





## DO **BETTER**TOGETHER

The goal is to modernize the souvenir industry while using sustainable practices creating commemorative products.

We are in the memory building business not just the souvenir business.



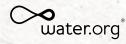
#### SUSTAINABLE PRACTICES

We believe in offering quality products that are produced with our environment in mind. In order to uphold this value, we strive to work with wood suppliers that are FSC Certified. (Forest Stewardship Council)



#### MADE IN THE USA

We add value our products and community by supporting small businesses both locally and throughout the country.



#### WATER.ORG

Water.org is a global nonprofit organization working to bring water and sanitation to the world. We want to make it safe, accessible, and cost-effective.



M&W Design Co. was founded on the core of value of community, sustainability, and recyclability. We applied to be a Certified B Corporation® because we believe our business can be a force for good and inspire change for the better. Acquiring the B Corp™ certification is our way of demonstrating resounding commitment to our core values.

In early 2021, we began taking steps to complete the B Impact Assessment to validate our commitment to our employees and environmental impact. Companies who score above 80 are invited to become a Certified B Corporation®; we were thrilled to be certified with a score of 105.7!

Being a certified B Corporation® indicates that we continue to meet the rigorous standards of social and environmental performance set forth. To us, this is much more than a stamp of approval; it's a lifestyle. Maintaining our B Corp™ status challenges us to be continuously dedicated to our sustainable practices and reminds us to constantly consider how we are affecting our employees, community, and environment,.

# WHAT MAKES US DIFFERENT?

M & W Design only use ethically sourced garments. Most fabrics are 100% Sustainable US Cotton made. With a minimum of 36 per design, we have no fees except for a multiple print fee of \$1.50. We also offer the ability to mix and match sizes with each order.





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Classic Line

Our classic line provides a modern feel with the same classic look making for a great comfortable shirt that

NO Color Charge | NO Screen Charge NO Name Drop Charge | NO Custom Charge NO Setup Charge | NO Charge for XXL







## Classic Shirt

Our classic shirt line provides a modern feel with the same classic look making for a great comfortable shirt that fits perfectly.

#### What makes us different?

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#### At a glance:

NO Color Charge | NO Screen Charge | NO Name Drop Charge NO Custom Charge | NO Setup Charge | NO Charge for XXL

#### **Product Details:**



#### Sizes:

Small, Medium, Large, XLarge, 2XLarge, 3XLarge

Amethyst	Cactus	Caribbean	Cement
Dune Mist	Dust Rose	Gunmetal	Maroon Mist
Navy Mist	Pitch Black	Pitch Black Mist	Plumrose
Red Mist	Royal Mist	Slate	White
Steel Blue			

#### **Sales Contact:**

info@mandwdesign.com | 215.442.1506











Full Back



Left Chest

Full Front

## Classic Long Sleeve

Our classic line provides a modern feel with the same classic look making for a great comfortable shirt that fits perfectly.

#### What makes us different?

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## We are committed to applying sustainable practices throughout our complete operation. From our offices to

#### **Product Details:**



#### Sizes:

Small, Medium, Large, XLarge, 2XLarge, 3XLarge

Army Heather	Black	Charcoal Heather	Forest Green
Graphite	Heather Gray	Maroon Mist	Navy
Navy Heather	Pacific Blue	Red	Red Heather
Royal	Royal Heather	Silver	White











Classic Crewneck

Our classic line provides a modern feel with the same classic look making for a great comfortable shirt that fits perfectly.

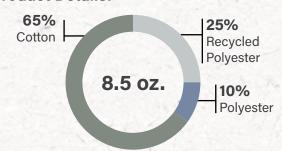
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#### At a glance:

NO Color Charge | NO Screen Charge | NO Name Drop Charge NO Custom Charge | NO Setup Charge | NO Charge for XXL

#### **Product Details:**



#### Sizes:

Small, Medium, Large, XLarge, 2XLarge, 3XLarge

Army Heather	Black	Heather Gray	Oatmeal Heather
Red	Royal	Navy	Burgundy
Charcoal Heather	White		



#### **Sales Contact:**











## Classic Hoodie

Our classic line provides a modern feel with the same classic look making for a great comfortable shirt that fits perfectly.

#### What makes us different?

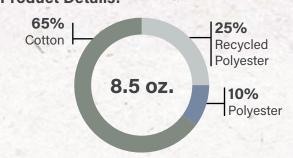
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#### At a glance:

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#### **Product Details:**



APPAREL LINE | 2023

#### Sizes:

Small, Medium, Large, XLarge, 2XLarge, 3XLarge

	Army Heather	Black	Heather Gray	Oatmeal Heather
Š	Red	Royal	Navy	Burgundy
	Charcoal Heather	White		

**Sales Contact:** 











## Authentic Line

A smoother and longer yarn compared to other apparel lines. The end result of our product has more refined fiber and has a luxurious hand feel.

