



Notification of Changes to Rates, Terms & Conditions

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POSTING DATE:
December 2, 2012

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Dear Valued Customer:

Inmarsat has announced an increase in its fees which may affect you. Outfitter Satellite is a reseller of these services and must pass price increases on to our customers. **Effective January 1, 2013**, the following Inmarsat BGAN plans are changed as follows:

- All monthly-billed plans with a monthly Standard IP bundle less than 20 MB are being transitioned to the new monthly-billed Standard +15 Plan. This change affects customers whose invoices identify their plan as VIZ_BG_STD, VIZ_BG_LU, VIZ_BG_EMER_USE, ST_BG_EMS, or ST_BG_STD.
- All monthly-billed plans that use Universal Card or Scratch & Web service are being transitioned to the new monthly-billed Universal Card +15 Plan. This change affects customers whose invoices identify their plan as VIZ_BG_SW.
- Upon the next annual renewal date, all annually-billed plans with an annual Standard IP bundle less than 240 MB will be transitioned to the new monthly-billed Standard +15 Plan. This change affects customers whose invoices identify their plan as VIZ_BG_BAS_PR or VIZ_ANN_ANY. The annual billing option is no longer available for these plans.
- Upon the next annual renewal date, all annually-billed plans that use Universal Card or Scratch & Web service (including the VIZ_SCRATCH and VIZ_SWANN plans) will be transitioned to the new monthly-billed Universal Card +15 Plan. This change affects customers whose invoices identify their plan as BGAN_SCRATCH or VIZ_SWANN. The annual billing option is no longer available for these plans.

These changes are being made to bring Inmarsat BGAN equipment that is active on older service plans into alignment with Inmarsat BGAN service plans that are currently available for new activations. The Standard +15 Plan is a monthly-billed Inmarsat BGAN plan with a \$59 per month fee and a \$15 per month Money Bundle. The Universal Card +15 Plan is a monthly-billed plan with a \$57 per month fee and a \$15 per month Money Bundle. The rates, terms, and conditions of the Standard +15 Plan and Universal Card +15 Plan are posted at www.OutfitterSatellite.com/notifications.htm. The configuration of any existing optional U.S. phone number service, optional Static IP service, or high usage monitoring service will remain unchanged. No changes are being made to the following Inmarsat BGAN plans: monthly-billed plans with 20 MB and larger bundles, annually-billed plans with 240 MB and larger bundles, and Money Bundle plans activated since December 1, 2011.

If you accept the above changes, no further action is required on your part and the changes will happen automatically. Otherwise, if these changes are not acceptable to you, please contact Outfitter Satellite prior to December 19, 2012 and either change your service plan to any other plan that is currently available for activation or cancel your service plan. To cancel your service, send a written intent to cancel to info@OutfitterSatellite.com. Please call our customer service department if you need assistance.

Sincerely,

Customer Service
Outfitter Satellite, Inc.
Phone: 615-889-8833
Email: CustomerService@OutfitterSatellite.com

**This notification is being done according to the terms of your Service Agreement in which Outfitter Satellite reserves the right to change the service fees and other prices and rates and likewise change, delete, or add any other term of our Agreement with our customers upon 30-day notice. This letter serves as that notice. This letter will also be posted on the web at www.OutfitterSatellite.com/notifications.htm as of December 2, 2012 and the changes discussed in this letter will become effective 30 days later on January 1, 2013.*