

NOVEMBER 2021

PETRO INDUSTRIAL AFRICA

# CAPABILITY STATEMENT



MARKET LEADER

**PETRO boasts unrivalled quality and customer service, with an extensive range of products available online, in-store and over the phone.**

PETRO Industrial is a leading manufacturer, marketer and supplier of commercial refuelling, storage and dispensing equipment globally. We are GLOCAL, that is we are a Global Business with Local Branch Operations strategically positioned throughout the world. PETRO Industrial has branches located throughout Australia, in South Africa, United Arab Emirates and Canada.

We manufacture and market an extensive range of Containerised Self Bunded Tanks suitable for the storage and dispensing of Diesel, Petrol, Diesel Exhaust Fluid (DEF) and lubricants. Our tanks range in size from 12,000L to 110,000L. #WeAreTheFactory

**PETRO  
INDUSTRIAL**  
  
**petroind.com**

# The PETRO Industrial Story

Our core business is **supporting you running your core business**

## Young at heart, old by nature

The business certainly started with a bang. Some 18 months in the planning, PETRO Industrial opened for business on 1st, April 2010. Whilst only young at heart, the business is backed and expertly guided by a Board of Directors with extensive experience in the sales and marketing and manufacture of industrial and petrochemical equipment and services, globally.

## From concept to commissioning

We are not constrained by what is on the shelf. Through our wide array of manufacturing partners and direct vertical integration with our factory, we have the in-house capability to design, develop, manufacture, supply,

commission and conduct scheduled maintenance on any project we take on. Whatever the nature, size, complexity and application of your project, PETRO has you covered.

## Our core is your non-core

You generate revenue by running your core business, be it transporting goods, moving dirt, mining minerals, providing portable power generation or flying a helicopter. You need industrial and petrochemical equipment to support your core operation. Our core business is supporting you running your core business. We will provide the equipment and services necessary to maximise your business' efficiency.

## Tapped into global markets

The world is a pretty small marketplace these days. We invest significant time

and funds keeping up to date with what is being developed where in relation to industrial and petrochemical equipment and services. Keep an eye on our website and email bulletins to stay in touch with the latest and greatest from throughout the world.

## Technology savvy

The PETRO Industrial Online Store is fast developing into the industry resource for costing, information, specifications and knowledge covering a broad spectrum of industrial and petrochemical equipment and services. The site is growing daily with the addition of more and more products and overall information.

Weekly email newsletters enable you to stay in the loop with all things PETRO. Subscribe online at our web store in order to receive this informative





eBulletin. Connect with us on any of our social media platforms to stay up-to date; Facebook, Twitter, Instagram and LinkedIn.

### **Vertically integrated**

The explosion of the internet has resulted in a dramatic shortening of the supply chain from manufacturer to the end user. Customers are a lot more informed in this modern era, they know what they want and who to buy it from. The secret of our success has been to reduce the number of players in the supply chain to the end use customer. Our primary manufacturing partner holds a substantial equity position in PETRO Industrial. We are integrated with the factory, thus bringing our key products to our respective customers in the most cost effective manner possible, whilst maintaining industry leading quality standards.

### **Speed to market**

From the point of identifying a customer requirement – we can source, develop, assemble and deliver a product or service solution quickly and efficiently. We have a strong sense of urgency when it comes to your business.

### **We are 'GLOCAL'**

Our business is fast evolving into a global operation, but maintaining the local knowledge and presence critical to our market regions. United Kingdom, Africa, Middle East, Asia, Australasia and the Americas; a PETRO Industrial operation is developing in your region of operation.

We understand that our customers are operating within a fluid borderless economic environment. PETRO Industrial can support your operation in all corners.

### **Industry experts**

The PETRO Industrial team brings an enormous amount of knowledge and experience to the Industrial and Petrochemical markets. Our team has been hand picked and brings a wealth of both petroleum company and equipment supply / engineering / specification experience to you.

### **We add value**

We are not just an equipment provider, we are an industry leading provider of turnkey commercial refuelling, lubrication storage and dispensing solutions.

Saving time and money results in higher profits. For anything commercial refuelling, bulk lubrication/fuel dispensing and storage, PETRO Industrial is your answer.



# Our Vision

**PETRO Industrial will be the supplier of choice** to commercial end users of industrial and petrochemical equipment and services.

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Shareholder value will be delivered through:

- The provision of an innovative array of product and service offerings to our chosen market niches;
- The development and maintenance of strong, open, ethical relationships with our stakeholders including customers, suppliers and service providers;
- A quicker, more responsive, more proactive approach than our competitors.



# Our Values



## Ooze Enthusiasm

We have fire in our belly. We will infect our customers, our suppliers, our staff and our stakeholders with our positive, fire in the belly, attitude to our commercial interactions.



