament to the growing awareness of our endeavours. Concurrently, our expanding social media presence serves as an influential catalyst, amplifying the dissemination of our mission and the breadth of our services.

Collaborations with local businesses and organisations have invigorated our fundraising efforts, solidifying our presence in the community and opening doors to new partnerships. We've also been fortunate to receive sustained support from the Andrews Foundation, Gippsland Primary Health Network, and Loy Yang B. These partnerships continue to make a meaningful difference in the lives of countless individuals, and we eagerly anticipate the continued growth and impact of this collaboration in the years ahead.

## Patron Partners and RTL Mining PTY Ltd: A Ray of Hope

Though we faced a setback in our Patron Partner Program due to economic challenges, our spirits were lifted when RTL Mining PTY Ltd joined as Gold Patron Partners. Their support represents more than financial aid; it symbolises a shared vision and commitment to the families we serve.

## Service Delivery Overview

Vulnerability is a silent beacon of courage, and Olivia's Place stood firm for over two hundred families

experiencing vulnerabilities last year. These families required a helping hand, a compassionate heart, and a sanctuary. Our Material Aid team has thrived alongside our Family Support Program, providing essential baby items to those facing adversity.

Our commitment to service expansion remains unwavering. We aim to fill service gaps, offering support for fathers during pregnancy and early parenting, bereavement support, parenting workshops, and ongoing referral pathways for crucial mental health assistance to families in need.

## Financial Overview

Our revenue steadily increased, thanks to generous donations, grants, and successful fundraising events. However, with growth comes increased costs, necessitating continued efforts to secure appropriate funding for our smooth operations. Our expenses were efficiently managed, with the majority of funds directed toward program services.

Our future gleams with potential, driven by innovation while staying true to our founding principles - a dynamic blend of progress and commitment.

Looking ahead, we are committed to:

- Enhancing services through data-driven improvements
- Broadening our reach to touch even more lives in our community
- Exploring innovative partnerships to expand our impact
- Ensuring financial sustainability and continued transparency

None of our achievements would have been possible without the dedication of our team, volunteers, donors, and partners - our village. Their unwavering support propels us forward, making a profound difference in the lives of families in our community. Together, we are forging a lasting legacy of change and hope as outcomes are achieved through the concerted efforts and collaboration of our village, working in harmony toward a common goal.



# Volunteers Report

## Krystie Scott - Volunteer Coordinator

This year has seen many changes in the volunteer area. We have had many new and wonderful volunteers join our cause, each bringing a wonderful outlook, excellent skills, and a thriving passion to support Gippsland families.

We have also hired a Volunteer Coordinator to keep the team up to date with all the tasks at hand, and to ensure everyone is well informed of the progress we make each day. Some of our amazing volunteers have made a positive impact on Little Livvy's, making the Op Shop a clear, tidy and welcoming place to shop.

We held a volunteers luncheon, during National Volunteers Week in May. It was a privilege to invite our volunteers to lunch to acknowledge and celebrate all their fine contributions on a daily basis.

Olivia's Place highly values the dedication and tireless efforts of our volunteers. To express our heartfelt gratitude, we nominate one exceptional volunteer who has been indispensable in carrying out the organisation's essential activities. This not only acknowledges their unwavering commitment but also serves as a token of our

appreciation for their significant contributions. Each month, the nominated volunteer is awarded a cafe or restaurant voucher, allowing them to enjoy a well-deserved treat in recognition of their selfless service. This initiative underscores our belief that the contributions of our volunteers are the lifeblood of Olivia's Place, and we are dedicated to ensuring that their hard work and commitment do not go unnoticed.



While our current volunteers have been an invaluable asset to Olivia's Place, we would like to take this opportunity to emphasise the importance of expanding our volunteer base. There is a wide array of tasks and activities at Olivia's Place that can accommodate individuals from diverse backgrounds and skill sets. Whether you're a professional, a student, a retiree, or someone simply looking to make a positive impact, there is a place for you in our organisation. We believe that by welcoming more volunteers into our fold, we can further enhance our capabilities and the reach of our mission.

Raelene Gleeson, who has been volunteering with us for 16 months, was asked why she chose to volunteer with Olivia's Place and this is what she shared:

*"Volunteering at Olivia's Place is an immensely rewarding experience. There's nothing quite like the feeling of knowing that you're making a positive impact in the lives of families facing difficult times. The entire team at Olivia's Place has been incredibly supportive and welcoming, making me feel right at home. Being part of this wonderful, inclusive environment, and knowing that you're contributing to making a difference, is a truly heart-warming experience."*



# Olivia's Place Thriving Children and



Volunteer team at the Latrobe City Council  
Childrens' Expo, 27th October 2022





## Team Member Anniversaries

Congratulations to the following team members on reaching these anniversaries in the 2022/23 financial year. Years of service pins will be awarded to those who have reached 1, 3, 5 and 7 years at our Annual General Meeting.

YEARS OF SERVICE	TEAM MEMBERS	YEARS OF SERVICE	TEAM MEMBERS
1	Katie Brown Michael Gleeson Rae Gleeson Stephanie Green Gill Higgs Cindy Pullar Graeme Ross Lialah Rovers Junelle Wilson Emma Wallis	5	Pamela Leggett Pamela Wernert
2	Pheba Daniel Scarlett Wells Lauri Stewart Lauren Hill Charmaine Salsbury Larissa Bennett	6	Renee Fallon Carmel Riley Grace Smith
3	Rebecca Perston Heather Kane	7	Marcia Boulton Julian Finger
4	Tegan Vincent Andrea Dickason Paul Fallon Katelyn Bjorksten Kelsey Good	8	Kristy Bateman Robyn Bayley
		10	Angie Ashman CJ Rovers
		11	Patsy Heffernan Kirsten Finger

### 2022/23 Lorraine Bradford Pin Recipients

Received for reaching the milestone of giving 300 hours of service. Pins are awarded in honour of late volunteer team member Lorraine Bradford, who gave 300 hours of volunteering in her 3 years of time with us prior to her passing in November 2018 from breast cancer.