#### **Product Details:**

#### **Garment Styles:**

Short sleeve Long sleeve Crewneck Hoodies

#### Sizes:

Small | Medium | Large, XLarge | 2XLarge | 3XLarge

#### At-A-Glance:

NO Color Charge | NO Screen Charge NO Name Drop Charge | NO Custom Charge NO Setup Charge | NO Charge for XXL











## **Authentic Shirt**

A smoother and longer yarn compared to other apparel lines. The end result of our product has more refined fiber and has a luxurious hand feel.

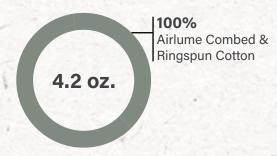
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#### At a glance:

NO Color Charge | NO Screen Charge | NO Name Drop Charge NO Custom Charge | NO Setup Charge | NO Charge for XXL

#### **Product Details:**



#### Sizes:

Small, Medium, Large, XLarge, 2XLarge, 3XLarge

Autumn	Baby Blue	Black	Cardinal
		<u>.</u>	
Olive	Orchid	Pebble	Red
Chestnut	Mauve	Military Green	Mustard
Sage	Sand Dune	Vintage White	White
Navy	Royal Purple		

#### **Sales Contact:**

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Full Front



Full Back





Left Chest

Authentic Long Sleeve

A smoother and longer yarn compared to other apparel lines. The end result of our product has more refined fiber and has a luxurious hand feel.

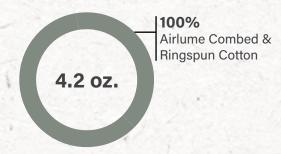
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#### **Product Details:**



#### Sizes:

Small, Medium, Large, XLarge, 2XLarge, 3XLarge

Atlantic	Baby Blue	Black	Cardinal
Chestnut	Dark Lavendar	Maroon	Mauve
Military Green	Mint	Mustard	Natural
Olive	Red	Storm	Toast
True Royal	White		

#### **Sales Contact:**

info@mandwdesign.com | 215.442.1506













Full Front

Left Chest

Full Back

Authentic Crewneck

A smoother and longer yarn compared to other apparel lines. The end result of our product has more refined fiber and has a luxurious hand feel.

#### What makes us different?

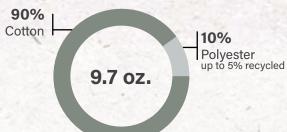
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#### At a glance:

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#### **Product Details:**



#### Sizes:

Pebble

Small, Medium, Large, XLarge, 2XLarge, 3XLarge

Light Blue	Deep Royal	Navy	Deep Red
Maroon	Dark Chocolate	Ash	Light Steel
Charcoal Heather	Deep Forest	Black	White
Cactus	Pumpkin	Teal	Mauve
Oregano	Natural	Pale Pink	Cactus













Authentic Hoodie

A smoother and longer yarn compared to other apparel lines. The end result of our product has more refined fiber and has a luxurious hand feel.

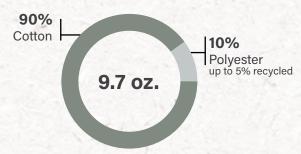
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#### At a glance:

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#### **Product Details:**



#### Sizes:

Small, Medium, Large, XLarge, 2XLarge, 3XLarge

Light Blue	Deep Royal	Navy	Deep Red
Maroon	Dark Chocolate	Ash	Light Steel
Charcoal Heather	Deep Forest	Black	White
Cactus	Pumpkin	Teal	Mauve
Oregano	Natural	Pale Pink	Cactus



Pebble

info@mandwdesign.com | 215.442.1506













Full Back

Full Front

Left Chest



## Premium Line

This heavy weight 100% sustainably sourced cotton line is changing the industry. With 50% less water than traditional pigment dye processes.

#### **Product Details:**

#### **Garment Styles:**

Short sleeve Long sleeve Crewneck

Small | Medium | Large, XLarge | 2XLarge | 3XLarge

#### At-A-Glance:

NO Color Charge | NO Screen Charge NO Name Drop Charge | NO Custom Charge NO Setup Charge | NO Charge for XXL









## Premium Shirt

This heavy weight 100% sustainably sourced cotton line is changing the industry. With 50% less water than traditional pigment dye processes.

#### What makes us different?

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#### At a glance:

NO Color Charge | NO Screen Charge | NO Name Drop Charge NO Custom Charge | NO Setup Charge | NO Charge for XXL

#### **Product Details:**



#### Sizes:

Small, Medium, Large, XLarge, 2XLarge, 3XLarge

Amethyst	Cactus	Caribbean	Cement
Dune Mist	Dust Rose	Gunmetal	Maroon Mist
Navy Mist	Pitch Black	Pitch Black Mist	Plumrose
Red Mist	Royal Mist	Slate	White



Steel Blue

info@mandwdesign.com | 215.442.1506













Full Back

Full Front

Left Chest

Premium Long Sleeve

This heavy weight 100% sustainably sourced cotton line is changing the industry. With 50% less water than traditional pigment dye processes.

