

Target Rifle South Australia Incorporated

Annual Report
2021-2022



Current Board Members of Target Rifle South Australia Incorporated

John Hatzigiannis



Carrie Quigley



Wendy Rossiter



Mark Cresp



Chairman's Report – John Hatzigiannis

Good afternoon to all and welcome to this year's AGM.

This past year has seen the Association recovering from the social effects of COVID. It has been pleasing to see our members returning to the range to continue their enjoyment of the sport minus the restrictions forced upon us by COVID restrictions and lockdowns.

I would like to thank my fellow Board Members for their support over the past 12 months.

Their work and dedication behind the scenes is often unnoticed but essential to the running of the association and the State Range.

Just as essential are our group of volunteers whom without, we would not be able to run daily. This includes the range officers and all the members of the various committees.

Peter Evers is of special mention. As Target Rifle SA's Dealer, he ensures we remain compliant with all the firearm's legislation. Peter has also demonstrated tenacity in the work he has undertaken in the online presence of the shop, and we are close to seeing it going live.

The association is currently still in a strong financial situation, with the Finance committee working towards ensuring we remain financially strong and viable moving forward. The committee is still working towards incremental and prudent investments so that we can receive a better return than we are currently able to through normal financial institutions.

The Board has worked towards updating our Strategic Plan, Policies, Procedures and ensuring that we comply with the required Governance requirements from TRA and various Government bodies that we deal with and are aligned to.

The Board has also been working towards a reconnect with our member clubs, in particular the country clubs. The onset of COVID appeared to have isolated them more so than the metropolitan clubs. With visits to almost all TRSA affiliated clubs, the Board has been briefed on issues that are important to our members. Several members highlighted the changes to the Benchrest rules, implemented in January 2022. Whilst many expressed passion both for and against the changes, the TRSA Board, with the assistance of the Technical Committee, will continue to work through the issues, to arrive at an outcome that is meeting the needs of the majority. A summary of the ideas and feedback received at the Board visits is included at the end of this report.

In March 2022, Shooting Australia endorsed the new National Integrity Framework developed by Sports Integrity Australia. Whilst this policy is yet to be endorsed by TRA, it is anticipated that TRSA will be operating under this policy in the new year. The new policies and procedures are national guidelines, covering acceptable and safe behaviours for all members, volunteers, staff and visitors. TRSA plan to not only make them available to members and clubs but to have some face-to-face information and education sessions to ensure a great culture in our sport.

In the meantime, we continue to operate under TRA Member Protection Policy.

The Board has set some big goals for the future in the ongoing maintenance and development of the State range. We have recently installed new roofing over the 50m targets, to safeguard them from the weather. Further developments include upgrading the roof on the whole facility (subject to PAE Council support and approval) and upgrading the target catchers on the 20m range and installing insulation in the roof over the 50m range as some examples.

In closing, once again, thank you to all our volunteers, members and staff for the work and support.

Development and Coaching– Carrie Quigley

Performance Pathways Grant - Office for Recreation and Sport

Last year I reported that TRSA had been fortunate to receive a 12 month grant to employ a full time State Development Coach to work with our Junior Clubs, Coaches, and Athletes, to support and further develop the Athlete Pathway. We subsequently employed Emma Adams to the role and have seen her take on this role with energy, enthusiasm, and professionalism. Over the last year Emma has worked with the Reynella Club to offer a double stream Junior Club on Wednesday nights, effectively doubling the number of juniors who are now able to participate. She has also assisted 15 young juniors off the supported stand and into free standing air rifle shooting – many of these juniors are coming out to Super Saturday competitions and it is great to see them improving and enjoying the sport. Emma has introduced some administrative changes to the Junior Clubs to assist in the daily running of the clubs. As we move into the coming year, we will use some resources Emma has produced to bring our Junior Club Coaches together online for regular and ongoing learning opportunities.

Emma Adams, Shane Bland and I have just returned from a Junior Development Camp in Brisbane with 9 South Australian Juniors. On this camp, the Juniors were able to meet other Juniors from Queensland, Victoria and New South Wales, as well as participate in a rigorous training camp capping off with the Queensland State Championships. We saw personal best scores from many of the athletes, along with some medals, but by far the most exciting thing was to see so many of our juniors learning and applying themselves so professionally.

TRSA has recently been advised that the Performance Pathway Grant has been accepted for a further 2 years, and we are very grateful to the Office of Recreation and Sport for this opportunity.

Junior Clubs

The Junior Clubs at Reynella and Wingfield continue to thrive, with the support from our volunteer coaches. I am very grateful to Andy Summers, Michael Nicholas, Libby Kosmala, Shane Bland, Drew Irvin-Speck and Stan Kosmala who keep the Wingfield Junior Club humming. In Reynella, my thanks to Peter Davies, Mike Langford, Sylvia Muehlberg, Kris Walker and Russell White who are coaching and working in the double stream Junior Club. We have a few new coaches in the Junior Clubs getting started.

The Morgan Club has finished its' development of a new Air Rifle Range and has held a very successful Open Day with the Scouts. TRSA is working with the Morgan Club to provide assistance in their introduction of a Junior Club and is very excited by the enthusiasm and energy from the members to get this new initiative off the ground.

Come and Try Shooting

TRSA participated in the "Growing for Gold" Come and Try events in conjunction with the Port Adelaide Council at the Wingfield range, in October 2021. We have had 40 young people enjoying air rifle supported and getting to know what our sport has to offer. This is a great way to promote Junior Clubs and encourage new members. Thank you to Emma Adams, Connor Quigley, Aston Culf, Davis Irvin-Speck, Tori Rossiter, Matilda Eylander, Keigan Williams, Kata Kowplos, Drew Irvin-Speck and Gab Irvin-Speck who assisted on the days.

After the success of the Ladies Day Come and Try day last year, we have begun offering a regular Ladies Night "Come and Try" in conjunction with the Morialta Club on Friday nights. This is proving to be a successful initiative and we hope to see more women participating in the sport as a result.