**Graeme Ross**



Volunteer team at Bunnings Sausage Sizzle,  
6th March 2023





## Little Livvy's Place

Junelle Wilson - Material Aid Coordinator

"Little Livvy's Place"- our baby and maternity goods Op Shop, stands as a testament to our unwavering commitment, seamlessly integrating into the community fabric, with the potential for an independent social enterprise.

Having gone from strength to strength, Little Livvy's is becoming well known within our community as Gippland's only baby and

maternity wear Op Shop. This is being reflected in our takings which have increased month on month, having the potential to fund its own Little Livvy's Manager in the future.

In 2023, we also began opening on the first Saturday of the month, so that we were able to reach a larger demographic in our community. These have been successful and we have the potential of increasing opening hours.

As well as helping with our oversupply from our Material Aid Program, Little Livvy's has proved beneficial to providing low cost, quality baby and maternity items to our community. Given the increase in cost of living and hardship that is currently being felt by many people, we feel proud to be able to provide this service to our village.



### Did You Know?

NACRO (The National Association of Charitable Recycling Organisations) celebrates the enduring impact of charitable reuse and recycling organisations in Australia. For 140 years, these pioneers, beginning with The Salvation Army's inaugural Australian op shop in 1880, have breathed life into 285 million products yearly. Their efforts save 622,000 tonnes of waste from landfills and generate an impressive \$550 million for charitable missions and social welfare programs.

Notably, Little Livvy's has played a significant role, generating **\$25,832** in net sales this financial year. All proceeds directly support our Family Support Program, ensuring its continued growth and influence.



# Family Support Program Report

## Larissa Bennett - Family Support Program Coordinator

The Family Support Program has experienced a busy year full of changes and staff movement. Despite these challenges, we have remained focused on our mission to support families in need across Gippsland. This past financial year we have provided support to 220 families.

In 2022, our then Family Support Program Coordinator; Emma Wallis supported the team with the move to Calway Street offices. She supported the team to work from home during the move, enabling family support to be continued without interruption.

In the subsequent months, the team faced an abundance of staffing changes. However, throughout this period, the team unwaveringly prioritised service delivery, and recruitment efforts persisted without pause.

Additionally, In January 2023, Emma finished her contract as Family Support Program Coordinator and decided to try her hand at family support by taking over the Senior Family Support Worker role. Larissa Bennett (previous Senior Family Support Worker) took over as Program Coordinator. The team was pleased to welcome Corin, who joined the Family Support team, Corin's arrival has significantly enriched our team. Corin brings a wealth of knowledge and expertise to the role, including specialised skills in midwifery and lactation consultancy.

Student placements are not new to the program, and this past year Silvia and Junelle successfully completed their placement in the Family Support team.

The Peer Support Worker Role (casual) was created in March 2023

and filled by our previous student, Silvia Licheri. Silvia is passionate about supporting families and so thoroughly enjoyed her experience as a student at Olivia's Place that she wanted to come on board as a staff member! Her support during these busy months was a great assistance to the team.

Since the calendar turned over from 2022 to 2023, the new referrals for our program continued to flow, coinciding with the increase in the cost of living that is affecting so many families. While many of these enquiries are for family support, many are for material aid items only. This aspect of service delivery has been challenging, as our material aid is an additional support to the family support program only. Many new referrals are being rechannelled to existing case workers and material aid only programs in the community. Despite the overwhelming need for family support, our team has been working tirelessly to manage large caseloads and multiple new intake appointments each week, keeping the waitlist manageable with no more than 2-3 weeks from time of referral to the initial intake appointment with a support worker.

In order to streamline the new referral process and to identify people better served by other services, the new Pre-Intake Process was developed and implemented. This step towards continuous improvement of service delivery has benefited the clients and well as program efficiency. This phone call ensures that we are able to prioritise those most in need and allow for allocation of a Family Support Workers with the most suited skills to provide the support needed.

With the aim of providing the

best care possible to our families, there is a continued focus on education and staff development. The Family Support team strives to enhance their knowledge base by attending frequent in-service, webinars and online training in order to better support our families. In the last 12 months there has been a focus on the relevant subject areas of family violence and mental health, given many of our clients are affected by these issues, (family violence 22% and mental health 63%) we recognise the need for the team to continue to develop their awareness in these areas.

