



# Salon Planner Jan - June 2024



	JAN - FEB	MAR - APR
NEW LAUNCHES	Awaken Blow-Dry Foam NEW Scalp Massager Brush (LIMITED EDITION)	
FEATURED PROMOTIONS	<ul> <li>Annual Awaken Salon Intro</li> <li>Awaken Mix &amp; Match Promo</li> <li>Save On Awaken Therapy Kits</li> <li>Awaken Scalp Detox Sale - JAN ONLY</li> </ul>	<ul> <li>Annual Blowout Salon Intro Offer</li> <li>Blowout Mix &amp; Match Promo</li> <li>Surface Arbor Day! Purchase 6 Oils &amp; red 8oz Bassu Oil</li> </ul>
OTHER PROMOTIONS	<ul> <li>Annual Liter Sale Savings. Includes ECAS</li> <li>Buy 1 get 1 50% OFF Lightener- Pure Blonde &amp; Ultra Lift</li> </ul>	• March only - Save On Blowout Primer, Blowout Memo • April Only- Styling Mix & Match Sale





### **JANUARY** Awaken Blow-Dry Foam



### MAY Curls Replenish Leave-in Conditioner

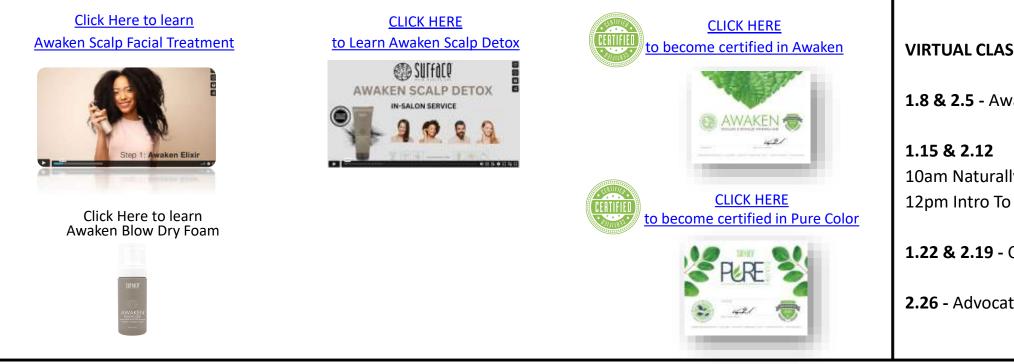


#### **SERVICE:**

- Awaken Scalp Facial Service
- Buy 1 get 1 50% OFF Lightener- Pure Blonde & Ultra Lift



#### STYLIST DEVELOPMENT:



#### **RETAIL:**

- NEW Awaken Blow Dry Foam • NEW Scalp Massager Brush - LIMITED EDITION Annual Awaken Salon Intro Awaken Mix & Match Promo • Save On Awaken Therapy Kits Scalp Detox Savings JAN ONLY

- Annual Liter Sale Savings. Includes ECAS



#### **BUSINESS DEVELOPMENT:**

VIRTUAL CLASSROOM:

1.8 & 2.5 - Awaken Your Scalp, Rejuvenate Your Hair

10am Naturally Surface Product Knowledge 12pm Intro To Pure Color

1.22 & 2.19 - Creating with Pure Color

2.26 - Advocate Program 'Live' Mar/Apr planning





# SALLACO KEN · CONTROL · SHAP

### THICKEN. CONTROL. SHAPE.

#### **KEY DISCOVERY POINTS:**

- Lightweight & flexible hold blow-dry foam
- Double the diameter of each hair strand with thickening botanical fibers
- Maximum heat protection & conditioning for fine fragile hair
- Plastic and propylene glycol FREE •

### WHY?

#### From fine to luxurious hair with protective, thickening botanicals









Pro- vitamin B-5 adds extra heat protection, conditioning & shine to the cuticle and seals in moisture



Amaranth Protein strengthens fine fragile hair and provides color protection



Double the diameter of each hair strand with thickening botanical fibers



Maximum heat protection & conditioning for fine fragile hair





Before & After



Before & After



### THICKEN. CONTROL. SHAPE.

WHAT IT IS? Light weight blow-dry foam.