Visitors are welcome to come and try shooting either by visiting a club, or by coming to the Wingfield Range on a Tuesday, Thursday, and Saturday when TRSA opens the range. Thank you to Andy Summers, Merv Illmann,

Chris Murphy, Drew Irvin-Speck, and David Westley who are regularly rostered on to show visitors the ropes and help them learn to shoot. You guys are the face of our Association and do a great job.

State Teams

In the 2022 TRA National Championships in Brisbane our Air Rifle team of Jack Rossiter and Kata Kowplos came first, with our Junior Air Rifle State Team of Davis Irvin-Speck and Matilda Eylander also coming first. Jack Rossiter and Tori Rossiter came first in the Three Position Team. Congratulations and great shooting!

The TRA Postal State Teams for 2022 have finished with NSW winning the Warren Potent Prone competition. South Australia came 3rd. In the Junior Prone State Team, South Australia won, with Tori Rossiter top scoring the individual results. Congratulations!!

Next year, TRA will only run the 50m prone open in this way. All other events (Air Rifle, Air Rifle Supported, Benchrest Open, Three Position and Prone) will be conducted as part of the TRA Online Competition. Many TRSA Members have been involved in this competition throughout this year – with final results to come in November. We look forward to a larger TRSA entry next year.

Technical Committee

Committee Members: Sylvia Muehlberg, David Westley, John Vandeleur, Carrie Quigley (Board Representative)

Benchrest Rules

Target Rifle SA (TRSA) has been operating with new Benchrest Class 1 and Class 2 rules since the beginning of 2022. The Board has received mixed feedback regarding these rules, with some members expressing agreement with the rules, and others expressing discontent. Although a high level of member feedback was taken in preparing these rules, including a Member Forum with 15 attendees and a Member Survey with 42 respondents, it is evident that there remains a level of discontent among some members. To this end, the TRSA Board is taking the opportunity to explore this further.

The TRSA Technical Committee has been asked by the Board to conduct a series of surveys to garner members' opinions on how to progress with Benchrest rules. Surveys were accepted as the preferred tool to gain this information as they offer a greater opportunity for more people to provide feedback. As feedback is taken from the surveys, the information will be collated and sent to members, with follow up surveys that ensure all outstanding questions are considered. It is hoped that this process will allow members an opportunity to express their opinions and understand the opinions of the wider membership, and that we finish up with Benchrest Rules that can be accepted.

Range Officials

In January, Sylvia Muehlberg ran a Range Officials Course, where 6 members attended, and subsequently finalised their accreditation. These new Range Officers have assisted in the running of the Super Saturday competitions as well as at the State Championships and Club Prize Shoots. Having accredited Range Officers is important to our ability to run competitions that are of a high standard, and we thank these volunteers for their time and commitment to this.

Another Range Officials Course will be conducted in the early part of 2023 as several of the entrants into the 2022 course were, at the last minute, unable to attend due to Covid. It is hoped that more members will participate in this course.

Competitions Committee

Committee Members: Sylvia Muehlberg, Chris Murphy, David Keen, Nigel Lloyd, Paul Helbig, Carrie Quigley (Board Representative)

TRSA has had a full competition calendar this year with State Championships for Benchrest and ISSF, and the Super Saturday monthly series. Renmark, Wingfield, Morgan, and East Marden Club all ran their usual Prize Shoots, with Wingfield Club working together with TRSA, Shooting Australia and Target Rifle Victoria to offer the ISSF events as an online Grand Prix (Covid has encouraged us to become creative in how we run events). TRSA also ran a Grand Prix in conjunction with Shooting Australia, and the Morgan Club held the Benchrest Cup. TRA trialed a new postal online competition which we ran in conjunction with the Super Saturday series, and the TRA National Championships were held over Easter in Brisbane. Adelaide Club has been introducing RBA competitions on some Sunday mornings, with dates for these competitions on the TRSA Calendar. In all, it has been a busy year, with many Members getting involved.

Entries in Benchrest Events at Club Prize Shoots has remained relatively stable over the last few years except for the impact of the range closures due to Covid. We are generally getting back into action with similar participation rates. The table below shows entries in 50m events for the Club Prize Shoots over the last 4 years.

Club Prize shoot	CI 1	CI 2	CI 3
BR State Champs 2022	12	5	20
Morgan 2022 (2021 rules)	16	0	19
East Marden 2022 (2021 rules)	8	0	14
Renmark 2022	9	1	17
East Marden 2021	11	0	15
Morgan 2021	11	0	22
Renmark 2021	11	0	16
Wingfield 2021	7	0	14
BR State Champs 2020	16	5	18
No other comps due to Covid			
BR State Champs 2019	13	0	20
Morgan 2019	12	0	26
East Marden 2019	9	0	14
Naracoorte 2019	10	0	23
Renmark 2019	10	0	15
Wingfield 2019	22	0	30

Similarly, Super Saturday entries have been steady, with the table below showing the entries to this event also over the last 4 years (please note that Benchrest was added to Super Saturdays in the last 2 years).

Month/Year	Air Rifle Entries	Prone Entries	BR 1 Entries	BR 2 Entries	BR 3 Entries	Air Supported Entries
September 22	14	13	4	1	5	2
August 22	14	14	4	4	9	6
July 22	8	10	1	2	6	1
June 22	10	10	1	6	9	4
May 22	7	9	2	7	7	3
April 22	10	10	5	8	7	5
March 22	10	9	4	4	9	3
February 22	6	5	4	2	6	2
January 22	3	7	5	1	7	2
November 21	3	9	1	0	8	N/A
October 21	9	11	7	0	14	
September 21	5	9	6	0	12	
August 21	8	10	1	0	7	
July 21	Covid					
June 21	10	13	4	2	9	
May 21	10	13	5	4	8	
April 21	N/A					
March 21	16	10	6	5	8	
February 21	15	9	5	8	9	
January 21	8	7	5	4	10	
August 20	13	11				
February 20	17	3				
November 19	12	9				
October 19	13	9				
September 19	13	12				
August 19	8	8				
July 19	10	12				
June 19	12	13				
May 19	11	13				
April 19	9	13				
March 19	21	20				
February 19	5	6				
January 19	N/A	N/A				

A hearty thank you to our Range Officers over the year – John Hatzigiannis, John Vandeleur, David Westley, Andy Summers, Chris Murphy, Emma Adams and Carrie Quigley; and to our Green Room operators – Drew Irvin-Speck, John Hatzigiannis and Sylvia Muehlberg; and to Gab Irvin-Speck and Ros Adams who have kept us fed with wholesome and tasty food throughout the Super Saturday Series. You have all contributed to making the event run smoothly and successfully.

