



# MAHAR TOOL SUPPLY COMPANY

INCORPORATED

*Metal Removal Specialists*

To Whom It May Concern:

My name is Dave Fournier and I work out of the Detroit branch of Mahar Tool Supply. I am the onsite person at the Chrysler-Mack Engine Plant, operating our tool management program. I am writing you this referral letter on behalf of Freer Tool and Die, Inc. I personally introduced Freer Tool and Die to Mahar Tool and Chrysler-Mack about 2-1/2 years ago, and now they also receive numerous jobs from our Flint, Lansing and Saginaw branches as well.

Freer Tool and Die currently manufactures a lot of our durable machine details. Their pricing is very competitive, about 90% of the time their normal delivery is only 4 weeks and their quality is top of the line. But what I think separates Freer apart from a lot of their competition is their ability to "get you out of trouble". Let me share with you a particular situation that came up the week before Labor Day this year.

On Wednesday August 29<sup>th</sup> at approximately 1:00pm, I received a call from the plant floor for two hot vee block details required for machine maintenance over the holiday weekend. I e-mailed Freer the drawings, they immediately faxed me back a quote saying they could handle the job. I faxed them a PO that afternoon, and they had the material on an airplane for delivery to their shop for early a.m. delivery Thursday the 30<sup>th</sup>. Freer delivered the details themselves directly to the plant per my direction on Saturday, September 1<sup>st</sup>.

I have come to know Harry James Freer and John Fulton very well. They are always willing to do the extra little things to take care of the customer. Give me a call anytime with any other concerns or questions you may have. Thank you for your time.

Sincerely,

Dave Fournier  
Mahar Tool Supply  
Cell #810/615-8950

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