**WHAT IT DOES?** Thicken and protect fine and fragile hair while blow drying with flexible medium hold.

**HOW IT WORKS?** Light to the touch, yet rich in thickening and protective botanicals. This botanical blend of Amaranth Protein, Pro-vitamin B-5 and Ceramide NP interlock together and wrap around the hair strand. This blend creates a thicker hair strand with flexible styling control and specialized protection from heat and environmental damage.

HOW TO USE IT? Pump Awaken Blow-dry Foam into your hands and spread from root to ends on damp hair and blow-dry style.

WHO IS IT FOR? Who is it for? Fine/Fragile hair types wanting light weight, flexible hold with thicker, fuller hair and maximum protection and condition while blow-drying.

**PROBLEM IT SOLVES?** Traditional foams use plastics which add weight and are drying to the hair. Awaken Blow-Dry Foam thickens and protects hair naturally for healthy, thicker looking hair.



### Styling perfectly designed for fine fragile hair.



Wash & Condition hair with Awaken Shampoo, Conditioner/and or Masque



Apply Awaken Mist Leave-in Conditioner



Apply Awaken Blow-Dry Foam & Blowdry







SULŁYCE **WAKE** 



#### Finish as desired







### **MIX & MATCH**

#### **CHOOSE FROM:**

- NEW! Awaken Blow Dry Foam
- CBD Soothing Salve
- Awaken Scalp Detox (Feb ONLY)
- Awaken Shampoo
- Awaken Conditioner
- Awaken Masque
- Awaken Elixir
- Awaken Therapeutic Treatment
- Awaken Mist
- Awaken Thickening Spray
- Awaken Styling Mousse
- Awaken Finishing Spray
- Awaken Texture Spray



Mix & Match any 6 Awaken products, receive 1 Scalp Massager Brush FREE!



#### **Awaken Therapy Kits** Save 20%



#### Includes:

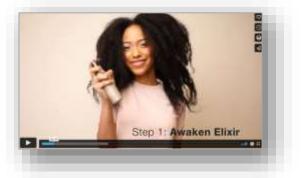
Awaken Shampoo Awaken Conditioner Awaken Elixir Awaken Treatment







**Click Here to learn** Awaken Scalp Facial Treatment





**Click Here to download** in-salon sign







### **AWAKEN SCALP DETOX** 25% OFF **JAN ONLY**



(INCLUDED IN AWAKEN MIX & MATCH OFFER FEB ONLY.

Complimentary Awaken Detox Treatment with any service JAN ONLY + 25% OFF Detox take home product.



ALL PROMOTIONS ARE SUBJECT TO CHANGE AT ANY TIME. PLEASE REFER TO DISTRIBUTOR MONTHLY PROMOTIONAL SHEET FOR PRICING AND CONFIRMATION



### **SERVICE IDEA:**



**Click Here to learn** Awaken Scalp Detox







### Mix & Match Any 12 Liters

**Receive 6 Surface Recycle Totes FREE!** 

### SAVE UP TO 25%

Awaken Shampoo Awaken Conditioner Bassu Shampoo **Bassu Conditioner Bassu Masque** Blowout shampoo **Blowout Conditioner Curls Shampoo Curls Conditioner** 

**Purify Shampoo Trinity Shampoo Trinity Conditioner** Trinity Repair Tonic **Trinity Protein Cream Violet Shampoo** Violet Conditioner

**7vol Enzyme Cream Activator** 20vol Enzyme Cream Activator **30vol Enzyme Cream Activator** 40vol Enzyme Cream Activator













Buy 1 Ultra Lift Charcoal Lightening Powder **GET 1 50% OFF** 

CLICK 'HERE' TO LEARN ULT<u>RA LIFT</u>





Buy 1 Pure Blonde Lightening Powder **GET 1 50% OFF** 

> CLICK 'HERE' TO LEARN **PURE BLONDE**



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#### **SERVICE:**

• Blowout High Gloss Rinse



#### **STYLIST DEVELOPMENT:**

**Click Here to learn** Surface Blowout



#### CLICK 'HERE' TO LEARN **BLOWOUT HIGH GLOSS RINSE**



#### **RETAIL:**

- Annual Blowout Salon Intro Offer
- Blowout Mix & Match Promo
- Surface Arbor Day Promos
- March only Save On Blowout Primer, Blowout Memory Foam
- April Only- Styling Mix & Match Sale