## Ethics

It's about respect. We will always do the right thing. We respect ourselves, our suppliers, our stakeholders, our employees and yes, our customers. We will do the right thing, and in return we expect the right thing to be done by us.



## Make a Buck

We are not in it for the good of our health. We are here to provide an acceptable return to all of our stakeholders for their support and involvement in our business.



## Make it Happen

Appoint staff who create an environment of accountability and continuous improvement. We have drive and do what we say we are going to do.



## One Step Ahead

Ensuring we are a competitive and innovative company. We are adaptable, entrepreneurial and innovative and ultimately bottom line focused.



## Thanks, But No Thanks

We will say no to customers, suppliers, employees and stakeholders who do not fit the culture of our business. We don't want to be everything to everyone. We want to be the best to those who want to be the best with us.



## Right & Safe

We will strive to get the job done Right first time, every time but we will not compromise the Safety of our staff, our suppliers or our customers in doing so.

# You are guaranteed quality when you purchase from PETRO Industrial

As an industry leader in the design, manufacture, assembly, supply and installation of Commercial Petroleum Equipment, **PETRO Industrial has again raised the bar.**

We are the first amongst our peers to firstly invest in our systems and processes and secondly obtain independent, third party certification to the internationally recognised Quality Standard – ISO9001:2015.

We are proud to announce that PETRO Industrial has passed all of the audits and scrutiny applied by SAI Global leading to the certification of our Quality Systems and Processes to ISO9001:2015.



Quality  
ISO 9001

## What does this mean to you?

### We are not a Fly-by-Nighter

The barriers to entry in our industry are coming down. Anyone can traipse up to China, engage a factory, and import equipment into the market. Would you rather deal with a fly-by-night company who probably won't be there to support the product into the future, or a strong, well managed company such as PETRO who constantly invests in our people, our systems and our processes? If it was my money I know who I would deal with.

### We Learn from Mistakes

If we make a mistake we have a formal system in place to record this, and a process to ensure we don't make the same mistake twice. We will actively seek feedback from you and we will strive to further improve ourselves so that the customer experience with PETRO just keeps on getting better.

### First Time Every Time

We recognise that you want us to get it right first time, every time. The only way we will achieve this is to document how we do stuff and ensure that we stick to these systems and processes developed.

### They will be Back

This is only the beginning of the process. We are in the process of training internal auditors to check, double-check and indeed triple-check our systems and processes. In addition, SAI Global will be back to independently audit us regularly to ensure we are sticking to the rules!!

Don't be tempted by the 'cheap tank'. Compare us with the others. We have a strong balance sheet, we pay our bills on time, every time, we are run by the guys who originally kicked off these self-bundled tanks in the Australian market and we invest strongly in our people, our systems and our processes. We will be there to support whatever we sell you - long term – will they be?





# Full-Service Design, Engineering and Execution

## PETRO'S CAPABILITIES

We are a Projects Business by nature, offering tailor made, turnkey fuel storage solutions.

PETRO's extensive capabilities allow for projects to be managed solely during the design, development, manufacturing, delivery and commissioning stages of the project cycle.

### PARTS & SPARES

We offer a wide range of parts and spares both online and over the phone.

### ONSITE TANK MAINTENANCE

Our after-sales service is second to none, with fuel tank maintenance services on offer to maintain your fuel tank's reliability and functionality.

### ONSITE INSTALLATION

Our fuel tank installation experts offer market-leading onsite installation and commissioning.

### SITE COMPLIANCE

We are experts in site compliance during all stages of the project. Pre-installation, during installation and post-installation.

### DESIGN & ENGINEERING

The in-house, engineering and drafting team has the capability to prototype, develop and tailor projects prior to production.

### MANUFACTURING & FABRICATION

Direct factory integration, as well as on-shore manufacturing and fabrication, with no middle man.

### FUEL TANK SUPPLY

PETRO Industrial is an industry-leading fuel tank supplier and industry-leading provider of self-bunded fuel tank solutions.

### TANK FARMS

We provide modular, scalable, intelligently designed self-bunded tank farms, for the bulk storage of diesel, ULP, lubricants and other liquids.

### IN-HOUSE

#### Engineering and Design Capability

PETRO Industrial boasts a team of highly skilled engineers who understand your fuel storage needs, enabling the synthesis of a purpose-built, high-quality, innovative solution.

### ON-SHORE

#### Manufacturing Facility

PETRO Industrial is a true manufacturing business, our trade professionals fabricate, assemble and install equipment at each of our local workshops.

### KNOW-HOW

#### By Professionals, For Professionals

We offer a wealth of experience in the downstream petroleum market, with staff whose experience spans over years.



# PETRO Projects

**PETRO Projects is a multi-disciplined hydrocarbons engineering consultancy business** established to provide commercial and retail customers with a complete suite of services relating to the use of fuel, lubricants, waste oil and associated products within their operations.

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We offer a wealth of experience in the downstream petroleum market, with staff whose experience spans over years.

