

MARCH 12, 2024 GENERAL MEETING

OVERVIEW FOR MEMBERS



TONIGHT'S AGENDA

- PRESIDENT REPORT
- VICE PRESIDENT REPORT
- > Treasurer Report
- MARKETING
- > TRY A KART
- REGISTRATIONS
- > VOLUNTEER UPDATE
- > AGLC REPORT
- SECRETARY REPORT
- ROUND TABLE



PRESIDENT'S REPORT

- 1. MAX CHALENGE PRATICE
 - WILL TAKE PLACE ONE WEEK PRIOR TO THE EVENT FOR UNOFFICIAL PRACTICE. HOSTED BY EDKRA NOT MAX CHALLENGE GROUP.
- 2. Need for tech inspection on weekends.
 - PLEASE APPROACH ANY EXECUTIVE MEMBER IF YOU'RE INTERESTED. PAID POSITION.
- 3. Need for race director for DD2 (APPROX. 1 Wednesday per month).
 - PLEASE APPROACH ANY EXECUTIVE MEMBER IF YOU'RE INTERESTED. PAID POSITION.



VICE PRESIDENT'S REPORT

- 1. REVERSE DIRECTION SAFETY ASSESSMENT
 - Ongoing, plan coming in the next two weeks along with invitations to key individuals
- 2. ROTAX PRIZE ENGINE
 - EXPECTED ANY DAY NOW
- 3. FINANCIAL SUMMARY AND BUDGET...



FINANCIAL SUMMARY AND BUDGET

Disclaimer:

- First year attempting to formally summarize and budget for the coming year
- Best estimates on costs are used, market fluctuations and unknowns will result in changes
- The goal is transparency and focus



ASSET SUMMARY

| Based on Dec | 31, 2023 Information | | |
|----------------|-------------------------------|-----------------------|---------|
| Current Assets | | | |
| | Cash | \$ | 369,849 |
| | Casino Cash | \$ | 48,728 |
| | Other | \$ \$ | 8,667 |
| | | \$ | 427,244 |
| Capital Assets | | | |
| | Buildings | \$ | 218,819 |
| | Equipment & Timing | \$ | 48,235 |
| | Land & RV Sites | \$ | 245,738 |
| | Try a Kart | \$ | 28,044 |
| | Track | \$ \$ \$ | 420,459 |
| | | \$ | 961,295 |
| Liabilities | | | |
| | Casino Contribution & Accrued | | |
| | Liabilities | \$ | 96,878 |
| | Deferred Grant Funds | \$ | 125,000 |
| | | \$ | 221,878 |



INCOME & EXPENSE SUMMARY

| Based on Dec 31, 2023 Information | |
|-----------------------------------|---------------|
| Income | |
| Fees & Memberships | \$ 198,386 |
| Summer Challenge | \$ 55,775 |
| RV Pads & Winter Parking | \$ 50,625 |
| Try a Kart | \$ 19,264 |
| Events | \$ 6,622 |
| Seacan Lease | \$ 3,800 |
| Merchandise | \$ 2,590 |
| | \$ 337,062 |

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|---|---------|---------|
| Expenses | | |
| Summer Challenge | \$ | 53,709 |
| Utilities (Power, Internet, Water/Waste Service Charges/Fees) | \$ | 42,601 |
| Workers | \$ | 31,525 |
| Insurance | \$ | 16,647 |
| Ambulance | \$ | 14,963 |
| Trophies and Prizes | \$ | 13,383 |
| Events | \$ | 9,798 |
| Try a Kart | \$ | 8,464 |
| Track Maintenance | \$ | 7,811 |
| Advertising & Merchandise | \$ | 7,002 |
| Prof. Fees (bank, licensing, accounting, professional) | \$ | 6,629 |
| Misc Supplies | \$ | 6,542 |
| Property Taxes | \$ | 2,959 |
| Maintenance & Repair (Equip & Grounds) | \$ | 2,665 |
| | \$ | 224,698 |
| Net Income | \$ | 112,364 |



