



## WHOLESALE TEA PROGRAM FOODSERVICE AGREEMENT

Your partnership with Light of Day Organics to offer our prepared tea products to your customer base as well as your support of Michigan USDA Organic & Demeter Regenerative agricultural practices is appreciated.

The products detailed in our *Wholesale Catalogue* are available to your business at a discounted rate for use in preparing our products **to sell by the prepared cup or pot**. One pound of loose tea yields approximately 240 (16 oz.) servings (even more than 240 when using Air Pot preparation method). A current licensed commercial kitchen is necessary to meet food safety compliance standards for preparing/selling teas to the public. **“Light of Day Organic Teas - Traverse City, Michigan”** is required on your Menus (online & in store), promotional materials relating to tea & on vessels from which your customers or staff access prepared Light of Day Organics beverages. It is essential that your staff & customers have access to printed ingredient labels in consideration of allergies or potential botanical ingredient aversions. We have beautiful full color, durable, professionally laminated cards for sale for the purpose of adherence to insulated self-serve vessels such as Cambros & Air pots. **IMPORTANT:** Reselling, repackaging, or relabeling our loose leaf products (by tea bag, gram, oz. ounce or pound) is prohibited. You may use our products to prepare cups, pots, airpots of tea, or tea as an ingredients in recipes, and you must agree to have it on your printed & online menus by name as indicated above.

**BULK TEA DISCOUNT:** Due to our strong commitment to cross-marketing (referring customers to each other) we require exclusivity of our Foodservice partners. Exclusivity means that your organization would not serve or stock any other tea brands other than Light of Day Organics. The intent of exclusivity is to avoid customer confusion. Our wholesale discount program is on a sliding scale and includes a discount on 1 pound bulk bags and on tea accoutrements as detailed in our wholesale catalogue.

**ORDERS:** All wholesale orders in writing, please, to: [WHOLESALE@LightofDayOrganics.com](mailto:WHOLESALE@LightofDayOrganics.com).

**PAYMENT:** Pre-payment is required prior to shipping or at time of pick up (by appointment) with cash, check or ACH.

**SHIPPING & HANDLING:** Customer assumes all financial responsibility for Light of Day products upon receipt of them. Shipping charges are paid by customer. We ship out within 2-4 business days of receiving your order, and will send an email notification that “tea is on the way”, along with a copy of your paid invoice. USPS Priority Mail Shipping charges will appear on your invoice. Rush order fee of \$10 will be added to your bill should you specifically request and require same day shipment. If your package is returned to Light of Day Organics marked as "refused", "unclaimed", or "undeliverable", and you would like to have it re-shipped, we will unfortunately need to charge you the actual re-shipping fee we incur, so please confirm your shipping address with each order confirmation. You must notify us within 15 days from the date of your order if you did not receive it, as this would be very unusual. If you have received an inaccurate order, you need to contact us within 3 days from the date of receiving your package (verified by tracking). Should this happen, we will get you what you need right away, and you will not be charged for additional shipping fees. Please let us know at the time of order placement if you prefer to pick up at our farm store rather than have us ship your order out via Priority Mail.

**RETURNS:** Because we adhere to very rigorous health and safety standards, we do not sell used merchandise of any kind. Therefore, we are unable to accept returns or issue refunds on Tea or any Tea accessories, even if they remain in their original packaging.

Business Name: \_\_\_\_\_ Date: \_\_\_\_\_

Printed Name of Business Owner or Authorized Manager: \_\_\_\_\_

Signature of Business owner or Authorized Manager: \_\_\_\_\_

Light of Day Organics 3502 E. Traverse Hwy. Traverse City, MI 49684 [WHOLESALE@lightofdayorganics.com](mailto:WHOLESALE@lightofdayorganics.com) v.3.22.24am

*Thank you for your support of N. America's ONLY Certified Organic & Certified Demeter Biodynamic® Tea farm!*