The Benchrest Members of the Competitions Committee have identified that between Super Saturdays and Club Prize Shoots, there have been many events for Benchrest Shooters to participate in over the last 2 years. Concern has been raised that the Super Saturday Competition reduces the importance and focus on the Club Prize Shoots. The Competitions Committee is therefore proposing that in 2023, the calendar for Benchrest events will focus specifically on the Club Prize Shoot programs, which will offer a competition every month. TRSA will sponsor a “Benchrest Series” that collates the results from the years events, and an annual award will be presented in November after the Wingfield Club’s Prize Ceremony. More information is to come on this series, and member input into some decisions is being sought.

Adelaide will be host to the 2023 Masters Games next October – so look forward to two weekends of shooting with the Masters Games followed by the Renmark Prize Shoot.

The State Championships for ISSF and Benchrest will be run in conjunction and is scheduled for March 2023.

Staff and Equipment Shop – Wendy Rossiter

TRSA Staffing

During the last year, the TRSA Board has developed and introduced policies and procedures to support the staff employed by TRSA. Contracts and performance agreements have been implemented; electronic timesheets introduced. We thank Tim Butler for his reliability and involvement in the Equipment Shop and cleaning role. We welcomed Drew Irvin-Speck and Dave Hector in the Equipment Shop and Robert Battye as our cleaner and maintenance person.

The Association has provided employees (Range Officers (RO), Equipment Shop staff and Maintenance/Cleaner) with a TRSA polo top with their name embroidered on it. These staff will now be clearly identifiable on the Range. Feel free to say ‘hello’ to them when you see them.

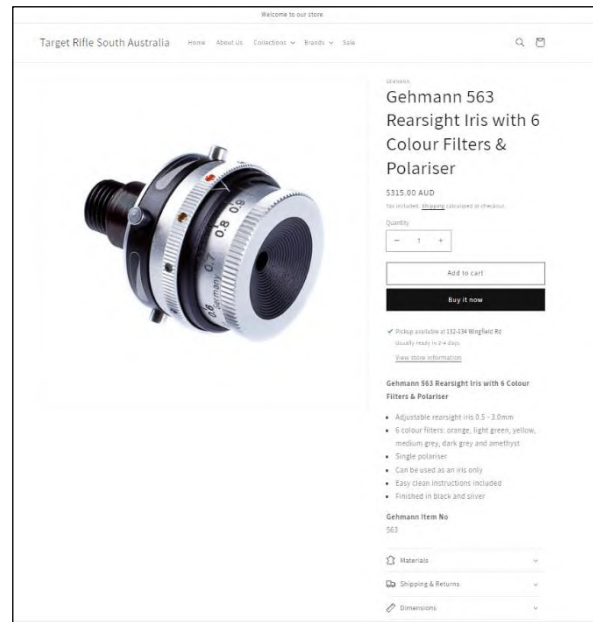
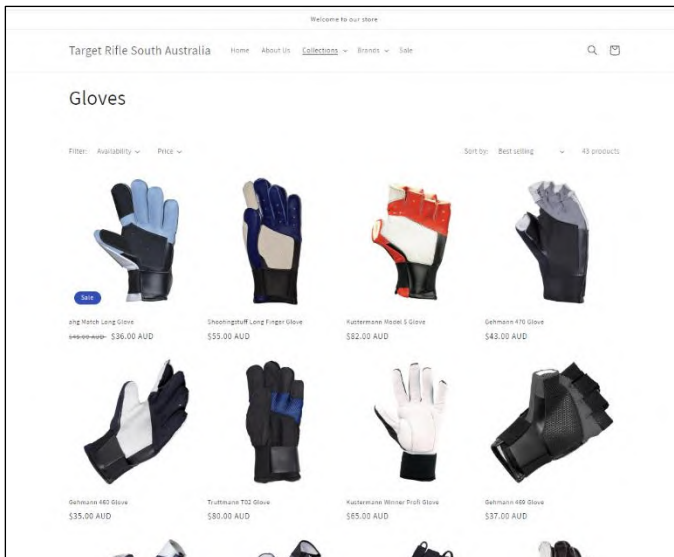
As advised in the Coaching Report, we also engaged Emma Adams as a State Development Coach, to support and further develop the Athlete Pathway. TRSA’s recent success in being granted the Performance Pathway Grant for a further two years will provide us with further continuity of this role.

Equipment Shop

Over the last 12 months, the Equipment Shop has faced challenges in acquiring stock from overseas, due to the global impacts of COVID. These challenges continue to be ongoing with significant delays in receiving both firearms and ammunition.

Peter Evers has been working tirelessly building the new Shopify online shop and POS (point of sale) sales channels. This has involved many, many hours of identifying, counting, and photographing stock for uploading to the new platform as well as working through the logistics of the new sales platform and its integration with our MYOB accounting system. Peter is close to having everything in place to trial the new POS sales channel. All going well, the online sales channel will follow soon after. We hope the new sales channels will give our customers a more streamlined and positive shopping experience. Many thanks to Peter for all his time and effort in making the transition to the new sales platform possible.

Peter has supplied some example images of what the online shop is likely to look like once it goes live:



Administration

We started the year with ongoing restrictions in place by SA Health for the safe management of COVID-19. We continued to wear masks and scan the QR code upon entry to the range. With time, as the government deemed the spread of COVID-19 to be in a more manageable state, restrictions were eased.

There have been quite a few administrative changes implemented over the last 12 months.

Most of the innovation has been driven by our Administration Officer, Emma Woodrooffe. Emma's great understanding of business protocols combining with a detailed knowledge of our sport has allowed her to develop processes and streamline practices. One of her innovative ideas has been the development of a bar code system on membership cards. This allows members attending the range to scan their bar code to record their attendance, thus removing the laborious need to write the details in long hand.