We have recognised that commercial customers are lacking options in today's market; and have a need to engage with an experienced petroleum engineering team to provide the services required. PETRO Projects provides a wide range of services that include:

- Fuel System Design including
- Mechanical, Electrical and Other Engineering
- Oil / water Drainage Compliance
- Drafting
- Dangerous Goods Consultancy

**Local Government Approvals - including Development Applications and ongoing consultation with relevant government bodies**

- Statutory Compliance
- Site Auditing
- HAZOP Facilitation
- Project Management
- Tendering Support
- Oversee and co-ordinate site installation and commissioning activities.



PETRO Projects provides a cost effective, reliable consultancy service. You can rely on our extensive experience in the petroleum industry to ensure we pull together your project in a professional, timely and cost effective manner.

Our focus is purely on petroleum related engineering and project work. Accordingly we can provide our customers with focus and expertise in this specialised field. Don't entrust your project to general engineering consultancies; work with a company who knows their stuff - PETRO Projects.

We provide a transparent billing system that provides our customers with a high level of comfort. This system allows customers to interrogate in detail what work has been delivered and the costs associated with those deliverables.

Whether you are a Transport Company, Government Department, Mine, Drilling Contractor or operate a fleet of Helicopters, PETRO Projects can assist you with your petroleum engineering and compliance requirements.

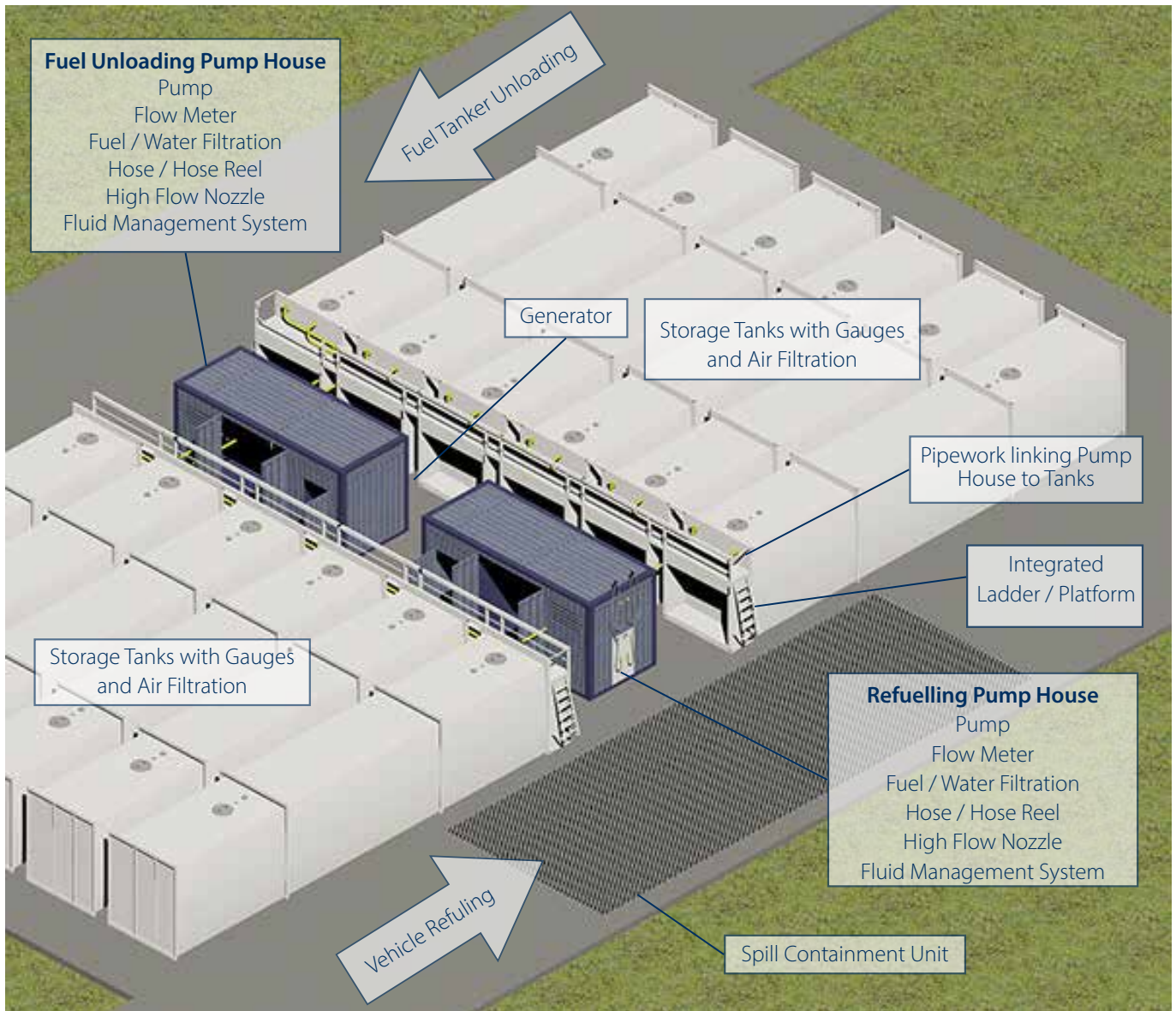
Our past projects include, yet are not limited to:

- Muswellbrook Coal lubricant tank farm (pictured above)
- Hale Creek lubrication workshop dispensing
- Leighton's truck mounted service module
- OK Tedi tank farm for fleet refuelling and power generation
- Rolleston Coal tank farm for fleet refuelling
- Border Express distribution centre with high flow diesel outlets and online payment systems
- Toll IPEC distribution centre with high flow dispensers and online fuel management systems
- Redstar Equipment multiple, small fleet refueling, generator storage and mobile storage systems





# Modular Tank Farms



**RAPID DEPLOYMENT** – PETRO Tank Farms are quick to deploy. We hold tanks in stock throughout our global operations. We can kick off your project with equipment within literally a few days, this equipment can then be scaled up to meet the needs of your project as it gears up to full construction. Traditional Tank Farms can take up to 6 months to build. Don't wait around, specify a PETRO Tank Farm.

**FINANCE** – Project finances may dictate that hiring the facility may be more financially viable. Perhaps a buyback offer on the facility helps with the split of assets once the project draws to a close or the joint venture ceases. PETRO Industrial offers a range of innovative finance solutions to support your specific project needs.

**SCALABLE** – Perhaps the facility needs to be scaled down to meet the permanent needs of the site moving forward. PETRO Tank Farms can be easily scaled up or down to meet the needs of your project hydrocarbons off take.

**MODULAR** – PETRO Industrial have developed a modular, plug and play hydrocarbons solution to support your project site.

**OPTIONS** – We can offer a range of larger centralised options and indeed a network of smaller decentralised solutions tailored to the needs of your project.

**LITTLE INFRASTRUCTURE** – There is no need to invest in expensive permanent infrastructure to support our equipment. Whilst always nice to have, our equipment does not require expensive concrete footings and associated infrastructure. All we need you to provide is a suitably compacted, well drained, level site. PETRO Tank Farms are designed to be deployed in a range of conditions.



# Containerised Tanks

## 110% Self Bunded

### The roof is double wrapped and curved;

- The PETRO PT Series tank range is double wrapped around the full circumference of the tank;
- As we provide a double wrapped roof, we are able to take the safe fill level of the tank to 96.5% of the stated capacity. This higher capacity design allows us to further maximise the storage capacity of the tank's footprint;
- The roof of the tank is curved, this prevents the buildup of water, snow, sand and other contaminants on the roof of the tank. Any presence of these contaminants on the roof of the tank increases the risk of contamination of the fuel being held within the tank.

### Unique rounded rectangular design – the strength of a cylindrical tank whilst maximising the capacity of the footprint of the tank;

- PETRO have devised a unique tank design that combines the strength of a cylindrical tank but in turn maximises the storage capacity of the footprint;
- Our rounded rectangular design does not require the internal bracing that rectangular tanks require to provide strength;
- The inherent strength of the PT Series design requires less steel in construction, this results in a lighter, stronger, more robust tank for your site.



PT Series

LT Series

### Full Height, Fully Bunded, Lockable Integrated Pump Bay Housing;

- PETRO PT Series tanks feature a very generous, full height, fully bunded pump bay housing. We provide ample room to mount the wide array of dispensing, metering and filtration equipment required to support your project site requirements;
- Our Pump Bay is fully lockable. We provide a heavy duty roller door that will not flap about in the wind. Once the roller door is up, you have full access to our large pump bay housing;
- We provide a removable panel on both sides of the tank to facilitate connecting hoses or pipework when linking multiple tanks to form a PETRO Tank Farm.

### Full under tank visibility;

- It is good practice, and is indeed an integral part of many international standards, to inspect the bottom of your tank on a regular basis;
- Equally important is the ability for a natural airflow under the tank to prevent medium to long term corrosion of the bottom of the tank;
- PETRO PT Series tanks provide full under tank visibility and access for medium to long term maintenance of the tank.

# Small Footprint Tanks

## 110% Self Bunded

These tanks are perfect for home base refuelling and/or connecting to generators to serve as day tanks.

They are easy to move, and can be placed where your fuel is needed.

They are suitable for the storage and dispensing of Diesel, Kerosene, Lubricants, Petrol and Waste Oil.



### S Cube Tank

The small footprint S Cube is available with or without a pump bay, with under-hatch connections.

They come in different capacities that range from 1,000 litres up to 10,000 litres.