#### **BUSINESS DEVELOPMENT:**

#### **VIRTUAL CLASSROOM:**

3.4 & 4.8 - Love Your Blowout Longer

3.11 & 4.15 -10am Naturally Surface Product Knowledge 12pm Intro To Pure Color

3.19 & 4.22 - Creating with Pure Color

- 4.29 Advocate Program 'Live' May/June planning



# Surfice BLOWOUT MIX & MATCH MAR-APR

### **MIX & MATCH**

### **CHOOSE FROM:**

- Blowout Shampoo
- Blowout Conditioner
- Blowout Oil
- **Blowout Primer**
- Blowout Memory Foam
- Blowout Dry Shampoo Foam
- Blowout Gel Mousse
- Blowout Smoothing Balm
- Blowout Texture Spray
- Blowout Dry Oil Spray
- Blowout Hairspray
- Blowout Firm Hairspray

### **IN-SALON PROMOTION IDEAS**

**CREATE YOUR OWN BLOWOUT BUNDLE!** 2 FOR \_X\_ PROMO 4 FOR \_X\_ PROMO

#### **BLOWOUT HIGH GLOSS RINSE** TREATMENTS WITH ANY SERVICE \$\_\_\_.





#### **Click Here to learn** Surface Blowout

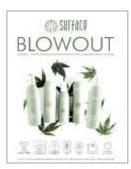


#### CLICK 'HERE' TO LEARN **BLOWOUT HIGH GLOSS RINSE**





#### Click Here to download in-salon sign







### FOR EVERY BOTTLE OF BASSU OIL, BASSU GOLD & BLOWOUT PROTECTIVE OIL SOLD, SURFACE WILL PLANT 1 TREE FOR THE ARBOR DAY FOUNDATION

#### ARBOR DAY VIDEO 2023 on Vimeo



### **77,000 TREES PLANTED SINCE 2016**

### **MIX & MATCH OFFER** Buy 1 Oil, get 1 Oil 50% OFF



**Click Here to download** in-salon sign



#### **Choose from:**

- **Bassu Hydrating Oil**
- Bassu Gold Oil
- Blowout Protective Hair & Body Oil

### **BONUS OFFER: BUY 8 MIX & MATCH OILS GET <u>1</u> 8oz BASSU OIL FREE**



### Suffice ARBOR DAY MAR & APR **OIL LEARNING GUIDE**

### BASSU HYDRATING OIL

- FINE TO MEDIUM HAIR
- WEIGHTLESS OIL
  - ✤ BABASSU OIL BASED
  - Ultimate Free Radical Fighter
  - Following Hair Color
  - Treat Skin Irritations
  - Shine & Condition
  - Use Wet & Dry





- HEAT PROTECT ALL HAIR TYPES TO 450°
- LIGHTWEIGHT OIL
  - ✤ HEMP SEED OIL BASED
  - Style Memory & Heat Protection
  - Protect Skin & Hair
  - Deep Moisturize Hair & Skin
  - Shine & Condition
  - Use Wet & Dry



SUFFACO

BASSU

- MEDIUM WEIGHT OIL

  - Soften Hair
  - Deep Shine
  - Condition
  - Protect
  - Use Wet & Dry



### • MEDIUM TO COARSE HAIR

#### ✤ ARGON & CARROT SEED OIL

#### WHAT'S THE DIFFERENCE? **BASSU GOLD & BASSU OIL**



Bassu Oil and Bassu Gold

#### WHAT IS **BLOWOUT PROTECTIVE OIL?**





### **CHOOSE FROM:**

- Blowout Primer
- Blowout Memory Foam
- Violet Blow Dry Cream



### PRIMER

- Style Memory
- Heat Protect
- Light Weight
- Fast Drying

CLICK 'HERE' TO LEARN BLOWOUT PRIMER



### MEMORY FOAM

- Volume
- Control
- Shine

<u>CLICK 'HERE' TO LEARN</u> BLOWOUT MEMORY FOAM



Click Here to download in-salon sign



### BLOW DRY CREAM

- Brighten
- Smooth
- Protect





### **MIX & MATCH CHOOSE ANY 2**

- Crave Styling Paste
- Taffy Spray Wax
- Awaken Texture Spray
- Curls Frizz Free Spray Gel