Emma has not only been the cornerstone of innovation for the Association but also been pivotal as the 'go-to' point for almost everything relating to our sport. We appreciate her level-headed application to the tasks she manages in day-to-day business, from being the coordination point for most of the Associations communication, the management of grant applications, to paying our bills so the lights remain on, to name a few. Thank you, Emma!

We have been working with State Range based clubs to develop new lease agreements. Clubs were invited to tell us their usage (days, times & firing points) and lease agreements were drawn up to reflect this usage. We look forward to clubs signing off and returning the agreements.

To increase administrative efficiency, the TRSA Board endorsed moving to electronic funds transfer (EFT) payment system. EFT will be the only method of payment for clubs from 1 January 2023. The Equipment Shop will continue to accept cash, as well as EFT, cheques and credit cards (Visa, Mastercard etc).

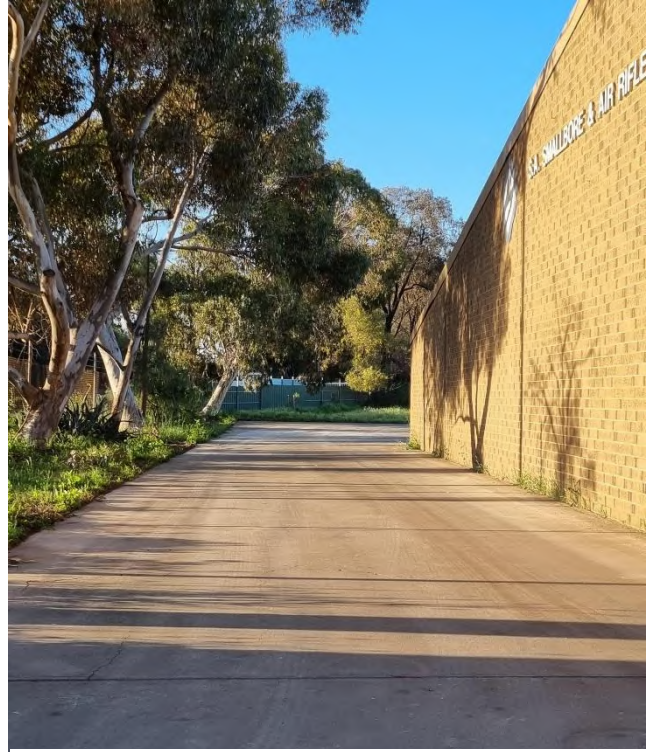
Maintenance Report

The maintenance and upgrade of the State Range facilities at Wingfield is an ongoing concern of the TRSA Board and the member volunteers who are actively involved. This year we have achieved the following:

- Developed a new system for cleaning the 50m targets, that has included sourcing plastic inserts for the backing blocks and cutting out the hole in the blocks for the inserts to go in. Thank you to Andy Summers, Morrie Muehlberg and Connor Quigley who got this job done.
- Replaced all the internal lighting in the building with LED lights that will greatly reduce the amount of electricity we use and cut the bills. Thank you to Gab Irvin-Speck who worked tirelessly with the Port Adelaide Enfield (PAE) Council to achieve this.
- Emptied the target catchers on the 20m range – thank you Shane Bland, Drew Irvin-Speck, Connor Quigley and Roger Quigley.
- The regular jobs that need to be done all the time – mowing the 50m range, vacuuming the 50m range, and cleaning out the 50m targets. Thank you to Andy Summers, Merv Illman, Chris Murphy, John Hatzigiannis and Connor Quigley who have been instrumental in these tasks.
- The gutters and downpipes have been cleaned by a professional cleaner. This task will continue to be undertaken annually.
- The annual test and tag of electrical items was completed.
- The carpark has been cleaned by a professional cleaner.
- The blocked pipes in the western carpark has been fixed and so we can look forward to a carpark space that is usable.
- Gravel was placed on the TAFE Shotgun area to combat the water settling on the firing point. Many thanks to Gab Irvin-Speck for organising the gravel and Roger Quigley and Connor Quigley for the back bending work of placing the gravel on the range.
- In accordance with our lease with PAE Council, we are required to have a white ant inspection annually. White ants were identified in a tree on the range resulting in the tree needing to be cut down by an arborist. We were gifted two additional trees by the PAE council. These trees have been planted along the fence line to reduce dirt, dust and noise once established. Thank you to Gab Irvin-Speck for organising this.
- Repairs to water damage in the ceiling of the 10m and 20m ranges, and in the foyer area were attended to by contractors on behalf of the PAE Council.
- We have several building works in progress with the PAE Council.
 - We are currently seeking to have the roof area over the 50m range firing point replaced. PAE Council has arranged for an engineer's report to be conducted on the full roof of the range and will be seeking quotes for the roof replacement. They recognise that constant leaks requiring repairs is not cost-effective and it's time for a new roof. PAE Council will consider it within the constraints of their budget. We are hopeful that the new roof will be approved soon.
 - PAE Council approved the replacement of the roofing of the 50m verandah over the electronic targets. This work was completed in mid-October 2022. This will make a great difference, as it will weatherproof the target area, protecting targets from rain.
- Shooting Australia arranged for a Video Optimisation Project to be installed at the State Range complex at Wingfield. The project will significantly enhance the ability for coaches to use video technology in the training/ coaching of athletes on site at Wingfield.
- Vending Machine has been installed for the convenience of members. This allows for payment of food and drink by EFTPOS as well as cash.
- The lawn mower has been professionally serviced.
- Updating of Wingfield Range locks and keys: The current lock system is old and no longer manufactured. This may impact our ability to get future keys cut once the blanks are out of stock. To reduce this risk, the Board endorsed the implementation of a new lock system.



Before Carpark Sweeping



After Carpark Sweeping



New Drains in Western Carpark



**New system for refurbishing 50m
bullet catchers**

Marketing and Promotions Reports – Mark Cresp

Membership numbers at Club, State and National levels are of concern and all Clubs should be working together to increase participation in our sport.

If your Club has a programme that is working, please let the Board know so that we can all work together with a plan of strategies and events to grow our Sport.

The introduction of RBA seems to be gaining momentum and F Class is having positive results interstate, especially in Western Australia.

If you can provide any input to attract new members, please pass on details to the TRSA Board.

