

# COACHING

*Successful business results are a product of people working well together. A feedback-rich environment is vital for this. In this one-day workshop, learn how to develop a coaching environment, in which people consistently deliver timely, artful and useful feedback to one another. This workshop is suitable for leaders at any level of a business.*



Hollin Consulting are the UK's leading behavioural management techniques consultancy, specialising in applying behavioural science based solutions to organisations to improve leadership skills, business efficiency and safety. Behavioural Management Techniques (BMT) is a blend of applied behavioural science tools and project management skills.

## Delegates will learn:

- How to develop rapport and set up a successful coaching relationship
- How to deliver successful coaching and help shape their subject(s)
- How to design a coaching plan
- The do's and don'ts of coaching
- Upward coaching
- Feedback skills

## Included in the workshop:

- Two booklets, including 'Behavioural Coaching' by Howard Lees.
- Attendees will be asked to complete a simple online questionnaire prior to the workshop.
- Anonymous voting keypads will be used to enhance the learning experience.
- An optional 30 minute telephone coaching session with one of the tutors after the workshop.

A number of case studies and frequently-encountered coaching impasses will also be covered.

This workshop is delivered by two Hollin consultants, 9am to 4pm, with an hour for lunch and refreshment breaks throughout the day. Delegates will receive a pack of coaching aids as part of the workshop.

[3rd Nov 2015: London](#) / [12th Nov 2015: Edinburgh](#) / [10th Dec 2015: Manchester](#)

£585 +VAT per person

For tickets and more information, click here: [www.hollinconsulting.co.uk](http://www.hollinconsulting.co.uk)

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