

# Program Objectives



To acquire generally useful techniques for effective writing.

To learn specific skills that apply to all forms of writing.

To utilize easy exercises that can help to improve your writing.



#### Program Objectives

(2 of 2)



To become familiar with common writing mistakes.

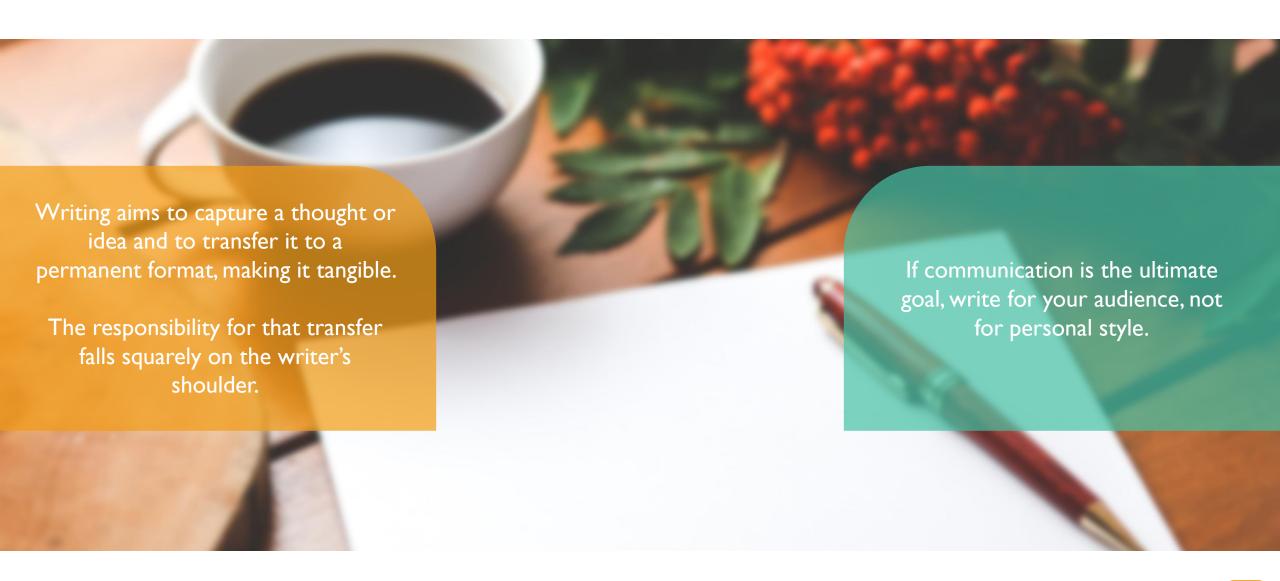
To gain insights that improve all forms of business writing.

To develop specific skills.

To meet unique writing demands.

