



TitanAV+



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**WHO IS
TITAN AV?**

Titan AV is a family-owned Australian company and trusted brand in the AV industry. We make quality rigging, cases, and everything else you need to perform.

Since beginning in 2001, we have designed products to solve problems, save time, live tough, and look good. Our solutions help event producers, AV installers, and DIYers to set up with no costly hiccups.

Titan AV are focused on bettering our people and products - whether that's through our recycling, manufacturing, or safety initiatives. Our collective goal is to grow responsibly. This is why we put our products through some of the most rigorous tests imaginable. We break it so you don't!





Our Approach

“The Titan AV Way” embodies our commitment to setting industry standards through meticulously prototyped and tested innovations, all while emphasising durability and reliability.

We embrace sustainability by reducing our carbon footprint and employing environmentally responsible practices in our material use and manufacturing. We actively empower Australians by prioritising and manufacturing local-made products and building impactful partnerships.



Innovation Meets Durability

Titan AV doesn't just follow standards; we set them.

Our innovations, designed by our team in Brisbane, are meticulously prototyped and tested for unrivalled reliability and performance.



Embracing Sustainability

From materials to manufacturing, Titan AV are on a sustainable journey.

We are committed to reducing our carbon footprint, embracing practices like cardboard packaging, recycling, and local manufacturing.



Strength In Community

Titan AV is more than a brand; it is a community commitment.

We empower Australians by providing local-made products, tailored solutions, and partnerships that ignite positive change in our community.



Kerri Economopoulos

Managing Director

Kerri combines leadership with a commitment to sustainability and digital innovation as the Managing Director of Titan AV. Her background in architecture and business informs her approach to guiding Titan AV where she implements digital transformation and marketing strategies to improve operations and customer engagement.

Dedicated to environmental sustainability, Kerri leads Titan AV in adopting eco-friendly practices and supporting local manufacturing. Her focus on sustainability, paired with an interest in technology for business efficiency, aligns Titan AV with contemporary expectations for responsible business practices.



