



U.S. Business Plagued by Trade Confusion as New Tariffs Loom



New York-based Delta Children's Products imports cribs from China and elsewhere in Asia and has seen those sales fall since the tariffs took effect, said President Joe Shamie. But so too have sales of its U.S.-made mattresses, he said.

He would consider moving more production out of China if he knew what to expect. Instead, he's afraid to act because a deal to slash tariffs could come at any time. "Imagine you're about to buy a house, and there's a rumor the house might be half-price tomorrow. How do you know what to do?"