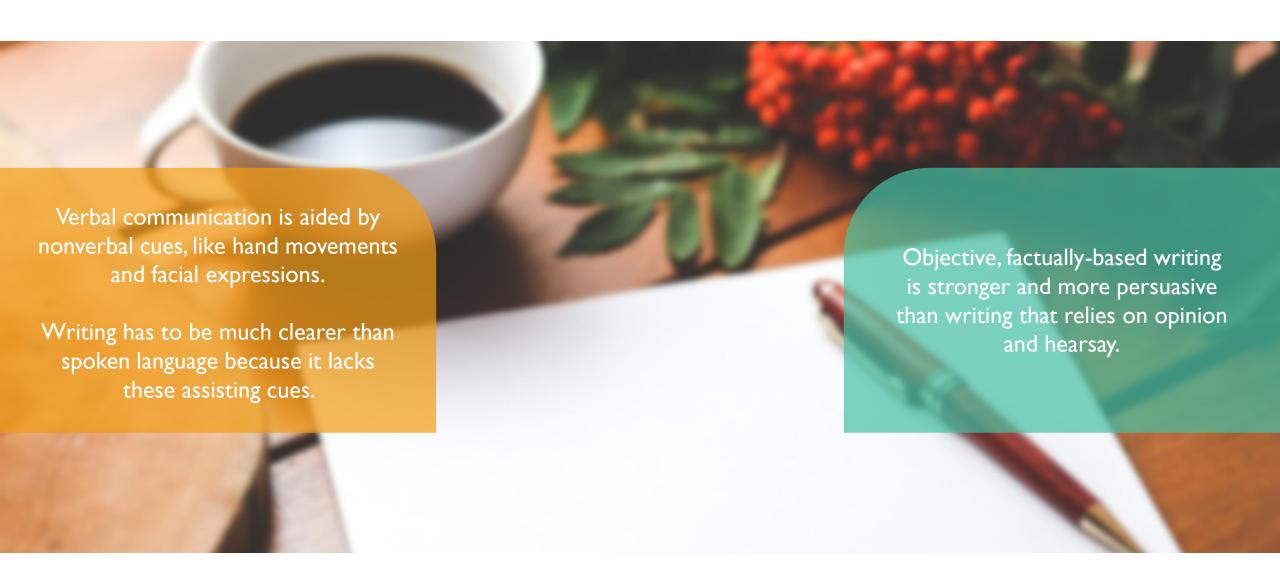








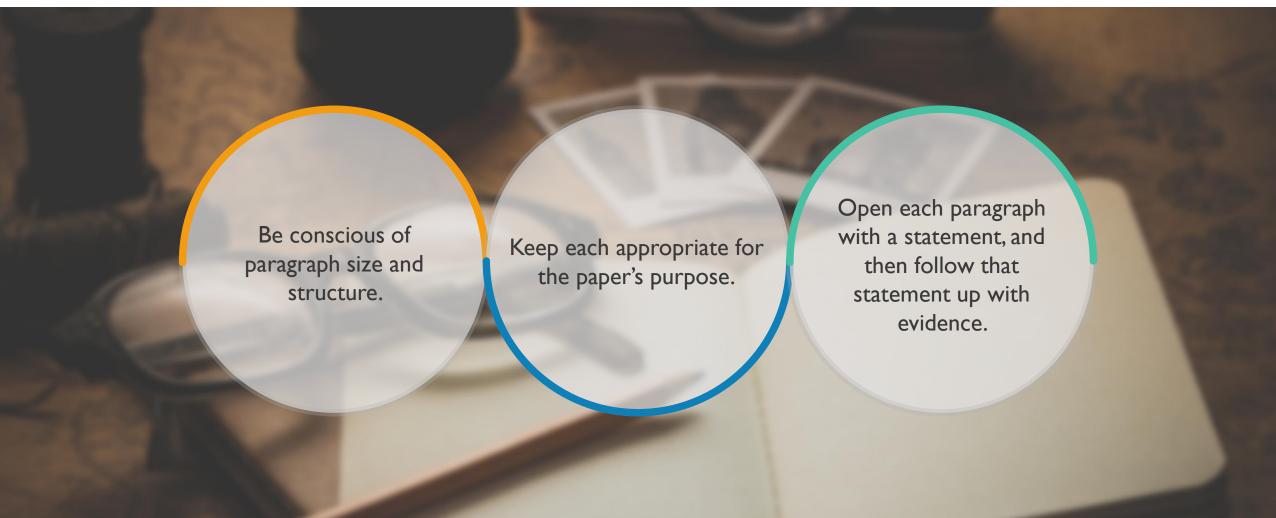








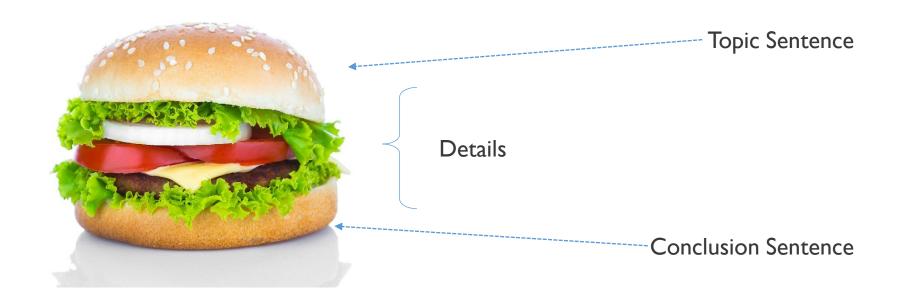
The Ins and Outs of Paragraphs:





## General Writing Tips

Remember that paragraph diagram you saw in elementary school? It's still valid! Take a double cheeseburger for example...





#### General Writing Tips

(9 of 13)

Cater to your Audience:

Do not insult your audience by over-simplifying your argument or its supporting facts.

However, include technical information only to the degree necessary for your readership.

There need to be different points of emphasis when writing to a Sales VP vs. the IT Director. Adjust according to those needs.