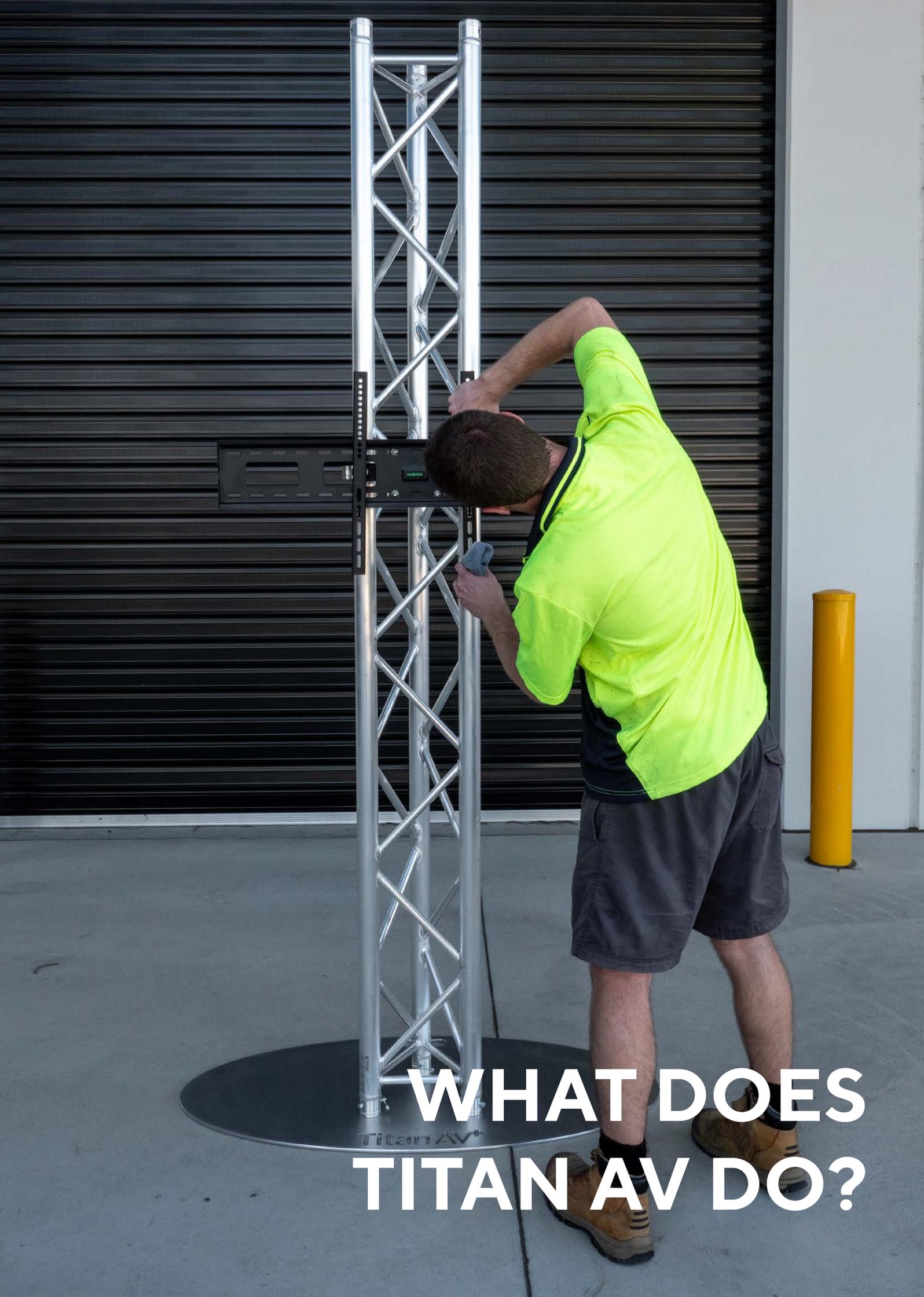
Rick Eckert

Director and Head of Product Design and Development

Rick brings extensive expertise in electrical engineering and design to Titan AV. Under his guidance, the business has significantly expanded its product line with a focus on in-house CNC manufacturing.

Rick is committed to enhancing our range of Australian-made products, ensuring they meet the highest standards of quality. His dedication to innovation and solving design challenges pushes him to design and develop superior products.

Playing a crucial role in Titan AV's mission, Rick's skills, knowledge and experience enable him to continuously develop the company's reputation for functional and reliable products.



**WHAT DOES
TITAN AV DO?**



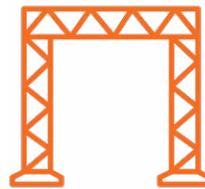
Our Range

At Titan AV, we specialise in providing AV equipment that transforms event setups into seamless experiences. Our team of industry professionals are here to assist you in selecting and acquiring the high-quality products you need. From Australian-made offerings to a diverse range catering to the unique needs of our clients, Titan AV is your go-to partner for ensuring smooth setups and bump-outs.



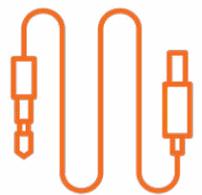
Titan AV Cases

Handle without care! Our cases are built to withstand the rigours of transportation, ensuring your equipment stays protected. We redefine durability and reliability.



Titan AV Truss

Light your events with confidence using Titan AV, Australia's most trusted truss! Renowned for reliability and strength, our truss systems set the industry standard for professionals across Australia.



Titan AV Cables

Ensure quality signal and reliable performance! Titan AV cables are meticulously crafted to meet industry standards, providing seamless connectivity and top-notch signal quality.



Titan AV Foam

Titan AV foam products offer cost-effective yet robust protection for your valuable equipment. Choose our foam solutions and safeguarding those items that you can't afford to break.

Australian Made

Innovations crafted down under. Titan AV rose to the challenges of 2020 and we realigned our focus to what is closer to home. We invested in our CNC machine, allowing us to manufacture products in-house, and worked on upskilling our team to ensure we all made the most of this new opportunity. We value supporting and collaborating with our Australian community so we have also invested in initiatives such as:

- **Designed in Australia:** All Titan AV products are designed in house. We listen to the suggestions and feedback we receive from our clientelle to continuously update and refine our product offering.
- **Local Partnerships:** Titan AV partner with local businesses for services such as packaging, powder coating and laser cutting.
- **Recycling:** Titan AV value sustainable practices and so we donate scrap plywood, foam and aluminium to Reverse Garbage Queensland.





Custom Made Solutions

At Titan AV, we specialise in crafting large-quantity custom solutions for the unique demands of each AV setup. Collaborating closely with our experts, we seamlessly integrate precision-cut foam inserts, uniquely crafted components, and exclusive AV accessories to ensure top-notch performance.

We guarantee consistent quality in every piece through in-house expertise and advanced CNC manufacturing. This is why we are a trusted source for premium, sustainable, and affordable bulk custom-made AV solutions.

With over twenty years of experience in the Australian AV industry, Titan AV takes pride in the finer details. Our innovations not only solve problems and save time but also stand the test of time.

Efficiently Organised: A Case Study in Customisation

In partnership with Ferno Australia, Titan AV revolutionised ambulance fit-outs by crafting 30 custom cut foam inserts, each fitted with 29 electronic devices. This large-scale project showcased Titan AV's expertise in precision and innovation.

Our approach involved meticulous design, advanced CNC manufacturing, and rigorous quality checks, resulting in maximum protection, space efficiency, and streamlined organisation for delicate electronic devices.