#### Features:

- Self Bunded, Tank-in-Tank design – 5mm Inner tank / 5mm Outer tank.
- Self bunded tank capacity 110% of internal tank volume.
- Easily removable carbon steel inner tank for maintenance and cleaning
- S 355 JR material Internal/ External Tank and Wetted Parts.
- Also available in a 304 Stainless steel inner tank as optional.
- Design and Fabricated in accordance to AS1940 / AS1692 approved as self bunded tank for static storage
- Design and Fabricated in accordance to SANS 10131.
- Pumps / connections / hoses / meters / filters housed in bund, which can be locked even when in use!
- An inner tank contains the initial volume of liquid. In the unlikely event that this tank develops a leak the outer tank will prevent the liquid from escaping into the environment.
- All seams are welded to regulated standards.
- PETRO's self bunded Cube tank is designed with an easy removable inner tank for maintenance and inspection.
- The ultimate in quality at very affordable prices.
- 8000 L and above models are supplied with Overfill Protection Valve / Anti Syphon Valve and Overfill Alarm Unit.

#### Standard Fixtures:

- High level alarm.
- Fuel Suction line c/w isolation control with antisiphon foot valve.
- Fuel Return Line c/w isolation control.
- Filler breather port.
- Vent with emergency vent.
- Bund dip.
- Safety decals.
- Colour is AS2700 "Colour Standards for General Purposes" N14 White.



### I Cube Tank

Perfect for home base refuelling applications with lockable full height pump bay housing for secure storage of dispensing equipment.

Available in capacities ranging from 1,980 litres up to 19,800 litres.

# Bowser/Dispenser



The iPETRO Refueller offers a reliable refuelling solution that will endure in the most challenging working conditions thanks to its reliable and strong design.

## Designed with the future in mind.

The reliable construction carries into the design of an easily serviceable hydraulic system with a robust electronics suite, which can store transaction information through power loss.

## Tailored to you.

Multiple configurations are available, with different flow rates, pump options and products all supported by the iPETRO Refueller.

## Seamless integration.

Optimized for the iPETRO FMS product range, the iPETRO Refueller is an economical and reliable solution for your fuel dispensing needs.



## Easy Serviceability

Clever design enables efficient, economical and easy maintenance.



## Small Footprint

Gone are the days of large, chunky bowser. The iPETRO Refueller utilises space efficiently, occupying minimal floorspace.



## Cost Effective

High quality workmanship and cutting edge technology which won't break the bank.



## Fully Compliant

MID and ATEX certified with NMI approval. NMI pattern number - NMI 5/6A/238

## General Specifications:

- Anti-corrosive construction
- Self-priming pump with air eliminator
- DIN rail mounted modular electronics and power supply
- Positive displacement 2 piston volumeter
- FRAM transaction data storage
- Easy electronic calibration





# Service & Maintenance

## PETRO On-Site Tank Maintenance Service.

We are qualified to stock, install and service new and replacement fuel equipment in hazardous areas.

### What does this mean to you?

We make sure your site is compliant with the relevant standards as the equipment is inspected, new equipment installed, or classifications changes.

- We do Hazardous Area Verification Dossiers.
- We do Hazardous Zoning & Audits.
- We have Hazardous Electrical Installation Certification.
- We are Qualified to do On-Site Sign Offs.

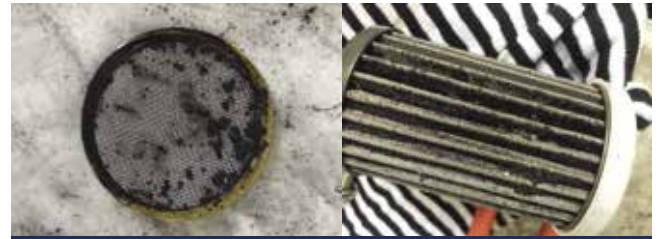
### Refueling with contaminated fuel is catastrophic.

Allow our qualified PETRO maintenance staff to maintain and service your investment and prolong it's longevity while you focus on running your business. Any downtime or breakage on your equipment is profit down the drain. Keep your fuel clean and keep your machinery running.

We'll make sure everything is performing like it should. Your tank is like your vehicle, regular maintenance keeps the wheels turning or in this case, the fuel flowing.

### Maintenance service plans include, but not limited:

- Inspect tank structural integrity and signs of damage.
- Test tank contents for water.
- Inspect all tank accessories and maintain as required.
- Inspect & service pumping equipment and filtration screens in pumps and nozzles.
- Check and calibrate flow meters - flow rates up to 120lpm - commercial - non NMI.
- Remove vent and inspect for operation.
- Tighten all bolts & fittings and inspect for leakage.
- Clean/drain tank pump bay bund.
- Calibrate tank gauging.
- Full PETRO maintenance service report provided.