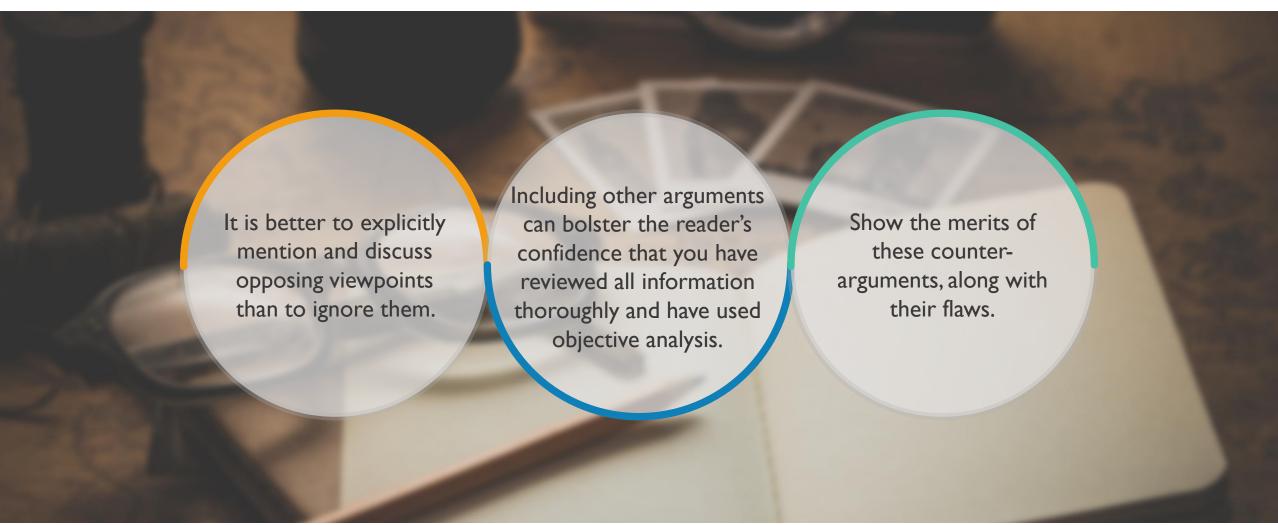






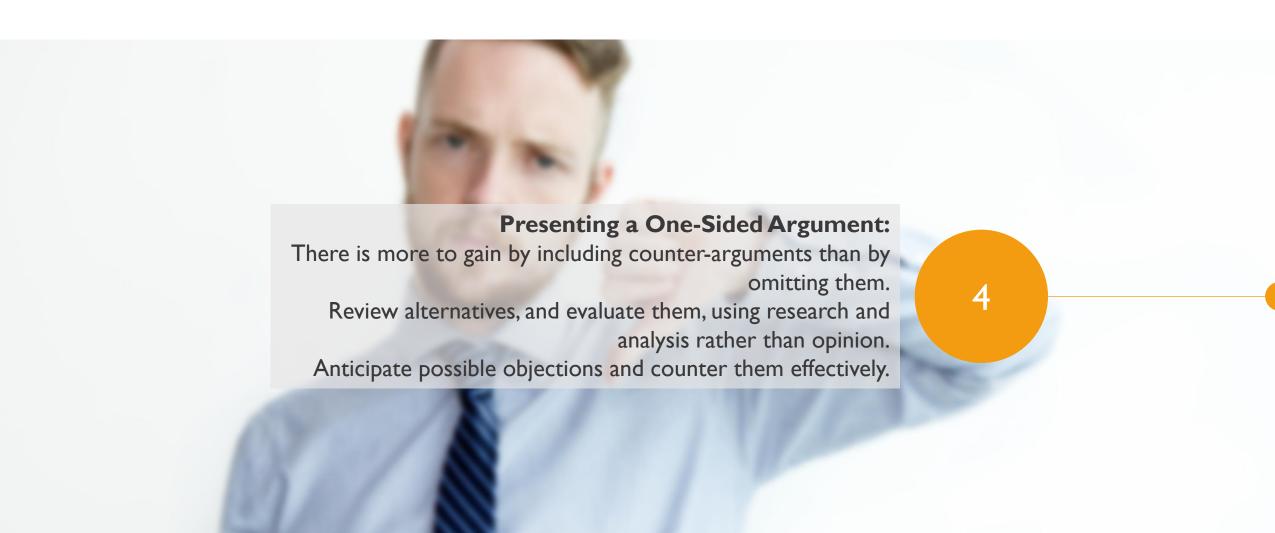
#### General Writing Tips

Address Both Sides of the Argument:



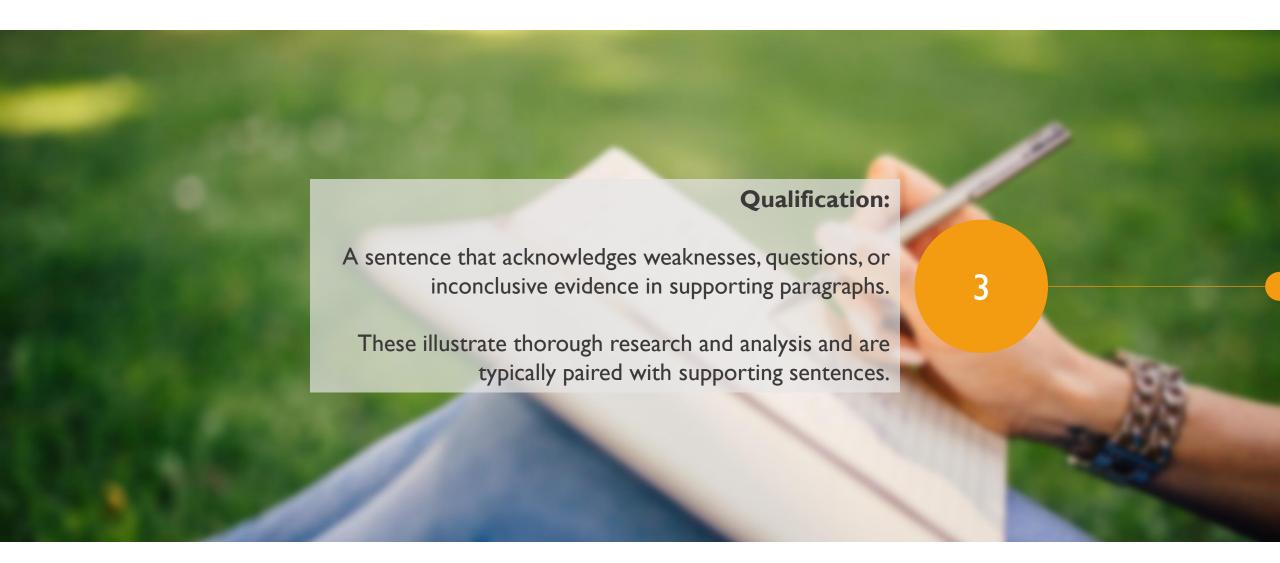






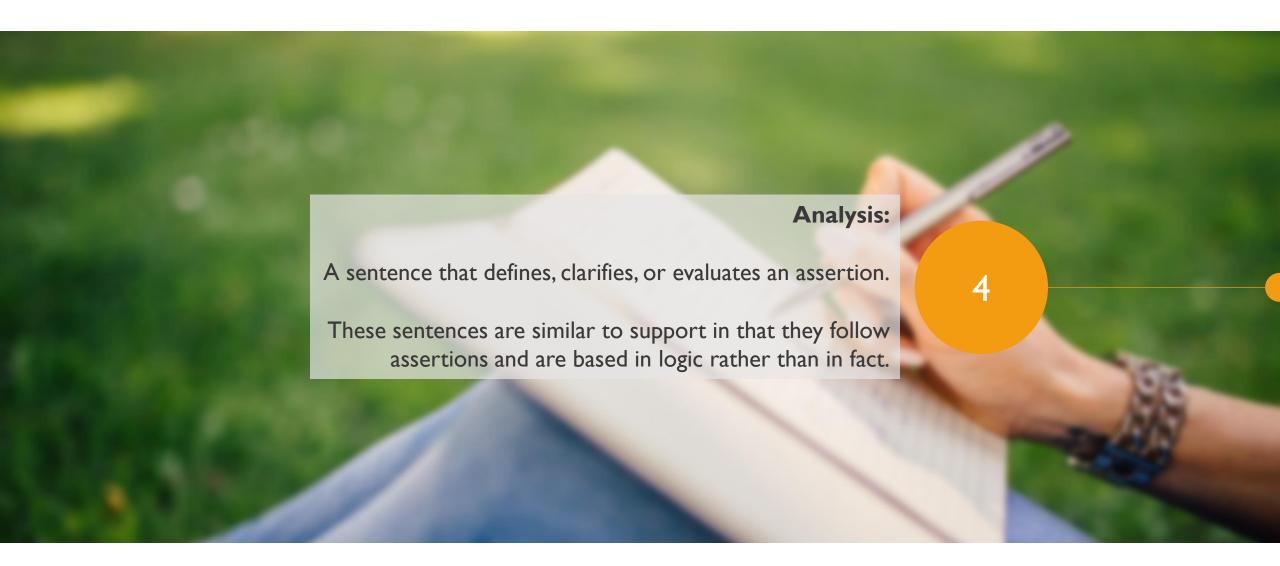


## Structuring Sentences (5 of 9)



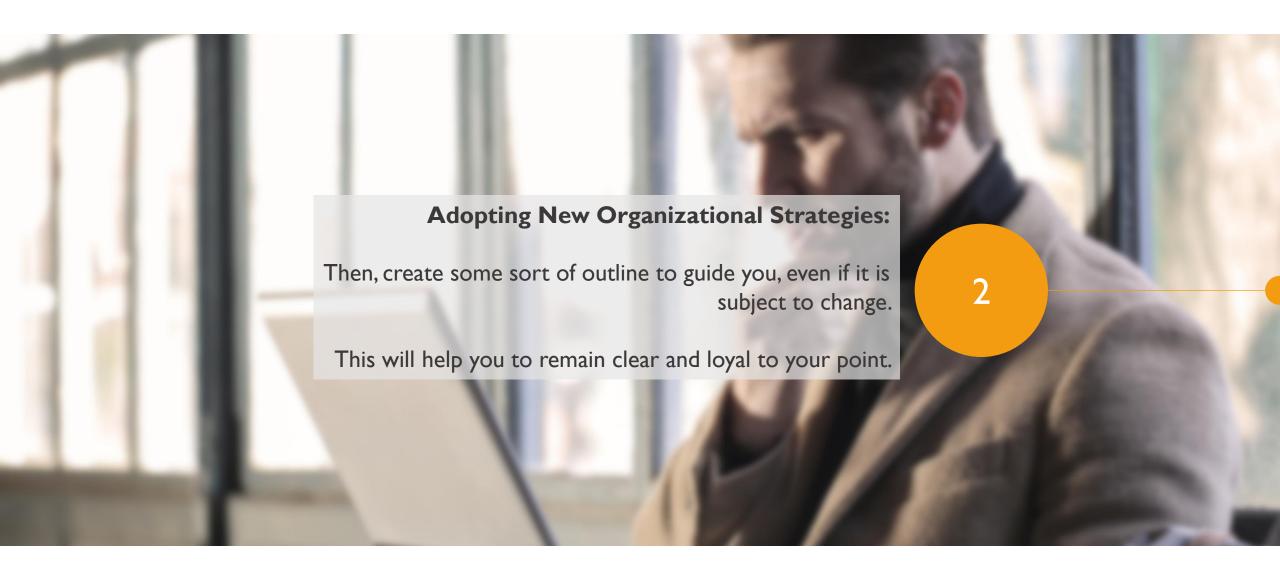


# Structuring Sentences (6 of 9)



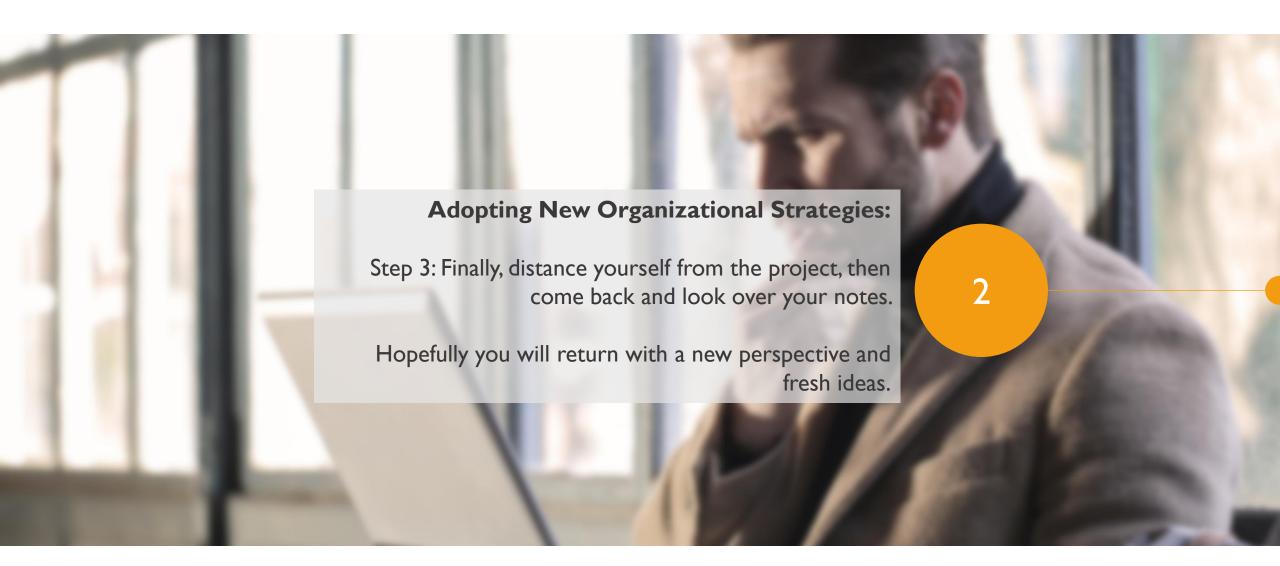