Key Achievements

- **Resilience and Innovation:** In response to the unprecedented challenges of COVID-19 and the entertainment industry shutdowns, Titan AV demonstrated remarkable resilience by pivoting towards an increased focus on Australian-made products. This strategic shift not only helped us navigate supply chain issues but also resulted in the addition of over 100 Australian-made products to our range in the last three years, showcasing our commitment to innovation and local manufacturing.
- **Trusted Supplier:** We have a proven track record as a reliable supplier to federal, state, and local government agencies, as well as major businesses. Our ability to meet stringent standards and specific requirements is matched by our passion for expanding our Australian-made product range.
- **Safety and Innovation:** Our partnership with AusIndustry and the University of Southern Queensland (USQ) for safety testing of our truss products exemplifies our commitment to leading the industry in safety, quality, and innovation.
- **Customisation and Reliability:** Our focus on providing tailored solutions has earned us a high rate of returning customers and long-term partnerships, showcasing our commitment to customer satisfaction and reliability. Notably, we maintain a 33.2% customer return rate, reflecting our success in building lasting relationships based on trust and quality.
- **Global Standards Compliance:** All of our products are registered for GS1 and equipped with GTIN barcodes, ensuring global traceability and compliance with international retail and supply chain standards. This commitment to operational excellence streamlines procurement and inventory management for our clients, facilitating seamless integration into global markets.
- **Insurance Details:** We are insured with \$20 million in public and product liability insurance, ensuring peace of mind for our clients and partners.



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WHY TITAN AV?

Safety And Innovation

Titan AV doesn't just follow standards; we set them. That's why our truss was tested to its limits at the Centre for Future Materials (CFM), a world-leading research centre in advanced composite materials. To ensure the quality of our truss, a team of structural engineers at the University of Southern Queensland's Centre for Future Materials performed an independent series of structural behaviour tests.

When holding heavy equipment overhead such as moving lights, speakers, projectors and screens, trusting your truss is an absolute must. Our lighting truss is built to handle the heaviest AV gear with the utmost confidence. This certified testing exemplifies our commitment to leading the industry in safety, quality, and innovation while ensuring the safety of your crew, your clients, and their audiences.





Core Competencies



Design Excellence

Titan AV products are designed in Australia, ensuring they meet our high standards of functionality, durability, and aesthetic appeal. Our Brisbane-based design team leads the industry with high quality, innovative solutions.



Quality Assurance

Titan AV is committed to quality with all products undergoing rigorous testing and quality control processes. This ensures our offerings consistently meet the highest standards of reliability and durability.



Sustainable Practices

Titan AV incorporate eco-friendly practices into operations and product development. This minimises our environmental impact and promotes industry-wide sustainability.



Expertise & Experience

With over two decades in the industry, the Titan AV team has extensive expertise and experience. This makes us a trusted partner for clients across various sectors.

Government And Corporate Engagement

Trusted Supplier: Titan AV has a proven track record as a reliable supplier to federal, state, and local government agencies, major businesses, and premier corporations. This underscores our ability to meet stringent standards and diverse requirements.

Versatile Client Base: Titan AV are commitment to quality and innovation. This has attracted a wide-ranging clientele, from large corporations to individual end-users, hobbyists, and musicians, showcasing our versatility and broad market appeal.



Past Performance

Diverse Clientele: Titan AV's ability to supply high-quality cases, trussing, cables, and foam to a diverse range of clients, including Australia's top companies and individual enthusiasts, demonstrates versatility and commitment to meeting varied market needs.

Significant Projects: Titan AV highlight specific projects and collaborations that showcase a capacity to deliver reliable, high-quality solutions for both large-scale operations and individual needs.



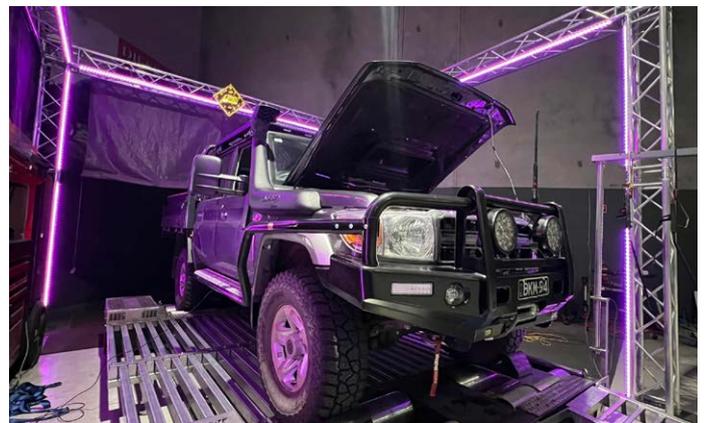
Caloundra Music Festival, Sunshine Coast



X-Golf, Brisbane



Freak VR, Gold Coast



Diesel Tech Fleet Services, Melbourne

We are proud to have supplied equipment for some of the largest businesses and event producers in Australia, including:





GET IN TOUCH

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Company Data

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Founded: 2001

Titan AV⁺