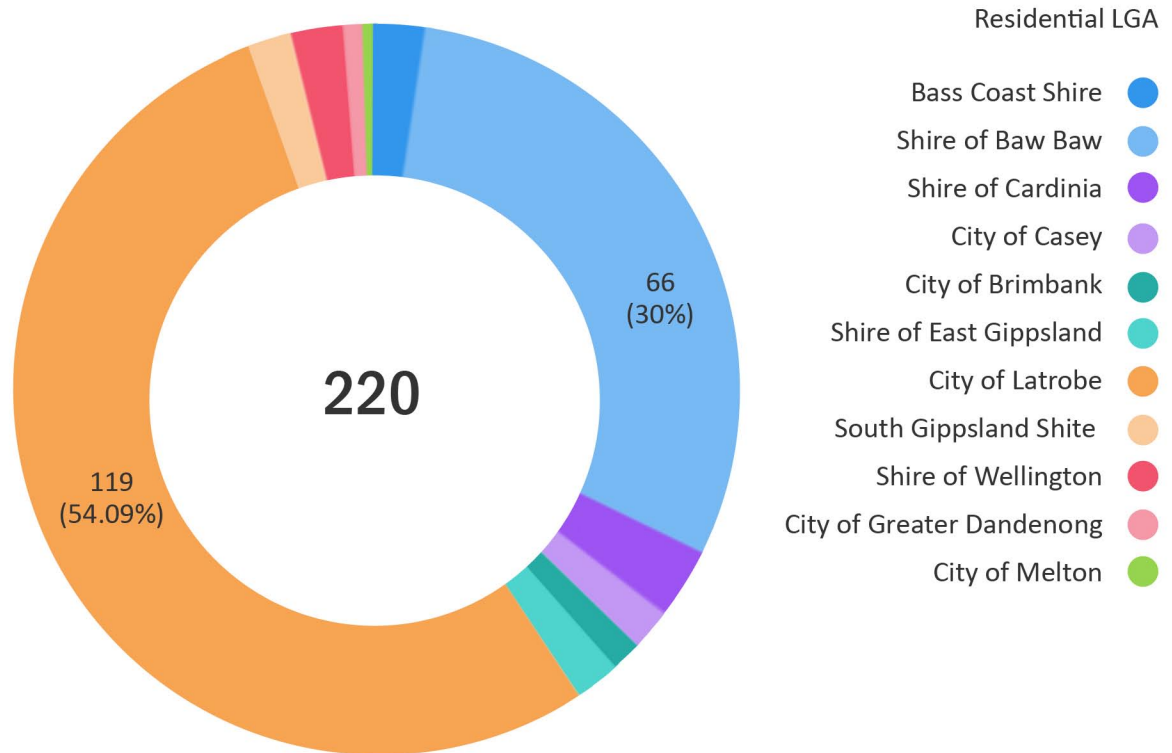
Olivia's Place continues to foster and nurture relationships with caseworkers from various agencies and support services across Gippsland. Our most recent partnership is with the DV Collective; a national domestic violence initiative whose goal is to connect resources, pro bono products and services and skilled volunteers through corporate partnerships, to local organisations and charities. This partnership will provide extra resources for us to pass onto our families experiencing domestic violence.

Most recently, news from Gippsland PHN confirmed that funding for our program has been extended for another 2 years. This was very reassuring for both staff and our families. This empowers us to sustain our essential work within the entire Gippsland community and beyond, providing much-needed assistance to families facing significant parenting and pregnancy challenges.