Memberships Statistics

Club	Members
Adelaide	23
East Marden	34
Morgan	11
Morialta	24
Naracoorte	14
Para	2
Port Augusta	3
Renmark	7
Reynella	76
Wingfield	69
University	2
Total	265

Summary from Club Visits

Administration and Governance

- Member Protection Policy – Code of Conduct: Poor behaviour of some members was noted. Agreed it was responsibility of all to call out poor behaviour.
- AGM: Suggestion that proxy votes be allowed for voting at AGM, acknowledged that this would require a change to the constitution.

State Range Facilities

- Supportive of hiring a person to take on maintenance duties. Discussed 'user pays' principle. Several clubs noted that this wouldn't be affordable and requested consideration for TRSA to cover costs.

Member Services

- Equipment Shop - queried the policy of the prices of old stock in the TRSA Shop being increased to new stock prices continually. Also raised the issue where deposits were paid for parts being ordered and no news of when the parts would be received.
- Fees - Requested a detailed account of what TRA/TRSA affiliation fees are made up of.
- 2022 Bench Rest rules and ongoing changes.
 - Some clubs understood the new Benchrest rules introduced in 2022 and in the main, agreed with the changes, and could see how this was a fairer competition
 - Concerned that new rules may reduce entry numbers, and this would have an adverse impact on the club, as prize shoots were a significant fund raiser.
 - It became clear that there were two distinct reactions to the new Benchrest rules, with one group of members satisfied with the new rules, and a second group of members dissatisfied with them. Further consultation is required.
- Feedback on how the State Championships and Super Saturdays could be run better.
 - Change Prone match to 9am to shoot under better weather conditions, potentially increase scores, and be more competitive (in postal shoots) with interstate shooters.
 - Dust off the perpetual trophies, and award at State Champs
 - ISSF and Benchrest State Champs to be on at the same time for greater opportunities to mix and socialise.
 - Requested involvement in Super Saturday events competing remotely, with scores recorded at the usual club night shoot in the week preceding the Super Saturday.
- Increase inter-club postal shoots to generate greater interest in shooting
- Referral of new members attending State range, equally to Wingfield based clubs
- New 10m range developed to introduce and grow the sport to a new membership.
- Firearms Safety Checklist developed for Junior Club to be shared with clubs
- Proposed F Class Rimfire competition discussed, and TRA paper disseminated.
- Requested medal prizes for competitions (such as Super Saturday) rather than cash. Would like 1st, 2nd & 3rd places awarded for each grade.

Pathway Development

- Nothing raised

Auditor's Report –jsa Accounting

Auditors Report not finalised at time of AGM. To be forwarded to membership once received.

Profit & Loss Statement

July 2021 To June 2022

ABN: 98 431 402 140

Email: sales@targetriflesa.com

Income		
Income - Equip		
Ammunition	\$203,175.18	
Targets	\$7,556.73	
Firearms	\$60,140.93	
New Equipment	\$81,386.27	
Second Hand Equipment	\$23.64	
Freight	\$5,619.61	
Consignment Sales	\$13,654.90	
Consignment Commission	\$1,294.15	
Rifle Transfer Fee	\$1,136.37	
Other - Equip	\$1,117.54	
Total Income - Equip		\$375,105.32
Income - Admin		
Registration Fees	\$32,331.34	
Club Affiliation	\$1,309.08	
Individual Range Fees	\$14,550.39	
Range Pass - 6 Month	\$8,310.91	
Wingfield Junior Club	\$2,861.82	
Hire - Clubs	\$10,734.56	
Hire - Cupboards, Gun Safes	\$2,890.89	
Hire - TAFE	\$18,165.92	
Hire - Rifles	\$572.67	
Hire - Test Tunnel	\$858.24	
Hire - Other	\$136.35	
Other - Admin	\$7,656.94	
Total Income - Admin		\$100,379.11
Competitions		
State Champs - ISSF	\$848.05	
State Champs - Benchrest	\$1,473.27	
Super Saturday	\$3,366.17	
Grand Prix	\$1,219.52	
Total Competitions		\$6,907.01
Canteen		
Canteen Takings	\$5,131.41	
Total Canteen		\$5,131.41
Other Income		
State Govt Grants	\$107,670.00	
Interest	\$1,649.81	
Total Other Income		\$109,319.81
Total Income		\$596,842.66
Cost of Sales		
Purchases - Equipment		
Ammunition	\$160,418.74	
Targets	\$5,318.12	
Firearms	\$47,989.25	
New Equipment	\$56,914.52	
Freight	\$1,704.27	
Total Purchases - Equipment		\$272,344.90
Total Cost of Sales		\$272,344.90

This report includes Year-End Adjustments.

Profit & Loss Statement

July 2021 To June 2022

ABN: 98 431 402 140

Email: sales@targetriflesa.com

Gross Profit		\$324,497.76
Expenses		
Expenses - Equip		
Postage - Equip	\$2,682.08	
Telephone / Internet	\$1,396.95	
Firearms Licences	\$537.54	
Consignment Purchases	\$13,410.54	
Shrinkage/Spoilage	\$1,684.97	
Tools, etc	\$70.83	
Fleet Rifles	\$391.65	
Service	\$115.93	
Online Shop	\$1,188.00	
Total Expenses - Equip		\$21,478.49
Employee Expenses		
Wages and Salaries	\$52,959.13	
Superannuation	\$5,279.57	
Workers Comp Levy	\$1,496.25	
Volunteer Out of Pocket	\$8,016.46	
Range Officer Out of Pocket	\$5,600.00	
Total Employee Expenses		\$73,351.41
Expenses - Admin		
Electricity	\$3,027.70	
Water Rates	\$1,283.72	
Council Rates	\$3,438.90	
Insurance	\$690.38	
Cleaning	\$1,897.59	
Security	\$1,263.47	
Postage - Admin	\$5.36	
Safety	\$673.35	
Myob	\$902.32	
Shopify	\$455.33	
Stationery	\$886.59	
Computer	\$3,332.10	
Travel & Misc. Expenses	\$181.82	
TRA Capitation FEE	\$12,277.27	
SASA Affiliation Fee	\$100.00	
Sports SA Affiliation Fee	\$579.78	
Trailer Rego	\$93.00	
Legal Fees	\$910.00	
Audit Fees	\$2,272.73	
Rounding Account	-\$0.02	
Maintenance	\$9,380.33	
Website & Hosting	\$147.22	
Other	\$411.52	
Total Expenses - Admin		\$44,210.46
Competition Expenses		
State Champs - ISSF	\$382.30	
State Champs - Benchrest	\$632.74	
Grand Prix	\$218.18	
Super Saturday	\$772.73	
Wingfield Junior Club	\$812.66	

This report includes Year-End Adjustments.