#### Solutions to Writer's Block



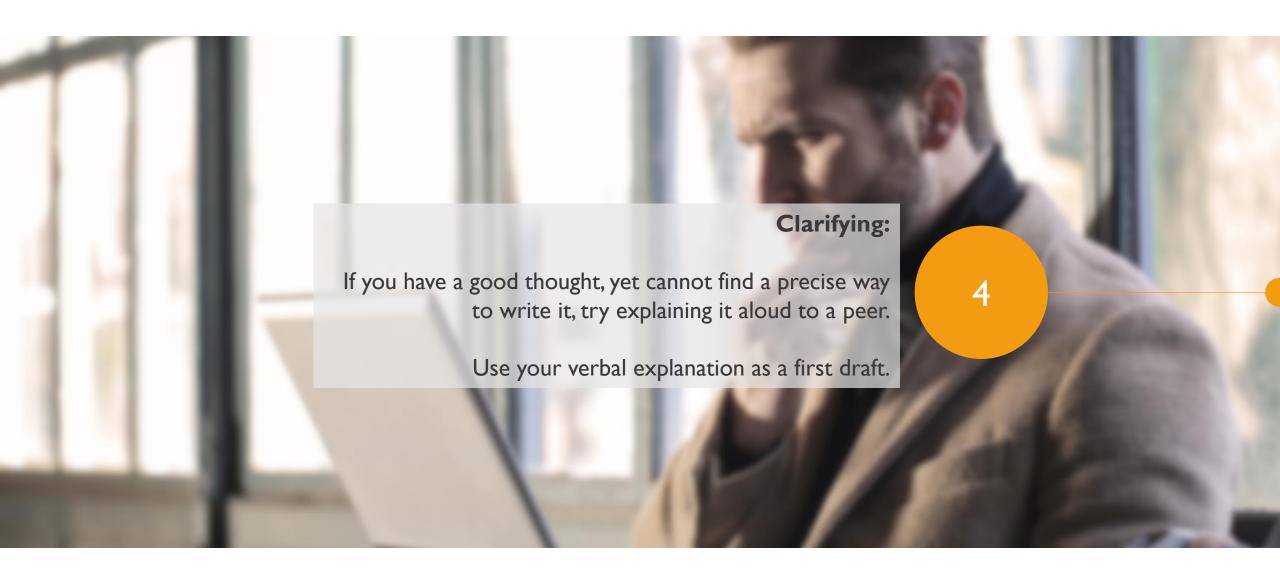


#### Solutions to Writer's Block (5 of 9)



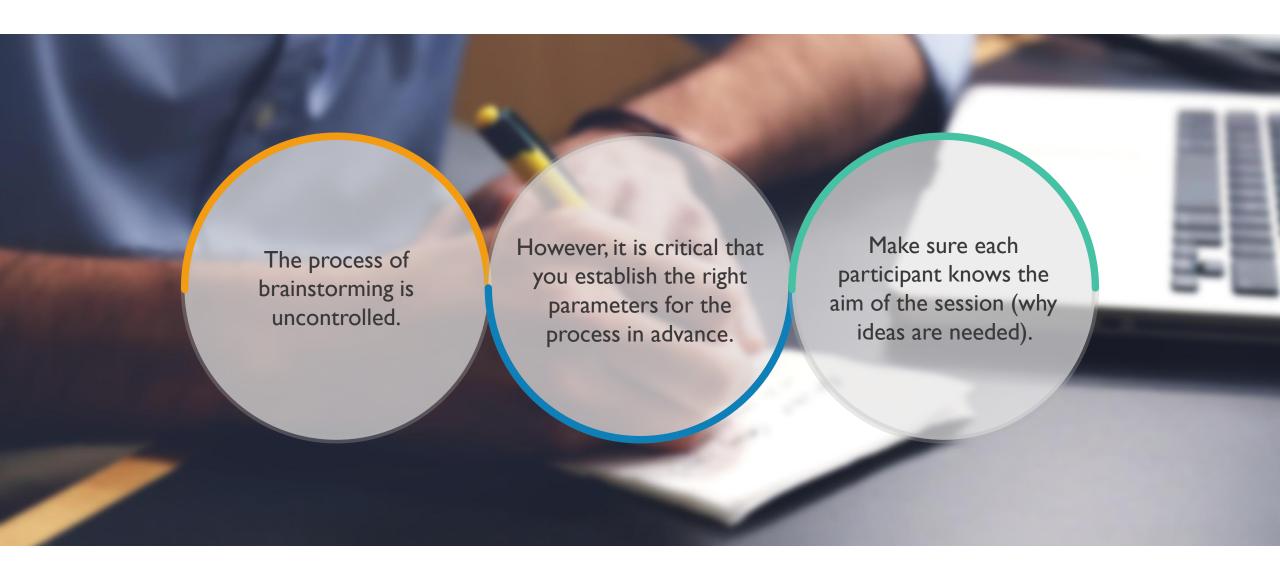