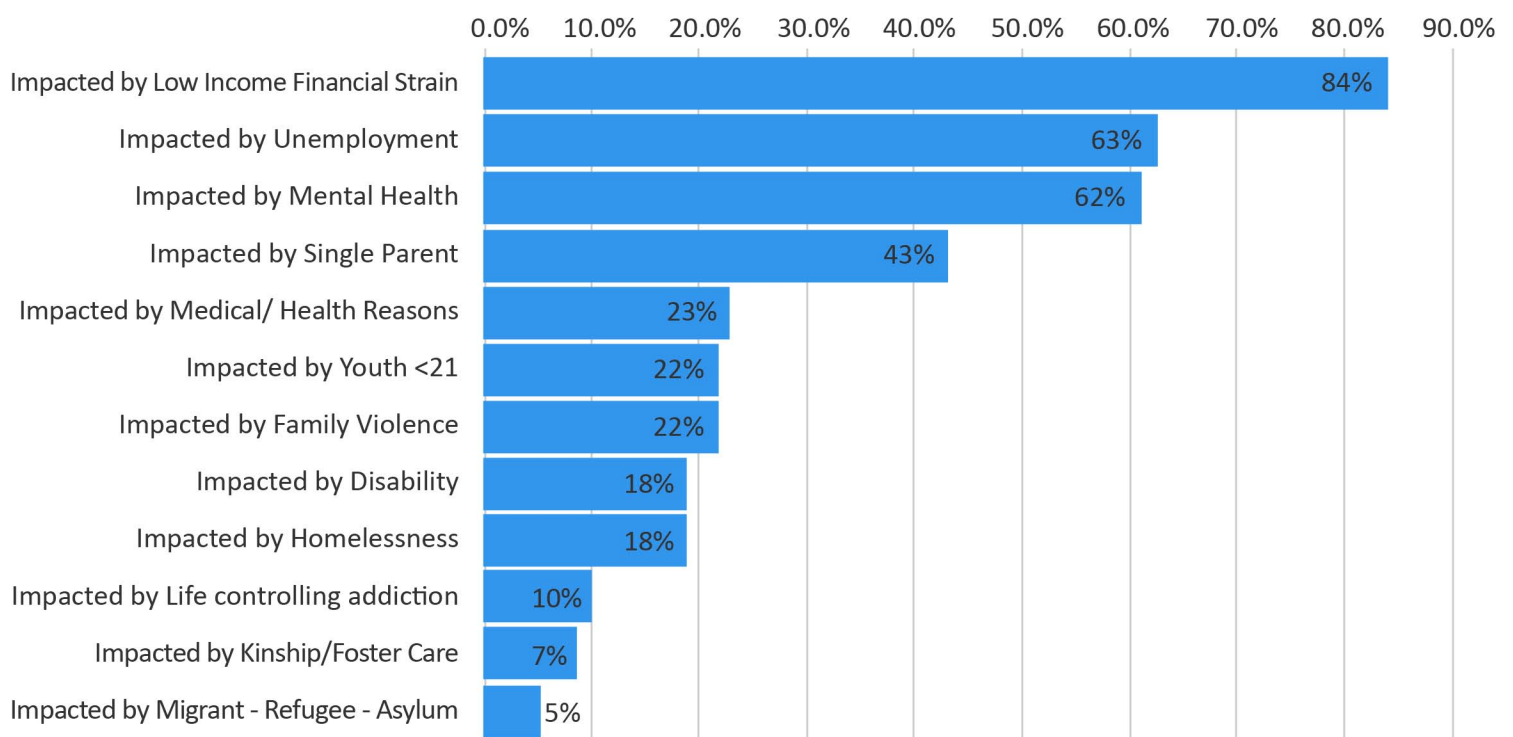


# Family Support Program Impact

## Where our families live



## Client/Family Circumstances





# Material Aid Program Report

## Junelle Wilson - Material Aid Program Coordinator

In the financial year 2022/23, our Material Aid Program achieved an unprecedented feat, channeling essential goods worth over \$173,029 to support 220 families. This surge in impact reflects the ever mounting need in the face of escalating living costs. The Drouin-Warragul region are an established growth corridor and recent studies have revealed highest incidences for family violence in the region. There has been a 10 % increase in families experiencing financial hardship than the previous year and more families have disclosed that cost of living crisis and homelessness are their new normal. We have been honored to support our village through these trying times.

Since consolidating our office spaces to Calway St last year, our Material Aid Program has gone from strength to strength. As we get more widely known in the

community, donations have continued to increase and we work hard to clean and safety check these items so they can be re-homed to our clients.

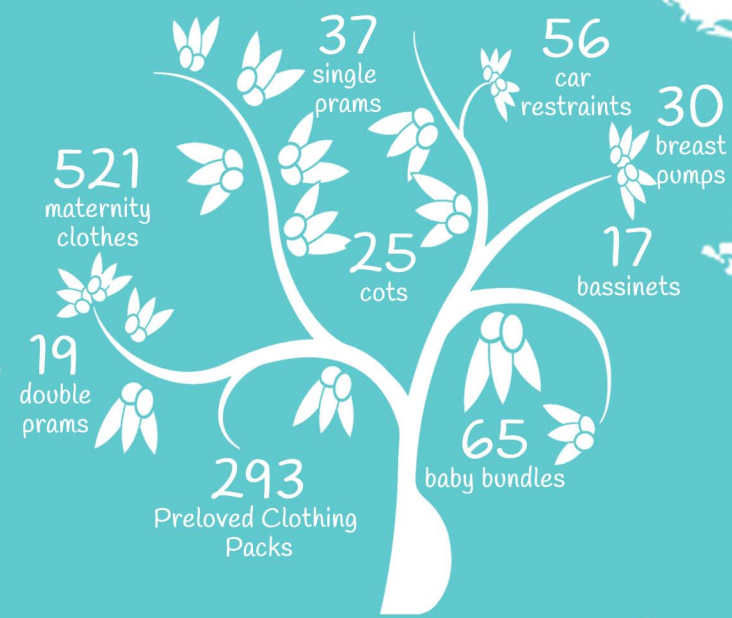
The 2022-2023 year has also seen new partnerships created with local organisations such as the Kurnai Young People's Program, Boomerang Bags and the Warragul Quilters clubs. Further partnerships with Donate It, Recycle Care Australia, VACCHO, Gippsland Metal Recyclers, local neighbourhood houses and Tabitha's Closet have all helped us to address our waste management process at the same time as fostering community relationships.

Another notable change for this financial year was the employment of a Volunteer Coordinator. This role has helped take pressure from many other roles at Olivia's Place, whilst providing our volunteers with

a central point of contact to help them with their volunteering journey.

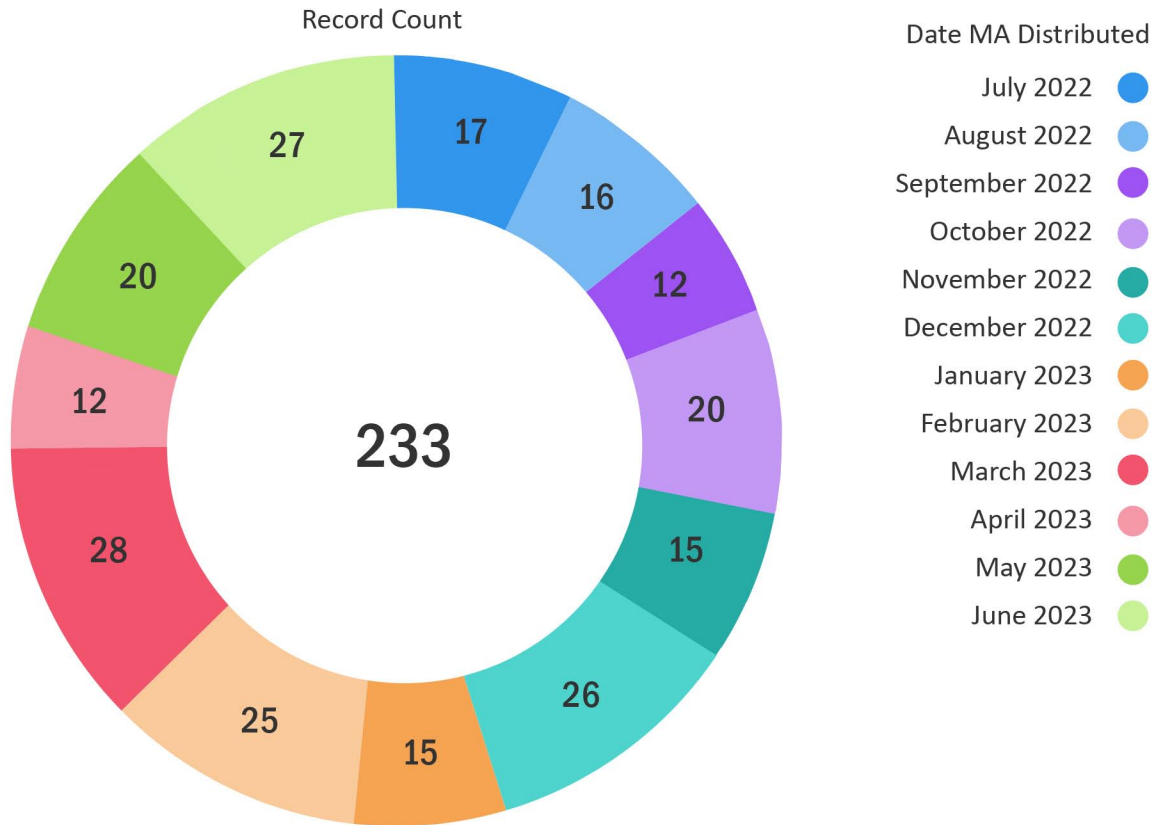
Last financial year our volunteer hours totalled over 4,000 hours compared to the previous year's 2,774 hours. Partnerships with Warragul Dental Centre, Chairo Christian School, the Kokoda Program, and others exemplify the expanding spectrum of volunteering. We could not do what we do without our team of volunteers and I thank them all from the bottom of my heart for the outstanding contribution they make to our village.

We continue to thank Loy Yang B for their partnership in supporting the Material Aid Program and look forward to what the future holds.

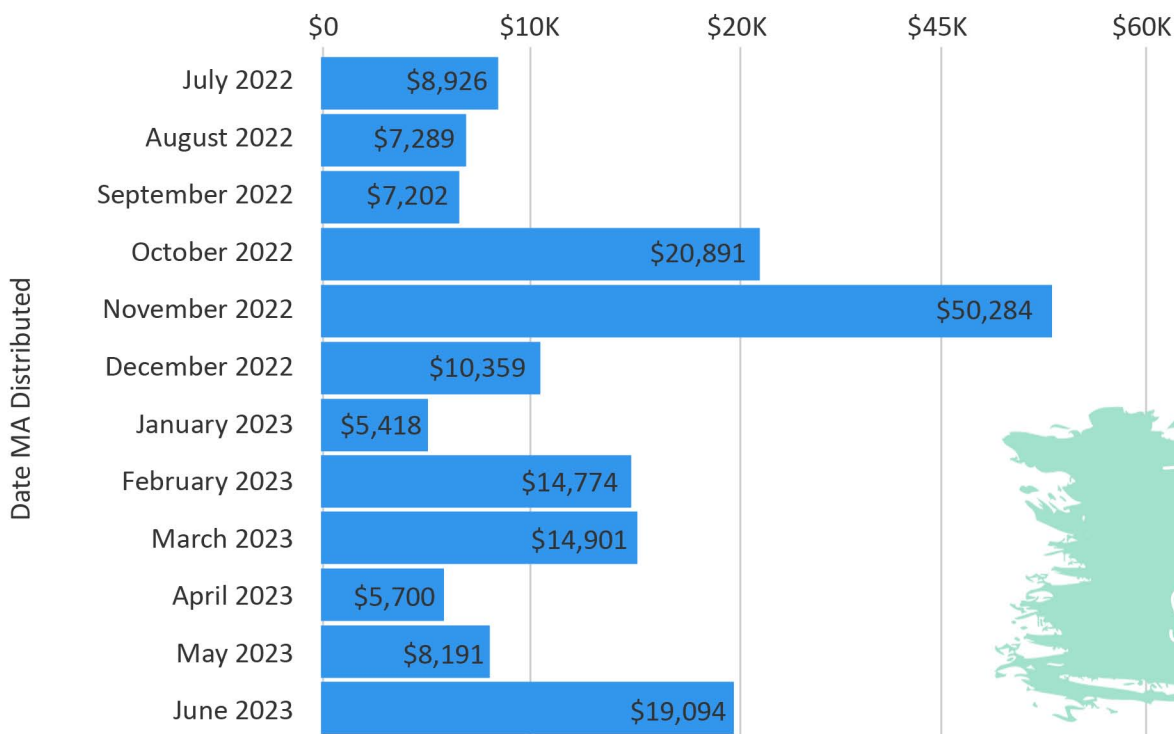


# Material Aid Program Impact


How many times we distributed goods to families each month



Value of goods rehomed this year, broken down by month



That's a total of \$173,029

A photograph of a woman with dark hair, wearing a grey t-shirt, holding a baby in her arms. They are outdoors, in front of a large bush of white flowers. The woman is looking up and smiling, and the baby is looking towards her. The background is filled with green leaves and white flowers, creating a soft, natural setting.

*I would like to say a big thanks to Larissa and Olivia's Place for looking after me and my newborn during these hard times. Because of travel restrictions I wasn't able to go to Warragul to get my baby supplies so, Larissa did a great job in finding me a support service close to my location. Also, the mental support she provided me, has helped me in a big way to get out of a very stressful situation. It was such a wonderful experience.*

Rajneet

**2,234**

items distributed  
this Financial Year

**\$173,029**

in material aid given  
this Financial Year



# Fundraising Report

## Renee Fallon - Fundraising Coordinator

The 2022/23 fiscal year, while still having a different feel coming out of a couple challenging years, and with still many challenges to face, we were finally able to get back to holding in person events!

On July 8th 2022, we were able to get back into the community with our parenting tent at Snowfest Gippsland. So many parents with babies were able to use our facilities as a safe place to feed and change their baby. We held a few fundraising activities like our Chocolate Lob, Guess the M&M's and Guess the Lego. Through these we were able to raise some funds while providing parents with this much needed service.

It had been 3 years since we held our last in person Annual Charity Gala Dinner & Auction Night and on Saturday 20th August 2022, we were back at Lardner Park with 300 people in attendance, raising an amazing \$42,521.61! It was so wonderful to have so much support in the room!



Olivia's Place Charity Gala at Lardner Park, August 2022

We were joined by our Patron Partners, Event Sponsors, team members, and our supportive community. The wonderful Michelle Theunissen-Scott from Amaka Creative - "BE" Performing Arts was our MC for the night and Paul Phillips from SEJ Livestock was our auctioneer for our Live Auction. We were entertained by Lionel Loves

Vinyl, who had everyone up on the dance floor! We also had two very special client guest speakers share their story and give some insight on how Olivia's Place supports families and the difference the support has made to their lives.

On Saturday 15th October we held our Open Day and Official Opening of our new home in Calway St, Drouin. We invited the community to come and celebrate our new home and we unveiled the signage on our building. We welcomed the community in to tour our space and learn more about how we help Gippsland families.

The weather was absolutely perfect, and we had so many families come and spend the whole afternoon with us, listening to live music by Libbey Willems, and grabbing a sausage from our Patron Partner Metricon cooking up a storm on the BBQ. Franklin & the Bean looked after everyone's coffee needs, while the kids were entertained by a jumping castle in our warehouse and Twinklefairies Facepainting and our Little Livvy's op shop held a huge sale.

Collectively, the op shop sale, sausage sizzle and donations raised \$1,184. While the Open Day was about so much more than money, it was a nice bonus to have so much support from the community.

In late November, we launched our Christmas Giving Tree Appeal where businesses could setup a Christmas Tree in their office or workplace with gift tags for Baby Bundle items. This ran with the option to also set up their own fundraising page online. The Herd Coworking had a tree set up and they received so many wonderful Baby Bundle items.



Caitlin from Herd Coworking delivering baby bundle items, December 2022

On March 6th 2023, we held a Bunnings Sausage Sizzle. It was such a wonderful day, a bit hot and windy, but so much support from our volunteer team who loved being out in the community chatting with people. There were some great conversations about who we are and where we are located. Our sausage sizzle raised over \$1,400.

March also brought our Hot Cross Bunraisers back! The Hot Cross Buns came from Rosedale Bakery, and they were absolutely delicious! We sold 520 packs of hot cross buns and raised \$1,490! We are looking forward to the bunraiser being bigger and better in 2023!

Our 2023 EOFY Winter Appeal was a challenging one as the cost of living continues to rise and with times being tough for businesses and families, we were grateful to be able to raise \$47,041 at such a difficult time for so many.

Lastly, we have had some wonderful people run community fundraisers for us. Belinda Thompson donated profits from her letters from Santa raising an incredible \$425! Dear Blackbird Boutique in Warragul held a fundraiser for us from January to March with \$1 from every wrapped gift going to Olivia's Place; they raised \$177. Ruchira Kanahara held a bake sale for us on Mother's Day, raising \$260.

In 2023 we are looking forward to bringing back our open day in October and growing our community fundraisers.



# Patron Partner Program

## Pheba Daniel - Operations Manager

Our Patron Partner Program plays a vital role in ensuring the availability of our services to families in and around Gippsland. We cherish the relationships we've forged with local businesses, as they provide tangible support directly to our community. While the 2022-23 fiscal year saw a temporary dip in support from some of our regular donors, due to the economic instability and increase in the cost of living. We extend our heartfelt thanks to Smith McCarthy Wilson, Warragul Dental Care, and our In-kind partners Swoop, Viatek, Biz-IT, The Gazette Warragul Drouin, and Latrobe Valley Express for weathering the rough patches with us. We also bade farewell to Gary Blackwood, a longstanding pillar of support, and wish him a fulfilling retirement.

We are thrilled to welcome RTL Mining and Earthworks PTY LTD as Gold Patron Partners, championing our cause in various ways. The financial support from our Patron Partner Program is crucial in directing funds raised through grants and other activities into our services and programs. Words fall short in expressing our gratitude to our Patron Partners. Our In-Kind Patron Partners provide essential goods and services, reducing administrative costs for our growing organisation. Their generosity is immeasurable.

We are privileged to have the backing of true community stalwarts. We recognize that their support goes beyond promotion and recognition; it resonates with the cause of Olivia's Place. Their

actions speak volumes as they invest in the community where they live and work. Their support keeps us on our mission of supporting parents, nurturing children, and strengthening families, bringing to life the concept, "it takes a village to raise a family".



We look forward to expanding this program to capture sustainable investment for our cause. If you wish to be associated with this endeavour, please let us know. Your support will help us continue making a meaningful impact in our community.

### In 2022/23 our Patron Partner Program was supported by the generosity of the following businesses:





# Grants Report

## Solange Ardiles - Grants Officer



Scan to Donate

In the 2022-2023 FY Olivia's Place submitted a total of eighteen grants and were awarded a total of \$291,668.26.

Over the financial year, new projects and initiatives were added to the portfolio in order to maximise our community impact as well as allow us to diversify our service offering for families across Gippsland. Some of the new concepts for which we are seeking funding support include purpose fitting our new premises, extending our Family Support Program with tailored support to parental groups and adding a vehicle to our resourcing to help with event and client transportation.

Olivia's Place welcomes new funder interests from,

- The Jack Brochkhoff Foundation, awarding \$10,000 towards our Material Aid Programs Safety Cheking Upgrade

- CCI Giving, awarding \$11,000 towards soundproofing our offices and purpose-fitting an all access bathroom upgrade
- Pierce Armstrong Foundation, awarding \$12,627.26 towards a new trailer that will support our ongoing material aid collections and deliveries as well as form part of our event equipment

Our ability to showcase the impact of Olivia's Place programs and impact on the circular economy of reuse, recycle led to the application for a Sustainability Award through the Premiers Sustainability Awards. All fingers are crossed for some positive outcomes towards the end of 2023.

After an eventful 2023 Charity Gala event, we anticipate that the current financial year will truly extend our reach and impact across the community as we continue to add new activities and programs to

our suite of services. In addition, new and refreshed approaches to grants have been added with the help of skilled volunteers and our current engagement with Balanced Effect.

It has been critical to leverage our community network to identify new funding opportunities that are well suited to support our ongoing operations and service offerings. We are grateful for the opportunity to apply for grants and consider new partnership avenues with organisations from across Australia.

We are always in need of regular donors and the support from the community to get our brand and purpose out there. We ask that you consider giving or promoting our cause by visiting <https://oliviasplace.raisely.com> or reach out for a chat to see how we could work together on [grants@oliviasplace.org.au](mailto:grants@oliviasplace.org.au).



# Treasurer's Report

## Stephanie Green

It has been an honour to step into the role of Treasurer at Olivia's Place this year and I want to express my thanks to Andrew, our outgoing Treasurer for his contribution to the organisation for the past 5 plus years.

As you will see from the financial statements, we have had a fantastic year, growing all facets of our income. In addition this year, we have moved from cash to accrual method of accounting, as requested by Gippsland Primary

Health Network who are our major source of funding.

I am pleased to present, on behalf of the Board of Directors, the audited financial statements for the year ended 30 June 2023.



# Auditor's Report

## John Mecklenburgh CPA



We have audited the Financial Statements, consisting of income and expenditure statements and associated schedules of OLIVIA'S PLACE for the year ended 30th June 2023.

The members of the Association are responsible for the preparation and presentation of the financial statements and the information contained therein. We have conducted an independent audit of the financial statements in order to express an opinion on them to the members.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance as to whether

the accounts are free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial statements, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion as to whether, in all material respects, these financial statements are presented fairly in accordance with Australian Accounting Standards and other professional reporting requirements, so as to present a view of the entity which is consistent with our understanding of its financial position and the results of its operation.

The audit opinion expressed in this report has been formed on this basis.

In our opinion, the financial report of OLIVIA'S PLACE gives a true and fair view of the OLIVIA'S PLACE financial position as at 30 June 2023, and of its financial performance and its cash flows for the year then ended on that date and complies with Australian accounting standards to the extent described in the financial reports.

## Finances

### Profit & Loss - Olivia's Place 1 July, 2022 to 30 June 2023

TRADING INCOME	
Patron Partner Packages	34,200
Donations	75,957
Fundraisers	83,515
Grants	155,847
Primary Health Network (PHN) - Funding	158,123
OP Shop Sales Little Livvy's	25,832
<b>TOTAL TRADING INCOME</b>	<b>533,474</b>
<b>GROSS PROFIT</b>	<b>533,474</b>
OTHER INCOME	
Other Revenue	1,563
<b>TOTAL OTHER INCOME</b>	<b>1,563</b>
OPERATING EXPENSES	
Advertising	34
Accounting	1,414
Bank Fees	3,011
Compliance	92
Consulting	23,540
Employment Costs	329,044
Fundraiser Costs	31,951
Op shop costs	538
Insurance	14,363
Interest Expense	363
Office costs	13,086
IT and Web	6,187
Material Aid	2,532



OPERATING EXPENSES CONTINUED	
Motor Vehicle Expenses	217
Recruitment Expense	380
Rent	36,882
Repairs and Maintenance	4,711
Subscriptions	4,179
Volunteer Expenses	1,658
Training & Development	5,377
<b>TOTAL OPERATING EXPENSES</b>	<b>479,558</b>
<b>NET PROFIT</b>	<b>55,478</b>

## Balance Sheet - Olivia's Place as at 30 June, 2023

ASSETS	30 JUNE 2023
Bank	233,267
<b>CURRENT ASSETS</b>	
Accounts Receivable	1,404
Grants Receivable	41,760
<b>TOTAL CURRENT ASSETS</b>	<b>43,164</b>
<b>FIXES ASSETS</b>	
Office Equipment	4,220
<b>TOTAL FIXED ASSETS</b>	<b>4,220</b>
<b>NON-CURRENT ASSETS</b>	
Inventory Project Safety checking App Development	4,928
<b>TOTAL NON-CURRENT ASSETS</b>	<b>4,928</b>
<b>TOTAL ASSETS</b>	<b>285,579</b>

LIABILITIES	
<b>CURRENT LIABILITIES</b>	
Accounts Payable	403
ATO Intergrated Client Account	362
Taxation	39
Other current liabilities	19
Employment costs payable	26,071
<b>TOTAL CURRENT LIABILITIES</b>	<b>26,894</b>
<b>TOTAL LIABILITIES</b>	<b>26,894</b>
<b>NET ASSETS</b>	<b>258,685</b>

EQUITY	
Current Year Earnings	55,478
Retained Earnings	203,207
<b>TOTAL EQUITY</b>	<b>258,685</b>

# From the bottom of our hearts, thank you

A1 Group  
Adam Clapperton  
Adventure Park Geelong  
Alex Jarvis  
ARB Warragul  
Arrow Linemarking  
Art by Maddi Jade  
Audioworkz  
Aussie Wool Comfort  
Baby Barn Discounts  
Baker's Delight Warragul  
Bath & Body by Natalie  
Baw Baw Ballroom Basics  
Bespoke Weaves  
Big Swing Golf Traralgon  
Biz-IT  
Blaze Your Trail  
Body Evolution  
Brandy Creek Day Spa  
Brigid Howard  
Bunnings Warragul  
Bunyip Glass  
Buoyant Sea  
Cannibal Creek Vineyard  
Chris' Fine Takeaway  
Cin and Sar  
Cindy Pullar  
Club Hotel Warragul  
Community Bank Drouin & District  
Crown Casino Melbourne  
Dani McLennan  
Dear Blackbird Boutique  
Depthy Blanchard  
Diane Jackson  
Donate It!  
Drouin & District Community Bank  
Drouin Anglican Church Op Shop & Warehouse  
Drouin Cycles  
Drouin Wooden Toys  
Everything's Better with Wine  
Exseption  
FM's Pump Service and Machining  
Frankies Warragul  
Friendie  
G Mobility  
Gary Blackwood MP  
Gippsland Accounting and Financial Services  
Gippsland Active  
Gippsland Fresh Wholesale  
GIVIT  
Good Shepherd Catholic Parish  
Grantville Garden Supplies  
Gumbuya World  
Hairworks Studio

Harcourts Warragul & Drouin  
Harvey Norman Warragul  
Ian & Robyn Bayley  
In 2 Frames  
Jacinta Saxton  
Jakk's Pizza Shakk  
Jak's Music  
Jazala  
Jeanette Shaw  
Jessica Macpherson  
Jessie May's Solutions  
Kate Polkinghorne  
Katie Parker - Perinatal & Parenting Support  
Kiki 77  
Kim McFarlane Criminal Lawyers  
Kirsten & Julian Finger  
Kitchen Thyme  
Lardner Park  
Latrobe Community Health Services  
Latrobe Valley Express  
Laura Eddington  
Lions Club Trafalgar  
Little Bumble Reusable Food Wraps  
Little E and D Photography  
Loy Yang B Power Station  
Luna Park  
Lynette Vaughan  
MammaBelle The Label  
Marigold Merchant  
Maternal Connection  
McDonald's Drouin & Warragul  
Meg Hayley  
Megan Gray  
Mehreen Syed-Shamsi  
Melbourne Museum  
Mercure Warragul  
Metricon Homes  
Michelle Theunissen-Scott  
Miella's Party Hire & Design  
Mindful Aus  
Mirador Springs Retreat  
Moonlit Sanctuary  
Mother Deer  
Mr Hubert's  
Natalie Thorne  
Newmason  
NJS Natural Products  
Noojee Hotel  
Olivia White  
Paul Phillips  
Pellegrino Pizza  
Peninsula Cinemas Warragul  
Phoenix Screenprinting

PREZEE  
Progressive Physiotherapy Group  
Puffing Billy  
Pure Body Health  
Recycle Care Australia  
Roseleigh Homes  
Rotary Club Drouin  
Rotary Club Warragul  
Roylaines Warragul  
RTL Mining and Earthworks  
Safer Storage Systems  
Salesforce  
SEN Gippsland  
Smith McCarthy Wilson  
Soul Sisters Cafe  
Sparrow Early Learning Grant Street  
St Kilda Mums  
Steve Porch  
Stevie McDonald  
String + Salt  
Supercart Australia  
Suzy's Fine Jewellery  
Swoop  
That Vegan Hairdresser  
The Andrews Foundation  
The Butterfly Maternity Pillow  
The Colours Are Brighter  
The Gazette Warragul Drouin  
The Gippsland Grazer  
The Nappy Collective  
The Press Cellars  
The Ridge House  
The Salvation Army Warragul  
The Shot House  
The Stable Door  
The Weekend Arborist  
Timothy Coughlan  
Toyworld Warragul  
Tumble Train  
Ultimate Indulgence  
Uta & Jim Wiltshire  
VC Traders  
Viatak Warragul  
Voyage Fitness Warragul  
Warragul Bus Lines  
Warragul Country Club Pro Shop  
Warragul Dental Care  
Warragul Wellness Centre  
Wayne Farnham MP  
West Gippsland Arts Centre  
WOLF Telstra Partner - Traralgon & Warragul  
Yallourn North Uniting Church

Whilst we do our best to list everyone, sometimes we miss someone. We're sorry if your name isn't here and it should be - let us know and we will make sure you're included next year.

A woman with dark hair in a ponytail, wearing a grey t-shirt and black leggings, sits on a stone wall. She is holding a baby in her arms. The baby is wearing a white shirt and patterned pants. The background is a blurred outdoor setting with greenery and water. A teal-colored text box is overlaid in the upper right corner.

## Did You Know?

Our Family Support Program provides personalised 1:1 support to families through regular appointments with a dedicated support worker. Our services are tailored to meet the unique needs of each family, including emotional support, material items, parenting education and support. We aim to empower parents and families by helping them build their own community of support around them, which can sustain them beyond the first year of parenting. Our parenting support services are designed to enhance good mental health and help navigate early parenthood. We strive to provide a link in the chain of support that families need to thrive.

Olivia's Place is a registered, local not-for-profit charity based in Drouin, Victoria and provides services across Gippsland to families experiencing challenges around the time of welcoming a baby.

Holding firm to the philosophy that 'it takes a village to raise a family,' the community is involved through the collective giving of goods, finances and volunteering of time.

The charity currently does not receive any major, long-term sustainable funding, relying on the generosity of the local community, fundraising and success with grant applications to continue service provision to many families who rely upon access to Olivia's Place programs.



**Scan to Donate**

To support our programs or find out more please visit our website or contact us:

**ADDRESS:**

2 - 4 Calway Street  
Drouin, VIC, 3818

**POSTAL ADDRESS:**

P.O. Box 688, Warragul, VIC, 3820

**EMAIL:** [info@oliviasplace.org.au](mailto:info@oliviasplace.org.au)

**WEBSITE:** [www.oliviasplace.org.au](http://www.oliviasplace.org.au)

**PHONE:** (03) 5622 1022

**YOUR FEEDBACK MATTERS:**

[www.oliviasplace.org.au/feedback](http://www.oliviasplace.org.au/feedback)

Olivia's Place is committed to working with local Indigenous services and families with individuals who identify as Aboriginal or Torres Strait Islander.



Printing powered by:



As a community funded charity we are especially grateful to Viatek Warragul for providing us with the means to print these annual reports and all other brochures and materials at no cost to us.