Profit & Loss Statement

July 2021 To June 2022

ABN: 98 431 402 140
Email: sales@targetriflesa.com

Come & Try	\$41.09	
Competition Targets	\$70.24	
Total Competition Expenses		\$2,929.94
Shooting Range Expenses		
10,20,50m Ranges	\$1,221.45	
Total Shooting Range Expenses		\$1,221.45
Coaching & Development		
Pathway & Development Grant	\$52,809.89	
Total Coaching & Development		\$52,809.89
Canteen		
Canteen Supplies	\$3,201.66	
Total Canteen		\$3,201.66
Other Expenses		
Merchant Fees	\$2,156.69	
Total Other Expenses		\$2,156.69
Depreciation		\$42,244.71
Total Expenses		\$243,604.70
Operating Profit		\$80,893.06
Other Income		
Miscellaneous Income		\$194.40
Net Profit/(Loss)		\$81,087.46

This report includes Year-End Adjustments.



Audited Financial Reports

Target Rifle South Australia Inc.
ABN 98 431 402 140
For the year ended 30 June 2022

Prepared by JSA Accounting

Board's Report

Target Rifle South Australia Inc.

For the Year Ended 30 June 2022

Board's Report

Your committee members submit the financial report of Target Rifle South Australia Inc. for the financial year ended 30 June 2022.

Board Members

The name of the board members throughout the year and at the date of this report are:

Board Member	Position	Date of Appointment/Cessation to the Board	Experience
Current			
John Hatzigiannis	Chairperson	Ongoing	Maintenance and infrastructure
Christine (Wendy) Venning	Secretary	Elected 30/10/2021	Equipment shop, administration and HR
Carolyn Quigley	Board Member	Ongoing	Coaching & development and technical & competitions
Mark Cresp	Board Member	Elected 30/10/2021	Marketing and promotions
Michael Hanton	Board Member	Appointed 12/11/2022	Finance and accounting
Renaë Nicholson	Board Member	Appointed 5/12/2022	Finance and accounting
Former			
John Beattie	Chairperson	Ceased 29/10/2021	
Gabrielle Irvin-Speck	Secretary	Ceased 13/09/2022	
Edward Watson		Appointed 4/12/2021 Ceased 29/10/2022	

Meetings of the Board

During the financial year, a number of board meetings were held. Attendances by each board member were as follows:

Board Member	Meetings Eligible to Attend	Meetings Attended
John Beattie	4	4
John Hatzigiannis	12	10
Carolyn Quigley	12	12
Gabrielle Irvin-Speck	12	12
Mark Cresp	8	6
Christine (Wendy) Venning	8	8
Edward Watson	7	3

Principal Activities

Target rifle shooting promotions, coaching and competitions.

Significant Changes

There were no significant changes in the association during the year.

Operating Result

The surplus for the year ended 30 June 2022 was \$81,227.56

Going Concern

This financial report has been prepared on the a going concern basis which contemplates continuity of normal activities, the realisation of assets and settlement of liabilities in the ordinary course of business. The ability of the association to continue to operate as a going concern is dependent upon the ability of the association to generate sufficient cashflows from operations to meet its obligations. The board believe that the going concern assumption is appropriate.

Signed in accordance with a resolution of the members of the board:



John Hatzigiannis (Chairman)

Date 28/02/2023



Christine (Wendy) Venning (Secretary)

Date 28/02/2023

Income and Expenditure Statement

Target Rifle South Australia Inc. For the year ended 30 June 2022

	2022	2021
Income		
Income - Equip		
Sales - Ammunition	203,175	172,682
Sales - Firearms	60,141	33,757
Sales - New Equipment	82,014	77,054
Sales - Second Hand Equipment	24	2,255
Sales - Targets	7,557	4,083
Sales - Consignment	13,655	31,134
Consignment Commission	1,294	2,929
Freight	5,620	4,595
Rifle Transfer Fee	1,136	1,583
Other - Equip (4 1120)	1,118	313
Total Income - Equip	375,733	330,382
Competitions		
Miscellaneous Income	194	-
Total Competitions	194	-
Range Fees		
Hire - Clubs	10,735	7,689
Hire - Cupboards, Gun Safes	2,891	2,814
Hire - Other	136	55
Hire - Rifles	573	-
Hire - TAFE	18,166	14,542
Hire - Test Tunnel	858	845
Individual Range Fees	14,550	11,434
Range Pass - 6 Month	8,311	7,182
Total Range Fees	56,220	44,561
Competitions		
Super Saturday (4 3120)	3,366	2,118
Grand Prix	1,220	1,564
State Championships	848	2,525
State Champs - Benchrest (4 3030)	1,473	2,045
Total Competitions	6,907	8,252
Income - Admin		
Club Affiliation	1,309	1,276
Registration Fees	32,331	22,027
Coaching & Development	-	82
Sales- Wingfield Junior Club	2,862	2,436
Come & Try	-	436
Other - Admin	7,657	853
Total Income - Admin	44,159	27,111