Reduced Flow Rate – Blocked Strainers in Bowser Pumps



Unblock Tank Vent Filters of Air Pollution (Dust and Water mix with Fuel)



Replacement of all Particulate & Water Filters



Replace Man Hole Gasket, Faulty Over Fill Alarm, and worn Nozzles



# PETRO sells:

PETRO PT Series Containerised Self Bunded Tanks

PETRO Self Bunded, Baffled S-Cubes & i-Cubes

PETRO Self Bunded Fire Rated Tanks

PETRO Self Bunded Fuel Trailers

Commercial Refuelling Bowsers

iPETRO Fluids Management Systems

SAMOA Lubricant Transfer and Metering Equipment

SAMOA Grease Equipment

Bulk Grease Storage Tanks

Fill-Rite Fuel Transfer and Metering Equipment

PROFLEET Automatic Tank Gauges

GRACO Lubrication Equipment

PETRO Offshore Equipment

iPETRO Power Breathers

TCS Bulk Flow Meters

PALL Filtration

FG Filtration

BANLAW Products

MEPSAN Bowser Dispensers



# MAGIC 10

## Key Components in any Dispensing System

Successful Storage and Dispensing of Fuel, Lubricants, Waste Oil and AdBlue® (Fluid) is all about ensuring you follow our recipe, and that you use all of the key components we recommend.

### These are the key components:



#### TANKS

From the humble 20L Drum up to a 1100L PETRO Double Wall T Series Tank right through to a 110 000L Double Wall PETRO PT Series Self Bunded Tank, the base of your recipe is having the right tank to store your Fluid.



#### STRAINERS

Known as a 'rock catcher', a strainer will protect your pump from the ingress of larger foreign particles drawn through your dispensing system.



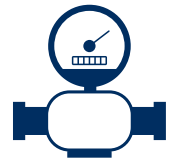
#### PUMPS

The heart of your dispensing system. Like the human body, the life of the dispensing system is dependent upon the pump.



#### FILTERS

It is really important, for the life of your engine, that your dispensing system removes particulates and water from your Fluid.



#### METERS

If the Pump is the heart of your dispensing system the Meter is the eyes. The meter will give you an indication of fluid dispensed per transaction and a running total of fluids dispensed overall.



#### NOZZLES

Get the Nozzle right and your operators will be happy forever more. The nozzle is the key interface in your dispensing system to your equipment.



#### HOSE

This is the flexible reticulation enabler that transfers your fluid from the tank and dispensing components through to your vehicle. The poor old hose has a hard life. It is often abused and neglected. Choose a quality hose with impregnated wire helix.



#### FMS

The Fluids Management System (FMS) is the brain of your dispensing system. The FMS will record the date / time and volume of fluids dispensed, which operator and which vehicle to the fluid.



#### GAUGES

There are many and various ways to provide visibility of the contents of your tank. The simplest method is the use of a calibrated dipstick.



#### SPILL KITS

Historically most of the pollution of refueling and lubrication facilities have not occurred due to major catastrophic spills.





## Manage your Drivers, Vehicles, Dispensing and Stock electronically.

All data from iPETRO Terminals are synchronised to the **Cloud Based iPETRO Portal** via an encrypted USB Stick or Online in Real-Time depending on your choice of purchase.

### HASSLE FREE

The integration is Seamless – No need to change your existing legacy hardware or install any software! All you need is a device that can connect to the internet to access the iPETRO Cloud Website.

## Move into the Future!



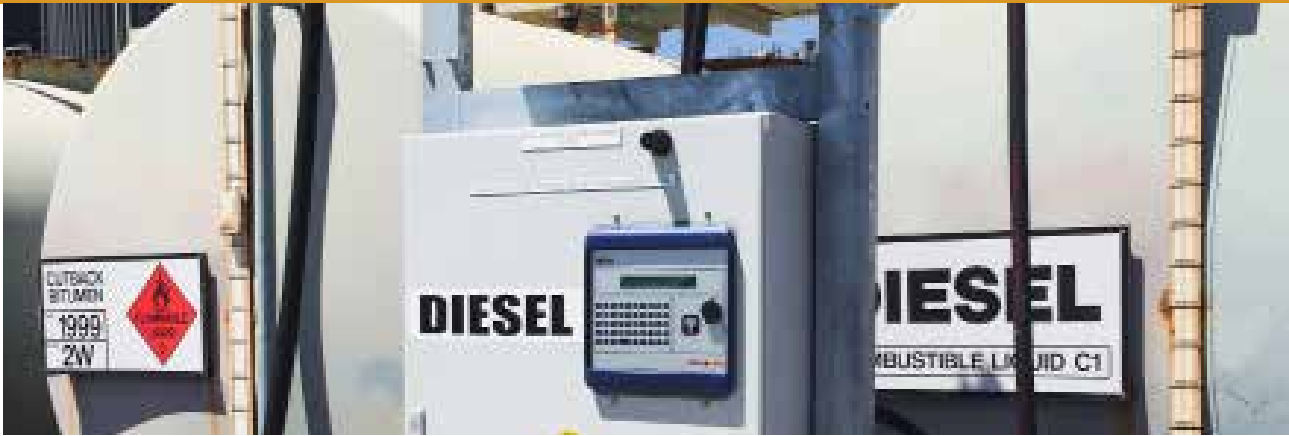
### 24/7 MONITORING

Manage and monitor every drop of fluid dispensed from any terminal on any site. Receive low stock level alarms and consumption information from any tank on any site 24/7. Your fuel management and monitoring can be done from anywhere in the world, all you need is a device with internet access.