### MIX & MATCH **CHOOSE ANY 2**

- Theory Finishing Spray
- Texture Paste
- Push Powder
- Taffy Whip 4oz

#### **CREATE YOUR OWN STYLE BUNDLE!** 2 FOR \_X\_ PROMO 4 FOR \_X\_ PROMO



**Click Here to download** in-salon sign



#### **SERVICE:**

- Curls Bake Treatments
- Color Clarity Shine Treatments
- FREE 30vol ECA with Pure Blonde Ultra Lift Charcoal Lightening Powder
- FREE 7vol or 20vol ECA with 6 Pure Colors MAY ONLY



#### STYLIST DEVELOPMENT:

CLICH HERE TO LEARN New Curls Replenish Leave-In Conditioner (VIDEO RELEASE APRIL 2024)



**Click Here to learn** Surface Curls Bake Treatment





**CLICK HERE** to become certified in **Surface Curls** 



#### **RETAIL:**

- NEW Curls Replenish Leave-In Conditioner Curls Mix & Match Promo • Save On Surface Masques Liter Pre-Commitments May 1-30
- Annual Curls Salon Intro Offer • Save On Curls Trio Box Sets



### **BUSINESS DEVELOPMENT:**

#### **VIRTUAL CLASSROOM:**

5.6 & 6.3 - Love Your Curls Longer

5.13 & 6.10 -10am Naturally Surface Product Knowledge 12pm Intro To Pure Color

5.20 & 6.17 - Creating with Pure Color

- 6.24 Advocate Program 'Live' May/June planning





## SUFFIC CURLS REPLENISH LEAVE-IN CONDITIONER **NEW INNOVATION MAY 2024**

Before & After



Before & After





### **MOISTURIZE. DETANGLE. PROTECT.**

### **KEY DISCOVERY POINTS:**

- Cocoa Butter, Babassu Seed Oil and Glycoprotein.
- Plastic and propylene glycol FREE.

ALL PROMOTIONS ARE SUBJECT TO CHANGE AT ANY TIME. PLEASE REFER TO DISTRIBUTOR MONTHLY PROMOTIONAL SHEET FOR PRICING AND CONFIRMATION

### WHY?

Beyond conditioning for all curl types

• Replenish Curls with the ultimate fatty acids, antioxidants & amino acid blend of

• Multitasking leave-in conditioner for all curly & textured hair types! Moisturize, detangle, heat protect, de-frizz, shine, strengthen, and soothe!







### **MOISTURIZE. DETANGLE. PROTECT.**

**WHAT IT IS?** A multitasking leave-in conditioner for curly and textured hair types.

WHAT IT DOES? Moisturize, detangle, heat protect, de-frizz, shine, strengthen, and soothe curly and textured hair types.

**HOW IT WORKS?** Cocoa Butter, Babassu Seed Oil and Glycoprotein replenish curls with the ultimate, fatty acid, antioxidant, and amino acid blend. Babassu Oil carries moisture rich fatty acids and strengthening amino acids into and onto curls while sealing hair with the ultimate antioxidant protection.

**HOW TO USE IT:** Mist into damp hair prior to detangling. Use with every wash.

WHO IS IT FOR? All curly, and textured hair types who desire daily moisturized, detangled, and healthy hair.

**PROBLEM SOLVED?** Many leave-in conditioners use plastics and propylene glycol to make hair smooth and shiny, however these ingredients are drying to curls and over time creating more damage. Curls Replenish Leave-in Conditioner is the answer for healthy curls naturally.

#### WHY?

Beyond conditioning for all curl types









### Wash hair with Curls Shampoo OR Cleansing Cream





Apply Curls Conditioner or Masque, leave on 60 seconds & rinse



Apply Curls Replenish Leave-In Conditioner





ALL PROMOTIONS ARE SUBJECT TO CHANGE AT ANY TIME. PLEASE REFER TO DISTRIBUTOR MONTHLY PROMOTIONAL SHEET FOR PRICING AND CONFIRMATION





#### Style as desired





### **MIX & MATCH**

#### **CHOOSE FROM:**

- NEW Curls Leave-In Conditioner
- Curls Oil Gel 6oz
- Curls Cleansing Cream 9oz
  Curls Shampoo 10oz
  Curls Conditioner 6oz

- Curls Serum 1.7oz
- Curl Whip Mousse 5.5ozCurls Firm Mousse 8oz
- Curls Cream Wax 4oz