	2022	2021
Grant Operating		
Govt Grants - ORSR	101,670	48,660
Total Grant Operating	101,670	48,660
Canteen Income	5,131	6,948
Total Income	590,015	465,914
Cost of Sales		
Purchases - Equip		
Cost - Ammunition	160,419	137,037
Cost - Firearms	47,989	27,118
Cost - Freight	1,704	769
Cost - New Equipment	57,377	55,111
Cost - Second hand Equipment	-	955
Cost - Targets	5,318	2,769
Consignment Purchases	13,435	31,150
Total Purchases - Equip	286,243	254,908
Canteen Expenses		
Canteen Expenses	-	616
Canteen Supplies	3,202	3,519
Total Canteen Expenses	3,202	4,135
Total Cost of Sales	289,444	259,043
Gross Surplus	300,570	206,871
Other Income		
Interest Income	1,650	7,715
Cash Flow Boost	-	5,000
Govt Grants - Other (No GST)	6,000	-
Jobkeeper Subsidy (No GST)	-	27,000
Total Other Income	7,650	39,715
Expenditure		
Expenses - Equip		
Office Expenses - Equip	-	37
Other - Equip (6 1140)	-	30
Postage - Equip	2,682	3,636
Shrinkage/Spoilage	1,685	2,081
Online Shop	1,188	5,890
Fleet Rifles	392	-
Firearms Licences	538	96
Telephone / Internet	1,397	1,827
Total Expenses - Equip	7,881	13,597
Coaching & Development Expenses	52,810	4,695
Competition Expenses		
Competition Targets	70	365

	2022	2021
Competition Trophies	-	(827)
Cost - Come & Try	41	139
Cost - State Championships	382	1,135
State Champs - Benchrest (6 2030)	633	748
State Points Circuit	-	505
Super Saturday (6 2075)	773	20
Wingfield Junior Club	813	948
Grand Prix Exp	218	-
Total Competition Expenses	2,930	3,033
Range Expenses		
10,20,50m Ranges	1,221	599
Meyton Laser Target System	-	20
Total Range Expenses	1,221	620
Expenses - Admin		
Audit Fees	2,273	2,550
Bank Charges and Merchant Fees	2,612	1,703
Safety	673	1,651
Computer	3,332	1,024
Myob	902	1,026
Other	412	19
Photocopying	-	142
Postage - Admin	5	-
Rounding Account	-	-
Sports SA Affiliation Fee	580	280
SASA Affiliation Fee	100	-
TRA Capitation FEE	12,277	-
Stationery	887	1,801
Tools, etc	71	-
Trailer Rego	93	91
Website & Hosting	147	318
Service	116	-
Legal Fee	910	-
Travel & Misc. Expenses	182	-
Total Expenses - Admin	25,572	10,604
Occupancy Expenses		
Cleaning	1,898	1,982
Council Rates	3,439	3,504
Electricity	3,028	3,237
Insurance	690	7,723
Maintenance	9,380	3,484
Security	1,263	1,543
Water Rates	1,284	1,302
Total Occupancy Expenses	20,982	22,776

	2022	2021
Employee Expenses		
Range Officer Out of Pocket	5,600	5,336
Superannuation	5,280	4,687
Volunteer Out of Pocket	8,016	4,057
Wages and Salaries	52,959	56,214
Workers Comp Levy	1,496	375
Total Employee Expenses	73,351	70,668
Depreciation	42,245	45,539
Total Expenditure	226,993	171,533
Current Year Surplus/ (Deficit) Before Income Tax Adjustments	81,228	75,054
Current Year Surplus/ (Deficit) Before Income Tax	81,228	75,054
Net Current Year Surplus After Income Tax	81,228	75,054

Assets and Liabilities Statement

Target Rifle South Australia Inc.

As at 30 June 2022

	NOTES	30 JUN 2022	30 JUN 2021
Assets			
Current Assets			
Cash & Cash Equivalents	1	562,591	392,430
Trade and Other Receivables	2	13,052	3,405
Inventories		234,483	303,150
Total Current Assets		810,127	698,986
Non-Current Assets			
Term Deposits			
Westpac Term Deposit - 035-053 349505		384,383	383,425
Westpac Term Deposit - 035-075 349645		101,793	101,186
Total Term Deposits		486,177	484,611
Plant and Equipment, Furniture	3	69,371	96,535
Land & Buildings	4	5,320	8,226
Other Non-Current Assets			
Clearing account		-	(194)
Total Other Non-Current Assets		-	(194)
Total Non-Current Assets		560,867	589,178
Total Assets		1,370,994	1,288,163
Liabilities			
Current Liabilities			
Trade and Other Payables	5	15,339	16,689
GST Payable		25	461
Employee Entitlements	6	1,943	1,332
Total Current Liabilities		17,307	18,481
Other Current Liabilities			
Current Liabilities		22,133	19,355
Total Other Current Liabilities		22,133	19,355
Total Liabilities		39,439	37,836
Net Assets		1,331,555	1,250,327
Member's Funds			
Capital Reserve			
Current Year Earnings		81,228	75,054
Historical Balancing		259,245	259,245
Retained Earnings		991,082	916,028
Total Capital Reserve		1,331,555	1,250,327
Total Member's Funds		1,331,555	1,250,327

Notes of the Financial Statements

Target Rifle South Australia Inc. For the year ended 30 June 2022

Summary of Significant Accounting Policies

The financial statements are special purpose financial statements prepared in order to satisfy the financial reporting requirements of the Associations Incorporation Act SA 1985. The committee has determined that the association is not a reporting entity.

The financial statements have been prepared on an accruals basis and are based on historic costs and do not take into account changing money values or, except where stated specifically, current valuations of non-current assets.

The following significant accounting policies, which are consistent with the previous period unless stated otherwise, have been adopted in the preparation of these financial statements.

Property, Plant and Equipment (PPE)

Leasehold improvements and office equipment are carried at cost less, where applicable, any accumulated depreciation.

The depreciable amount of all PPE is depreciated over the useful lives of the assets to the association commencing from the time the asset is held ready for use.

Leasehold improvements are amortised over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

Impairment of Assets

At the end of each reporting period, the committee reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised in the income and expenditure statement.

Employee Provisions

Provision is made for the association's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee provisions have been measured at the amounts expected to be paid when the liability is settled.

Provisions

Provisions are recognised when the association has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions are measured at the best estimate of the amounts required to settle the obligation at the end of the reporting period.

Cash on Hand

Cash on hand includes cash on hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less.

Accounts Receivable and Other Debtors

Accounts receivable and other debtors include amounts due from members as well as amounts receivable from donors. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

Revenue and Other Income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. For this purpose, deferred consideration is not discounted to present values when recognising revenue.

Interest revenue is recognised using the effective interest method, which for floating rate financial assets is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

Grant and donation income is recognised when the entity obtains control over the funds, which is generally at the time of receipt.