### DISPENSING ACCESS

A driver or a vehicle can be allocated to a "Tag" or a "Pin" to have access to the Terminal. Without this identification the Terminal will not allow the pump to dispense. Monitor and manage your drivers and fleet with complete control.



### POWERFUL REPORTING

Unlimited users have access to the iPETRO Cloud Website and you have complete control of who can modify transactions or stock data. Existing reporting formats can be modified to suit your needs and can be exported in various formats to distribute within your organization.

# The iPETRO Fuel Management Hardware Range



**iPETRO Bank**

- Credit, Debit or EFT Cards.
- Touch key, contactless fob or fuel card identification.
- Tank Gauging capability, Compatible with a wide range of pumps.
- Realtime connection to cloud software.
- Unlimited Transaction Memory.
- Monitoring of 2 Pumps as Standard Upgrade to 8 Pumps.
- Real-time updates
- Automated Emails
- API Compatibility
- iPETRO Cloud access



**iPETRO Gen**

- Monitor fuel consumption of up to 4 generators.
- Realtime connection to cloud software.
- 3G Connectivity
- Unlimited Transaction Memory.
- Tank Gauging capability, Compatible with a wide range of pumps
- Real-time updates
- iPETRO Cloud access



**iPETRO Lite**

- Manual synchronisation via USB stick
- Online Upgrade Available.
- Monitoring of 1 Pump as Standard Upgrade to 2 Pumps.
- 3G Connectivity
- 4000+ Transaction Memory.
- Vehicle / Driver Tags Upgrade to Contactless (V-Tag) System available
- Compatible with Mechanical Pumps (1-2), RS485 with Tank Gauge Interface.
- iPETRO Cloud access



**iPETRO Pro**

- Realtime connection to cloud software.
- Monitoring of 2 Pumps as Standard Upgrade to 8 Pumps.
- Tank Gauging capability, Compatible with a wide range of pumps.
- 3G Connectivity
- Unlimited Transaction Memory.
- Touch key, contactless fob or fuel card identification
- Real-time updates
- Automated Emails
- API Compatibility
- iPETRO Cloud access



**iPETRO Tank**

- Monitor from 1 tank up to 8 tanks
- Tank Gauging capability, Compatible with a wide range of pumps
- Integrated Router. Built-in GPS
- 3G Connectivity
- Unlimited Transaction Memory.
- Real-time updates
- Automated Emails
- iPETRO Cloud access

