



LEACH'S HELPS BEERENBERG PROTECT OIL & GAS WORKERS WITH ALMOST 300 HIGH-SPEC SCAFFOLDING TOOL KITS



Unique requirements ensures ultimate safety for trade workers on oil and gas rigs

“This project has been a real success. Leach’s solution-orientated team helped us solve a complex challenge that other suppliers simply couldn’t. We’re thrilled with the results.”

Raymond Teigland, Technical Responsible Scaffolding at Beerenberg

ABOUT BEERENBERG



Beerenberg has been at the cutting-edge of Insulation, Surface Treatment and Scaffolding (ISS) for more than 40 years. From architectural outfitting and industrial cleaning to scaffolding and rope access, it delivers a full suite of safety and maintenance solutions that enables the efficient production of oil and gas... even in the most inhospitable of environments.

This vast experience perfectly places Beerenberg to deliver innovative solutions that protect workers on-site. As technology constantly evolves and processes change, oil and gas customers regularly seek new solutions to complex challenges. Beerenberg takes great pride in meeting those demands to ensure production runs smoothly.

Why Beerenberg chose Leach's

- Transparent communication
- Extended part of the team
- Going the extra mile to deliver



The project

Beerenberg approached Leach's to create and deliver a new Scaffolder's Tool Kit that could meet its high-specification.

Each tool kit would have to consist of:

- A heavy-duty leather belt
- Nipping pliers
- Podger ratchet
- Double open-ended spanner
- Magnetic level
- Stainless steel tape measure

Each tool then had to be tethered to prevent drops from height, which poses a significant risk to other workers on-site. Beerenberg also required detailed labelling to ensure safety during use, including:

- The fall height distance when tethered
- The safe working load of each tool
- The serial number

The challenge

This specification proved a real challenge. Beerenberg approached 7 suppliers for support, but it soon became clear many would struggle to adapt in the face of these intricate needs.

Adrian Tennent, Global Sales Manager at Leach's, said, "We stand out as our approach to product supply is different.

We are a solutions-orientated business; that means our aim first and foremost is to solve a customer's problem.

Not only does this way of working help to form strong, longstanding relationships, but it also helps us evolve our services for businesses ever-evolving needs.

Still, speed is of the essence.

We hit the ground running with this specification and quickly delivered a working prototype for Beerenberg to test."

THE SOLUTION

In hazardous environments such as oil & gas rigs, health and safety is of utmost importance. That means all equipment used day to day must be of the highest quality. Leach's handpicked a range of premium scaffolding tools that would help workers perform their roles safely and effectively.

The Scaffolder's Tool Kit includes:

- BIG BEN Double Prong Leather Belt
- BIG BEN Induction Magnetic Level – Black Magic
- Podger Ratchet
- Stahlwille Double Open-Ended Spanner
- Knipex Concreter's Nipper Pliers
- Komelon Stainless Steel Tape Measure
- BIG BEN Tool Holders for each product
- Yellow Memory Kevlar Deluxe Tool Safety Rope with Swivel Locking Carabina for each product

Once the kit modifications had been made to include the correct labelling, there was a testing period of 6 months in which 60 kits were delivered to various users to ascertain feedback before a much wider rollout.

The feedback was overwhelmingly positive and following some minor alterations, this kit has now been delivered to almost 300 scaffolders.





WORKING WITH LEACH'S

Raymond Teigland, Technical Responsible Scaffolding at Beerenberg, said, “Our relationship with Leach’s began after visiting their stand at the Norwegian Scaffolding Day. We were impressed right away, and re-engaged **Adrian Tennent** to share our requirements for premium Scaffolder’s Tool Kits with high-spec tethering and labelling.

“We sent this enquiry to 7 suppliers in total,” continued **Raymond Teigland**. “The quality of Leach’s solutions, as well as their positive attitude and focus on a solution, really stood out. Nothing was too much trouble and Adrian and his team rose to the challenge we presented.”

Adrian Tennent, Global Sales Manager at Leach’s, concluded, “The relationship between Beerenberg and Leach’s has blossomed since our initial meeting at the Norwegian Scaffolding Day. There are now many plans in the pipeline, including the development of a new hammer tool to open locks on length and transverse beams. We’re incredibly proud to work with Beerenberg and are looking forward to a bright future.”



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