If conditions are attached to the grant that must be satisfied before the association is eligible to receive the contribution, recognition of the grant as revenue will be deferred until those conditions are satisfied.

All revenue is stated net of the amount of goods and services tax.

Leases

Leases of PPE, where substantially all the risks and benefits incidental to the ownership of the asset (but not the legal ownership) are transferred to the association, are classified as finance leases.

Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for that period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO). Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the assets and liabilities statement.

Financial Assets

Investments in financial assets are initially recognised at cost, which includes transaction costs, and are subsequently measured at fair value, which is equivalent to their market bid price at the end of the reporting period. Movements in fair value are recognised through an equity reserve.

Accounts Payable and Other Payables

Accounts payable and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the association during the reporting period that remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

	2022	2021
1. Cash and cash equivalents		
Bank accounts/(overdraft)		
Westpac Cheque Acc - 035-053-306652	123,072	43,932
Westpac Debit Card	687	152
Westpac Investment Acc - 035-053-306660	431,405	342,321
Total Bank accounts/(overdraft)	555,164	386,405
Cash floats		
Canteen Float	1,626	1,069
Cash Drawer	5,801	4,956
Total Cash floats	7,428	6,025
Total Cash and cash equivalents	562,591	392,430
	2022	2021
2. Trade and Other Receivables		
Trade Receivables		
Trade Debtors	12,752	4,792
Total Trade Receivables	12,752	4,792
Prepayments		
Prepayments	300	(1,386)
Total Prepayments	300	(1,386)
Total Trade and Other Receivables	13,052	3,405
	2022	2021
3. Plant & Equipment, Vehicles		
Plant & Equipment		
Plant and equipment at cost	429,829	417,655
Accumulated depreciation of plant and equipment	(360,458)	(321,120)
Total Plant & Equipment	69,371	96,535
Total Plant & Equipment, Vehicles	69,371	96,535
	2022	2021
4. Land & Buildings		
Leasehold Improvements		

Leasehold improvements at cost	210,034	210,034
Accumulated amortisation of leasehold improvements	(204,714)	(201,807)
Total Leasehold Improvements	5,320	8,226
Total Land & Buildings	5,320	8,226
	2022	2021

5. Trade & Other Payables

Trade Payables		
Trade Creditors	13,901	15,745
Total Trade Payables	13,901	15,745
Other Payables		
PAYG Payable	1,438	944
Total Other Payables	1,438	944
Total Trade & Other Payables	15,339	16,689
	2022	2021

6. Employee Entitlements

Employee entitlements (wages, annual leave, etc)	1,943	1,332
Total Employee Entitlements	1,943	1,332

Movements in Equity

Target Rifle South Australia Inc. For the year ended 30 June 2022

	2022	2021
Equity		
Opening Balance	1,250,327	1,175,274
Increases		
Surplus for the Period	81,228	75,054
Total Increases	81,228	75,054
Total Equity	1,331,555	1,250,327

True and Fair Position

Target Rifle South Australia Inc.

For the Year Ended 30 June 2022

Annual Statements Give True and Fair View of Financial Position and Performance of the Association

We, John Hatzigiannis and Christine (Wendy) Venning, being members of the board of Target Rifle South Australia Inc., certify that:

The statements attached to this certificate give a true and fair view of the financial position and performance of Target Rifle South Australia inc. during and at the end of the financial year of the association ending on 30 June 2022.



John Hatzigiannis (Chairman)

Date 28/02/2023



Christine (Wendy) Venning (Secretary)

Date 28/02/2023

Auditor's report

Target Rifle South Australia Inc. For the year ended 30 June 2022

Independent Auditors Report to the members of the Association

We have audited the accompanying financial report, being a special purpose financial report, of Target Rifle South Australia Inc., which comprises the board's report, the assets and liabilities statement as at 30 June 2022, the income and expenditure statement for the year then ended, cash flow statement, notes comprising a summary of significant accounting policies and other explanatory information, and the certification by members of the board on the annual statements giving a true and fair view of the financial position and performance of the association.

Board's Responsibility for the Financial Report

The board of Target Rifle South Australia Inc. is responsible for the preparation and fair presentation of the financial report, and has determined that the basis of preparation described in Note 1 is appropriate to meet the requirements of the Associations Incorporation Act 1985 SA and is appropriate to meet the needs of the members. The board's responsibility also includes such internal control as the board determines is necessary to enable the preparation and fair presentation of a financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We have conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the association's preparation and fair presentation of the financial report, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the board, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

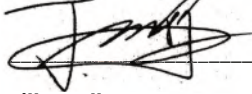
In our opinion, the financial report presents fairly, in all material respects, the financial position of Target Rifle South Australia Inc. as at 30 June 2022 and (of) its financial performance for the year then ended in accordance with the accounting policies described in Note 1 to the financial statements, and the requirements of the Associations Incorporation Act 1985 SA

Basis of Accounting and Restriction on Distribution

Without modifying our opinion, we draw attention to Note 1 to the financial statements, which describes the basis of accounting. The financial report has been prepared to assist Target Rifle South Australia Inc. to meet the requirements of the Associations Incorporation Act 1985 SA.

As a result, the financial report may not be suitable for another purpose.

Auditor's signature:

A handwritten signature in black ink, appearing to read 'JHoadley', written over a horizontal line. To the right of the signature is the word 'Per' in blue text.

**Jill Hoadley CPA
Director**

Auditor's address:

JSA Accounting Pty Ltd
62 Hillier Road, Reynella SA 5161

Dated: / /

CBS Gross Receipts

Target Rifle South Australia Inc.
For the year ended 30 June 2022

2022

1. CBS Gross Receipts

Gross Receipts

Income - Equipment	375,733
Range Fees	56,220
Competition	6,907
Others	44,159
Government receipts	107,670
Canteen Takings	5,131
Interest	1,650
Total Gross Receipts	597,470

Excluded Receipts

Sales - Consignment	13,655
Sales - Second Hand Equipment	24
Registration Fees	32,331
Club Affiliation	1,309
Total Excluded Receipts	47,319

CBS Gross Receipts	550,151
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