- Curls Frizz Free Spray Gel 4oz
  Curls Smoothing Cream 7oz
  Curls Finishing Spray 10oz *Curls Masque (not included. Refer to*) Masque Sale)





#### **CURLS TRIO BOX SET SAVE 20%**



#### **INCLUDES:** Curls Shampoo 10oz Curls Conditioner 6oz Curl Whip Mousse 5.5oz





**Click Here to learn** Surface Curls Bake Treatmen



**CLICK HERE** to become certified in Surface Curls







# SAVE 25% MAY/JUNE

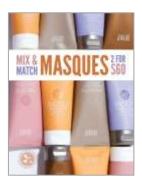


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# SQUES JUNE



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#### **MAY ONLY**

Free 7vol or 20vol ECA with 6 Pure Colors



#### **MAY & JUNE**

#### ULTRA LIFT + 30VOL

FREE 30VOL ECA WITH PURCHASE OF 1 TUB PURE **BLONDE ULTRA LIFT CHARCOAL LIGHTENING POWDER** 



#### **CLICK 'HERE' TO LEARN ULTRA LIFT**



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### Mix & Match 30 Liter Duos or 60 Singles, receive 1 Surface Shear Of Choice!

Choose from: 5.75" Swivel, 6" Contour Swivel, 7" Swivel, 7" Diamond Contour, RZ Fine Texturizing Swivel Blender, RZ Texturizing Swivel Blender, Notch 16 Swivel

#### **DUOS 25% OFF**



AWAKEN

BASSU

BLOWOUT

CURLS

TRINITY

VIOLET

#### **DUOS 20% OFF**



- Trinity Shampoo
- Trinity Conditioner
- Trinity Repair Tonic
- Trinity Protein Cream
- Bassu Shampoo
- Bassu Conditioner
- Bassu Masque
- Awaken Shampoo
- Awaken Conditioner

- Curls Shampoo
- Curls Conditioner
- Violet Shampoo
  - Violet Conditioner
  - Purify Shampoo
  - Blowout Shampoo

ALL PROMOTIONS ARE SUBJECT TO CHANGE AT ANY TIME. PLEASE REFER TO DISTRIBUTOR MONTHLY PROMOTIONAL SHEET FOR PRICING AND CONFIRMATION.



**Click Here to download** in-salon sign



Blowout Conditioner



### Mix & Match 30 Liter Duos or 60 Singles, receive 1 Surface Shear Of Choice!

#### **CHOOSE FROM:**

5.75" Swivel, 6" Contour Swivel, 7" Swivel, 7" Diamond Contour, RZ Fine Texturizing Swivel Blender, RZ Texturizing Swivel Blender, Notch 16 Swivel



#### **NOTCH 16 SWIVEL SHEAR**

- Oval Swivel Thumb for perfect fi & control •
- Ergonomic Control & balance •
- 16 Deep Groves for easy hair release ٠
- Ultimate Texture



#### **RZ FINE SWIVEL BLENDER**

- Oval Swivel Thumb for perfect fi & control
- Ergonomic Control & balance
- Soft Blunt Texture
- Great for Fringe & Short Hair Blending on Fine Hair



#### 5.75" SWIVEL SHEAR

- Oval Swivel Thumb for perfect fi & control
- 5.75" Provides Perfect Length for Creativity
- Easy Touch Pivot Control for Stylist Cutting Preference



#### **RZ SWIVEL BLENDER**

- Razors Edge with curved shaped separation teeth.
- Cuts a tapered 'Razored' edge
- Blends to a soft blended look
- Oval Swivel Thumb for perfect fi & control ٠
- **Ergonomic Control & balance**



- ٠ Contour Grip Provides Ergonomic Control
- Easy Touch Pivot Control for Stylist Cutting Preference



#### **DIAMOND CONTOUR SHEAR 6.75"**

- Contour Grip Provides Ergonomic Control
- 6.75" Provides Perfect Length for Creativity
- Easy Touch Pivot Control for Stylist Cutting Preference

6.75" Provides Perfect Length for Creativity



#### 7" SWIVEL SHEAR

- Oval Swivel Thumb for perfect fi & control
- 7" Provides Perfect Length for Creativity
- Easy Touch Pivot Control for Stylist Cutting Preference