2024 BUDGET

| Expected Income | |
|------------------|---------------|
| Fees Collected | \$ 87,436 |
| Memberships | \$ 110,950 |
| Try a Kart | \$ 21,190 |
| Summer Challenge | \$ 55,775 |
| Winter Parking | \$ 12,275 |
| RV Pads | \$ 38,350 |
| Seacan Lease | \$ 3,800 |
| Merchandise | \$ 2,590 |
| Events | \$ 6,622 |
| | \$ 338,988 |

| Budgeted Expenses | | |
|--|----------------|------------|
| Track Paving | \$ | 280,000.00 |
| Reverse Direction Modifications | | 25,000.00 |
| Mezzanine/Equipment Locker | | 7,000.00 |
| Land Acquisition | \$ \$ | 30,000.00 |
| Contingency | \$ | 6,000.00 |
| Summer Challenge | \$ | 56,394 |
| Weed Management | \$ | 7,500 |
| Utilities (Power, Internet, Water/Waste Service | | |
| Charges/Fees) | \$ | 44,731 |
| Workers | \$ | 31,525 |
| Insurance | \$ | 17,479 |
| Ambulance | \$ | 15,711 |
| Trophies and Prizes | \$ | 14,052 |
| Events | \$ | 10,288 |
| Try a Kart | \$ \$ \$ | 8,887 |
| Track Maintenance | | 5,000 |
| Advertising & Merchandise | \$ | 7,352 |
| Prof. Fees (bank, licensing, accounting, professional) | \$ | 6,960 |
| Misc Supplies | \$ | 6,869 |
| Property Taxes | \$ | 3,728 |
| Maintenance & Repair (Equip & Grounds) | \$ | 2,798 |
| 2024 Budget | \$ | 587,274 |

Results in an asset injection of \$250,212 from existing assets



TREASURER'S REPORT

- ALL BILLS ARE PAID UP TO DATE AND THE CLUB IS DOING WELL FINANCIALLY
- FINANCIAL DETAILS ARE AVAILABLE UPON REQUEST. PLEASE REACH OUT TO KRISTI OR PEARCE



MARKETING REPORT

- Website updated, further smaller changes will continue
- WEBSITE TRAFFIC HAS INCREASED
- DEC 1242 VISITS (UP 24%)
- January 1303 visits (same as 2023)
- FEBRUARY 2169 VISITS (UP 41%)
- INSTRAGRAM FOLLOWERS, ACCOUNTS REACHED AND ENGAGED CONTINUES TO INCREASE



TRY-A-KART REPORT

- 2024 TAK SCHEDULE IS:
- MAY 11, MAY 12, MAY 18, MAY 19, JUNE 2, AND JULY 28.
- ONE SESSION PER DAY BEGINNING AT 9:30AM. TRACK IS OPEN TO MEMBERS AFTER 1PM.
- DANNY MOE KART BEING DONATED BY DD2 GROUP.



REGISTRATION

- MOTORSPORTREG FOR DRIVERS
- 1. Select Appropriate 2024 EDKRA Club Membership
- 2. Complete 2024 EDKRA Club Membership Speedwaivers
- 3. Complete 2024 General On-Track Access Registrations
- 4. COMPLETES 2024 GENERAL ON-TRACK ACCESS SPEEDWAIVER
- MOTORSPORTREG FOR NON-MEMBERS HELPING/ATTENDING WITH MEMBERS THAT REQUIRE PRE-GRID ACCESS
- 1. Complete 2024 General On-Track Access Registrations
- 2. Completes 2024 General On-Track Access Speedwalver
- Currently 30 registered for 2024 Club Membership



AGLC REPORT

CONFIRMED CASINO FOR JULY 29 & 30, 2024. CONTACT BRANDI OR LORNA TO SIGN UP



VOLUNTEER REPORT

VOLUNTEERS WILL BE REQUIRED FOR ALL CLUB RACES AND MAX CHALLENGE EVENTS

WILL REQUIRE VOLUNTEERS FOR TRACK OPENING SESSIONS ON APRIL 27/28 AND TRACK WORK BEE / SWAP MEET ON APRIL 21. CONTACT BRANDI

CONTINUOUSLY APPLYING VOLUNTEER CREDITS. IT IS EXTREMELY IMPORTANT THAT YOU EMAIL AND COMMUNICATE YOUR VOLUNTEER HOURS, OTHERWISE YOUR HOURS WILL BE MISSED. PLEASE EMAIL VOLUNTEERCOORDINATOR@EDKRA.CLUB



SECRETARY REPORT

BYLAWS UPDATE IN PROGRESS FOLLOWING AGM AMENDMENTS

SUPPLEMENTAL REGS IN PROGRESS OF BEING UPDATED BY ROB KOZAKOWSKI

2024 REGULATIONS NOW AVAILABLE ON THE ASN WEB SITE WWW.ASNCANADA.CA/KARTING



ROUND TABLE