## Solutions to Writer's Block





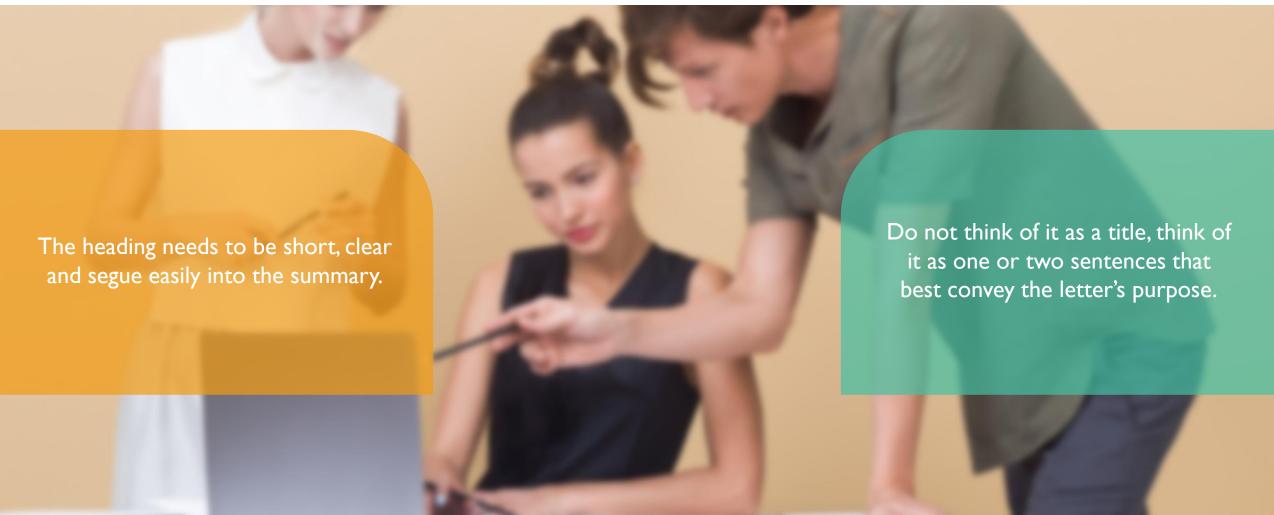
## Brainstorming (3 of 4)





#### Introductory Letters (3 of 7)

Heading:









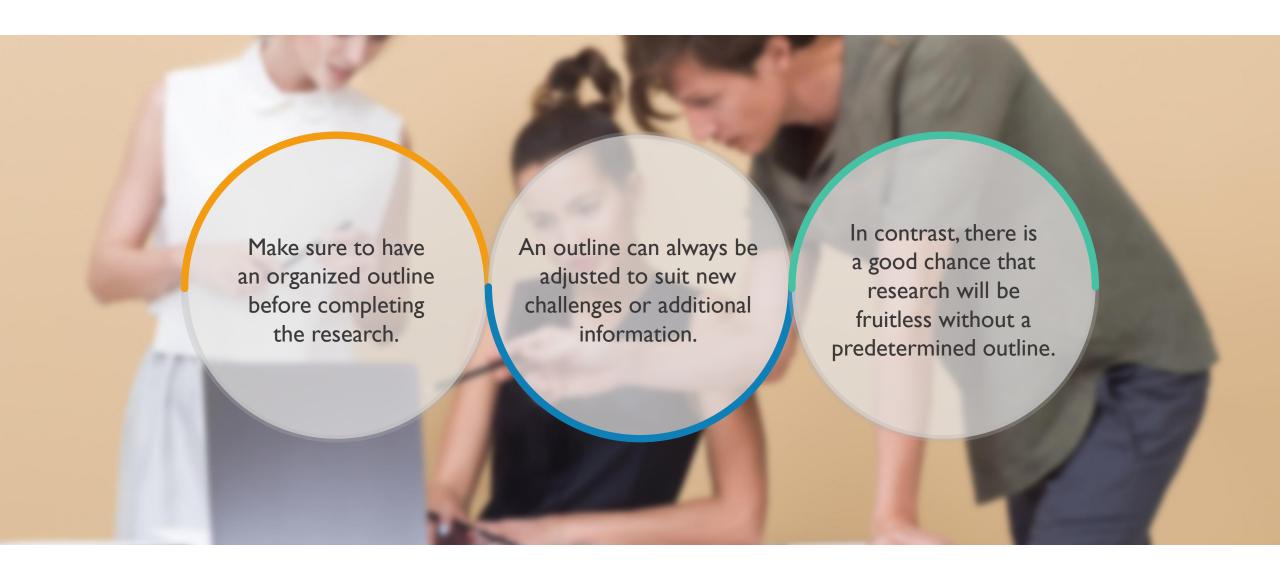
Write in short sentences that each contain a single statement.

Several simple sentences are more effective than one complicated sentence.

Break up ideas with periods rather than commas, hyphens, colons, or semi-colons unless absolutely necessary.