# PETRO ACCESSORIES

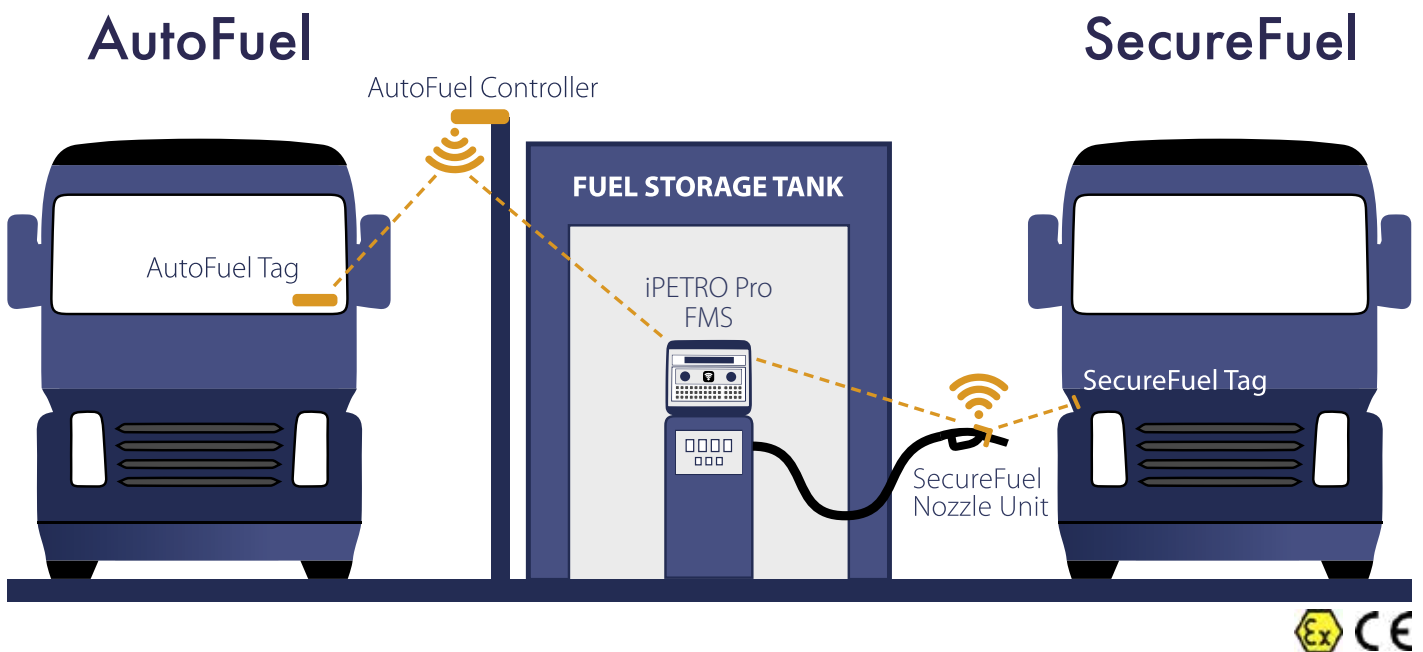
FLUIDS MANAGEMENT

## FUELING AUTOMATION AUTOMATIC VEHICLE ID & AUTHENTICATION

Automate your fleet identification with the **iPETRO Automation accessories**. Reduce errors and manual data entry from the refuelling process and save precious time for your operators.

There are two Authentication options available, **AutoFuel** and **SecureFuel**, that works in conjunction with the iPETRO Pro Fuel Management terminal, backed by the powerful, cloud based, fuel and fleet management iPETRO Pro Cloud platform.

Automate and simplify your fuel reconciliation and make your tax rebate claims easier than ever with iPETRO.



### AutoFuel

The iPETRO AutoFuel Reader is able to read an ID Tag on the vehicle's windscreen (for identification) as the vehicle approaches the iPETRO Terminal, which in return activates the fuel pump.

Utilizing passive long-range RFID technology, these AutoFuel Vehicle Tags run without batteries making the process as cost effective as possible.

### SecureFuel

The SecureFuel Reader is designed with a unique ring-mount design that can easily be fitted on a wide range of fuel filling nozzles. The Nozzle Unit works in conjunction with a SecureFuel Vehicle Tag that is placed near the vehicle tank.

The nozzle is automatically activated when brought into close proximity of the SecureFuel Vehicle Tag for refuelling. All required data is then captured by the powerful cloud based iPETRO Pro Cloud Fuel Management Website.

### Typical Application Areas

Fueling stations for Construction vehicles, Trucks, Bus coaches and any other commercial fleet vehicles.



# PETRO Hire

## Why Rent?

### Do your business a favour. Don't buy.

If you're buying capital equipment or machinery, paying upfront can put a serious dent in your cash reserves. And what are you left with in five years? Usually a seriously depreciated asset that isn't much use any more.

When compared to buying equipment outright, leasing helps preserve cash for projects and expenditure that offer better business returns or represent a more efficient use of capital and resources.

When it comes to expenditure, businesses should invest as little as possible in depreciating assets and as much as possible in appreciating assets. Renting provides a compelling option to keep the cost of depreciating assets down and pass obsolescence risk to a third party.

A common financial methodology for deciding if taking an asset on rental is more economic than buying is to compare and select the lowest net present value of the after tax cash flows of each alternative.



### Off Balance Sheet Funding

In most cases, rental payments don't appear as balance sheet liabilities. The monthly rentals are treated as an operating expense and are generally considered 100% tax deductible. Not only that, as an expense item, these payments may fall outside of annual capital budget allocations and the arrangement may result in improved balance sheet ratios. Naturally, you should check with your accountant or legal advisor first.

### Rent the Full Package

You can bundle the cost of all ancillary equipment into your rental or lease. Pumps, meters, electronic tank gauging, electronic fluids management systems, in fact all PETRO Industrial accessory lines can be included in the one transaction.

### Cash is still King

When you rent or lease your equipment you get to keep your cash for better things. It takes the strain off your cash flow and when working with your accountant or legal advisor, usually results in a 100% tax break and a healthier balance sheet. Better still, it means you don't have to compromise on quality. You can afford the right equipment for the job.

### We Take the Residual Value Risk

PETRO Industrial rental pricing builds the future expected resale value of assets into the pricing to keep your rental payments low. The future resale value risk is assumed by PETRO Industrial, not you. What's more the costs of disposing of the asset at the end of the lease including environmentally friendly recycling of the assets (including potentially hazardous components) is also assumed by PETRO Industrial.

# PETRO Industrial Contact Information

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# PETRO INDUSTRIAL



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