#### What makes us different?

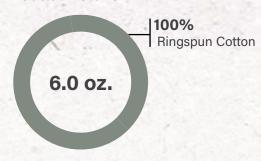
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#### At a glance:

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**Product Details:** 



Small, Medium, Large, XLarge, 2XLarge, 3XLarge

Flo Blue	True Navy	Boysenberry	Wine
Red	Grey	Pepper	Black
Lagoon Blue	Island Green	White	Melon

**Sales Contact:** 











APPAREL LINE | 2023

Premium Crewneck

This heavy weight 100% sustainably sourced cotton line is changing the industry. With 50% less water than traditional pigment dye processes.

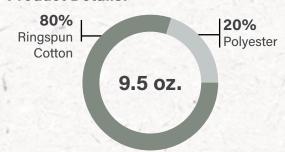
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#### At a glance:

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#### **Product Details:**



#### Sizes:

Small, Medium, Large, XLarge, 2XLarge, 3XLarge

Chambray	Lagoon Blue	Topaz Blue	Blue Jean
True Navy	Clover	Violet	Orchid
Heliconia	Crimson	Yam	Mustard
Sandstone	Grey	Pepper	White
Seafoam	Blue Spruce	Island Green	Terracotta

#### **Sales Contact:**

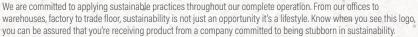














#### **Our Norms**

- Access to over 1000+ proprietary designs
- Access to in-house design consultants and artists
- Customized Spinner Programs based off market research and a free consultation

- Mix and Match sizes
- Unlimited colors in prints
- Soft Hand and extremely breathable
- Options to order hardgoods along with apparel

### **Industry Norms**

- Working with the others
- Bad Customer Service or lack thereof
- Products not made in the USA
- Can only use their designs

- High shipping charges
- Hidden fees applied at check out
- Shirts change in price with quantity
- Unethically sourced and low quality goods

#### **Product's Material**

Our apparel line only usings the highest quality fiber when it comes to our garments. All of our garments have been made with a ring-spun process. As you can see in the microscope samples the difference between our garments and the industry standard.

#### Cotton Yarn Fiber Underneath a Microscope

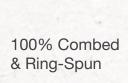
Knit Zoomed in 200x

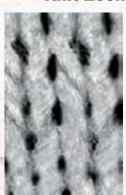
100% Combed & Ring-Spun





Carded Open







Carded Open



## SALE POLICY

#### **Order Minimums**

Opening Order: \$200 | Reorder: \$200

#### **Purchase Orders**

All P.O.'s must include the buyer's name, phone and fax number, and email address. Send Electronic Orders via your agencies order program. Phone: 215.442.1506 | Email: info@mandwdesign.com

We request and accept all major credit cards for all orders. Credit information is required to offer open terms to any account. Our terms are Net 30 unless otherwise approved by management. A credit card is to stay on file for security purposes. Should a customer want to pay by credit card at due date we can run the credit card but a 3% processing fee will be added to the bill. There is a \$25.00 service charge imposed on all returned checks. Invoices not paid within terms are subject to a 1.5% per month late fee. Accounts not current will be placed on credit hold and shipment of reorders will be delayed.

#### **Shipping & Handling**

All orders are shipped FOB our warehouse in Hatboro PA, USA. Orders are generally shipped via UPS, FED EX ground, or USPS unless otherwise specified by the customer. Usual and customary shipping charges may include insurance, processing, and actual shipping costs. We do not ship COD. We have the following flat rate shipping and handling charges:

\$500-\$1,000 = 11% MAX<\$500 = 12% MAX\$1.000-\$1.500 = 10% MAX \$1.500-\$2.000 = 9% MAX \$2,000-\$2,500 = 8% MAX \$2.500-\$3.000 = 7% MAX

\$3,000-\$3,500 = 6% MAX ABOVE \$3,500 = 5% MAX

(Rates apply to standard catalog items only. Special and custom products subject to full shipping/handling/crating charges.)

Allow 2-3 weeks for an initial order to be processed through credit. Credit card, pre-paid and re-orders are usually shipped within 14 days of receipt.

#### **Discounts/Guarantees**

No discounts, guarantee sales, or special terms will be allowed except by vendor promotion or authorization of management.

#### **Quality Control**

We reserve the right to hold product back from shipment if it does not meet our QC standards. Please allow ±5% of product to pass QC. Invoices will be adjusted based on amounts shipped.

#### **Returns/Cancellations**

We accept returns on merchandise that is defective upon receipt if reported within 7 days of date of delivery. "Damaged in shipping" merchandise or display damage must be reported and photos are necessary so claims can be made with the courier. Contact customer service for a return authorization number (RA#) and write this number on the box. Please note that all products are made to order and not kept in stock. Orders can be canceled 21 days prior to due date but cancellations past 21 days will be charged full invoice amount.

#### **Customer Service**

We are available Monday - Friday 8:00 am to 4:30 pm Eastern Time. For order status and information please call 215.442.1506 or email info@mandwdesign.com

### NOTES

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			N. V. Carlotte Committee
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