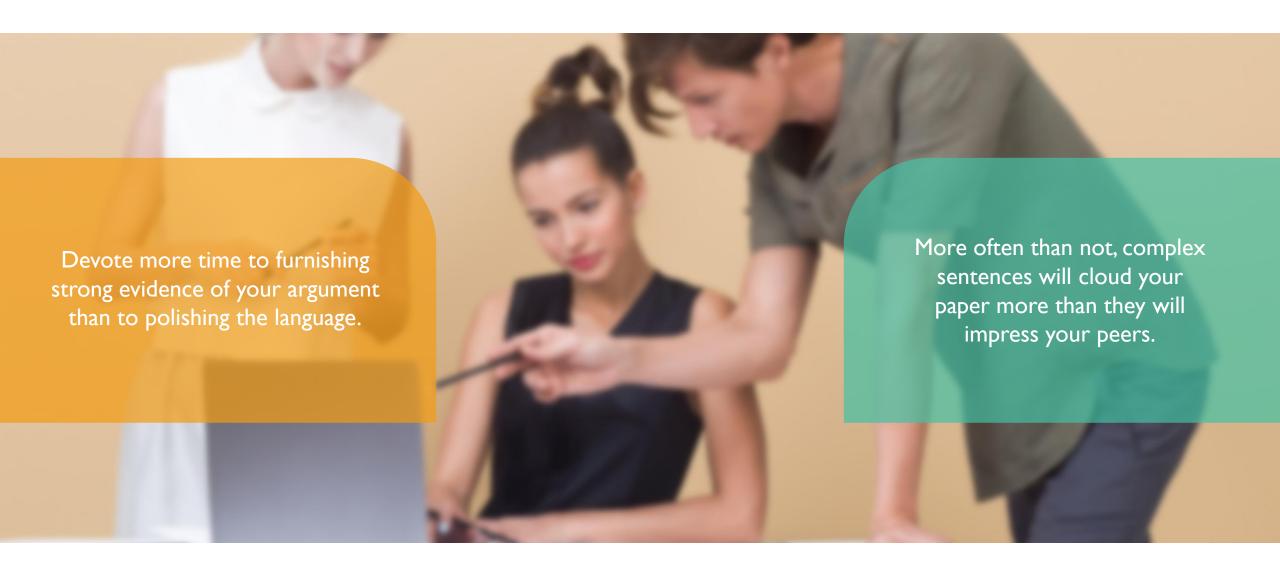












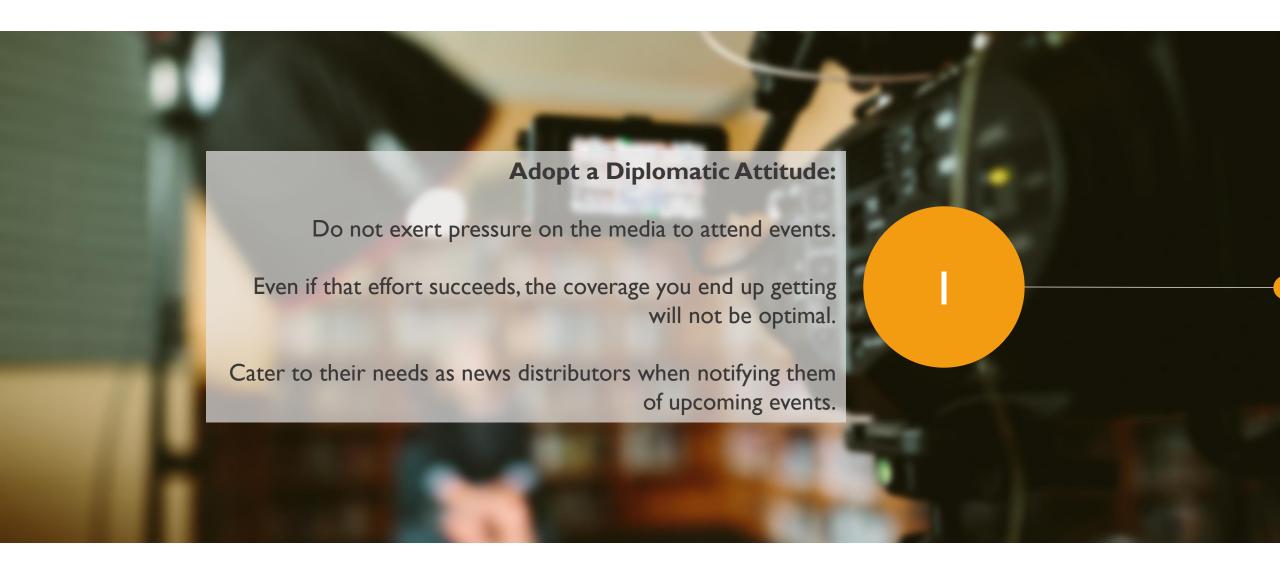


## Tips for Media Dealings

Adopt a Diplomatic Attitude. Don't Wait Till the Last Minute. Be Sure You Include... 3 Be Concise. Practice Straightforward Communication. Be Specific Wherever Possible. 6 Establish Long-Lasting Connections. Be Realistic. 8



#### Tips for Media Dealings





## Mistakes in Media Dealings

Avoid the Following Errors:





#### Professional Email Do's

Style, Format, and Layout:







#### Professional Email Don'ts

(1 of 4)

Avoid the following mistakes when using email in a business situation:

