

# HOW MUCH WILL YOU SAVE WITH SMARTGRIP MAT?



Follow these **5 SIMPLE STEPS** to calculate your savings.

**Smartgrip Mat** can save you up to 50% over rental mats. Use this worksheet to find out how much it will save you!



## STEP 1

### CALCULATE YOUR ANNUAL RENTAL MAT EXPENSE.

Let's say you pay \$100 per week. Multiply that by your weekly service interval over the course of the year. *Example: \$100 x 52 weeks (weekly changeout) = \$5,200 per year*

**COST PER WEEK** \_\_\_\_\_ **X 52 =** \_\_\_\_\_ **ANNUAL RENTAL MAT EXPENSE**

## STEP 2

### DETERMINE HOW MANY LINEAR METRES OF RENTAL MATS YOU USE.

If you use twenty 900mm x 1.5m mats, multiply the number of mats by the length of the mats to calculate linear metre. *Example: 20 x 1.5 = 30 linear metres*

**QTY. OF MATS** \_\_\_\_\_ **X LENGTH OF MATS** \_\_\_\_\_ **=** \_\_\_\_\_ **LIN. MTR.**

## STEP 3

### CALCULATE THE INITIAL COST OF SMARTGRIP MAT.

To estimate your initial Smartgrip Mat cost, multiply your linear metre by \$20 (the cost per linear metre of the most popular roll, 900mm x 30m at list price). *Example: 30 x \$20 = \$600*

**LIN. MTR./RENTALS** \_\_\_\_\_ **X \$20 PER LIN.MTR/SMARTGRIP =** \_\_\_\_\_

## STEP 4

### CALCULATE YOUR ANNUAL SMARTGRIP MAT COST.

Your annual cost will depend on how often you change your mats. Most customers change their SmartGrip Mats every 12 weeks. To get your cost, multiply your total from STEP 3 by the number of changes per year. *Example: Change mats every 12 weeks – \$600 X 4.3 (changes/year) = \$2580*

**EVERY 12 WEEKS: COST** \_\_\_\_\_ **X 4.3 CHANGES/YR.** \_\_\_\_\_ **= ANNUAL COST**

## STEP 5

### SEE HOW MUCH YOU'LL SAVE USING SMARTGRIP MAT.

To see how much you'll save, subtract the annual cost of using Smartgrip Mat from your current rental mat cost. *Example: \$5,200 (STEP 1) – \$2,580 (STEP 4) = \$2,620 savings*

**STEP 1 EXPENSE** \_\_\_\_\_ **– STEP 4 COST** \_\_\_\_\_ **=** \_\_\_\_\_ **SAVING**

*The savings you just calculated are only the beginning* — **Smartgrip Mat** will also eliminate those “extra” fees in your contract and save money by reducing the frequency of your slip and fall liability claims. **Contact us if you need help calculating your savings.**