

## Temporary Cover



**SUCCESSING IN YOUR CAREER  
WITHOUT WEARING YOURSELF OUT**  
A practical and Machiavellian guide  
to workplace success  
Simon Lord

**Instructive and entertaining, this guide clearly describes the unfair and manipulative tactics that run rife in some corporate offices.**

272 pages

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Maybe you believe that the key to climbing the ladder at work is simply to be more competent or qualified than your peers? Well, that's not the case: in reality, all you have to do is understand and use the most devious machinations to move up the ranks. A manual for the consummate opportunist and extreme careerist, *Succeeding in Your Career Without Wearing Yourself Out* uncovers effective—and particularly Machiavellian—tactics to help you finally achieve long-lasting success in the company you work for.

The author of this satire on the world of work doesn't shrink from tackling any taboos in teaching you the best ways to protect and advance your pawns. Inspired by the writings of great experts on the dynamics of power and manipulation, such as Han Fei Zi, Machiavelli, and Donald Trump, the advice presented may also actually advance your career, with laughs and smiles as a bonus. Have you ever been entrapped by a colleague or a clever boss? After reading this book, you'll never be fooled again! Forget competencies and climb the professional ladder by deploying your most devious tricks!

### Strong points

- Funny, entertaining and surprising, the book presents situations in which readers will recognize themselves or some of their colleagues.
- Useful in the same way as a self-defence course: the description of a number of strategies for advancement will help readers recognize their enemies, protect themselves from them, thwart them and, who knows, maybe replace them!
- The style is clear, caustic and often funny: smiles and giggles guaranteed!

*Simon Lord is a journalist who has specialized in the world of business for ten years.*